FRESNO COUNTY ZOO AUTHORITY

9:00 AM, Wednesday, June 29, 2016

Fresno County Employees' Retirement Association

1111 H Street, Fresno, CA 93721

(559) 457-0681

ACTION SUMMARY MINUTES

1. Call to Order

CHAIRMAN MICHELLE ROMAN CALLED THE MEETING TO ORDER AT 9:05 AM. A QUORUM WAS PRESENT INCLUDING THE CHAIRMAN, GERALD LYLES, KENT STRATFORD, AND RALPH WATERHOUSE. MEMBERS PETER HERZOG, PAUL TOSTE WERE ABSENT. MEMBER ASHLEY SWEARENGIN ARRIVED DURING ITEM 4.

00:00:14

2. Public Comments

This time is made available to receive comments from the public on matters within the Board's jurisdiction that are not on the Agenda. Attention is called to the fact that the Board is prohibited from taking any action on matters that are not on the Agenda. Members of the public are limited to three minutes to speak during Public Comments as well as for each item on the agenda. In order to accurately record the minutes, members of the public are asked to speak only from the podium. Before beginning comments, please state for the record your name and affiliation, if any. **HELD; NONE OFFERED.**

00:00:48

3. Consent Agenda

These matters are routine in nature and are usually approved by a single vote. Prior to action by the Board, the public will be given the opportunity to remove any item from the Consent Calendar. Items removed from the Consent Calendar may be heard immediately following approval of the Consent Calendar.

THERE WAS NO DISCUSSION. MEMBER WATERHOUSE MOVED FOR APPROVAL. SECONDED BY MEMBER LYLES, THE CONSENT AGENDA WAS APPROVED UNANIMOUSLY. MEMBERS HERZOG, SWEARENGIN AND TOSTE WERE ABSENT.

a. Review and approve minutes of February 24, 2016
b. Review and approve payment of County of Fresno invoice for Professional and Specialized Services in the amount of $63,118.45 for January through May 2016
c. Receive Treasurer's Reports for February through May 2016

00:01:35

4. Receive Fresno's Chaffee Zoo Corporation 2015 annual audit presentation from Moore, Grider and Company.

RECEIVED, DENISE HURST, AUDIT PARTNER OF MOORE, GRIDER AND COMPANY PRESENTED THE RESULTS OF THE AUDIT. AN UNMODIFIED OPINION WAS ISSUED AND THERE WERE NO FINDINGS. MEMBERS HERZOG AND TOSTE WERE ABSENT; MEMBER SWEARENGIN ARRIVED DURING THIS ITEM.

00:03:42

5. Receive Fresno Chaffee Zoo Director's report

RECEIVED; DIRECTOR SCOTT BARTON REPORTED THAT RECORDS CONTINUE TO BE BROKEN; ATTENDANCE THOUGH JUNE WAS NEARLY THAT FOR ALL OF 2012, WITH YEAR-TO-DATE ATTENDANCE 41% AHEAD OF 2015 YEAR-TO-DATE. WITH FAVORABLE WEATHER, ATTENDANCE COULD EXCEED A MILLION GUESTS THIS YEAR.

BABIES HAVE ARRIVED WITH SPRING AND INCLUDE SIX RED WOLVES, FOUR WARTHOGS AND TWO RUFFED LEMURS. LION CUBS ARE ALSO POSSIBLE NEXT YEAR.

MR. BARTON'S PRESENTATION ON PROJECTS EXPECTED IN THE NEXT THREE TO FOUR YEARS INCLUDED: A WALK-THROUGH KANGAROO EXHIBIT, AFRICA RIVER EXHIBIT FOR HIPPOS AND CROCODILES NEAR ELEPHANT FALLS, EXPANDED TIGER AND NEW SLOTH BEAR EXHIBIT, SPACE FOR EDUCATION PROGRAM ANIMALS AND ZOO MOBILE NEAR EDUCATION CENTER, NEW WARTHOG EXHIBIT NEAR LIONS, COMMISSARY-SERVICE AREA IN THE FORMER DELNO STREET, WATER PLAY AREA, AND DINO DIG EXPANSION. THE ZOO WILL ALSO BE SEEKING GRANT FUNDING FOR THE RESTORATION OF THE LISENBY BANDSTAND.

00:17:00

6. Receive Fresno's Chaffee Zoo Corporation Chief Financial Officer's reports for December 2015 through May 2016

RECEIVED, CHIEF FINANCIAL OFFICER BRIAN GOLDMAN COMMENTED ON THE HIGHLIGHTS OF THE MAY 2016 REPORT, INCLUDING GAINS IN ATTENDANCE, WITH OVER HALF A MILLION VISITORS THROUGH MAY, OR 43% ABOVE LAST YEAR, AND SELF-GENERATED REVENUE WELL AHEAD OF BUDGET. YEAR-TO-DATE REVENUE WAS GREATER COMPARED TO LAST YEAR BY 94% FOR ADMISSIONS, 112% FOR GIRAFFE FEEDING, 157% FOR CONCESSIONS AND 32% FOR GIFT SHOP. REVENUE FROM GRANTS AND FUNDRAISING WAS 296%, AND MEMBERSHIP 59% GREATER THAN BUDGETED. TOTAL OPERATING EXPENSES ARE 9% UNDER BUDGET. ATTENDANCE THROUGH JUNE IS EXPECTED TO BE 580,000-THE SAME AS THE TOTAL FOR ALL OF 2012.

00:25:45

7. Approve Fresno's Chaffee Zoo's request for FY 2016 Measure Z capital funds totaling $195,000 for the expansion of Dino Dig

MR. GOLDMAN DESCRIBED THE PROPOSED IN-HOUSE PROJECT TO EXPAND AND RENOVATE THE POPULAR 2010 EXHIBIT WITH A SECOND REPLICA SKELETON, LARGER SHADE STRUCTURE AND ADDITIONAL SEATING.
AUTHORITY TREASURER JEFF BLANKS SOUGHT CLARIFICATION FROM MEMBERS REGARDING FLEXIBILITY OF LINE ITEM AMOUNTS WITHIN THE OVERALL BUDGET, AND TO REAFFIRM MEMBERS WISH TO BE NOTIFIED IF CONTINGENCY FUNDS ARE USED. AFTER DISCUSSION AND CONFIRMATION OF LINE ITEM FLEXIBILITY AND NOTIFICATION

OF THE USE OF CONTINGENCY FUNDS, THE CHAIRMAN MADE A MOTION TO APPROVE. SECONDED BY MEMBER WATERHOUSE, THE VOTE WAS UNANIMOUS.

00:28:30

8. Approve Fresno's Chaffee Zoo's request for FY 2016 Measure Z capital funds totaling $100,400 to develop the conceptual design of African River

MR. GOLDMAN DESCRIBED THE SELECTION AND EVALUATION PROCESS FOR THE EIGHT RESPONDING FIRMS TO THE REQUEST FOR QUALIFICATIONS. AFTER PRESENTATIONS AND QUESTIONS FROM THE SELECTION COMMITTEE, ONE FIRM WAS CHOSEN, AND A PREPARED CONTRACT WAS PROVIDED TO AUTHORITY MEMBERS FOR REVIEW. FOLLOWING QUESTIONS AND DISCUSSION, MEMBER STRATFORD MADE A MOTION TO APPROVE THE REQUEST AS PRESENTED. SECONDED BY MEMBER SWEARENGIN, THE VOTE WAS UNANIMOUS.

00:30:50

9. Approve and authorize the estimated Administrative revenues and appropriations for the 2016-2017 budget year

TREASURER JEFF BLANKS PRESENTED THE ADMINISTRATIVE BUDGET. AFTER DISCUSSION, MEMBER WATERHOUSE MADE A MOTION TO APPROVE THE BUDGET AS PRESENTED. SECONDED BY MEMBER SWEARENGIN, THE VOTE WAS UNANIMOUS.

00:39:00

10. Approve revisions to Authority's *Procedures for Approving and Administering Measure Z Funds*

BOARD COORDINATOR CATHERINE CROSBY PRESENTED REVISIONS TO THE PROCEDURES THAT REMOVED OUTDATED LANGUAGE, CLARIFIED EXISTING PROCEDURES AND INCORPORATED POLICIES ADOPTED SINCE THE 2012 REVISION. AFTER DISCUSSION, MEMBER WATERHOUSE MADE A MOTION TO APPROVE THE REVISIONS WITH THE ADDITIONAL CHANGES TO PAGE 4. SECONDED BY MEMBER LYLES, THE VOTE WAS UNANIMOUS.

00:46:12

11. Approve updated Authority website design, and provide direction to staff regarding content

CATHERINE CROSBY HIGHLIGHTED SOME FEATURES OF THE NEW SITE. AFTER DISCUSSION AND SUGGESTIONS BY MEMBERS, MEMBER SWEARENGIN MADE A MOTION TO APPROVE WITH CHANGES DISCUSSED. SECONDED BY MEMBER WATERHOUSE, THE VOTE WAS UNANIMOUS.

00:55:30

12. Receive staff reports

RECEIVED. JEFF BLANKS REPORTED THAT WITH THE END OF THE FISCAL YEAR, STAFF WILL BEGIN THE FINANCIAL STATEMENTS AND THE AUDIT PROCESS WILL BEGIN IN AUGUST. MR BLANKS ALSO INTRODUCED SENIOR ACCOUNTANT MEGAN MARKS AND STAFF ACCOUNTANT VALERIE DURLAM, THE NEW TREASURER AND ACCOUNTANT FOR THE ZOO AUTHORITY, STATING HE WILL CONTINUE IN A CAPACITY AS CONSULTANT. CATHY CROSBY RECEIVED THE BOARD'S DIRECTION FOR STAFF TO BEGIN THE 2015-16 ANNUAL REPORT, AND TO RETURN AT THE NEXT MEETING WITH A FIRST DRAFT.

00:59:57

13. Confirm next meeting date(s). Adopted dates include:

Wednesday, July 27, 2016
Wednesday, August 31, 2016
Wednesday, September 28, 2016
Wednesday October 26, 2016

AFTER DISCUSSION AND A REQUEST BY DIRECTOR BARTON TO MEET IN LATE AUGUST OR EARLY SEPTEMBER TO RECEIVE NEW PROJECT FUNDING REQUESTS, THE CHAIRMAN STATED THE MOTION TO CANCEL THE JULY 27, AUGUST 31 AND SEPTEMBER 28, 2016 MEETING DATES AND TO HOLD A SPECIAL MEETING ON WEDNESDAY SEPTEMBER 14, 2016. SECONDED BY MEMBER SWEARENGIN, THE VOTE WAS UNANIMOUS.

14. Chair's comments
NONE OFFERED

15. Board Member comments
NONE OFFERED

01:05:04
16. Adjourn
THERE BEING NO FURTHER BUSINESS BEFORE THE BOARD, THE CHAIRMAN ADJOURNED THE MEETING AT 10:10 AM.

All supporting documentation is available for public review in the office of the Fresno County Zoo Authority, 2220 Tulare Street, 6th Floor, Fresno, 93721, during regular business hours.

For further information, please contact Catherine Crosby, Zoo Authority Coordinator, at 600-4305, email zooauthority@co.fresno.ca.us, or visit www.zooauthority.org.Requests for disability-related modification or accommodation needed in order to participate in the meeting must be made to the Zoo Authority Coordinator no later than 9:00 a.m. on the day prior to the meeting.

Invoice for Professional Services in Support of the Zoo Authority
Billing Hours and Expenses for June, July and August 2016

Invoice Number
0608-ZOO-092816

September 28, 2016

TO: Zoo Authority Board
c/o County of Fresno
2220 Tulare St, 6th Floor MS 214
Fresno, CA 93721

Department / Title	Hours	Rates	Cost	Fiscal Year 16-17
Financial Reporting and Audits				
Supervising Accountant	16.50	$75.45	$1,477.29	
Senior Accountant	28.25	$70.94	$2,241.76	
Accountant II	130.00	$74.80	$3,489.60	
Public Works and Planning			$7,208.65	
Analyst III, Resources	176.90	$76.53	$13,538.19	
Analyst III, Capital Projects	110.00	$100.68	$11,041.80	
County Counsel				
Deputy County Counsel	8.00	$122.00	$976.00	
Professional Services Total	**469.65**		**$38,841.44**	**$38,841.44**
Copies			$179.30	
Annual Report			$2,807.02	
Website Design			$5,860.78	
Office Expense Total			**$8,847.10**	**$8,847.10**
			$47,688.54	**$47,688.54**
			Invoice Total	**FY 16-17 Total**

Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Quarter Ended June 30, 2016

Summary of Measure Z Proceeds			
Tax Proceeds Received:			
-	Measure Z - Sales Tax Proceeds	$	3,286,948.29
	Total Proceeds Received:	$	3,286,948.29
Tax Proceeds Allocated:			
-	Allocation to Zoo Authority Fund (2%)		65,738.97
-	Allocation to Trust Fund for Operations and Capital Projects (98%)		3,221,209.32
	Total Proceed Allocations	$	3,286,948.29
Cash Balance by Fund			
Zoo Authority Fund	>> **Administrative Fund** 2%		
	Beginning Cash Balance	$	1,223,876.02
Receipts:	- Measure Z Sales Tax Proceeds		65,738.97
	- Interest Received		4,168.19
Disbursements:	- PeopleSoft Charges		(125.61)
	Net Increase/(Decrease) to Cash		69,781.55
	Ending Cash Balance - Zoo Authority Administrative Fund	**$**	**1,293,657.57**
Trust Fund for FCZC Operations and Capital Projects	98%		
	Beginning Cash Balance	**$**	**21,595,626.36**
>>>	**Operations Fund**		
	Beginning Cash Balance		**6,410,095.46**
Receipts:	- Measure Z Sales Tax Proceeds		1,073,736.43
	- Interest Received		21,889.14
Disbursements:	- FCZC Operations Claim #2015-12		(488,677.46)
	- FCZC Operations Claim #2016-03		(291,529.76)
	- FCZC Operations Claim #2016-04		(442,708.16)
	- FCZC Operations Claim #2016-05		(321,258.88)
	- Wire Fees		(60.00)
	Net Increase/(Decrease) to Cash		(448,608.69)
	Ending Cash Balance - Available for Operations	**$**	**5,961,486.77**
>>>	**Capital Facilities Project Fund**		
	Beginning Cash Balance	**$**	**15,185,530.90**
Receipts:	- Measure Z Sales Tax Proceeds		2,147,472.89
	- Interest Received		48,084.04
Disbursements:	- FCZC Capital Projects Claim #2015-19C		(309,481.76)
	- FCZC Capital Projects Claim #2016-01C		(152,205.27)
	Net Increase/(Decrease) to Cash		1,733,869.90
	Ending Cash Balance - Available for Capital Projects		**16,919,400.80**
	Ending Balance Available for Operations and Capital Projects	**$**	**22,880,887.57**
	Total Interest Received During the Quarter		***74,141.37***

By Staff _____ **Date** _____

Accepted _____ **Date** _____

* Interest receipts are recorded in the month received rather than in the month earned and were calculated on an annual percentage rate of 1.388 as of March 31, 2016.

Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Month Ended June 30, 2016

Summary of Measure Z Proceeds			
Tax Proceeds Received:			
-	Measure Z - Sales Tax Proceeds	$	1,374,748.29
	Total Proceeds Received:	$	1,374,748.29
Tax Proceeds Allocated:			
-	Allocation to Zoo Authority Fund (2%)		27,494.97
-	Allocation to Trust Fund for Operations and Capital Projects (98%)		1,347,253.32
	Total Proceed Allocations	$	1,374,748.29
Cash Balance by Fund			
Zoo Authority Fund	>> **Administrative Fund** 2%		
	Beginning Cash Balance	$	1,262,671.89
Receipts:	- Measure Z Sales Tax Proceeds		27,494.97
	- Interest Received		3,490.71
	Net Increase/(Decrease) to Cash		30,985.68
	Ending Cash Balance - Zoo Authority Administrative Fund	**$**	**1,293,657.57**
Trust Fund for FCZC Operations and Capital Projects 98%			
	Beginning Cash Balance	**$**	**21,948,518.43**
>>>	**Operations Fund**		
	Beginning Cash Balance		**5,815,349.87**
Receipts:	- Measure Z Sales Tax Proceeds		449,084.44
	- Interest Received		18,331.35
Disbursements:	- FCZC Operations Claim #2016-05		(321,258.88)
	- Wire Fees		(20.00)
	Net Increase/(Decrease) to Cash		146,136.91
	Ending Cash Balance - Available for Operations	**$**	**5,961,486.78**
>>>	**Capital Facilities Project Fund**		
	Beginning Cash Balance	**$**	**16,133,168.56**
Receipts:	- Measure Z Sales Tax Proceeds		898,168.88
	- Interest Received		40,268.62
Disbursements:	- FCZC Capital Projects Claim #2016-01C		(152,205.27)
	Net Increase/(Decrease) to Cash		786,232.23
	Ending Cash Balance - Available for Capital Projects		**16,919,400.79**
	Ending Balance Available for Operations and Capital Projects	**$**	**22,880,887.57**
	Total Interest Received During the Month		***62,090.68***

By Staff _____ **Date** _____

Accepted _____ **Date** _____

* Interest receipts are recorded in the month received rather than in the month earned and were calculated on an annual percentage rate of 1.388 as of March 31, 2016.



Fresno County Zoo Authority

SUMMARY OF MEASURE Z SALES TAX PROCEEDS

	PRIOR FISCAL YEARS				CURRENT FISCAL YEAR			
	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016			
	ACTUAL TAX RECEIPTS	ACTUAL TAX RECEIPTS	ACTUAL TAX RECEIPTS	ACTUAL TAX RECEIPTS	BUDGETED TAX RECEIPTS	ACTUAL TAX RECEIPTS	BUDGET TO ACTUAL VARIANCE	
July	$ 719,800	$ 826,000	$ 903,500	$ 864,900	$ 873,549	$ 900,800	$ 27,251	3.12%
August	921,200	1,033,100	1,106,000	1,149,600	1,161,096	1,201,100	40,004	3.45%
September	1,057,603	1,028,369	1,097,605	1,199,226	1,211,218	1,408,037	196,819	16.25%
October	694,100	850,500	857,400	879,100	887,891	911,400	23,509	2.65%
November	878,500	1,056,800	1,143,200	1,172,100	1,207,263	1,215,200	7,937	0.66%
December	1,240,028	1,083,021	1,076,977	1,147,219	1,170,163	1,306,493	136,330	11.65%
January	770,100	799,900	836,700	884,100	901,782	915,800	14,018	1.55%
February	978,600	1,086,700	1,101,200	1,178,800	1,202,376	1,221,000	18,624	1.55%
March	1,006,649	1,021,734	1,113,584	1,087,121	1,076,250	1,226,517	150,267	13.96%
April	716,100	846,500	788,000	804,100	796,059	819,500	23,441	2.94%
May	897,100	1,493,700	1,050,600	1,072,100	1,061,379	1,092,700	31,321	2.95%
June	1,191,689	1,015,391	1,139,360	1,231,366	1,193,479	1,374,748	181,269	15.19%
Total	$ 11,071,469	$ 12,141,715	$ 12,214,126	$ 12,669,732	$ 12,742,505	$ 13,593,295	$ 850,790	13.07%

TOTAL MEASURE Z PROCEEDS FROM INCEPTION $ 125,659,689

Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Month Ended May 31, 2016

Summary of Quarter Four Interest Receipts					
Fund	Subclass	Description	1st Alloc. April	2nd Alloc. June	Interest Received
4845	10000	Zoo Authority	$ 677.48	$ 3,490.71	$ 4,168.19
4850	10000	FCZC - Operations	3,557.79	18,331.35	$ 21,889.14
4850	42700	FCZC - CP	7,815.42	40,268.62	$ 48,084.04
Total			$ 12,050.69	$ 62,090.68	$ 74,141.37

Fresno County Zoo Authority
Capital Projects Fund Cash Flow
For the Month Ended June 30, 2016

Cash Balance as of 6/1/2016		$ 16,133,169
DEDUCTIONS (earmarked projects, paid through claim 2016-01C):		
2016 **Animal Acquisition**-September 2015	35,462	
2016 **Tiger Exhibit Expansion**-December 2014	31,120	
2015 **Utility Design**-March 2015	53,416	
2015 **Animal Acquisition**-February 2015	23,000	
2014 **Graphics**-2011	33,598	
2014 **Reptile Plaza**-2011	50,000	
2014 **Entrance/Vault**-2011	85,000	
2014 **Cobra Exhibit**-2011	171,829	
2014 **Animal Acquisition**-January 2013	20,000	
Total Deductions:		$ (503,425)
TOTAL:		$ 15,629,744

Fresno County Zoo Authority
Operations Fund Cash Flow
For the Month Ended June 30, 2016

Cash Balance as of 6/1/2016		$ 5,815,350
DEDUCTIONS (Remaining budgets, paid through claim 2016-05):		
2016 Animal	1,837,366	
2016 Veterinary	195,789	
2016 Utilities	326,759	
2016 Animal Feed	207,538	
2016 Interest/Bank Charges	260	
2015 Visitor Services	25,193	
2015 Maintenance	91,532	
2015 Interest/Bank Charges	80	
Total Deductions:		$ (2,684,517)
TOTAL:		$ 3,130,833

Fresno County Zoo Authority
Administration Fund Cash Flow
For the Month Ended June 30, 2016

Cash Balance as of 6/1/2016		$	1,262,672
DEDUCTIONS (Remaining budgets, paid through claim 1112-ZOO-0216):			
2016 Telephone Charges	500		
2016 Memberships	1,000		
2016 Office Expense	5,695		
2016 Postage	1,500		
2016 PeopleSoft Financials Charges	119		
2016 Professional Services	119,535		
2016 Data Processing Services	3,000		
2016 Publications & Legal Notices	1,000		
2016 Trans, Travel & Education	5,000		
2015 Telephone Charges	500		
2015 Memberships	1,000		
2015 Office Expense	447		
2015 Postage	1,282		
2015 PeopleSoft Financials Charges	189		
2015 Professional Services	13,458		
2015 Data Processing Services	3,000		
2015 Publications & Legal Notices	1,000		
2015 Trans, Travel & Education	4,996		
Total Deductions:		$	(245,667)
TOTAL:		$	1,017,005

* Note: Commited funds for FY 2014-2015 will be used to pay remaining FY 2014-2015 expenses.

Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Month Ended July 31, 2016

Summary of Measure Z Proceeds			
Tax Proceeds Received:			
-	Measure Z - Sales Tax Proceeds	$	952,000.00
	Total Proceeds Received:	$	952,000.00
Tax Proceeds Allocated:			
-	Allocation to Zoo Authority Fund (2%)		19,040.00
-	Allocation to Trust Fund for Operations and Capital Projects (98%)		932,960.00
	Total Proceed Allocations	$	952,000.00
Cash Balance by Fund			
Zoo Authority Fund	>> **Administrative Fund** 2%		
	Beginning Cash Balance	$	1,293,657.57
Receipts:	- Measure Z Sales Tax Proceeds		19,040.00
	- Interest Received		659.20
Disbursements:	- PeopleSoft Financial Charges		(74.80)
	- Zoo Authority Claim #0105-ZOO-062916		(63,118.45)
	Net Increase/(Decrease) to Cash		(43,494.05)
	Ending Cash Balance - Zoo Authority Administrative Fund	$	**1,250,163.52**
Trust Fund for FCZC Operations and Capital Projects 98%			
	Beginning Cash Balance	$	**22,880,887.57**
>>>	**Operations Fund**		
	Beginning Cash Balance		**5,961,486.78**
Receipts:	- Measure Z Sales Tax Proceeds		310,986.67
	- Interest Received		3,133.95
Disbursements:	-		-
	Net Increase/(Decrease) to Cash		314,120.62
	Ending Cash Balance - Available for Operations	$	**6,275,607.40**
>>>	**Capital Facilities Project Fund**		
	Beginning Cash Balance	$	**16,919,400.79**
Receipts:	- Measure Z Sales Tax Proceeds		621,973.33
	- Interest Received		8,329.85
Disbursements:	-		-
	Net Increase/(Decrease) to Cash		630,303.18
	Ending Cash Balance - Available for Capital Projects		**17,549,703.97**
	Ending Balance Available for Operations and Capital Projects	$	**23,825,311.37**
	Total Interest Received During the Month		***12,123.00***

By Staff _____ **Date** _____

Accepted _____ **Date** _____

* Interest receipts are recorded in the month received rather than in the month earned and were calculated on an annual percentage rate of 1.355 as of June 30, 2016.

Fresno County Zoo Authority

SUMMARY OF MEASURE Z SALES TAX PROCEEDS

	PRIOR FISCAL YEARS			CURRENT FISCAL YEAR			
	2013-2014	2014-2015	2015-2016	2016-2017			
	ACTUAL TAX RECEIPTS	ACTUAL TAX RECEIPTS	ACTUAL TAX RECEIPTS	BUDGETED TAX RECEIPTS	ACTUAL TAX RECEIPTS	BUDGET TO ACTUAL VARIANCE	
July	$ 903,500	$ 864,900	$ 900,800	$ 909,808	$ 952,000	$ 42,192	4.64%
August	1,106,000	1,149,600	1,201,100	1,213,111			
September	1,097,605	1,199,226	1,408,037	1,422,117			
October	857,400	879,100	911,400	920,514			
November	1,143,200	1,172,100	1,215,200	1,251,656			
December	1,076,977	1,147,219	1,306,493	1,332,623			
January	836,700	884,100	915,800	934,116			
February	1,101,200	1,178,800	1,221,000	1,245,420			
March	1,113,584	1,087,121	1,226,517	1,214,252			
April	788,000	804,100	819,500	811,305			
May	1,050,600	1,072,100	1,092,700	1,081,773			
June	1,139,360	1,231,366	1,374,748	1,236,000			
Total	$ 12,214,126	$ 12,669,732	$ 13,593,295	$ 13,572,695	$ 952,000	$ 42,192	0.60%

TOTAL MEASURE Z PROCEEDS FROM INCEPTION $ 126,611,689

Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Month Ended July 31, 2016

Summary of Quarter Four Interest Receipts					
Fund	Subclass	Description	1st Alloc.	2nd Alloc.	Interest Received
4845	10000	Zoo Authority	$ 659.20		$ 659.20
4850	10000	FCZC - Operations	3,133.95		$ 3,133.95
4850	42700	FCZC - CP	8,329.85		$ 8,329.85
Total			$ 12,123.00	$ -	$ 12,123.00

Fresno County Zoo Authority
Capital Projects Fund Cash Flow
For the Month Ended July 31, 2016

Cash Balance as of 8/1/2016		$ 17,549,704
DEDUCTIONS (earmarked projects, paid through claim 2016-01C):		
2016 **Animal Acquisition**-September 2015	35,462	
2016 **Tiger Exhibit Expansion**-December 2014	31,120	
2015 **Utility Design**-March 2015	53,416	
2015 **Animal Acquisition**-February 2015	23,000	
Total Deductions:		$ (142,998)
TOTAL:		$ 17,406,706

Fresno County Zoo Authority
Operations Fund Cash Flow
For the Month Ended July 31, 2016

Cash Balance as of 8/1/2016		$ 6,275,607
DEDUCTIONS (Remaining budgets, paid through claim 2016-05):		
2016 Animal	1,837,366	
2016 Veterinary	195,789	
2016 Utilities	326,759	
2016 Animal Feed	207,538	
2016 Interest/Bank Charges	260	
Total Deductions:		$ (2,567,712)
TOTAL:		$ 3,707,895

Fresno County Zoo Authority
Administration Fund Cash Flow
For the Month Ended July 31, 2016

Cash Balance as of 8/1/2016		$	1,250,164
DEDUCTIONS (Remaining budgets, paid through claim 0105-ZOO-062916):			
2017 Telephone Charges	250		
2017 Memberships	500		
2017 Office Expense	6,000		
2017 Postage	1,000		
2017 PeopleSoft Financials Charges	800		
2017 Professional Services	179,483		
2017 Data Processing Services	1,500		
2017 Publications & Legal Notices	500		
2017 Trans, Travel & Education	2,500		
2017 Appropriation for Contingencies	91,421		
2016 Telephone Charges	500		
2016 Memberships	1,000		
2016 Office Expense	5,517		
2016 Postage	1,288		
2016 PeopleSoft Financials Charges	119		
2016 Professional Services	56,731		
2016 Data Processing Services	3,000		
2016 Publications & Legal Notices	1,000		
2016 Trans, Travel & Education	5,000		
Total Deductions:		$	(358,109)
TOTAL:		$	892,055

Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Month Ended August 31, 2016

Summary of Measure Z Proceeds				
Tax Proceeds Received:				
	-	Measure Z - Sales Tax Proceeds	$	1,269,300.00
		Total Proceeds Received:	$	1,269,300.00
Tax Proceeds Allocated:				
	-	Allocation to Zoo Authority Fund (2%)		25,386.00
	-	Allocation to Trust Fund for Operations and Capital Projects (98%)		1,243,914.00
		Total Proceed Allocations	$	1,269,300.00
Cash Balance by Fund				
Zoo Authority Fund	>>	**Administrative Fund** 2%		
		Beginning Cash Balance	$	1,250,163.52
Receipts:	-	Measure Z Sales Tax Proceeds		25,386.00
Disbursements:	-	PeopleSoft Financial Charges		(125.34)
		Net Increase/(Decrease) to Cash		25,260.66
		Ending Cash Balance - Zoo Authority Administrative Fund	$	**1,275,424.18**
Trust Fund for FCZC Operations and Capital Projects 98%				
		Beginning Cash Balance	$	**23,825,311.37**
	>>>	**Operations Fund**		
		Beginning Cash Balance		**6,275,607.40**
Receipts:	-	Measure Z Sales Tax Proceeds		414,638.00
Disbursements:	-	Zoo Operating Claim 2016-6		(336,775.00)
	-	Wire Fees		(10.00)
		Net Increase/(Decrease) to Cash		77,853.00
		Ending Cash Balance - Available for Operations	$	**6,353,460.40**
	>>>	**Capital Facilities Project Fund**		
		Beginning Cash Balance	$	**17,549,703.97**
Receipts:	-	Measure Z Sales Tax Proceeds		829,276.00
Disbursements:	-			-
		Net Increase/(Decrease) to Cash		829,276.00
		Ending Cash Balance - Available for Capital Projects		**18,378,979.97**
		Ending Balance Available for Operations and Capital Projects	$	**24,732,440.37**
		Total Interest Received During the Month		-

By Staff _____ **Date** _____

Accepted _____ **Date** _____

* Interest receipts are recorded in the month received rather than in the month earned and were calculated on an annual percentage rate of 1.355 as of June 30, 2016.

Fresno County Zoo Authority

SUMMARY OF MEASURE Z SALES TAX PROCEEDS

	PRIOR FISCAL YEARS			CURRENT FISCAL YEAR			
	2013-2014	2014-2015	2015-2016	2016-2017			
	ACTUAL TAX RECEIPTS	ACTUAL TAX RECEIPTS	ACTUAL TAX RECEIPTS	BUDGETED TAX RECEIPTS	ACTUAL TAX RECEIPTS	BUDGET TO ACTUAL VARIANCE	
July	$ 903,500	$ 864,900	$ 900,800	$ 909,808	$ 952,000	$ 42,192	4.64%
August	1,106,000	1,149,600	1,201,100	1,213,111	1,269,300	$ 56,189	4.63%
September	1,097,605	1,199,226	1,408,037	1,422,117			
October	857,400	879,100	911,400	920,514			
November	1,143,200	1,172,100	1,215,200	1,251,656			
December	1,076,977	1,147,219	1,306,493	1,332,623			
January	836,700	884,100	915,800	934,116			
February	1,101,200	1,178,800	1,221,000	1,245,420			
March	1,113,584	1,087,121	1,226,517	1,214,252			
April	788,000	804,100	819,500	811,305			
May	1,050,600	1,072,100	1,092,700	1,081,773			
June	1,139,360	1,231,366	1,374,748	1,236,000			
Total	$ 12,214,126	$ 12,669,732	$ 13,593,295	$ 13,572,695	$ 2,221,300	$ 98,381	4.63%

TOTAL MEASURE Z PROCEEDS FROM INCEPTION $ 127,880,989

Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Month Ended August 31, 2016

Summary of Quarter Four Interest Receipts					
Fund	Subclass	Description	1st Alloc.	2nd Alloc.	Interest Received
4845	10000	Zoo Authority	$ 659.20		$ 659.20
4850	10000	FCZC - Operations	3,133.95		$ 3,133.95
4850	42700	FCZC - CP	8,329.85		$ 8,329.85
Total			$ 12,123.00	$ -	$ 12,123.00

Fresno County Zoo Authority
Capital Projects Fund Cash Flow
For the Month Ended August 31, 2016

Cash Balance as of 9/1/2016		$ 18,378,980
DEDUCTIONS (earmarked projects, paid through claim 2016-01C):		
2016 **Animal Acquisition**-September 2015	35,462	
2016 **Tiger Exhibit Expansion**-December 2014	31,120	
2015 **Utility Design**-March 2015	53,416	
2015 **Animal Acquisition**-February 2015	23,000	
Total Deductions:		$ (142,998)
TOTAL:		$ 18,235,982

Fresno County Zoo Authority
Operations Fund Cash Flow
For the Month Ended August 31, 2016

Cash Balance as of 9/1/2016		$ 6,353,460
DEDUCTIONS (Remaining budgets, paid through claim 2016-06):		
2016 Animal	1,615,237	
2016 Veterinary	167,267	
2016 Utilities	275,609	
2016 Animal Feed	172,566	
2016 Interest/Bank Charges	250	
Total Deductions:		$ (2,230,929)
TOTAL:		$ 4,122,531

Fresno County Zoo Authority
Administration Fund Cash Flow
For the Month Ended August 31, 2016

Cash Balance as of 9/1/2016		$	1,275,424
DEDUCTIONS (Remaining budgets, paid through claim 0105-ZOO-062916):			
2017 Telephone Charges	250		
2017 Memberships	500		
2017 Office Expense	6,000		
2017 Postage	1,000		
2017 PeopleSoft Financials Charges	675		
2017 Professional Services	179,483		
2017 Data Processing Services	1,500		
2017 Publications & Legal Notices	500		
2017 Trans, Travel & Education	2,500		
2017 Appropriation for Contingencies	91,421		
2016 Telephone Charges	500		
2016 Memberships	1,000		
2016 Office Expense	5,517		
2016 Postage	1,288		
2016 PeopleSoft Financials Charges	119		
2016 Professional Services	56,731		
2016 Data Processing Services	3,000		
2016 Publications & Legal Notices	1,000		
2016 Trans, Travel & Education	5,000		
Total Deductions:		$	(357,984)
TOTAL:		$	917,440

Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Quarter Ended September 30, 2016

Summary of Measure Z Proceeds			
Tax Proceeds Received:			
-	Measure Z - Sales Tax Proceeds	$	3,402,370.77
	Total Proceeds Received:	$	3,402,370.77
Tax Proceeds Allocated:			
-	Allocation to Zoo Authority Fund (2%)		68,047.42
-	Allocation to Trust Fund for Operations and Capital Projects (98%)		3,334,323.35
	Total Proceed Allocations	$	3,402,370.77
Cash Balance by Fund			
Zoo Authority Fund	>> **Administrative Fund** 2%		
	Beginning Cash Balance	$	**1,293,657.57**
Receipts:	- Measure Z Sales Tax Proceeds		68,047.42
	- Interest Received		4,212.21
Disbursements:	- PeopleSoft Financial Charges		(240.25)
	- Zoo Authority Claim #0105-ZOO-062916		(63,118.45)
	Net Increase/(Decrease) to Cash		8,900.93
	Ending Cash Balance - Zoo Authority Administrative Fund	$	**1,302,558.50**
Trust Fund for FCZC Operations and Capital Projects 98%			
	Beginning Cash Balance	$	**22,880,887.57**
>>>	**Operations Fund**		
	Beginning Cash Balance		**5,961,486.78**
Receipts:	- Measure Z Sales Tax Proceeds		1,111,441.12
	- Interest Received		20,025.65
Disbursements:	- Zoo Operating Claim 2016-6		(336,775.00)
	- Zoo Operating Claim 2016-7		(342,880.02)
	- Wire Fees		(20.00)
	Net Increase/(Decrease) to Cash		451,791.75
	Ending Cash Balance - Available for Operations	$	**6,413,278.53**
>>>	**Capital Facilities Project Fund**		
	Beginning Cash Balance	$	**16,919,400.79**
Receipts:	- Measure Z Sales Tax Proceeds		2,222,882.23
	- Interest Received		53,227.03
	Net Increase/(Decrease) to Cash		2,276,109.26
	Ending Cash Balance - Available for Capital Projects		**19,195,510.05**
	Ending Balance Available for Operations and Capital Projects	$	**25,608,788.58**
	Total Interest Received During the Quarter		***77,464.89***

By Staff _____ **Date** _____

Accepted _____ **Date** _____

* Interest receipts are recorded in the month received rather than in the month earned and were calculated on an annual percentage rate of 1.355 as of June 30, 2016.

Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Month Ended September 30, 2016

Summary of Measure Z Proceeds			
Tax Proceeds Received:			
-	Measure Z - Sales Tax Proceeds		$ 1,181,070.77
	Total Proceeds Received:		$ 1,181,070.77
Tax Proceeds Allocated:			
-	Allocation to Zoo Authority Fund (2%)		23,621.42
-	Allocation to Trust Fund for Operations and Capital Projects (98%)		1,157,449.35
	Total Proceed Allocations		$ 1,181,070.77
Cash Balance by Fund			
Zoo Authority Fund	>> **Administrative Fund**	2%	
	Beginning Cash Balance		$ 1,275,424.18
Receipts:	- Measure Z Sales Tax Proceeds		23,621.42
	- Interest Received		3,553.01
Disbursements:	- PeopleSoft Financial Charges		(40.11)
	Net Increase/(Decrease) to Cash		27,134.32
	Ending Cash Balance - Zoo Authority Administrative Fund		**$ 1,302,558.50**
Trust Fund for FCZC Operations and Capital Projects		98%	
	Beginning Cash Balance		**$ 24,732,440.37**
>>>	**Operations Fund**		
	Beginning Cash Balance		**6,353,460.40**
Receipts:	- Measure Z Sales Tax Proceeds		385,816.45
	- Interest Received		16,891.70
Disbursements:	- FCZC Operations Claim # 2016-7		(342,880.02)
	- Wire Fees		(10.00)
	Net Increase/(Decrease) to Cash		59,818.13
	Ending Cash Balance - Available for Operations		**$ 6,413,278.53**
>>>	**Capital Facilities Project Fund**		
	Beginning Cash Balance		**$ 18,378,979.97**
Receipts:	- Measure Z Sales Tax Proceeds		771,632.90
	- Interest Received		44,897.18
	Net Increase/(Decrease) to Cash		816,530.08
	Ending Cash Balance - Available for Capital Projects		**19,195,510.05**
	Ending Balance Available for Operations and Capital Projects		**$ 25,608,788.58**
	Total Interest Received During the Month		***65,341.89***

By Staff _____ **Date** _____

Accepted _____ **Date** _____

* Interest receipts are recorded in the month received rather than in the month earned and were calculated on an annual percentage rate of 1.355 as of June 30, 2016.

Fresno County Zoo Authority

SUMMARY OF MEASURE Z SALES TAX PROCEEDS

	PRIOR FISCAL YEARS			CURRENT FISCAL YEAR		
	2013-2014	2014-2015	2015-2016	2016-2017		
	ACTUAL TAX RECEIPTS	ACTUAL TAX RECEIPTS	ACTUAL TAX RECEIPTS	BUDGETED TAX RECEIPTS	ACTUAL TAX RECEIPTS	BUDGET TO ACTUAL VARIANCE
July	$ 903,500	$ 864,900	$ 900,800	$ 909,808	$ 952,000	$ 42,192 4.64%
August	1,106,000	1,149,600	1,201,100	1,213,111	1,269,300	$ 56,189 4.63%
September	1,097,605	1,199,226	1,408,037	1,422,117	1,181,071	(241,046) -16.95%
October	857,400	879,100	911,400	920,514		
November	1,143,200	1,172,100	1,215,200	1,251,656		
December	1,076,977	1,147,219	1,306,493	1,332,623		
January	836,700	884,100	915,800	934,116		
February	1,101,200	1,178,800	1,221,000	1,245,420		
March	1,113,584	1,087,121	1,226,517	1,214,252		
April	788,000	804,100	819,500	811,305		
May	1,050,600	1,072,100	1,092,700	1,081,773		
June	1,139,360	1,231,366	1,374,748	1,236,000		
Total	$ 12,214,126	$ 12,669,732	$ 13,593,295	$ 13,572,695	$ 3,402,371	$ (142,665) -6.72%

TOTAL MEASURE Z PROCEEDS FROM INCEPTION $ 129,062,060

Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Month Ended September 30, 2016

Summary of Interest Receipts					
Fund	Subclass	Description	1st Alloc.	2nd Alloc.	Interest Received
4845	10000	Zoo Authority	$ 659.20	$ 3,553.01	$ 4,212.21
4850	10000	FCZC - Operations	3,133.95	16,891.70	$ 20,025.65
4850	42700	FCZC - CP	8,329.85	44,897.18	$ 53,227.03
Total			$ 12,123.00	$ 65,341.89	$ 77,464.89

Fresno County Zoo Authority
Capital Projects Fund Cash Flow
For the Month Ended September 30, 2016

Cash Balance as of 10/2/2016		$ 19,195,510
DEDUCTIONS (earmarked projects, paid through claim 2016-01C):		
2016 **Animal Acquisition**-September 2015	35,462	
2016 **Tiger Exhibit Expansion**-December 2014	31,120	
2015 **Utility Design**-March 2015	53,416	
2015 **Animal Acquisition**-February 2015	23,000	
Total Deductions:		$ (142,998)
TOTAL:		$ 19,052,512

Fresno County Zoo Authority
Operations Fund Cash Flow
For the Month Ended September 30, 2016

Cash Balance as of 10/2/2016		$ 6,413,279
DEDUCTIONS (Remaining budgets, paid through claim 2016-7):		
2016 Animal	1,383,174	
2016 Veterinary	137,115	
2016 Utilities	216,966	
2016 Animal Feed	150,543	
2016 Interest/Bank Charges	240	
Total Deductions:		$ (1,888,038)
TOTAL:		$ 4,525,241

Fresno County Zoo Authority
Administration Fund Cash Flow
For the Month Ended September 30, 2016

Cash Balance as of 10/2/2016		$	1,302,559
DEDUCTIONS (Remaining budgets, paid through claim 0105-ZOO-062916):			
2017 Telephone Charges	250		
2017 Memberships	500		
2017 Office Expense	6,000		
2017 Postage	1,000		
2017 PeopleSoft Financials Charges	635		
2017 Professional Services	179,483		
2017 Data Processing Services	1,500		
2017 Publications & Legal Notices	500		
2017 Trans, Travel & Education	2,500		
2017 Appropriation for Contingencies	91,421		
2016 Telephone Charges	500		
2016 Memberships	1,000		
2016 Office Expense	5,517		
2016 Postage	1,288		
2016 PeopleSoft Financials Charges	119		
2016 Professional Services	56,731		
2016 Data Processing Services	3,000		
2016 Publications & Legal Notices	1,000		
2016 Trans, Travel & Education	5,000		
Total Deductions:		$	(357,944)
TOTAL:		$	944,615



FY16 June Financial Report

Finance Committee

Discussion of Financial Results
As of June 30, 2016

- **Key Facts & Figures[1]:**

  - Moore Grider presented audit report and findings to the Audit Committee, FCZC Board of Directors and the Fresno County Zoo Authority.
  - Self-generated revenue was $5,500,485[2] compared to budgeted revenue of $4,388.900.
  - Surplus of $2,081,798[2] compare to budgeted surplus of $671,813.
  - June 2016 attendance was 80,913 compared to budgeted attendance of 76,000. June 2015 attendance was 57,400.
  - YTD attendance of 581,321 compared to YTD budgeted attendance of 481,000. 2015 attendance at 6/30/15 was 408,420

[1] Excludes investment income (unrealized gain/loss on investments) and depreciation.

[2] Excludes $1,500,000 from the City of Fresno.

Discussion of Financial Results

	6/30/2016	5/31/2016	2015 Audited
Liquid Assets:			
Cash	$1,230,600	$2,831,437	$347,055
Short-term Investments	$1,750,000 *	$0	$0
Long-term Investments	$5,321,304	$5,299,500	$5,163,842
Endowment/Board Designated	$4,429,149	$4,418,058	$4,298,963
	$12,731,053	$12,548,995	$9,809,860
Accounts Receivable:	$653,348	$805,592	$2,080,186
Liabilities			
Accounts Payable	$75,109	$109,438	$1,278,694
Accrued Liabilities	$283,975	$354,884	$471,436
Line of Credit	$105	$7,622	$772,358
	$359,189	$471,944	$2,522,488
Net Assets:			
Unrestricted	$82,887,591	$82,751,429	$79,259,448
Temporarily Restricted	$419,033	$413,015	$273,829
Permanently Restricted	$51,019	$50,793	$49,349
	$83,357,643	$83,215,237	$79,582,626

Measure Z Balance @ 5/31/2016

Operating	$5,815,350
Capital Funds	$16,133,169
	$21,948,519

* Includes $1,500,000 from the City of Fresno towards shared costs.

June 2016

MTD Attendance

	2016	2015	Increase/ Decrease
Attendance	80,913	57,400	41%
Paid	40,889	28,412	44%
Members	22,289	11,092	101%
Group	8,228	8,664	-5%
Other	9,507	9,232	3%
Giraffe Feeding	20,473	9,250	121%
Capture Rate	25%	16%	57%
Stingray Bay	22,794	20,070	14%
Capture Rate	28%	35%	-19%

YTD Attendance

	2016	2015	Increase/ Decrease	2015 Audited
Attendance	581,321	408,420	42%	808,914
Paid	309,372	223,518	38%	427,094
Members	149,145	84,409	77%	197,087
Group	80,988	65,195	24%	80,027
Other	41,816	35,298	18%	104,706
Giraffe Feeding	128,183	63,577	102%	103,177
Capture Rate	22%	16%	42%	13%
Stingray Bay	147,717	143,756	3%	236,217
Capture Rate	25%	35%	-28%	29%

MTD Revenue

	2016	2015	Increase/ Decrease
Admissions	$336,019	$160,168	110%
Per Cap	$4.15	$2.79	49%
Giraffe Feeding	$41,524	$17,683	135%
Per Cap	$0.51	$0.31	67%
Stingray Bay	$29,090	$27,453	6%
Per Cap	$0.36	$0.48	-25%
Membership	$93,439	$54,715	71%

Contracted Services	2016	2015	Increase/ Decrease
Concessions	$83,386	$29,281	185%
Per Cap	$1.03	$0.51	102%
Gift Shop	$52,912	$38,259	38%
Per Cap	$0.65	$0.67	-2%

YTD Revenue

	2016	2015	Increase/ Decrease	2015 Audited
Admissions	$2,629,928	$1,341,688	96%	$2,433,667
Per Cap	$4.52	$3.29	38%	$3.01
Giraffe Feeding	$266,783	$124,009	115%	$204,558
Per Cap	$0.46	$0.30	51%	$0.25
Stingray Bay	$191,278	$188,523	1%	$304,128
Per Cap	$0.33	$0.46	-29%	$0.38
Membership	$784,409	$444,416	77%	$986,985

Contracted Services	2016	2015	Increase/ Decrease	
Concessions	$467,312	$178,848	161%	$410,571
Per Cap	$0.80	$0.44	84%	$0.51
Gift Shop	$311,646	$234,504	33%	$440,843
Per Cap	$0.54	$0.57	-7%	$0.54

Key:

Equal to or ahead of 2015

2% or less behind 2015

More than 2% behind 2015

Fresno's Chaffee Zoo Corporation
Balance Sheet
June 2016

	FY15 @ 6/30/16	FY16 @ 5/31/16	FY15 @ 12/31/15
ASSETS			
Cash	$1,230,600	$2,831,437	$347,055
Short Term Investments	$1,750,000	$0	$0
Long Term Investments	$9,750,454	$9,717,558	$9,462,805
Accounts Receivable	$653,348	$805,592	$2,080,186
Prepaid Expenses	$69,120	$127,545	$150,623
Inventory	$0	$0	$0
Building, Equipment, Vehicle and Furniture (net)	$3,238,789	$3,209,916	$3,316,483
Exhibits	$66,792,578	$66,763,191	$66,599,341
Construction in Progress	$231,942	$231,942	$148,621
TOTAL ASSETS	**$83,716,832**	**$83,687,180**	**$82,105,114**
LIABILITIES AND NET ASSETS			
Liabilities			
Accounts Payable/Accrued Liabilities	$359,084	$464,322	$1,750,130
Line of Credit	$105	$7,622	$772,358
Total Liabilities	**$359,189**	**$471,944**	**$2,522,489**
Net Assets			
1-3000-00 Fund Balance-Unrestricted	$82,887,591	$82,751,429	$79,259,448
2-3000-00 Fund Balance-Temporarily Restricted	$419,033	$413,015	$273,829
3-3000-00 Fund Balance-Permanently Restricted	$51,019	$50,793	$49,349
Total Net Assets	**$83,357,643**	**$83,215,236**	**$79,582,625**
TOTAL LIABILITIES AND NET ASSETS	**$83,716,832**	**$83,687,180**	**$82,105,114**

Fresno's Chaffee Zoo Corporation
Income Statement
@ June 30, 2016

	FY16 Budget	Current Month: Month-to-Date Budget @ 6/30/16	Current Month: Actual @ 6/30/16	Current Month: Variance	Year-to-Date: Year-to-Date Budget @ 6/30/16	Year-to-Date: Actual @ 6/30/16	Year-to-Date: Variance	FY15 Audited
REVENUE								
Self-Generated Revenue								
Admissions	$3,854,100	$345,583	$336,019	(2.8)%	$2,321,500	$2,629,928	13.3%	$2,433,647
Adopt an Animal	$40,000	$2,500	$2,290	(8.4)%	$25,000	$21,115	(15.5)%	$32,690
Board Designated for Endow	$50,000	$12,500	$300	(97.6)%	$25,000	$11,160	(55.4)%	$12,679
Education	$394,600	$72,417	$68,066	(6.0)%	$197,800	$196,192	(0.8)%	$352,477
Food Services	$450,500	$41,000	$83,386	103.4%	$255,000	$467,312	83.3%	$410,571
Gift Shop	$450,500	$40,250	$52,912	31.5%	$253,500	$311,646	22.9%	$440,843
Giraffe Feeding	$263,000	$23,500	$41,524	76.7%	$148,800	$266,783	79.3%	$204,558
Grants/Fundraising	$227,500	$12,708	$17,012	33.9%	$53,250	$180,258	238.5%	$698,780
Group Event/Facility Rental	$327,000	$47,500	$71,001	49.5%	$214,500	$294,441	37.3%	$374,968
Interest Income	$352,500	$17,708	$13,108	(26.0)%	$81,250	$65,626	(19.2)%	$368,603
Investment Income	$0	$0	$27,411	0.0%	$0	$240,320	0.0%	($459,079)
Membership	$1,100,000	$65,000	$93,439	43.8%	$500,000	$784,409	56.9%	$986,985
Special Events	$736,000	$6,500	$1,172	(82.0)%	$76,000	$50,286	(33.8)%	$633,935
Stingray Exhibit	$357,000	$39,400	$29,090	(26.2)%	$204,800	$191,278	(6.6)%	$304,128
Other	$66,500	$9,792	$5,119	(47.7)%	$32,500	$1,530,051	4,607.9%	$55,027
Total Self-Generated Revenue	**$8,669,200**	**$736,358**	**$841,849**	**14.3%**	**$4,388,900**	**$7,240,805**	**65.0%**	**$6,850,813**
City of Fresno	$0	$0	$0	0.0%	$0	$0	0.0%	$0
Measure Z-Capital Funds	$20,200	$1,683	$10	(99.4)%	$10,100	$152,245	1,407.4%	$21,389,079
Measure Z Operating Funds	$4,250,120	$350,224	$372,202	6.3%	$2,168,680	$2,054,809	(5.3)%	$4,383,385
TOTAL REVENUE	**$12,939,520**	**$1,088,265**	**$1,214,061**	**11.6%**	**$6,567,680**	**$9,447,860**	**43.9%**	**$32,623,278**

Fresno's Chaffee Zoo Corporation
Income Statement
@ June 30, 2016

	FY16 Budget	Current Month: Month-to-Date Budget @ 6/30/16	Current Month: Actual @ 6/30/16	Current Month: Variance	Year-to-Date: Year-to-Date Budget @ 6/30/16	Year-to-Date: Actual @ 6/30/16	Year-to-Date: Variance	FY15 Audited
EXPENSES								
OPERATING EXPENSES								
Personnel Expenses								
Administration	$824,768	$63,026	$61,297	(2.7)%	$390,126	$332,716	(14.7)%	$702,910
Animal	$3,185,826	$241,230	$246,610	2.2%	$1,509,799	$1,376,568	(8.8)%	$2,323,373
Education	$835,606	$63,773	$75,353	18.2%	$394,951	$426,557	8.0%	$799,525
Maintenance/Horticulture	$941,729	$70,739	$73,598	4.0%	$447,408	$396,270	(11.4)%	$583,987
Mem/Dev/Marketing	$679,859	$51,022	$55,589	8.9%	$319,674	$305,766	(4.4)%	$587,535
Operations	$212,341	$18,343	$8,311	(54.7)%	$84,757	$48,079	(43.3)%	$11,846
Veterinary	$353,984	$27,257	$32,031	17.5%	$169,524	$181,472	7.0%	$283,647
Visitor Services	$773,667	$59,393	$65,763	10.7%	$366,770	$360,281	(1.8)%	$669,440
Total Personnel Expenses	**$7,807,780**	**$594,783**	**$618,552**	**4.0%**	**$3,683,009**	**$3,427,710**	**(6.9)%**	**$5,962,262**
Other Expenses								
Advertising	$364,100	$29,800	$66,034	121.6%	$179,300	$78,844	(56.0)%	$260,923
Animal Services	$410,175	$34,181	$37,715	10.3%	$205,087	$221,613	8.1%	$592,850
Computer/Software	$60,685	$3,624	$1,647	(54.5)%	$37,192	$26,316	(29.2)%	$40,549
Conservation	$125,000	$2,500	$0	(100.0)%	$12,500	$2,530	(79.8)%	$81,410
Contracted Services	$528,650	$42,900	$80,150	86.8%	$256,625	$305,264	19.0%	$515,880
Depreciation Expense	$396,546	$33,046	$33,224	0.5%	$198,273	$199,345	0.5%	$2,427,524
Dues	$42,800	$1,150	$866	(24.7)%	$20,400	$22,741	11.5%	$46,265
Equipment	$207,529	$12,336	$18,063	46.4%	$82,780	$93,009	12.4%	$216,086
Fleet	$49,579	$4,132	$560	(86.5)%	$24,789	$9,102	(63.3)%	$38,119
Food/Catering	$193,050	$30,042	$10,119	(66.3)%	$91,400	$141,817	55.2%	$213,561
Insurance	$170,000	$14,000	$15,434	10.2%	$100,000	$102,880	2.9%	$155,389
Miscellaneous Business	$56,425	$4,704	$4,443	(5.5)%	$27,774	$19,875	(28.4)%	$50,716
Office Supplies	$27,270	$2,673	$4,203	57.3%	$14,699	$16,390	11.5%	$31,831
Postage	$65,946	$5,873	$1,097	(81.3)%	$31,160	$23,251	(25.4)%	$59,193
Printing	$155,340	$9,062	$7,636	(15.7)%	$72,820	$72,144	(0.9)%	$197,788
Professional Services	$225,500	$18,792	$14,825	(21.1)%	$112,750	$91,762	(18.6)%	$235,710
Repairs and Replacements	$372,400	$31,033	$15,245	(50.9)%	$186,200	$108,308	(41.8)%	$312,706

Fresno's Chaffee Zoo Corporation
Income Statement
@ June 30, 2016

	FY16 Budget	Current Month: Month-to-Date Budget @ 6/30/16	Current Month: Actual @ 6/30/16	Current Month: Variance	Year-to-Date: Year-to-Date Budget @ 6/30/16	Year-to-Date: Actual @ 6/30/16	Year-to-Date: Variance	FY15 Audited
Service/Bank/Credit Card Fee	$146,820	$7,863	$13,316	69.3%	$78,150	$101,004	29.2%	$143,263
Signage	$16,500	$1,375	$2,820	105.1%	$8,250	$8,352	1.2%	$14,952
Specialized Services	$27,500	$2,292	$3,198	39.5%	$13,750	$20,604	49.8%	$32,183
Staff Development	$110,587	$9,382	$9,107	(2.9)%	$54,293	$63,198	16.4%	$66,949
Supplies	$416,725	$31,383	$45,829	46.0%	$186,100	$221,677	19.1%	$487,379
Telephone	$44,550	$3,713	$3,940	6.1%	$22,275	$22,155	(0.5)%	$49,763
Uniforms	$40,230	$3,352	$6,497	93.8%	$20,115	$14,788	(26.5)%	$43,702
Utilities	$695,000	$57,917	$55,836	(3.6)%	$347,500	$241,722	(30.4)%	$548,064
Other	$27,125	$879	$1,298	47.7%	$16,850	$16,442	(2.4)%	$23,974
Total Other Expenses	**$4,976,032**	**$398,002**	**$453,102**	**13.8%**	**$2,401,031**	**$2,245,132**	**(6.5)%**	**$6,886,728**
TOTAL OPERATING EXPENSES	**$12,783,812**	**$992,785**	**$1,071,654**	**7.9%**	**$6,084,040**	**$5,672,842**	**(6.8)%**	**$12,848,991**
Expansion/Nonoperating Exp.								
Expansion/Nonoperating Exp.	$0	$0	$0	0.0%	$0	$0	0.0%	$6,205
Total Expansion/Nonoperating Exp.	**$0**	**$0**	**$0**	**0.0%**	**$0**	**$0**	**0.0%**	**$6,205**
TOTAL EXPENSES	**$12,783,812**	**$992,785**	**$1,071,654**	**7.9%**	**$6,084,040**	**$5,672,842**	**(6.8)%**	**$12,855,196**
BEGINNING FUND BALANCE	**$79,582,625**	**$83,215,236**	**$83,215,236**	**0.0%**	**$79,582,625**	**$79,582,625**	**0.0%**	**$59,814,543**
NET SURPLUS/(DEFICIT)	**$155,708**	**$95,480**	**$142,407**	**49.1%**	**$483,640**	**$3,775,018**	**680.5%**	**$19,768,082**
ENDING FUND BALANCE	**$79,738,333**	**$83,310,716**	**$83,357,643**	**0.1%**	**$80,066,265**	**$83,357,643**	**4.1%**	**$79,582,625**

Measure Z Revenue
Summary of Tax Proceeds

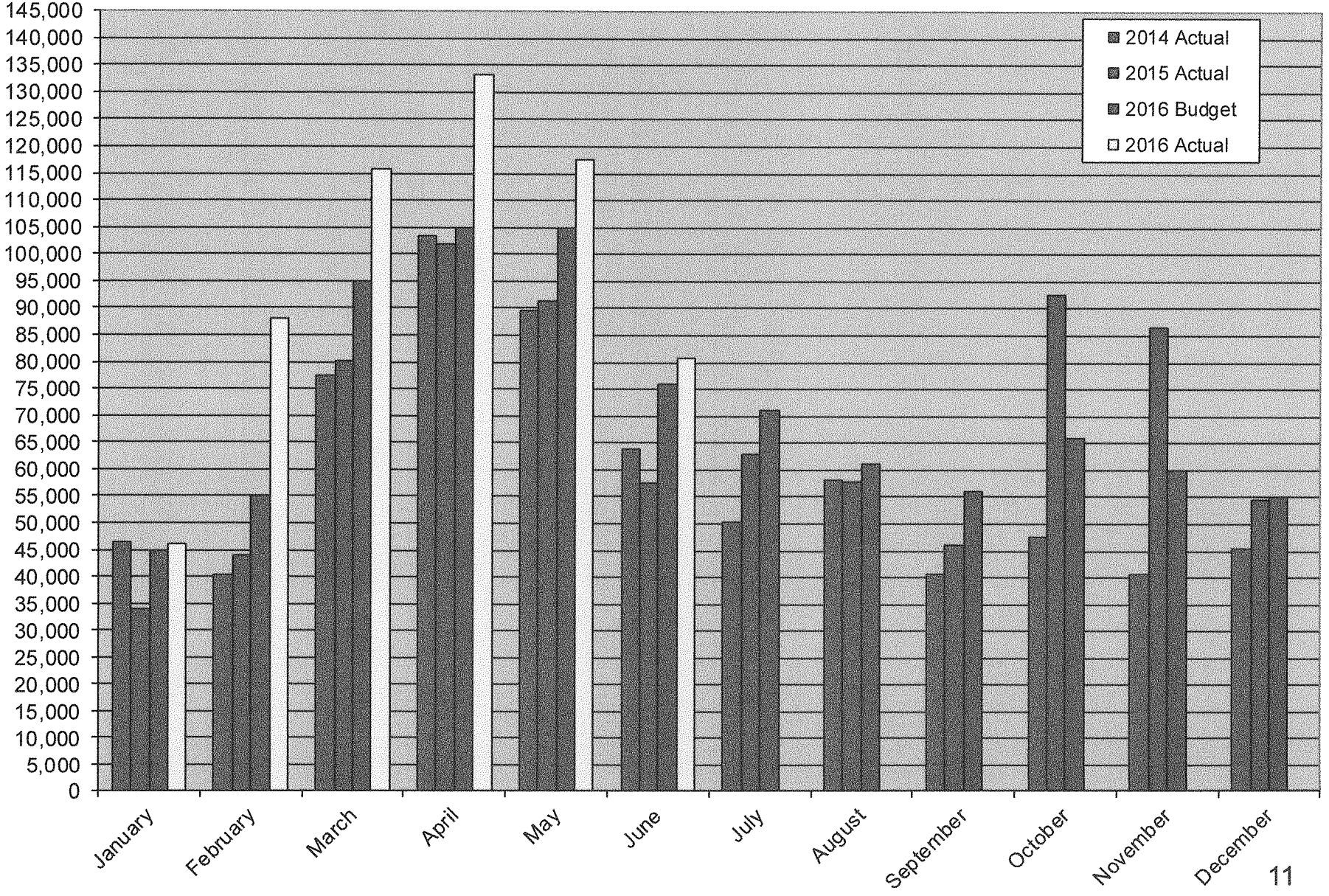
	2006-2007 Actual	2007-2008 Actual	2008-2009 Actual	2009-2010 Actual	2010-2011 Actual	2011-2012 Actual	2012-2013 Actual	2013-2014 Actual	2014-2015 Actual	2015-2016 Actual
July	$671,500	$819,900	$813,500	$671,700	$659,300	$719,800	$826,000	$903,500	$864,900	$900,800
August	895,400	1,093,200	1,084,700	885,300	857,600	921,200	1,033,100	$1,106,000	$1,149,600	$1,201,100
September	1,453,498	1,060,279	930,087	810,940	895,691	1,057,603	1,028,369	$1,097,605	$1,199,226	$1,408,037
October	679,300	853,500	792,200	678,000	677,000	694,100	850,500	$857,400	$879,100	$911,400
November	1,471,000	1,138,000	1,056,300	743,300	879,500	878,500	1,056,800	$1,143,200	$1,172,100	$1,215,200
December	1,047,118	827,112	872,815	971,061	932,350	1,240,028	1,083,021	$1,076,977	$1,147,219	$1,306,493
January	813,700	831,200	766,900	719,900	710,700	770,100	799,900	$836,700	$884,100	$915,800
February	1,081,800	1,108,200	841,000	944,000	919,900	978,600	1,086,700	$1,101,200	$1,178,800	$1,221,000
March	905,577	762,907	959,801	628,563	821,858	1,006,649	1,021,734	$1,113,584	$1,087,121	$1,226,517
April	748,000	699,000	652,000	594,300	618,400	716,100	846,500	$788,000	$804,100	$819,500
May	997,300	932,000	860,800	847,200	876,500	897,100	1,493,700	$1,050,600	$1,072,100	$1,092,700
June	900,178	1,026,580	730,781	821,511	963,040	1,191,689	1,015,391	$1,139,360	$1,231,366	
Total	**$11,664,370**	**$11,151,879**	**$10,360,883**	**$9,315,775**	**$9,811,839**	**$11,071,469**	**$12,141,715**	**$12,214,126**	**$12,669,732**	**$12,218,547**

Total received from inception $124,284,941

Aged Receivables Report
as of June 30, 2016

	0-30 Days	31-60 Days	61-90 Days	90+ Days	Total
Fresno County Zoo Authority	$372,192		$1,228		**$373,420**
SSA	$137,717				**$137,717**
Sponsorships/Donations		$380	$5,000	$63,841	**$69,221**
City of Fresno (paid in July 2016)	$47,990				**$47,990**
School Groups	$20,000	$2,845			**$22,845**
Miscellaneous	$2,155				**$2,155**
	$580,054	**$3,225**	**$6,228**	**$63,841**	**$653,348**

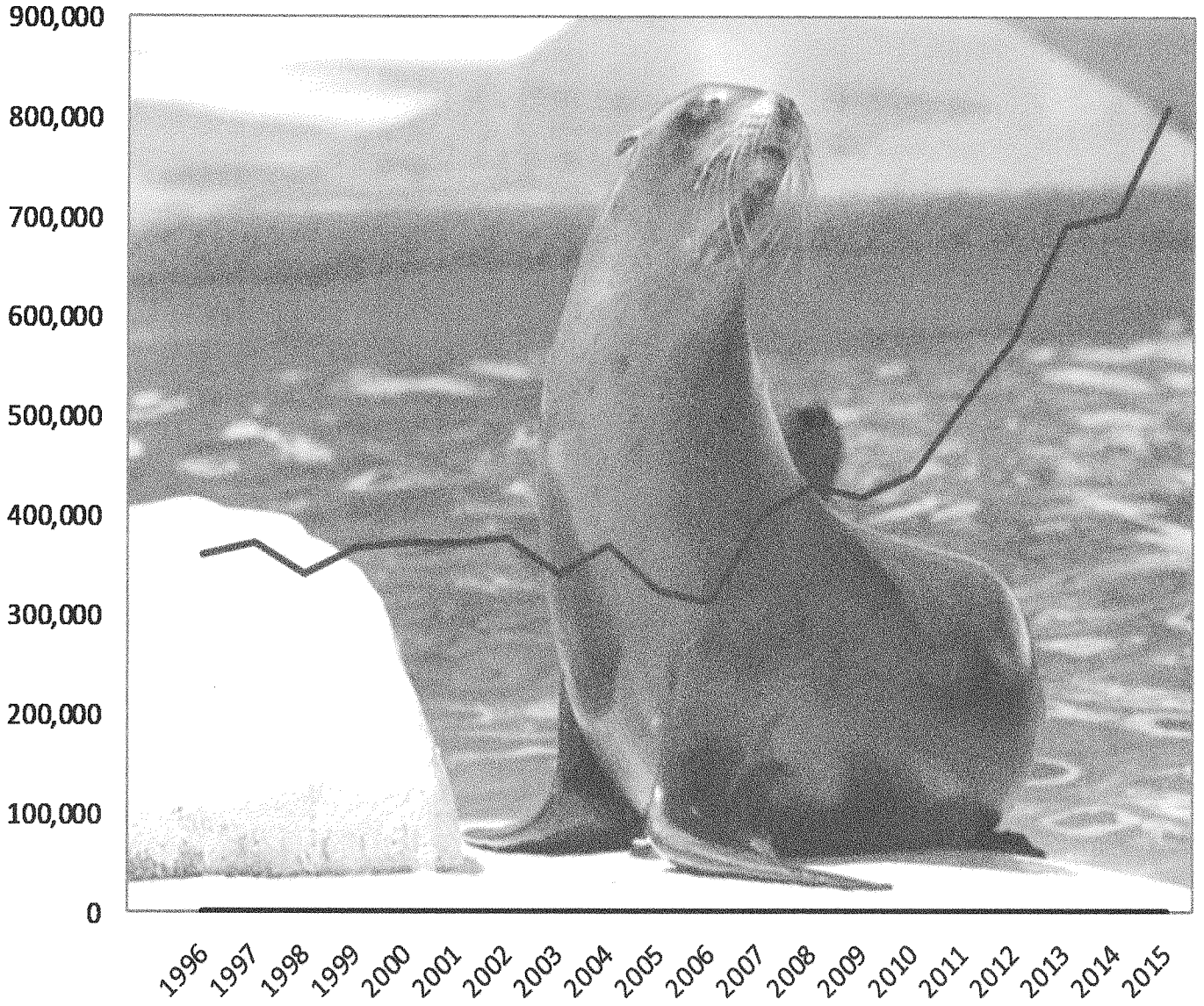
Fresno Chaffee Zoo
Attendance Comparison
2014 - 2016



Fresno Chaffee Zoo
Attendance Totals

1996	359,444
1997	373,501
1998	341,498
1999	368,556
2000	371,911
2001	371,967
2002	377,174
2003	341,559
2004	368,782
2005	325,224
2006 *	311,247
2007	398,820
2008	429,272
2009	418,285
2010	443,251
2011	511,788
2012	580,226
2013	691,320
2014	703,325
2015	808,914
2016	?

* FCZC assumed management responsibility 2/1/2006





FY16 July Financial Report

Agenda Item 5.B

Discussion of Financial Results
As of July 31, 2016

- **Key Facts & Figures[1]:**

  - 2017 budget is on schedule. Working with department heads on remaining open items. Will have draft ready the week of August 22 to go over with Scott.
  - Self-generated revenue was $6,286,408[2] compared to budgeted revenue of $5,046,008.
  - Surplus of $2,237,827[2] compare to budgeted surplus of $644,805.
  - Total personnel expenses are 9% under budget and total expenses are 7.5% under budget at 7/31/16.
  - July 2016 attendance was 76,337 compared to budgeted attendance of 71,000, an increase of 7.5%. July 2016 attendance was 21% ahead of July 2015 attendance of 62,833.
  - YTD attendance of 657,658 compared to YTD budgeted attendance of 552,000, an increase of 19%. 2016 YTD attendance was 40% over July 2015 YTD attendance of 471,253.

[1] Excludes investment income (unrealized gain/loss on investments) and depreciation.

[2] Excludes $1,500,000 from the City of Fresno.

Discussion of Financial Results

	7/31/2016	6/30/2016	2015 Audited
Liquid Assets:			
Cash	$381,702	$1,232,167	$347,055
Short-term Investments	$2,500,938 *	$1,750,483 *	$0
Long-term Investments	$5,431,814	$5,321,304	$5,163,842
Endowment/Board Designated	$4,564,108	$4,429,149	$4,298,963
Total Liquid Assets	**$12,878,562**	**$12,733,103**	**$9,809,860**
Accounts Receivable:	$869,193	$617,931	$2,080,186
Liabilities			
Accounts Payable	$34,111	$75,109	$1,278,694
Accrued Liabilities	$349,608	$285,683	$471,436
Line of Credit	$105	$105	$772,358
Total Liabilities	**$383,824**	**$360,897**	**$2,522,488**
Net Assets:			
Unrestricted	$83,230,328	$82,911,045	$79,259,448
Temporarily Restricted	$430,296	$419,033	$273,829
Permanently Restricted	$52,569	$51,019	$49,349
Total Net Assets	**$83,713,193**	**$83,381,097**	**$79,582,626**

Measure Z Balance @ 5/31/2016	
Operating	$5,815,350
Capital Funds	$16,133,169
Total Measure Z Balance	**$21,948,519**

* Includes $1,500,000 from the City of Fresno towards shared costs.

July 2016

MTD Attendance

	2016	2015	Increase/ Decrease
Attendance	76,337	62,833	21%
Paid	45,865	39,264	17%
Members	22,515	16,074	40%
Group	2,592	2,820	-8%
Other	5,365	4,675	15%
Giraffe Feeding	21,515	11,592	86%
Capture Rate	28%	18%	53%
Stingray Bay	22,880	24,503	-7%
Capture Rate	30%	39%	-23%

YTD Attendance

	2016	2015	Increase/ Decrease	2015 Audited
Attendance	657,658	471,253	40%	808,914
Paid	355,237	262,782	35%	427,094
Members	171,660	100,483	71%	197,087
Group	83,580	68,015	23%	80,027
Other	47,181	39,973	18%	104,706
Giraffe Feeding	171,213	86,761	97%	103,177
Capture Rate	26%	18%	41%	13%
Stingray Bay	193,477	192,762	0%	236,217
Capture Rate	29%	41%	-28%	29%

MTD Revenue

	2016	2015	Increase/ Decrease
Admissions	$363,928	$201,094	81%
Per Cap	$4.77	$3.20	49%
Giraffe Feeding	$43,102	$22,191	94%
Per Cap	$0.56	$0.35	60%
Stingray Bay	$29,218	$31,803	-8%
Per Cap	$0.38	$0.51	-24%
Membership	$85,098	$47,177	80%

YTD Revenue

	2016	2015	Increase/ Decrease	2015 Audited
Admissions	$2,993,716	$1,542,782	94%	$2,433,667
Per Cap	$4.55	$3.27	39%	$3.01
Giraffe Feeding	$309,885	$146,199	112%	$204,558
Per Cap	$0.47	$0.31	52%	$0.25
Stingray Bay	$220,496	$233,935	-6%	$304,128
Per Cap	$0.34	$0.50	-32%	$0.38
Membership	$869,506	$491,593	77%	$986,985

Contracted Services	2016	2015	Increase/ Decrease
Concessions	$63,925	$29,818	114%
Per Cap	$0.84	$0.47	76%
Gift Shop	$40,109	$35,280	14%
Per Cap	$0.53	$0.56	-6%

Contracted Services	2016	2015	Increase/ Decrease	2015 Audited
Concessions	$531,237	$208,666	155%	$410,571
Per Cap	$0.81	$0.44	82%	$0.51
Gift Shop	$351,754	$269,784	30%	$440,843
Per Cap	$0.53	$0.57	-7%	$0.54

Key:

Equal to or ahead of 2015

2% or less behind 2015

More than 2% behind 2015

Fresno's Chaffee Zoo Corporation
Balance Sheet
July 2016

	FY16 @ 7/31/16	FY15 @ 6/30/16	FY15 @ 12/31/15
ASSETS			
Cash	$381,702	$1,232,167	$347,055
Short Term Investments	$2,500,938	$1,750,483	$0
Long Term Investments	$9,995,921	$9,750,454	$9,462,805
Accounts Receivable	$869,193	$617,931	$2,080,186
Prepaid Expenses	$104,241	$127,649	$150,623
Inventory	$0	$0	$0
Building, Equipment, Vehicle and Furniture (net)	$3,220,432	$3,238,789	$3,316,483
Exhibits	$66,792,647	$66,792,578	$66,599,341
Construction in Progress	$231,942	$231,942	$148,621
TOTAL ASSETS	**$84,097,017**	**$83,741,993**	**$82,105,114**
LIABILITIES AND NET ASSETS			
Liabilities			
Accounts Payable/Accrued Liabilities	$383,719	$360,792	$1,750,130
Line of Credit	$105	$105	$772,358
Total Liabilities	**$383,824**	**$360,897**	**$2,522,489**
Net Assets			
Fund Balance-Unrestricted	$83,230,328	$82,911,045	$79,259,448
Fund Balance-Temporarily Restricted	$430,296	$419,033	$273,829
Fund Balance-Permanently Restricted	$52,569	$51,019	$49,349
Total Net Assets	**$83,713,193**	**$83,381,097**	**$79,582,625**
TOTAL LIABILITIES AND NET ASSETS	**$84,097,017**	**$83,741,993**	**$82,105,114**

Fresno's Chaffee Zoo Corporation
Income Statement
@ July 31, 2016

	FY16 Budget	Current Month: Month-to-Date Budget @ 7/31/16	Current Month: Actual @ 7/31/16	Current Month: Variance	Year-to-Date: Year-to-Date Budget @ 7/31/16	Year-to-Date: Actual @ 7/31/16	Year-to-Date: Variance	FY15 Audited
REVENUE								
Self-Generated Revenue								
Admissions	$3,854,100	$340,583	$363,928	6.9%	$2,662,083	$2,993,716	12.5%	$2,433,647
Adopt an Animal	$40,000	$500	$465	(7.0)%	$25,500	$21,580	(15.4)%	$32,690
Board Designated for Endow	$50,000	$0	$30	0.0%	$25,000	$11,190	(55.2)%	$12,679
Education	$394,600	$76,117	$75,154	(1.3)%	$273,917	$271,346	(0.9)%	$352,477
Food Services	$450,500	$37,600	$63,925	70.0%	$292,600	$531,237	81.6%	$410,571
Gift Shop	$450,500	$37,250	$40,109	7.7%	$290,750	$351,754	21.0%	$440,843
Giraffe Feeding	$263,000	$22,000	$43,102	95.9%	$170,800	$309,885	81.4%	$204,558
Grants/Fundraising	$227,500	$12,708	$11,482	(9.7)%	$65,958	$191,740	190.7%	$698,780
Group Event/Facility Rental	$327,000	$10,000	$58,192	481.9%	$224,500	$352,633	57.1%	$374,968
Interest Income	$352,500	$17,708	$12,156	(31.4)%	$93,958	$77,781	(17.2)%	$368,603
Investment Income	$0	$0	$233,311	0.0%	$0	$473,631	0.0%	($459,079)
Membership	$1,100,000	$55,000	$85,098	54.7%	$555,000	$869,506	56.7%	$986,985
Special Events	$736,000	$25,000	($130)	(100.5)%	$95,500	$49,142	(48.5)%	$633,935
Stingray Exhibit	$357,000	$26,100	$29,218	11.9%	$230,900	$220,496	(4.5)%	$304,128
Other	$66,500	$7,042	$4,349	(38.2)%	$39,542	$1,534,399	3,780.5%	$55,027
Total Self-Generated Revenue	**$8,669,200**	**$667,608**	**$1,020,389**	**52.8%**	**$5,046,008**	**$8,260,039**	**63.7%**	**$6,850,813**
City of Fresno	$0	$0	$0	0.0%	$0	$0	0.0%	$0
Measure Z-Capital Funds	$20,200	$1,683	$0	(100.0)%	$11,783	$152,245	1,192.0%	$21,389,079
Measure Z Operating Funds	$4,250,120	$382,380	$342,881	(10.3)%	$2,551,060	$2,362,273	(7.4)%	$4,383,385
TOTAL REVENUE	**$12,939,520**	**$1,051,672**	**$1,363,270**	**29.6%**	**$7,608,852**	**$10,774,558**	**41.6%**	**$32,623,278**

Fresno's Chaffee Zoo Corporation
Income Statement
@ July 31, 2016

	FY16 Budget	Current Month: Month-to-Date Budget @ 7/31/16	Current Month: Actual @ 7/31/16	Current Month: Variance	Year-to-Date: Year-to-Date Budget @ 7/31/16	Year-to-Date: Actual @ 7/31/16	Year-to-Date: Variance	FY15 Audited
EXPENSES								
OPERATING EXPENSES								
Personnel Expenses								
Administration	$824,768	$68,651	$60,318	(12.1)%	$458,778	$388,768	(15.3)%	$702,910
Animal	$3,185,826	$270,293	$232,063	(14.1)%	$1,780,092	$1,584,150	(11.0)%	$2,323,373
Education	$835,606	$85,910	$79,883	(7.0)%	$480,861	$502,015	4.4%	$799,525
Maintenance/Horticulture	$941,729	$81,389	$70,166	(13.8)%	$528,796	$457,066	(13.6)%	$583,987
Mem/Dev/Marketing	$679,859	$54,985	$56,257	2.3%	$374,659	$356,322	(4.9)%	$587,535
Operations	$212,341	$19,436	$7,894	(59.4)%	$104,193	$55,056	(47.2)%	$11,846
Veterinary	$353,984	$30,657	$30,152	(1.6)%	$200,180	$208,115	4.0%	$283,647
Visitor Services	$773,667	$63,931	$58,757	(8.1)%	$430,701	$413,177	(4.1)%	$669,440
Total Personnel Expenses	**$7,807,780**	**$675,251**	**$595,489**	**(11.8)%**	**$4,358,260**	**$3,964,669**	**(9.0)%**	**$5,962,262**
Other Expenses								
Advertising	$364,100	$29,800	$38,247	28.3%	$209,100	$117,091	(44.0)%	$260,923
Animal Services	$410,175	$34,181	$24,832	(27.4)%	$239,269	$246,445	3.0%	$592,850
Computer/Software	$60,685	$3,624	$2,846	(21.5)%	$40,816	$29,162	(28.6)%	$40,549
Conservation	$125,000	$2,500	$10,000	300.0%	$15,000	$12,530	(16.5)%	$81,410
Contracted Services	$528,650	$51,408	$67,950	32.2%	$308,033	$373,214	21.2%	$515,880
Depreciation Expense	$396,546	$33,046	$33,790	2.3%	$231,318	$233,135	0.8%	$2,427,524
Dues	$42,800	$3,400	$400	(88.2)%	$23,800	$23,141	(2.8)%	$46,265
Equipment	$207,529	$11,311	$18,622	64.6%	$94,091	$111,096	18.1%	$216,086
Fleet	$49,579	$4,132	$3,289	(20.4)%	$28,921	$12,390	(57.2)%	$38,119
Food/Catering	$193,050	$36,542	$27,382	(25.1)%	$127,942	$169,199	32.2%	$213,561
Insurance	$170,000	$16,000	$15,434	(3.5)%	$116,000	$118,314	2.0%	$155,389
Miscellaneous Business	$56,425	$4,484	$3,263	(27.2)%	$32,259	$23,137	(28.3)%	$50,716
Office Supplies	$27,270	$1,773	$4,563	157.4%	$16,471	$20,953	27.2%	$31,831
Postage	$65,946	$4,098	$6,364	55.3%	$35,258	$29,615	(16.0)%	$59,193
Printing	$155,340	$5,962	$3,565	(40.2)%	$78,782	$75,709	(3.9)%	$197,788
Professional Services	$225,500	$18,792	$25,939	38.0%	$131,542	$117,701	(10.5)%	$235,710
Repairs and Replacements	$372,400	$31,033	$9,705	(68.7)%	$217,233	$118,547	(45.4)%	$312,706

Fresno's Chaffee Zoo Corporation
Income Statement
@ July 31, 2016

	FY16 Budget	Current Month: Month-to-Date Budget @ 7/31/16	Current Month: Actual @ 7/31/16	Current Month: Variance	Year-to-Date: Year-to-Date Budget @ 7/31/16	Year-to-Date: Actual @ 7/31/16	Year-to-Date: Variance	FY15 Audited
Service/Bank/Credit Card Fee	$146,820	$8,363	$10,376	24.1%	$89,513	$110,897	23.9%	$143,263
Signage	$16,500	$1,375	$854	(37.9)%	$9,625	$9,206	(4.4)%	$14,952
Specialized Services	$27,500	$2,292	$4,257	85.8%	$16,042	$24,861	55.0%	$32,183
Staff Development	$110,587	$9,382	$2,406	(74.4)%	$63,676	$65,604	3.0%	$66,949
Supplies	$416,725	$46,058	$47,902	4.0%	$228,033	$269,579	18.2%	$487,379
Telephone	$44,550	$3,713	$4,124	11.1%	$25,987	$26,279	1.1%	$49,763
Uniforms	$40,230	$3,352	$3,218	(4.0)%	$23,467	$18,006	(23.3)%	$43,702
Utilities	$695,000	$57,917	$65,453	13.0%	$405,417	$307,175	(24.2)%	$548,064
Other	$27,125	$879	$905	2.9%	$17,729	$16,333	(7.9)%	$23,974
Total Other Expenses	**$4,976,032**	**$425,415**	**$435,685**	**2.4%**	**$2,825,322**	**$2,679,321**	**(5.2)%**	**$6,886,728**
TOTAL OPERATING EXPENSES	**$12,783,812**	**$1,100,667**	**$1,031,174**	**(6.3)%**	**$7,183,582**	**$6,643,990**	**(7.5)%**	**$12,848,991**
Expansion/Nonoperating Exp.								
Expansion/Nonoperating Exp.	$0	$0	$0	0.0%	$0	$0	0.0%	$6,205
Total Expansion/Nonoperating Exp.	**$0**	**$0**	**$0**	**0.0%**	**$0**	**$0**	**0.0%**	**$6,205**
TOTAL EXPENSES	**$12,783,812**	**$1,100,667**	**$1,031,174**	**(6.3)%**	**$7,183,582**	**$6,643,990**	**(7.5)%**	**$12,855,196**
BEGINNING FUND BALANCE	**$79,582,625**	**$83,381,097**	**$83,381,097**	**0.0%**	**$79,582,625**	**$79,582,625**	**0.0%**	**$59,814,543**
NET SURPLUS/(DEFICIT)	**$155,708**	**($48,995)**	**$332,096**	**(777.8)%**	**$425,270**	**$4,130,568**	**871.3%**	**$19,768,082**
ENDING FUND BALANCE	**$79,738,333**	**$83,332,102**	**$83,713,193**	**0.5%**	**$80,007,895**	**$83,713,193**	**4.6%**	**$79,582,625**

Measure Z Revenue
Summary of Tax Proceeds

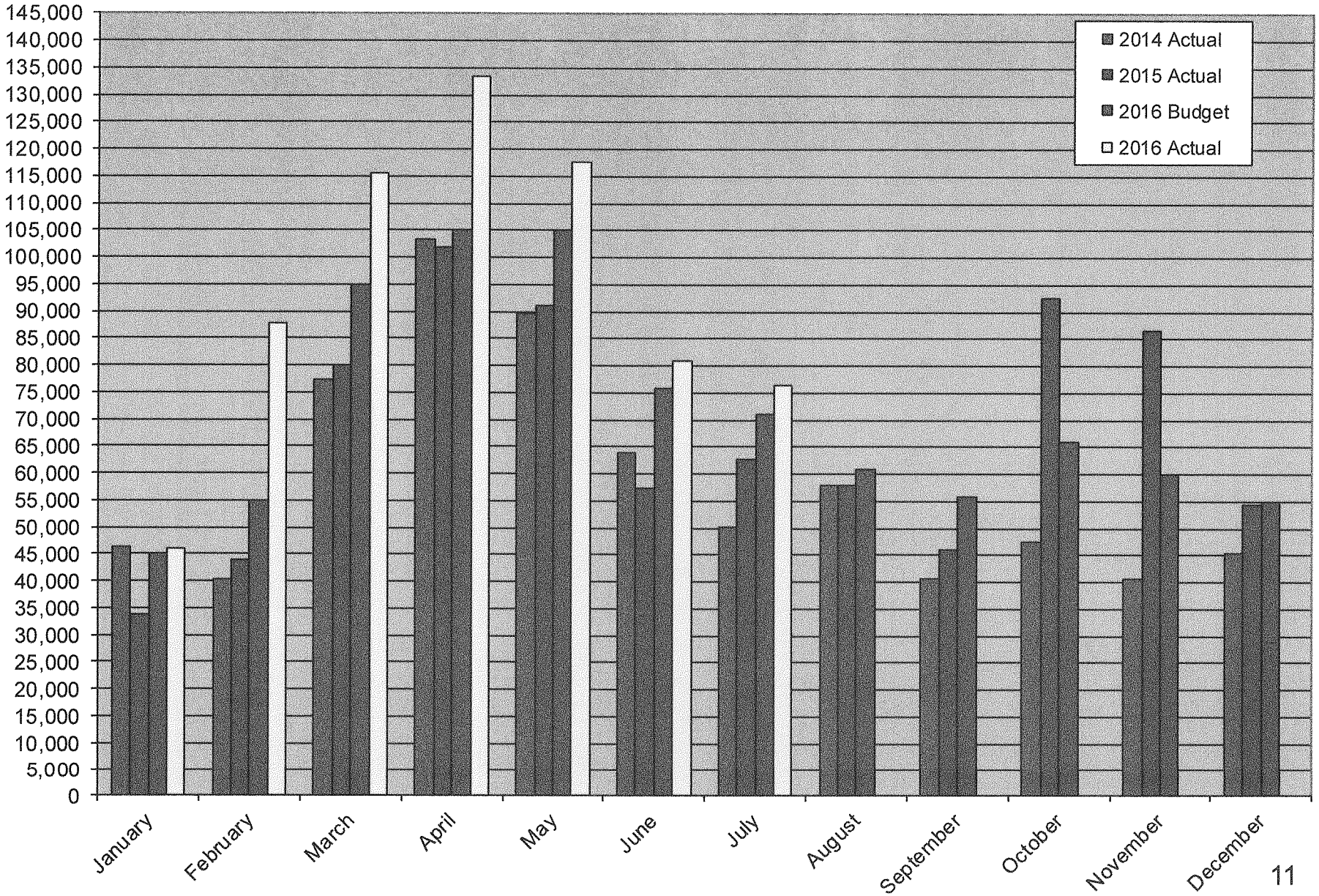
	2006-2007 Actual	2007-2008 Actual	2008-2009 Actual	2009-2010 Actual	2010-2011 Actual	2011-2012 Actual	2012-2013 Actual	2013-2014 Actual	2014-2015 Actual	2015-2016 Actual
July	$671,500	$819,900	$813,500	$671,700	$659,300	$719,800	$826,000	$903,500	$864,900	$900,800
August	895,400	1,093,200	1,084,700	885,300	857,600	921,200	1,033,100	$1,106,000	$1,149,600	$1,201,100
September	1,453,498	1,060,279	930,087	810,940	895,691	1,057,603	1,028,369	$1,097,605	$1,199,226	$1,408,037
October	679,300	853,500	792,200	678,000	677,000	694,100	850,500	$857,400	$879,100	$911,400
November	1,471,000	1,138,000	1,056,300	743,300	879,500	878,500	1,056,800	$1,143,200	$1,172,100	$1,215,200
December	1,047,118	827,112	872,815	971,061	932,350	1,240,028	1,083,021	$1,076,977	$1,147,219	$1,306,493
January	813,700	831,200	766,900	719,900	710,700	770,100	799,900	$836,700	$884,100	$915,800
February	1,081,800	1,108,200	841,000	944,000	919,900	978,600	1,086,700	$1,101,200	$1,178,800	$1,221,000
March	905,577	762,907	959,801	628,563	821,858	1,006,649	1,021,734	$1,113,584	$1,087,121	$1,226,517
April	748,000	699,000	652,000	594,300	618,400	716,100	846,500	$788,000	$804,100	$819,500
May	997,300	932,000	860,800	847,200	876,500	897,100	1,493,700	$1,050,600	$1,072,100	$1,092,700
June	900,178	1,026,580	730,781	821,511	963,040	1,191,689	1,015,391	$1,139,360	$1,231,366	
Total	**$11,664,370**	**$11,151,879**	**$10,360,883**	**$9,315,775**	**$9,811,839**	**$11,071,469**	**$12,141,715**	**$12,214,126**	**$12,669,732**	**$12,218,547**

Total received from inception $124,284,941

Aged Receivables Report
as of July 31, 2016

	0-30 Days	31-60 Days	61-90 Days	90+ Days	Total
Fresno County Zoo Authority	$679,656				**$679,656**
SSA	$104,678				**$104,678**
Sponsorships/Donations		$608	$5,000	$63,841	**$69,449**
School Groups	$13,703				**$13,703**
	$798,037	**$608**	**$5,000**	**$63,841**	**$867,486**

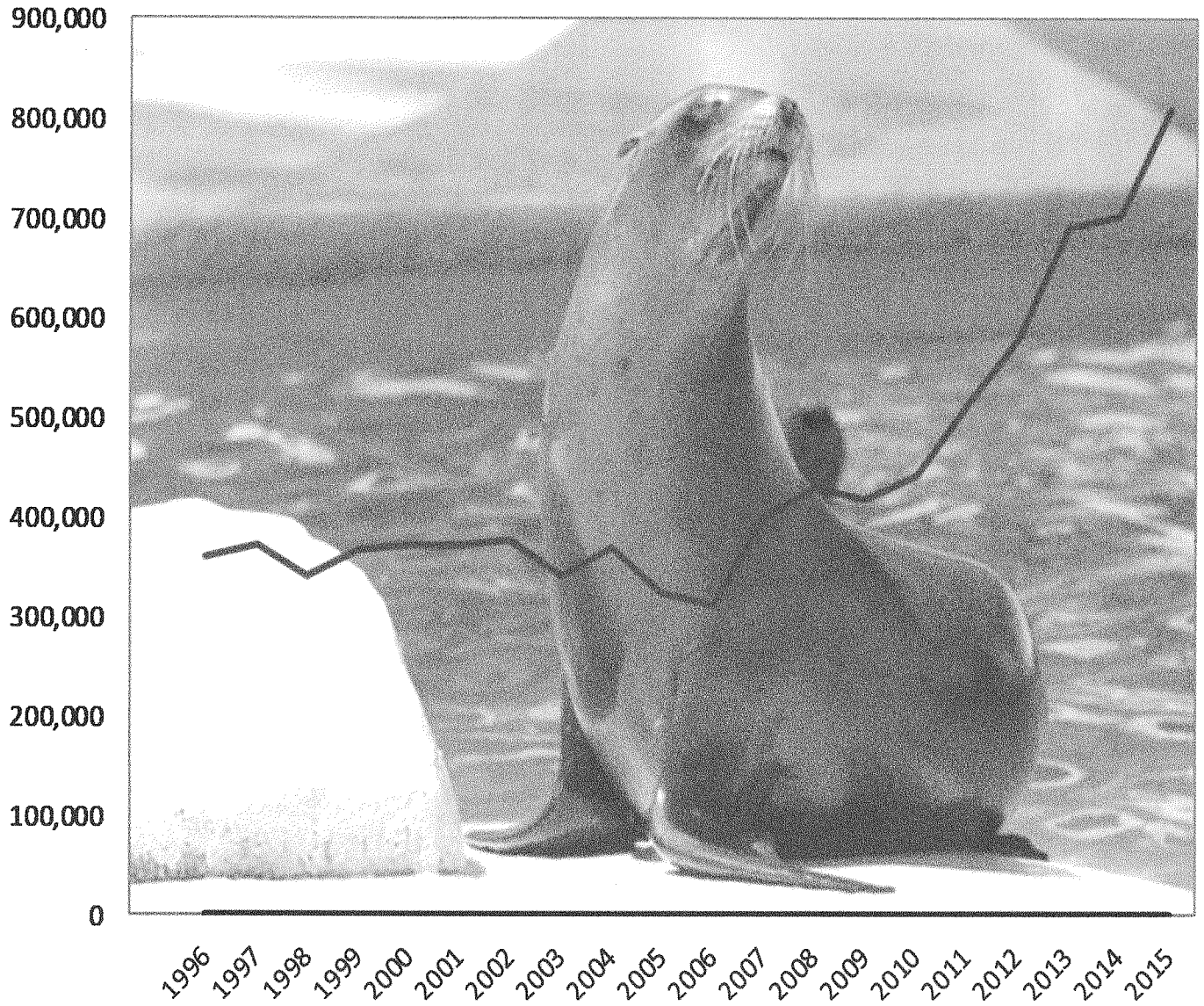
Fresno Chaffee Zoo
Attendance Comparison
2014 - 2016



Fresno Chaffee Zoo
Attendance Totals

1996	359,444
1997	373,501
1998	341,498
1999	368,556
2000	371,911
2001	371,967
2002	377,174
2003	341,559
2004	368,782
2005	325,224
2006 *	311,247
2007	398,820
2008	429,272
2009	418,285
2010	443,251
2011	511,788
2012	580,226
2013	691,320
2014	703,325
2015	808,914
2016	?

* FCZC assumed management responsibility 2/1/2006



2017 Budget Timeline

~~May 24~~	~~Distribute 2017 budget packet~~
~~June 17~~	~~Deadline to submit department budgets to the CFO~~
~~July 8~~	~~Send 1st draft of budget to Scott (Scott and Brian will meet the following week)~~
~~Week of July 18~~	~~Meet with directors and managers on 2nd quarter results.~~
~~Week of August 1~~	~~Work with Directors and Managers on open items and to answer questions.~~
Week of August 15	Review draft budget with Scott
August 29	Review final draft with Scott, make final changes, begin working on presentation to the Finance Committee.
Early September	Meet with Finance Chair (Send budget packet to Finance Chair 7-10 days prior to meeting)
Mid September	Present 2017 budget to the Finance Committee for approval
TBD	Present 2017 budget to the Board of Directors for approval
TBD	Present 2017 budget to the Zoo Authority for approval



FY16 August Financial Report

Agenda Item 5.C

Discussion of Financial Results
As of August 31, 2016

- **Key Facts & Figures[1]:**

  - Reviewing the 990 tax return for 2015.
  - Self-generated revenue was $7,009,826[2] compared to budgeted revenue of $5,698,867.
  - Surplus of $2,839,645[2] compare to budgeted surplus of $730,008.
  - Total personnel expenses are 9% under budget and total expenses are 7% under budget at 8/31/16.
  - August 2016 attendance was 63,261 compared to budgeted attendance of 61,000, an increase of 4%. August 2016 attendance was 9% ahead of August 2015 attendance of 57,874.
  - YTD attendance of 720,919 compared to YTD budgeted attendance of 613,000, an increase of 18%. 2016 YTD attendance was 36% over August 2015 YTD attendance of 529,127.

[1] Excludes investment income (unrealized gain/loss on investments) and depreciation.

[2] Excludes $1,500,000 from the City of Fresno.

Discussion of Financial Results

	8/31/2016	7/31/2016	2015 Audited
Liquid Assets:			
Cash	$361,563	$386,160	$347,055
Short-term Investments	$2,501,624 *	$2,501,059 *	$0
Long-term Investments	$5,448,545	$5,431,816	$5,163,842
Endowment/Board Designated	$4,582,936	$4,564,107	$4,298,963
Total Liquid Assets	**$12,894,668**	**$12,883,142**	**$9,809,860**
Accounts Receivable:	$848,836	$869,192	$2,080,186
Liabilities			
Accounts Payable	$10,463	$33,955	$1,278,694
Accrued Liabilities	$306,916	$354,008	$471,436
Line of Credit	$4	$105	$772,358
Total Liabilities	**$317,383**	**$388,068**	**$2,522,488**
Net Assets:			
Unrestricted	$83,282,024	$83,230,662	$79,259,448
Temporarily Restricted	$470,580	$430,296	$273,829
Permanently Restricted	$52,715	$52,569	$49,349
Total Net Assets	**$83,805,319**	**$83,713,527**	**$79,582,626**

Measure Z Balance @ 8/31/2016	
Operating	$6,353,460
Capital Funds	$18,378,980
Total Measure Z Balance	**$24,732,440**

* Includes $1,500,000 from the City of Fresno towards shared costs.

August 2016

MTD Attendance

	2016	2015	Increase/ Decrease
Attendance	63,261	57,874	9%
Paid	35,133	35,489	-1%
Members	19,550	13,645	43%
Group	362	80	353%
Other	8,216	8,660	-5%
Giraffe Feeding	16,995	10,701	59%
Capture Rate	27%	18%	45%
Stingray Bay	16,436	20,346	-19%
Capture Rate	26%	35%	-26%

YTD Attendance

	2016	2015	Increase/ Decrease	2015 Audited
Attendance	720,919	529,127	36%	808,914
Paid	390,370	298,271	31%	427,094
Members	191,210	114,128	68%	197,087
Group	83,942	68,095	23%	80,027
Other	55,397	48,633	14%	104,706
Giraffe Feeding	188,208	97,462	93%	103,177
Capture Rate	26%	18%	42%	13%
Stingray Bay	209,913	213,108	-1%	236,217
Capture Rate	29%	40%	-28%	29%

MTD Revenue

	2016	2015	Increase/ Decrease
Admissions	$271,467	$182,162	49%
Per Cap	$4.29	$3.15	36%
Giraffe Feeding	$33,690	$19,207	75%
Per Cap	$0.53	$0.33	60%
Stingray Bay	$20,785	$25,377	-18%
Per Cap	$0.33	$0.44	-25%
Membership	$84,905	$65,824	29%

Contracted Services	2016	2015	Increase/ Decrease
Concessions	$53,524	$29,257	83%
Per Cap	$0.85	$0.51	67%
Gift Shop	$30,141	$26,280	15%
Per Cap	$0.48	$0.45	5%

YTD Revenue

	2016	2015	Increase/ Decrease	2015 Audited
Admissions	$3,265,212	$1,724,944	89%	$2,433,667
Per Cap	$4.53	$3.26	39%	$3.01
Giraffe Feeding	$343,575	$165,407	108%	$204,558
Per Cap	$0.48	$0.31	52%	$0.25
Stingray Bay	$241,281	$245,706	-2%	$304,128
Per Cap	$0.33	$0.46	-28%	$0.38
Membership	$954,411	$557,418	71%	$986,985

Contracted Services	2016	2015	Increase/ Decrease	2015 Audited
Concessions	$584,761	$237,923	146%	$410,571
Per Cap	$0.81	$0.45	80%	$0.51
Gift Shop	$381,895	$296,064	29%	$440,843
Per Cap	$0.53	$0.56	-5%	$0.54

Key:

Equal to or ahead of 2015

2% or less behind 2015

More than 2% behind 2015

Fresno's Chaffee Zoo Corporation
Balance Sheet
August 2016

	FY16 @ 8/31/16	FY16 @ 7/31/16	FY15 @ 12/31/15
ASSETS			
Cash	$361,563	$386,160	$347,055
Short Term Investments	$2,501,624	$2,501,059	$0
Long Term Investments	$10,031,482	$9,995,921	$9,462,805
Accounts Receivable	$848,836	$869,192	$2,080,186
Prepaid Expenses	$102,037	$104,241	$150,623
Inventory	$0	$0	$0
Building, Equipment, Vehicle and Furniture (net)	$3,246,994	$3,220,432	$3,316,483
Exhibits	$66,794,625	$66,792,647	$66,599,341
Construction in Progress	$235,542	$231,942	$148,621
TOTAL ASSETS	**$84,122,703**	**$84,101,594**	**$82,105,114**
LIABILITIES AND NET ASSETS			
Liabilities			
Accounts Payable/Accrued Liabilities	$317,379	$387,963	$1,750,130
Line of Credit	$5	$105	$772,358
Total Liabilities	**$317,384**	**$388,068**	**$2,522,489**
Net Assets			
Fund Balance-Unrestricted	$83,282,024	$83,230,662	$79,259,448
Fund Balance-Temporarily Restricted	$470,580	$430,296	$273,829
Fund Balance-Permanently Restricted	$52,715	$52,569	$49,349
Total Net Assets	**$83,805,319**	**$83,713,526**	**$79,582,625**
TOTAL LIABILITIES AND NET ASSETS	**$84,122,703**	**$84,101,594**	**$82,105,114**

Fresno's Chaffee Zoo Corporation
Income Statement
@ August 31, 2016

	FY16 Budget	Current Month: Month-to-Date Budget @ 8/31/16	Current Month: Actual @ 8/31/16	Current Month: Variance	Year-to-Date: Year-to-Date Budget @ 8/31/16	Year-to-Date: Actual @ 8/31/16	Year-to-Date: Variance	FY15 Audited
REVENUE								
Self-Generated Revenue								
Admissions	$3,854,100	$290,583	$271,467	(6.6)%	$2,952,667	$3,265,212	10.6%	$2,433,647
Adopt an Animal	$40,000	$1,500	$530	(64.7)%	$27,000	$22,110	(18.1)%	$32,690
Board Designated for Endow	$50,000	$0	$10,030	0.0%	$25,000	$21,220	(15.1)%	$12,679
Education	$394,600	$55,167	$55,742	1.0%	$329,083	$327,088	(0.6)%	$352,477
Food Services	$450,500	$32,250	$53,524	66.0%	$324,850	$584,761	80.0%	$410,571
Gift Shop	$450,500	$32,250	$30,141	(6.5)%	$323,000	$381,895	18.2%	$440,843
Giraffe Feeding	$263,000	$18,900	$33,690	78.3%	$189,700	$343,575	81.1%	$204,558
Grants/Fundraising	$227,500	$12,708	$44,297	248.6%	$78,667	$236,037	200.0%	$698,780
Group Event/Facility Rental	$327,000	$32,500	$39,684	22.1%	$257,000	$392,317	52.7%	$374,968
Interest Income	$352,500	$15,208	$10,126	(33.4)%	$109,167	$88,028	(19.4)%	$368,603
Investment Income	$0	$0	$37,759	0.0%	$0	$511,390	0.0%	($459,079)
Membership	$1,100,000	$75,000	$84,905	13.2%	$630,000	$954,411	51.5%	$986,985
Special Events	$736,000	$55,500	$62,703	13.0%	$151,000	$111,845	(25.9)%	$633,935
Stingray Exhibit	$357,000	$25,500	$20,785	(18.5)%	$256,400	$241,281	(5.9)%	$304,128
Other	$66,500	$5,792	$5,644	(2.5)%	$45,333	$1,540,044	3,297.2%	$55,027
Total Self-Generated Revenue	**$8,669,200**	**$652,858**	**$761,027**	**16.6%**	**$5,698,867**	**$9,021,216**	**58.3%**	**$6,850,813**
City of Fresno	$0	$0	$0	0.0%	$0	$0	0.0%	$0
Measure Z-Capital Funds	$20,200	$1,683	$0	(100.0)%	$13,467	$152,245	1,030.5%	$21,389,079
Measure Z Operating Funds	$4,250,120	$453,084	$340,821	(24.8)%	$3,004,145	$2,703,093	(10.0)%	$4,383,385
TOTAL REVENUE	**$12,939,520**	**$1,107,626**	**$1,101,848**	**(0.5)%**	**$8,716,478**	**$11,876,554**	**36.3%**	**$32,623,278**

Fresno's Chaffee Zoo Corporation
Income Statement
@ August 31, 2016

		Current Month			Year-to-Date			
	FY16 Budget	Month-to-Date Budget @ 8/31/16	Actual @ 8/31/16	Variance	Year-to-Date Budget @ 8/31/16	Actual @ 8/31/16	Variance	FY15 Audited
EXPENSES								
OPERATING EXPENSES								
Personnel Expenses								
Administration	$824,768	$63,026	$57,646	(8.5)%	$521,804	$446,413	(14.4)%	$702,910
Animal	$3,185,826	$245,962	$221,060	(10.1)%	$2,026,054	$1,805,210	(10.9)%	$2,323,373
Education	$835,606	$78,144	$72,768	(6.9)%	$559,005	$574,783	2.8%	$799,525
Maintenance/Horticulture	$941,729	$71,151	$62,299	(12.4)%	$599,947	$519,365	(13.4)%	$583,987
Mem/Dev/Marketing	$679,859	$53,036	$50,262	(5.2)%	$427,695	$406,583	(4.9)%	$587,535
Operations	$212,341	$18,343	$7,394	(59.7)%	$122,536	$62,449	(49.0)%	$11,846
Veterinary	$353,984	$27,562	$28,974	5.1%	$227,743	$237,089	4.1%	$283,647
Visitor Services	$773,667	$61,322	$57,214	(6.7)%	$492,022	$470,392	(4.4)%	$669,440
Total Personnel Expenses	**$7,807,780**	**$618,546**	**$557,616**	**(9.9)%**	**$4,976,806**	**$4,522,286**	**(9.1)%**	**$5,962,262**
Other Expenses								
Advertising	$364,100	$29,800	$58,433	96.1%	$238,900	$175,524	(26.5)%	$260,923
Animal Services	$410,175	$34,181	$42,571	24.5%	$273,450	$289,016	5.7%	$592,850
Computer/Software	$60,685	$3,624	$710	(80.4)%	$44,440	$29,872	(32.8)%	$40,549
Conservation	$125,000	$10,000	$0	(100.0)%	$25,000	$12,530	(49.9)%	$81,410
Contracted Services	$528,650	$47,008	$42,956	(8.6)%	$355,041	$416,170	17.2%	$515,880
Depreciation Expense	$396,546	$33,046	$33,790	2.3%	$264,364	$266,926	1.0%	$2,427,524
Dues	$42,800	$3,400	$250	(92.6)%	$27,200	$23,391	(14.0)%	$46,265
Equipment	$207,529	$15,128	$12,698	(16.1)%	$109,219	$123,795	13.3%	$216,086
Fleet	$49,579	$4,132	$2,239	(45.8)%	$33,053	$14,629	(55.7)%	$38,119
Food/Catering	$193,050	$17,042	$20,886	22.6%	$144,983	$190,085	31.1%	$213,561
Insurance	$170,000	$16,000	$15,434	(3.5)%	$132,000	$133,748	1.3%	$155,389
Miscellaneous Business	$56,425	$4,739	$5,670	19.6%	$36,998	$28,807	(22.1)%	$50,716
Office Supplies	$27,270	$2,025	$1,487	(26.5)%	$18,496	$22,284	20.5%	$31,831
Postage	$65,946	$6,498	$3,219	(50.5)%	$41,755	$32,834	(21.4)%	$59,193
Printing	$155,340	$21,962	$20,779	(5.4)%	$100,743	$96,488	(4.2)%	$197,788
Professional Services	$225,500	$18,792	$17,346	(7.7)%	$150,333	$135,047	(10.2)%	$235,710
Repairs and Replacements	$372,400	$31,033	$25,715	(17.1)%	$248,266	$144,263	(41.9)%	$312,706

Fresno's Chaffee Zoo Corporation
Income Statement
@ August 31, 2016

	FY16 Budget	Current Month: Month-to-Date Budget @ 8/31/16	Current Month: Actual @ 8/31/16	Current Month: Variance	Year-to-Date: Year-to-Date Budget @ 8/31/16	Year-to-Date: Actual @ 8/31/16	Year-to-Date: Variance	FY15 Audited
Service/Bank/Credit Card Fee	$146,820	$17,613	$22,193	26.0%	$107,127	$133,061	24.2%	$143,263
Signage	$16,500	$1,375	$791	(42.5)%	$11,000	$9,997	(9.1)%	$14,952
Specialized Services	$27,500	$2,292	$2,523	10.1%	$18,333	$27,384	49.4%	$32,183
Staff Development	$110,587	$8,882	$5,609	(36.9)%	$72,558	$71,213	(1.9)%	$66,949
Supplies	$416,725	$36,308	$49,417	36.1%	$264,341	$318,997	20.7%	$487,379
Telephone	$44,550	$3,713	$4,346	17.1%	$29,700	$30,625	3.1%	$49,763
Uniforms	$40,230	$3,352	$1,692	(49.5)%	$26,820	$19,699	(26.6)%	$43,702
Utilities	$695,000	$57,917	$58,931	1.8%	$463,333	$366,105	(21.0)%	$548,064
Other	$27,125	$5,379	$2,753	(48.8)%	$23,108	$19,086	(17.4)%	$23,974
Total Other Expenses	**$4,976,032**	**$435,240**	**$452,439**	**4.0%**	**$3,260,561**	**$3,131,574**	**(4.0)%**	**$6,886,728**
TOTAL OPERATING EXPENSES	**$12,783,812**	**$1,053,786**	**$1,010,056**	**(4.1)%**	**$8,237,367**	**$7,653,860**	**(7.1)%**	**$12,848,991**
Expansion/Nonoperating Exp.								
Expansion/Nonoperating Exp.	$0	$0	$0	0.0%	$0	$0	0.0%	$6,205
Total Expansion/Nonoperating Exp.	**$0**	**$0**	**$0**	**0.0%**	**$0**	**$0**	**0.0%**	**$6,205**
TOTAL EXPENSES	**$12,783,812**	**$1,053,786**	**$1,010,056**	**(4.1)%**	**$8,237,367**	**$7,653,860**	**(7.1)%**	**$12,855,196**
BEGINNING FUND BALANCE	**$79,582,625**	**$83,713,526**	**$83,713,526**	**0.0%**	**$79,582,625**	**$79,582,625**	**0.0%**	**$59,814,543**
NET SURPLUS/(DEFICIT)	**$155,708**	**$53,840**	**$91,793**	**70.5%**	**$479,111**	**$4,222,694**	**781.4%**	**$19,768,082**
ENDING FUND BALANCE	**$79,738,333**	**$83,767,367**	**$83,805,319**	**0.0%**	**$80,061,736**	**$83,805,319**	**4.7%**	**$79,582,625**

Measure Z Revenue
Summary of Tax Proceeds

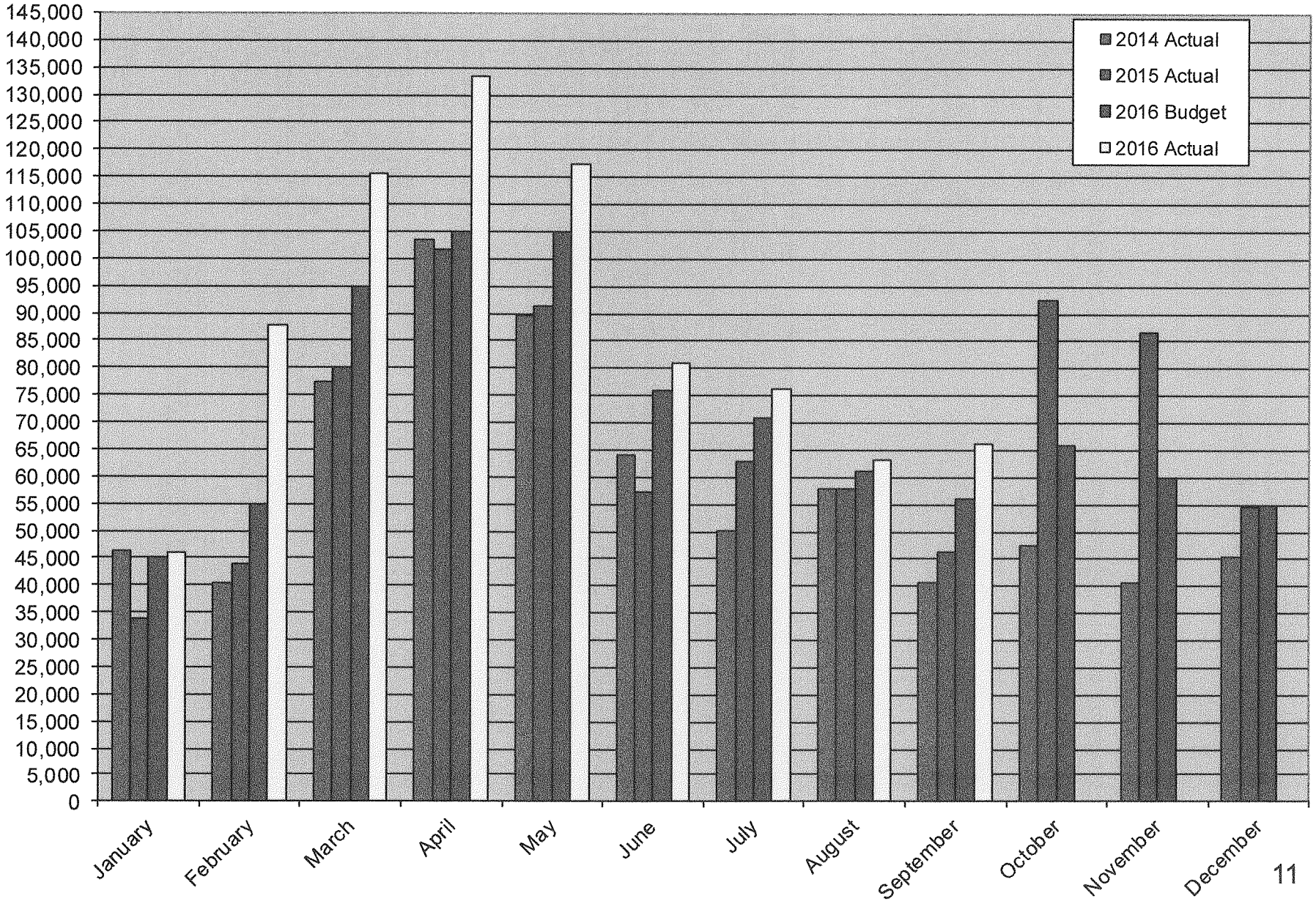
	2007-2008 Actual	2008-2009 Actual	2009-2010 Actual	2010-2011 Actual	2011-2012 Actual	2012-2013 Actual	2013-2014 Actual	2014-2015 Actual	2015-2016 Actual	2016-2017 Actual
July	$819,900	$813,500	$671,700	$659,300	$719,800	$826,000	$903,500	$864,900	$900,800	$952,000
August	1,093,200	1,084,700	885,300	857,600	921,200	1,033,100	$1,106,000	$1,149,600	$1,201,100	$1,269,300
September	1,060,279	930,087	810,940	895,691	1,057,603	1,028,369	$1,097,605	$1,199,226	$1,408,037	
October	853,500	792,200	678,000	677,000	694,100	850,500	$857,400	$879,100	$911,400	
November	1,138,000	1,056,300	743,300	879,500	878,500	1,056,800	$1,143,200	$1,172,100	$1,215,200	
December	827,112	872,815	971,061	932,350	1,240,028	1,083,021	$1,076,977	$1,147,219	$1,306,493	
January	831,200	766,900	719,900	710,700	770,100	799,900	$836,700	$884,100	$915,800	
February	1,108,200	841,000	944,000	919,900	978,600	1,086,700	$1,101,200	$1,178,800	$1,221,000	
March	762,907	959,801	628,563	821,858	1,006,649	1,021,734	$1,113,584	$1,087,121	$1,226,517	
April	699,000	652,000	594,300	618,400	716,100	846,500	$788,000	$804,100	$819,500	
May	932,000	860,800	847,200	876,500	897,100	1,493,700	$1,050,600	$1,072,100	$1,092,700	
June	1,026,580	730,781	821,511	963,040	1,191,689	1,015,391	$1,139,360	$1,231,366	$1,374,748	
Total	**$11,151,879**	**$10,360,883**	**$9,315,775**	**$9,811,839**	**$11,071,469**	**$12,141,715**	**$12,214,126**	**$12,669,732**	**$13,593,295**	**$2,221,300**

Total received from inception **$127,880,989**

Aged Receivables Report
as of August 31, 2016

	0-30 Days	31-60 Days	61-90 Days	90+ Days	Total
Fresno County Zoo Authority	$683,691				**$683,691**
SSA	$87,353				**$87,353**
Sponsorships/Donations		$533	$5,000	$63,841	**$69,374**
School Groups	$5,211				**$5,211**
Miscellaneous	$3,207				**$3,207**
	$779,462	**$533**	**$5,000**	**$63,841**	**$848,836**

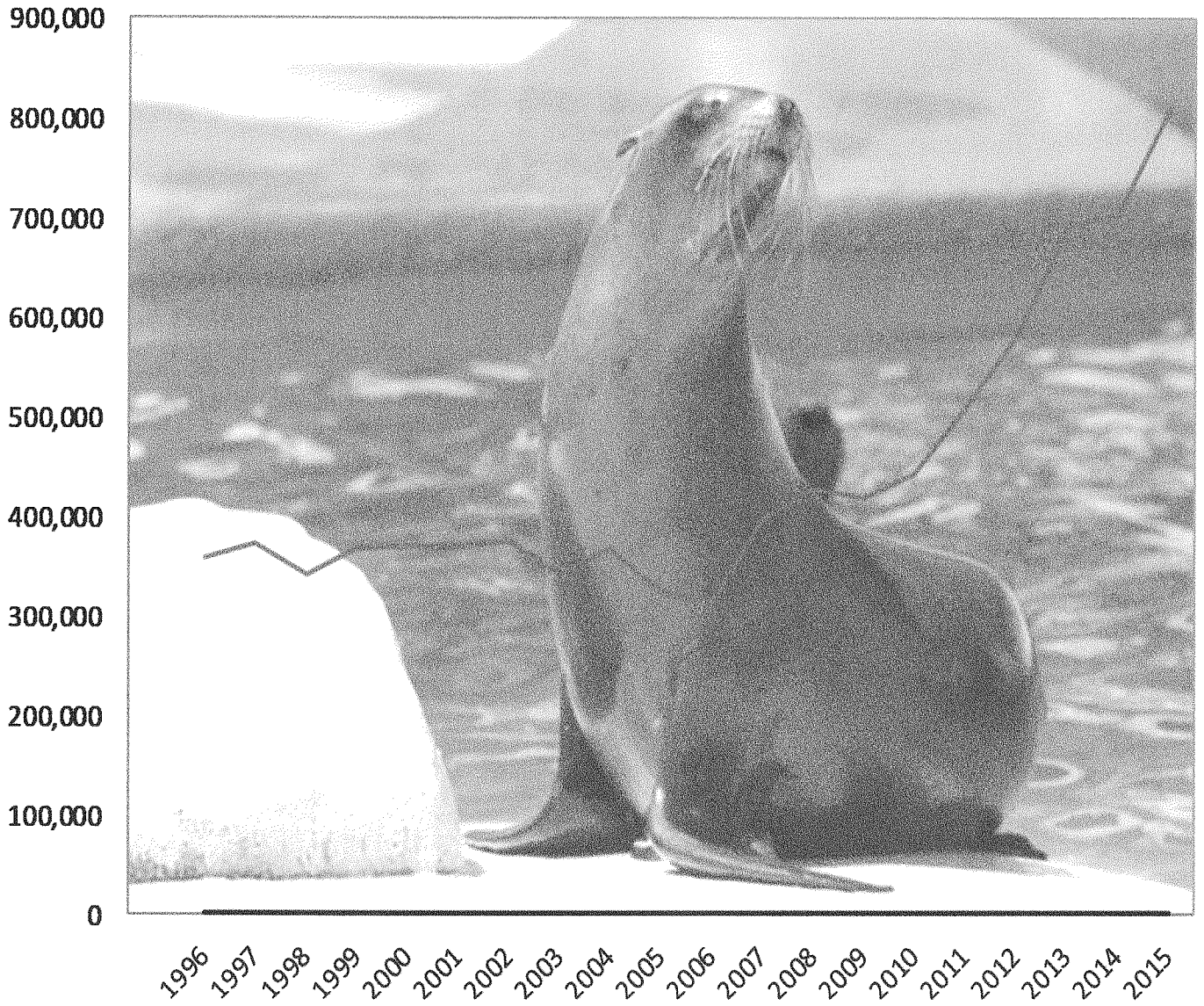
Fresno Chaffee Zoo
Attendance Comparison
2014 - 2016



Fresno Chaffee Zoo
Attendance Totals

1996	359,444
1997	373,501
1998	341,498
1999	368,556
2000	371,911
2001	371,967
2002	377,174
2003	341,559
2004	368,782
2005	325,224
2006 *	311,247
2007	398,820
2008	429,272
2009	418,285
2010	443,251
2011	511,788
2012	580,226
2013	691,320
2014	703,325
2015	808,914
2016	?

* FCZC assumed management responsibility 2/1/2006



2017 Budget Timeline

~~May 24~~	~~Distribute 2017 budget packet~~
~~June 17~~	~~Deadline to submit department budgets to the CFO~~
~~July 8~~	~~Send 1st draft of budget to Scott (Scott and Brian will meet the following week)~~
~~Week of July 18~~	~~Meet with directors and managers on 2nd quarter results.~~
~~Week of August 1~~	~~Work with Directors and Managers on open items and to answer questions.~~
Week of August 15	Review draft budget with Scott
August 29	Review final draft with Scott, make final changes, begin working on presentation to the Finance Committee.
Early September	Meet with Finance Chair (Send budget packet to Finance Chair 7-10 days prior to meeting)
Mid September	Present 2017 budget to the Finance Committee for approval
TBD	Present 2017 budget to the Board of Directors for approval
TBD	Present 2017 budget to the Zoo Authority for approval



FY16 September Financial Report

Agenda Item 5.D

Discussion of Financial Results
As of September 30, 2016

- **Key Facts & Figures[1]:**

  - October 1, 2015 – September 30, 2016 attendance was 1,020,716.
  - Self-generated revenue was $7,848,330 compared to budgeted revenue of $6,416,625.
  - Surplus of $2,353,066 compare to budgeted surplus of $593,348.
  - Total personnel expenses are 7.9% under budget and total expenses are 5.3% under budget at 9/30/16.
  - September 2016 attendance was 66,177 compared to budgeted attendance of 56,000, an increase of 18%. September 2016 attendance was 43% ahead of September 2015 attendance of 46,167.
  - YTD attendance of 787,096 compared to YTD budgeted attendance of 669,000, an increase of 18%. 2016 YTD attendance was 37% ahead of September 2015 YTD attendance of 575,294.
  - Member visitation is 27% of total YTD attendance compared to 22% at 9/30/2015 and 24% at 12/31/2015.

[1] Excludes investment income (unrealized gain/loss on investments), depreciation, and $1,500,000 from the City of Fresno for past and future shared costs projects.

Discussion of Financial Results

	9/30/2016	8/31/2016	2015 Audited
Liquid Assets:			
Cash	$285,431	$376,473	$347,055
Short-term Investments	$2,502,186 *	$2,501,624 *	$0
Long-term Investments	$5,472,070	$5,448,545	$5,163,842
Endowment/Board Designated	$4,613,095	$4,582,936	$4,298,963
Total Liquid Assets	**$12,872,782**	**$12,909,578**	**$9,809,860**
Accounts Receivable:	$1,005,042	$848,801	$2,080,186
Liabilities			
Accounts Payable	$135,574	$8,713	$1,278,694
Accrued Liabilities	$302,829	$309,630	$471,436
Line of Credit	$105	$105	$772,358
Total Liabilities	**$438,508**	**$318,448**	**$2,522,488**
Net Assets:			
Unrestricted	$83,300,272	$83,294,849	$79,259,448
Temporarily Restricted	$486,671	$470,580	$273,829
Permanently Restricted	$52,974	$52,715	$49,349
Total Net Assets	**$83,839,917**	**$83,818,144**	**$79,582,626**

Measure Z Balance @ 9/30/2016	
Operating	$6,413,279
Capital Funds	$19,195,511
Total Measure Z Balance	**$25,608,790**

* Includes $1,500,000 from the City of Fresno towards shared costs.

September 2016

MTD Attendance

	2016	2015	Increase/ Decrease
Attendance	66,177	46,167	43%
Paid	36,281	27,074	34%
Members	21,113	11,484	84%
Group	1,138	154	639%
Other	7,645	7,455	3%
Giraffe Feeding	17,053	6,355	168%
Capture Rate	26%	14%	87%
Stingray Bay	15,927	14,022	14%
Capture Rate	24%	30%	-21%

YTD Attendance

	2016	2015	Increase/ Decrease	2015 Audited
Attendance	787,096	575,294	37%	808,914
Paid	426,651	325,345	31%	427,094
Members	212,323	125,612	69%	197,087
Group	85,080	68,249	25%	80,027
Other	63,042	56,088	12%	104,706
Giraffe Feeding	205,261	103,817	98%	103,177
Capture Rate	26%	18%	45%	13%
Stingray Bay	225,840	227,130	-1%	236,217
Capture Rate	29%	39%	-27%	29%

MTD Revenue

	2016	2015	Increase/ Decrease
Admissions	$290,973	$146,935	98%
Per Cap	$4.40	$3.18	38%
Giraffe Feeding	$33,089	$12,430	166%
Per Cap	$0.50	$0.27	86%
Stingray Bay	$18,244	$17,238	6%
Per Cap	$0.28	$0.37	-26%
Membership	$106,860	$74,102	44%

Contracted Services	2016	2015	Increase/ Decrease
Concessions	$76,626	$28,544	168%
Per Cap	$1.16	$0.62	87%
Gift Shop	$43,447	$30,917	41%
Per Cap	$0.66	$0.67	-2%

YTD Revenue

	2016	2015	Increase/ Decrease	2015 Audited
Admissions	$3,556,159	$1,871,879	90%	$2,433,667
Per Cap	$4.52	$3.25	39%	$3.01
Giraffe Feeding	$376,664	$177,837	112%	$204,558
Per Cap	$0.48	$0.31	55%	$0.25
Stingray Bay	$259,525	$262,944	-1%	$304,128
Per Cap	$0.33	$0.46	-28%	$0.38
Membership	$1,061,271	$631,520	68%	$986,985

Contracted Services	2016	2015	Increase/ Decrease	
Concessions	$661,387	$266,467	148%	$410,571
Per Cap	$0.84	$0.46	81%	$0.51
Gift Shop	$425,372	$326,980	30%	$440,843
Per Cap	$0.54	$0.57	-5%	$0.54

Key:

Equal to or ahead of 2015

2% or less behind 2015

More than 2% behind 2015

Fresno's Chaffee Zoo Corporation
Balance Sheet
@ September 2016

	FY16 @ 9/30/16	FY16 @ 8/31/16	FY15 @ 12/31/15
ASSETS			
Cash	$285,431	$376,473	$347,055
Short Term Investments	$2,502,186	$2,501,624	$0
Long Term Investments	$10,085,164	$10,031,481	$9,462,805
Accounts Receivable	$1,005,042	$848,801	$2,080,186
Prepaid Expenses	$121,399	$101,052	$150,623
Inventory	$0	$0	$0
Building, Equipment, Vehicle and Furniture (net)	$3,249,012	$3,246,994	$3,316,483
Exhibits	$66,794,625	$66,794,625	$66,599,341
Construction in Progress	$235,566	$235,542	$148,621
TOTAL ASSETS	**$84,278,425**	**$84,136,592**	**$82,105,114**
LIABILITIES AND NET ASSETS			
Liabilities			
Accounts Payable/Accrued Liabilities	$438,403	$318,343	$1,750,130
Line of Credit	$105	$105	$772,358
Total Liabilities	**$438,508**	**$318,448**	**$2,522,489**
Net Assets			
Fund Balance-Unrestricted	$83,300,272	$83,294,849	$79,259,448
Fund Balance-Temporarily Restricted	$486,671	$470,580	$273,829
Fund Balance-Permanently Restricted	$52,974	$52,715	$49,349
Total Net Assets	**$83,839,917**	**$83,818,144**	**$79,582,625**
TOTAL LIABILITIES AND NET ASSETS	**$84,278,425**	**$84,136,592**	**$82,105,114**

Fresno's Chaffee Zoo Corporation
Income Statement
@ September 30, 2016

	FY16 Budget	Current Month: Month-to-Date Budget @ 9/30/16	Current Month: Actual @ 9/30/16	Current Month: Variance	Year-to-Date: Year-to-Date Budget @ 9/30/16	Year-to-Date: Actual @ 9/30/16	Year-to-Date: Variance	FY15 Audited
REVENUE								
Self-Generated Revenue								
Admissions	$3,854,100	$252,583	$290,973	15.2%	$3,205,250	$3,556,159	10.9%	$2,433,647
Adopt an Animal	$40,000	$1,500	$1,085	(27.7)%	$28,500	$23,195	(18.6)%	$32,690
Board Designated for Endow	$50,000	$12,500	$5,138	(58.9)%	$37,500	$26,358	(29.7)%	$12,679
Education	$394,600	$7,967	$14,235	78.7%	$337,050	$341,323	1.3%	$352,477
Food Services	$450,500	$29,500	$76,626	159.7%	$354,350	$661,386	86.6%	$410,571
Gift Shop	$450,500	$30,000	$43,477	44.9%	$353,000	$425,372	20.5%	$440,843
Giraffe Feeding	$263,000	$17,300	$33,089	91.3%	$207,000	$376,664	82.0%	$204,558
Grants/Fundraising	$227,500	$12,708	$20,941	64.8%	$91,375	$256,979	181.2%	$698,780
Group Event/Facility Rental	$327,000	$20,000	$58,057	190.3%	$277,000	$462,396	66.9%	$374,968
Interest Income	$352,500	$20,208	$11,728	(42.0)%	$129,375	$99,758	(22.9)%	$368,603
Investment Income	$0	$0	$42,048	0.0%	$0	$553,334	0.0%	($459,079)
Membership	$1,100,000	$85,000	$106,860	25.7%	$715,000	$1,061,271	48.4%	$986,985
Special Events	$736,000	$190,500	$141,401	(25.8)%	$341,500	$253,446	(25.8)%	$633,935
Stingray Exhibit	$357,000	$29,200	$18,244	(37.5)%	$285,600	$259,525	(9.1)%	$304,128
Other	$66,500	$8,792	$6,744	(23.3)%	$54,125	$1,546,788	2,757.8%	$55,027
Total Self-Generated Revenue	**$8,669,200**	**$717,758**	**$870,644**	**21.3%**	**$6,416,625**	**$9,903,955**	**54.3%**	**$6,850,813**
City of Fresno	$0	$0	$0	0.0%	$0	$0	0.0%	$0
Measure Z-Capital Funds	$20,200	$1,683	$0	(100.0)%	$15,150	$152,245	904.9%	$21,389,079
Measure Z Operating Funds	$4,250,120	$350,224	$467,667	33.5%	$3,354,368	$3,170,725	(5.5)%	$4,383,385
TOTAL REVENUE	**$12,939,520**	**$1,069,665**	**$1,338,311**	**25.1%**	**$9,786,143**	**$13,226,925**	**35.2%**	**$32,623,278**

Fresno's Chaffee Zoo Corporation
Income Statement
@ September 30, 2016

	FY16 Budget	Current Month: Month-to-Date Budget @ 9/30/16	Current Month: Actual @ 9/30/16	Current Month: Variance	Year-to-Date: Year-to-Date Budget @ 9/30/16	Year-to-Date: Actual @ 9/30/16	Year-to-Date: Variance	FY15 Audited
EXPENSES								
OPERATING EXPENSES								
Personnel Expenses								
Administration	$824,768	$87,438	$81,389	(6.9)%	$609,242	$527,802	(13.4)%	$702,910
Animal	$3,185,826	$324,477	$328,785	1.3%	$2,350,532	$2,133,995	(9.2)%	$2,323,373
Education	$835,606	$85,230	$90,139	5.8%	$644,235	$664,922	3.2%	$799,525
Maintenance/Horticulture	$941,729	$96,543	$90,601	(6.2)%	$696,491	$609,967	(12.4)%	$583,987
Mem/Dev/Marketing	$679,859	$72,109	$77,944	8.1%	$499,803	$484,527	(3.1)%	$587,535
Operations	$212,341	$26,296	$10,621	(59.6)%	$148,832	$73,070	(50.9)%	$11,846
Veterinary	$353,984	$34,907	$41,141	17.9%	$262,649	$278,230	5.9%	$283,647
Visitor Services	$773,667	$79,895	$81,658	2.2%	$571,917	$552,050	(3.5)%	$669,440
Total Personnel Expenses	**$7,807,780**	**$806,895**	**$802,278**	**(0.6)%**	**$5,783,701**	**$5,324,563**	**(7.9)%**	**$5,962,262**
Other Expenses								
Advertising	$364,100	$31,800	$27,517	(13.5)%	$270,700	$203,660	(24.8)%	$260,923
Animal Services	$410,175	$34,181	$31,979	(6.4)%	$307,631	$319,245	3.8%	$592,850
Computer Software	$60,685	$3,624	$7,514	107.3%	$48,064	$37,385	(22.2)%	$40,549
Conservation	$125,000	$25,000	$0	(100.0)%	$50,000	$12,500	(75.0)%	$81,410
Contracted Services	$528,650	$46,008	$86,099	87.1%	$401,050	$502,269	25.2%	$515,880
Depreciation Expense	$396,546	$33,046	$33,790	2.3%	$297,409	$300,716	1.1%	$2,427,524
Dues	$42,800	$1,150	$548	(52.4)%	$28,350	$23,939	(15.6)%	$46,265
Equipment	$207,529	$23,703	$17,941	(24.3)%	$132,922	$141,735	6.6%	$216,086
Fleet	$49,579	$4,132	$1,016	(75.4)%	$37,184	$15,645	(57.9)%	$38,119
Food/Catering	$193,050	$5,642	$42,596	655.0%	$150,625	$232,680	54.5%	$213,561
Insurance	$170,000	$14,500	$15,434	6.4%	$146,500	$149,182	1.8%	$155,389
Miscellaneous Business	$56,425	$5,634	$6,626	17.6%	$42,632	$35,434	(16.9)%	$50,716
Office Supplies	$27,270	$2,457	$2,720	10.7%	$20,952	$25,004	19.3%	$31,831
Postage	$65,946	$6,548	$5,734	(12.4)%	$48,303	$38,935	(19.4)%	$59,193
Printing	$155,340	$13,712	$4,893	(64.3)%	$114,455	$101,381	(11.4)%	$197,788
Professional Services	$225,500	$18,792	$14,383	(23.5)%	$169,125	$149,430	(11.6)%	$235,710
Repairs and Replacements	$372,400	$31,033	$30,616	(1.3)%	$279,300	$174,878	(37.4)%	$312,706

Fresno's Chaffee Zoo Corporation
Income Statement
@ September 30, 2016

		Current Month			Year-to-Date			
	FY16 Budget	Month-to-Date Budget @ 9/30/16	Actual @ 9/30/16	Variance	Year-to-Date Budget @ 9/30/16	Actual @ 9/30/16	Variance	FY15 Audited
Service/Bank/Credit Card Fee	$146,820	$5,863	$9,790	67.0%	$112,990	$142,850	26.4%	$143,263
Signage	$16,500	$1,375	$823	(40.2)%	$12,375	$10,820	(12.6)%	$14,952
Specialized Services	$27,500	$2,292	$8,875	287.3%	$20,625	$36,259	75.8%	$32,183
Staff Development	$110,587	$11,132	$15,118	35.8%	$83,690	$86,331	3.2%	$66,949
Supplies	$416,725	$43,308	$64,752	49.5%	$307,650	$383,779	24.7%	$487,379
Telephone	$44,550	$3,713	$5,454	46.9%	$33,412	$36,079	8.0%	$49,763
Uniforms	$40,230	$3,353	$974	(70.9)%	$30,172	$20,673	(31.5)%	$43,702
Utilities	$695,000	$57,917	$73,458	26.8%	$521,250	$439,564	(15.7)%	$548,064
Other	$27,125	$879	$5,612	538.3%	$23,987	$24,699	3.0%	$23,974
Total Other Expenses	**$4,976,032**	**$430,792**	**$514,260**	**19.4%**	**$3,691,353**	**$3,645,070**	**(1.3)%**	**$6,886,728**
TOTAL OPERATING EXPENSES	**$12,783,812**	**$1,237,687**	**$1,316,538**	**6.4%**	**$9,475,054**	**$8,969,634**	**(5.3)%**	**$12,848,991**
Expansion/Nonoperating Exp.								
Expansion/Nonoperating Exp.	$0	$0	$0	0.0%	$0	$0	0.0%	$6,205
Total Expansion/Nonoperating Exp.	**$0**	**$0**	**$0**	**0.0%**	**$0**	**$0**	**0.0%**	**$6,205**
TOTAL EXPENSES	**$12,783,812**	**$1,237,687**	**$1,316,538**	**6.4%**	**$9,475,054**	**$8,969,634**	**(5.3)%**	**$12,855,196**
BEGINNING FUND BALANCE	**$79,582,625**	**$83,818,144**	**$83,818,144**	**0.0%**	**$79,582,625**	**$79,582,625**	**0.0%**	**$59,814,543**
NET SURPLUS/(DEFICIT)	**$155,708**	**($168,022)**	**$21,773**	**(113.0)%**	**$311,089**	**$4,257,292**	**1,268.5%**	**$19,768,082**
ENDING FUND BALANCE	**$79,738,333**	**$83,650,122**	**$83,839,917**	**0.2%**	**$79,893,714**	**$83,839,917**	**4.9%**	**$79,582,625**

Measure Z Revenue
Summary of Tax Proceeds

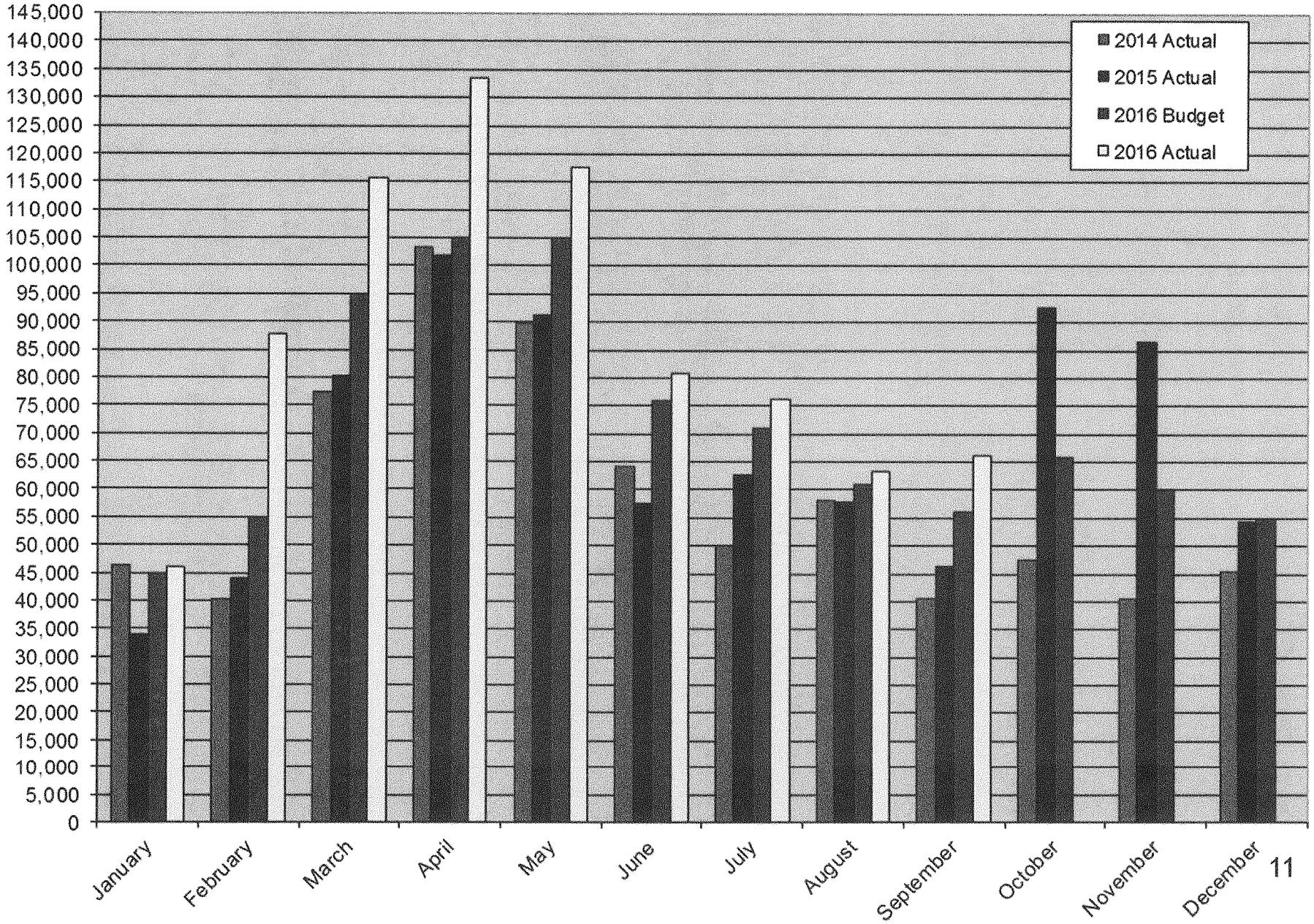
	2007-2008 Actual	2008-2009 Actual	2009-2010 Actual	2010-2011 Actual	2011-2012 Actual	2012-2013 Actual	2013-2014 Actual	2014-2015 Actual	2015-2016 Actual	2015-2016 Actual
July	$819,900	$813,500	$671,700	$659,300	$719,800	$826,000	$903,500	$864,900	$900,800	$952,000
August	1,093,200	1,084,700	885,300	857,600	921,200	1,033,100	$1,106,000	$1,149,600	$1,201,100	$1,269,300
September	1,060,279	930,087	810,940	895,691	1,057,603	1,028,369	$1,097,605	$1,199,226	$1,408,037	$1,181,071
October	853,500	792,200	678,000	677,000	694,100	850,500	$857,400	$879,100	$911,400	
November	1,138,000	1,056,300	743,300	879,500	878,500	1,056,800	$1,143,200	$1,172,100	$1,215,200	
December	827,112	872,815	971,061	932,350	1,240,028	1,083,021	$1,076,977	$1,147,219	$1,306,493	
January	831,200	766,900	719,900	710,700	770,100	799,900	$836,700	$884,100	$915,800	
February	1,108,200	841,000	944,000	919,900	978,600	1,086,700	$1,101,200	$1,178,800	$1,221,000	
March	762,907	959,801	628,563	821,858	1,006,649	1,021,734	$1,113,584	$1,087,121	$1,226,517	
April	699,000	652,000	594,300	618,400	716,100	846,500	$788,000	$804,100	$819,500	
May	932,000	860,800	847,200	876,500	897,100	1,493,700	$1,050,600	$1,072,100	$1,092,700	
June	1,026,580	730,781	821,511	963,040	1,191,689	1,015,391	$1,139,360	$1,231,366	$1,374,748	
Total	**$11,151,879**	**$10,360,883**	**$9,315,775**	**$9,811,839**	**$11,071,469**	**$12,141,715**	**$12,214,126**	**$12,669,732**	**$13,593,295**	**$3,402,371**

Total received from inception $129,062,060

Aged Receivables Report
as September 30, 2016

	0-30 Days	31-60 Days	61-90 Days	90+ Days	Total
Fresno County Zoo Authority	$808,433				**$808,433**
SSA	$120,103				**$120,103**
Sponsorships/Donations	$1,000	$3,022	$15,000	$43,841	**$62,863**
School Groups	$9,859				**$9,859**
	$939,395	**$3,022**	**$15,000**	**$43,841**	**$1,001,258**

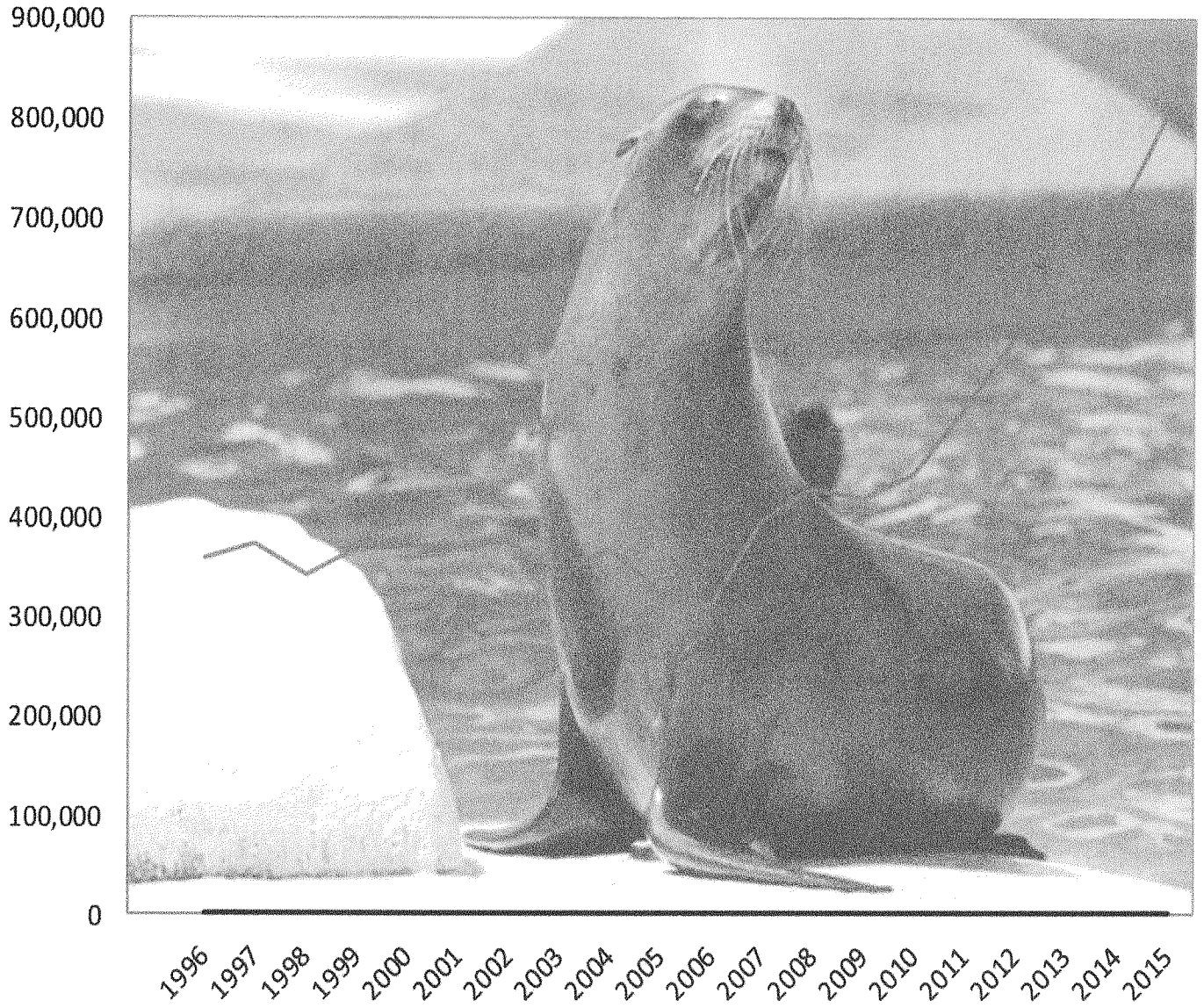
Fresno Chaffee Zoo
Attendance Comparison
2014 - 2016



Fresno Chaffee Zoo
Attendance Totals

1996	359,444
1997	373,501
1998	341,498
1999	368,556
2000	371,911
2001	371,967
2002	377,174
2003	341,559
2004	368,782
2005	325,224
2006 *	311,247
2007	398,820
2008	429,272
2009	418,285
2010	443,251
2011	511,788
2012	580,226
2013	691,320
2014	703,325
2015	808,914
2016	?

* FCZC assumed management responsibility 2/1/2006



DATE: October 26, 2016

TO: Fresno County Zoo Authority Board

FROM: Brian Goldman, Director of Finance
Fresno's Chaffee Zoo Corporation

RE: Request 2016 Measure Z Capital Funds of $85,250

RECOMMENDED ACTION(S):

Approve Fresno Chaffee Zoo's request for FY 2016 Measure Z Capital funds totaling $85,250 for architectural consulting services for the new Warthog exhibit.

FISCAL IMPACT:

The request will increase the 2016 Measure Z Capital budget of $315,600 by $85,250 to $400,850.

DISCUSSION:

The Fresno Chaffee Zoo is requesting $85,250 to complete design of the new Warthog exhibit. Local architect firms have been identified to work on this project. A budget request for construction of the new exhibit will be submitted to the Fresno County Zoo Authority when design of the exhibit is complete. The Fresno's Chaffee Zoo Corporation Board and Finance Committees approved the request for architectural consulting services on September 21, 2016.

The breakdown of the request is as follows:

designlab 252	Architectural consulting services	$49,250
tam+cz	Architectural consulting services	$31,000
Soltec	Project management	$ 5,000

ATTACHMENTS:

A. designlab 252 Proposal for Professional Services
B. tam+cz Proposal for Professional Services
C. Soltek Pacific Construction Company Agreement

BOARD ACTION: DATE _____ APPROVED AS RECOMMENDED _____ OTHER _____

MOTION _____ SECOND _____ UNANIMOUS _____
HERZOG _____ LYLES _____ ROMAN _____ STRATFORD _____ SWEARENGIN _____ TOSTE _____ WATERHOUSE _____

Agenda Item 6
Attachment A

des:gnlab 252

Proposal for Professional Services

Date: June 20, 2016

This Proposal is provided to:

Scott Barton
Fresno Chaffee Zoo
894 West Belmont Ave.
Fresno, CA. 93728

c/o Mike Elrod, Soltek Pacific
Delivered via: melrod@soltekpacific.com

We sincerely thank you for the opportunity to provide you with this proposal for professional consulting services. We hope that it meets with your approval.

Project Site Location:

Chaffee Zoo, Warthog Exhibit

Project Description:

Amendments to existing exhibit plan drawings as directed and in coordination with Zoo staff.

Proposed Scope of Service:

Task 1: Client will provide Designlab 252 with raw CAD files for existing design. Base information should include the following files if available:

1. CAD files (.dgn) for:
    a. Survey information
    b. Design file
    c. Grading/Drainage
    d. Utilities
    e. Architectural
    f. Electrical
    g. Planting/Irrigation
    h. other
2. Project file (.lfx) - if available
3. Detail files (.dgn)

Update Site Plan: Designlab252 shall develop and present new site plans for Zoo staff review. Identified elements for change that have been discussed are:

A. Removal of outdoor pens
B. Relocation of building structure
    a. Substitution of CMU block for steel panel
C. Reduction of central island size
D. Realignment of various enclosure walls
E. Reorientation of western viewing platform
F. Addition of fox burrow/shelter

mail p. o. box 27616 | fresno, ca 93729 | studios central valley: 559.472.9966 bay area: 415.692.3965 | facsimile 559.472.9969
web www.designlab252.com

G. Alteration of "Hot Grass" area.
H. Material change for main path

Deliverables: Updated site plans depicting the nature and location of work to be performed.
1. Computer files (.pdf) by eMail
2. Three (3) sets of full size (24x36) plans on bond paper.
3. Updated project quantities for client use

Fees: Site plans will be submitted to the client for approval. Submittal and any other associated fees are not included and remain the responsibility of the Client.

Price to Client: Work and deliverables for this task will be provided for a fixed fee of $12,240.00

Task 2: Construction Documents: Assuming the role for lead plan coordinator, Designlab 252 shall provide approved site plan documents to the other sub consultants. Designlab252 shall update the following plans with the updated design solutions referenced in task 1. These plans include:
1. Title Sheet
2. Sheet Index
3. Abbreviation List
4. Demolition Plan
5. Layout Plan
6. Animal Barrier Plan
7. Boulder/Gate Schedule Plan
8. Material Plan
9. Grading Plan
10. Canopy Plan
11. Understory Plan
12. Update Sections 1-5
13. 11 Detail sheets

Plans required but not included in the pdf review set will be:
1. Irrigation Plan
2. Irrigation Schedule/MWELO information

Development of a complete and consistent package will require the coordination of all subs and the transfer of accurate updated design information. Designlab252 shall assume this role and provide/record plan updates to the other team members. Designlab252 shall assemble and disburse review sets in pdf formats for the team. Designlab252 shall submit final packages to the client to submit for City review, attend review meetings, scan and disburse red line comments from the City to the various sub consultants for correction.

Deliverables: Construction documents depicting the nature and location of work to be performed.
Copy of scanned red line files
Copy of Plan review comments

Fees: Construction documents will be submitted to the Client for approval. Submittal and any other associated fees to governing agencies are not included and remain the responsibility of the Client.

Price to Client: Work and deliverables for this task will be provided for a fixed fee of $31,210.00

Task 3: Bidding Services: Provide bidding contractors with additional information when requested within 48 hours. RFI's and responses shall move through the Construction/Project Manager.

Deliverables: Written response to questions on Designlab252 memo

Price to Client: Work and deliverables for this task will be provided on a time and materials basis not to exceed $1,290.00 unless with written permission from the client.

Task 4: Construction administration: Provide the following services during construction:

1. Approve material submittals
2. Inspect mainline pressure test
3. Inspect irrigation cover test
4. Inspect plants prior to installation
5. Inspect 100% construction
6. FINAL inspection after 90 day Plant Establishment Period

Deliverables: The following documents shall be submitted to the Construction Manager for review/approval:

1. Provide written approval/rejection of submitted materials.
2. Document (written/photograph) testing results of each inspection
3. Document (written/photograph) items needing additional work
4. Provide punch lists for required work

Fees: No extra fees are applicable

Price to Client: Work and deliverables for this task will be provided on a time and materials basis not to exceed $4,510.00 unless with written consent from the client.

Proposal Summary:

Task:	Fee:
Task 1 – Update Site Plan	$12,240.00
Task 2 – Construction Documents	$31,210.00
Subtotal:	$43,450.00
Task 3 – Bidding Services	$1,290.00
Task 4 – Construction Administration	$4,510.00
Subtotal:	$5,800.00

This proposal is valid for 30 days. Please inform us at your earliest convenience as to your acceptance and project timeline so we may ensure its position in our production schedule. Should you have any questions, please feel welcome to contact us anytime.

Again, thank you for considering Designlab 252.

Patrick Boyd
Vice President
p: 559.901.8647
e: patrick@designlab252.com

P16-06-005

tam+cz ARCHITECTURE • PLANNING • INTERIORS LLP
5650 N. FRESNO ST. SUITE #110
FRESNO, CALIFORNIA 93710
Tel.: (559) 435-4750 / Fax: (559) 435-4774
www.tamcz-architects.com

September 15, 2016 TAM+CZ #1616

LETTER OF PROPOSAL AND AGREEMENT FOR FRESNO CHAFFEE ZOO CORPORATION FRESNO CHAFFEE ZOO WARTHOG HOLDING BUILDING

TO: Fresno Chaffee Zoo Corporation
Fresno Chaffee Zoo Administration Building
894 W. Belmont Avenue
Fresno, CA 93728

ATTENTION: Mr. Brian Goldman, Chief Financial Officer

FROM: Rod Andreasen, Architect/AIA
Principal

This Proposal is made pursuant to discussions with **Soltek Pacific**, and shall become the Agreement to provide the services described when an executed copy is returned to TAM+CZ Architects, LLP *(TAM+CZ).*

DESCRIPTION OF PROJECT

At the Fresno Chaffee Zoo, African Savanna Exhibit, Wart Hog/Bat Eared Fox Exhibit, construct a new holding building for the warthogs. The proposed size of the new structure will be approximately 600 square feet. See attached floor plan we received from owner regarding layout.

SCOPE OF WORK

Based on the site visit and discussion with Mike Elrod from Soltek Pacific, TAM+CZ is to design and produce plans for the new warthog holding building and submit to the City of Fresno for review and approval.

Also included is a structural review of the glass viewing panel design. If calculations or modifications to the design are required we will submit extra services for approval.

Upon City of Fresno approval, TAM+CZ will have limited involvement with construction process.

DESCRIPTION OF ARCHITECTURAL/ENGINEERING SERVICES

A. SCOPE OF SERVICES:

1. Phases of A/E Work

   a. Schematic Design and Design Development: Work with Soltek Pacific and the Owner in regards to design and scope. Perform Code review and analyze building structural systems to be implemented into building design. Mechanical and electrical building systems to be design build.

   b. Construction Documents: Prepare detailed drawings and related specifications for agency plan check and bid process. Follow through to secure City of Fresno approval for building permit.

2. Coordination of Design Work: Architect to continuously coordinate and cooperate thru the Design Phases.

   a. With Soltek Pacific for constructability, demolition, temporary construction, etc.

   b. With Design Build Engineers, to assure integrated, cohesive design and documents.

3. TAM+CZ to provide the design team required to render services on the project.

a.	Architect:	TAM+CZ Architects, LLP, Fresno
b.	Civil Engineer:	By Owner
c.	Structural:	Dutcher Associates, Clovis
d.	Electrical:	By Owner
e.	Mechanical (HVAC, plumbing, and Title 24):	By Owner

   f. Other special consultants such as Environmental Engineer, etc. may be needed; if so, TAM+CZ will provide a fee proposal for the Owner's authorization.

B. COMPENSATION:

1. The herein agreed basic architectural and engineering services shall be compensated on a **Fixed Fee** basis in the amount of **Twenty-Five Thousand and 00/100 Dollars ($25,000.00)**:

2. Any Scope of Services not listed as Basic Services, specifically identified as Additional Services in Article A(1), shall be compensated per TAM+CZ 2016 Hourly Rate Schedule *(attached)* or a negotiated Fixed Fee.

3. The following shall qualify for reimbursement to the Architect at actual cost plus 10% mark-up:

   a. Reproduction of documents for Owner, Consultants and Contractor review, and for plan check, bid and construction.

   b. Fees advanced by TAM+CZ to governmental agencies for plan check or other purposes.

   c. Environmental Reports, Soils Report, Topo Survey and Hazardous Materials Assessment and Abatement Report.

   d. Special Consultant's fees authorized by the Owner.

4. Payment Schedule:

Schematic Design / Design Development	20%	$ 5,000
Construction Documents	70%	$ 17,500
Plan Check Approval	10%	$ 2,500
Total Fee		$ 25,000
Construction Phase		Hourly, Not-to-Exceed $6,000

See attached for Hourly Rate Schedules for Architect and Structural Engineer.

5. Architect to be paid on a monthly basis, upon submission of billings.

C. TO BE PROVIDED BY OWNER:

25,000.+
6,000.+
31,000.*+

1. Project Inspection
2. Laboratory and construction testing and inspection.
3. All governmental agency fees.
4. Geotechnical and Geohazard Investigation Report.
5. Topographical Survey

D. MISCELLANEOUS

1. Schedule: as mutually agreed by the Parties.
2. Initiation of A/E Services: Upon execution of the Agreement and authorization to proceed by Owner.
3. Owner shall be responsible for asbestos or other hazardous materials assessment, abatement and handling in the existing facility.
4. Architect to maintain $1 million coverage for Professional Liability Insurance *(see attached Certificate)*.

Proposal By:

TAM+CZ ARCHITECTS, LLP

By: _____
Rod Andreasen, Architect/AIA
California Architect License #25141

Title: Principal

Date: September 15, 2016

Authorized By:

FRESNO CHAFFEE ZOO CORPORATION

By: _____

Title: _____

Date: _____

J:\TAMPROJ\2016\1615\1615-Letter of Proposal.doc

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FRESNO, CALIFORNIA 93710
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www.tamcz-architects.com

2016 TAM+CZ
HOURLY RATE SCHEDULE

Principals	$145
Project Manager	$130
Project Designer	$125
Job Captain	$120
Draftsperson III	$ 85
Draftsperson II	$ 70
Draftsperson I	$ 60
Clerical	$ 50

The above rates include normal related clerical support and reproduction for internal communication. Projects with unusually heavy word processing will have those hours charged separately.

Reimbursable Costs (at 1.10 times actual)

Travel outside Metropolitan Fresno @ .55/mile

Out-of-Town Lodging and Meals

Overnight Parcel Delivery

Renderings/Models

Reproduction of Plans/Specifications for Owner, Contractor, Agency Review, Bidding and Construction

DUTCHER & ASSOCIATES

HOURLY RATE SCHEDULE

Engineering

Principal Structural Engineer	$175.00/hr
Staff Engineer	$120.00/hr
Construction Administration	$90.00/hr
Engineering Aide	$75.00/hr
CADD Operator	$60.00/hr
Clerical	$45.00/hr

Court Appearances / Expert Testimony / Depositions

Structural Engineer	$275.00/hr

Forensic Engineering / Investigation

Structural Engineer	$250.00/hr

Miscellaneous Expenses

Mileage	$0.575/mi
Full Size Prints	$1.50/sheet
Subconsultants	Invoice plus 15%
Other Direct Costs	Cost plus 15%

TAMCZLL-01 CMCENTIRE

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 11/24/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER License # 0E02096 DiBuduo & DeFendis Insurance Brokers, LLC P.O. Box 5479 Fresno, CA 93755-5479	CONTACT NAME: PHONE (A/C, No, Ext): (559) 432-0222 FAX (A/C, No): (559) 431-7941 E-MAIL ADDRESS:
INSURED TAM + CZ, LLP 5650 N. Fresno St., #110 Fresno, CA 93710	INSURER(S) AFFORDING COVERAGE — NAIC # INSURER A: Citizens Insurance Company of America — 31534 INSURER B: Hartford Accident and Indemnity Company — 22357 INSURER C: Travelers Casualty and Surety Company of America — 31194 INSURER D: INSURER E: INSURER F:

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY						EACH OCCURRENCE	$ 1,000,000
	CLAIMS-MADE X OCCUR			OBF9250930	09/01/2015	09/01/2016	DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 300,000
							MED EXP (Any one person)	$ 5,000
							PERSONAL & ADV INJURY	$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	$ 2,000,000
	POLICY X PRO-JECT LOC						PRODUCTS - COMP/OP AGG	$ 2,000,000
	OTHER:						NO & HA Liab	$ Included
	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	$
	ANY AUTO						BODILY INJURY (Per person)	$
	ALL OWNED AUTOS / SCHEDULED AUTOS						BODILY INJURY (Per accident)	$
	HIRED AUTOS / NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident)	$
								$
A	X UMBRELLA LIAB X OCCUR			OBF9250930	09/01/2015	09/01/2016	EACH OCCURRENCE	$ 1,000,000
	EXCESS LIAB CLAIMS-MADE						AGGREGATE	$ 1,000,000
	DED RETENTION $							$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y/N			51WECEN2307	09/01/2015	09/01/2016	X PER STATUTE OTH-ER	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? N/A						E.L. EACH ACCIDENT	$ 1,000,000
	(Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE	$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	$ 1,000,000
C	Professional Liab			105358320	10/16/2015	10/16/2016	Each Claim	1,000,000
C	Professional Liab			105358320	10/16/2015	10/16/2016	Aggregate	3,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Professional Liability Deductible Each/All Claims $10,000/$30,000

CERTIFICATE HOLDER

Information Purposes

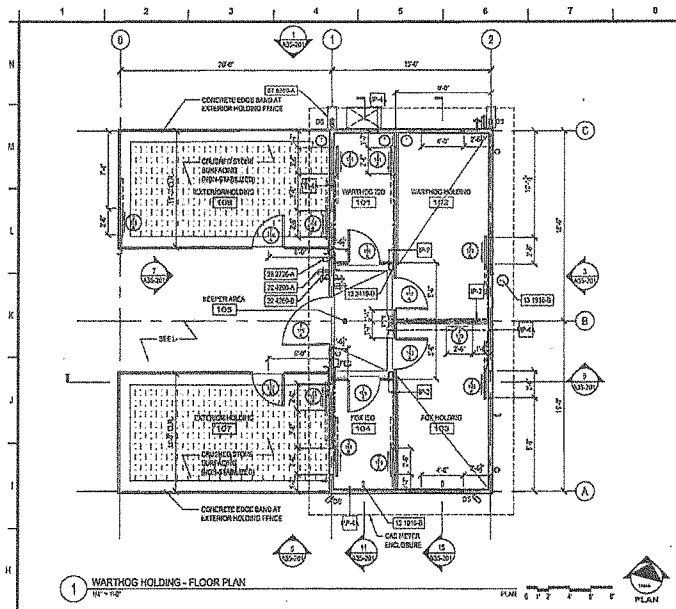
CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

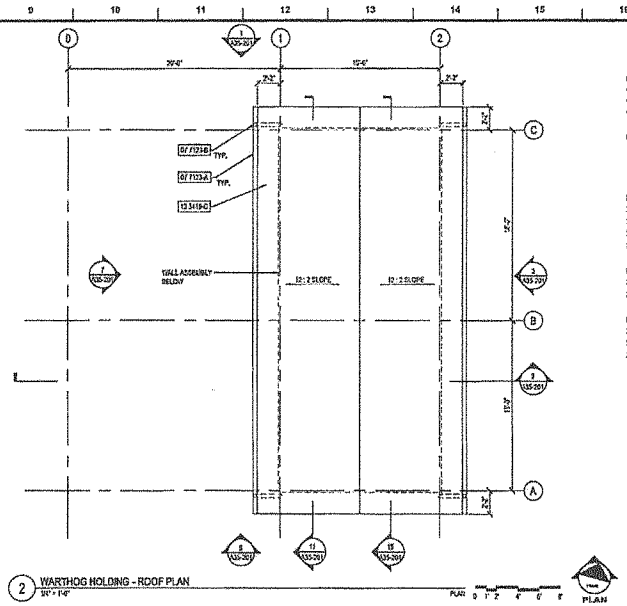
AUTHORIZED REPRESENTATIVE

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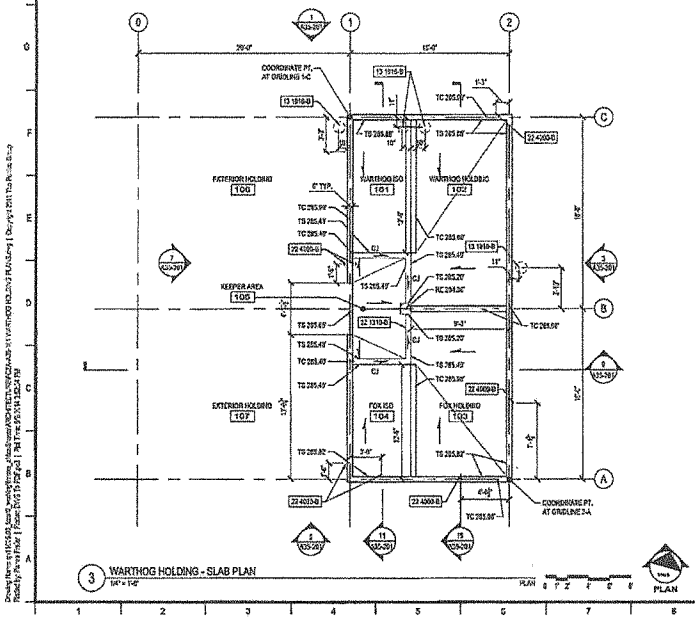
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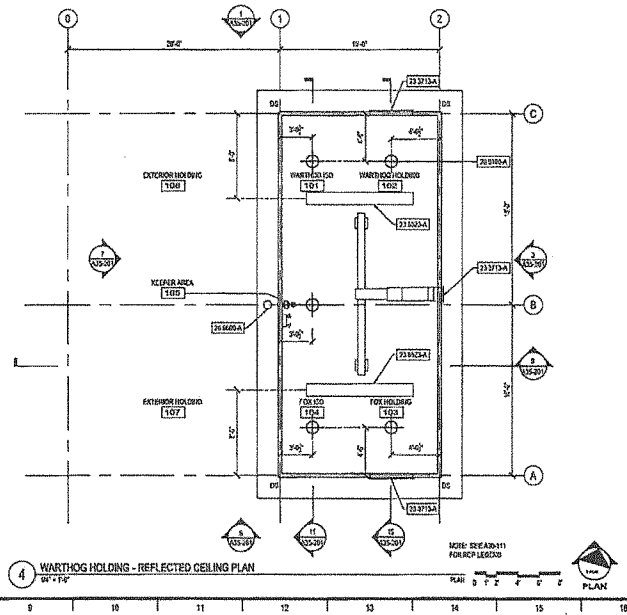
1 WARTHOG HOLDING - FLOOR PLAN
1/4" = 1'-0"



2 WARTHOG HOLDING - ROOF PLAN
1/4" = 1'-0"



3 WARTHOG HOLDING - SLAB PLAN
1/4" = 1'-0"



4 WARTHOG HOLDING - REFLECTED CEILING PLAN
1/4" = 1'-0"

MATERIAL KEYNOTES

DIVISION 07-THERMAL AND MOISTURE PROTECTION
07 0260-A SPLASHBLOCK
07 7123-A METAL GUTTER
07 7123-B METAL DOWNSPOUT

DIVISION 13-SPECIAL CONSTRUCTION
13 1910-B ANIMAL DRINKER
13 3419-C PREFABRICATED METAL BUILDING ROOF
13 3419-D PREFABRICATED ANIMAL CLOSING GATE ASSEMBLY

DIVISION 22-PLUMBING
22 1310-D SANITARY TRENCH DRAIN
22 4000-B EXIT
22 4200-A WATER HOSE REEL
22 4200-B WATER HOSE BIB

DIVISION 23-HVAC
23 3713-A DIFFUSERS, REGISTERS & GRILLES
23 8323-A GAS-FIRED RADIANT HEATER

DIVISION 26-ELECTRICAL
26 2726-A ELECTRICAL OUTLET
26 5100-A INTERIOR LIGHTING
26 5600-A EXTERIOR LIGHTING

PREFABRICATED BUILDING GENERAL NOTES:

1. BASIS OF DESIGN: PREFABRICATED BUILDINGS SHOWN HEREON ARE BASED ON STRUCTURES MANUFACTURED AND INSTALLED BY:
MD MANUFACTURING
PHONE: 559-834-4459
CONTACT: MICHELLE HANNAH

2. ASSEMBLIES: PREFABRICATED BUILDING MANUFACTURER'S (PBM) WALL & ROOF PANELS ARE SHOWN IN CONSTRUCTION ASSEMBLY SCHEDULES ON SHEETS A40-000, A40-020 & A40-040. PBM PANELS ARE LABELED "PREFABRICATED". ANY ASSEMBLY NOT SO LABELED WILL BE PROVIDED BY THE GENERAL CONTRACTOR (GC).

3. LAYOUT: DIMENSIONS ARE TO THE CENTERLINE OF PANELS AND COLUMNS.

4. STRUCTURAL DESIGN: PBM WILL PROVIDE STRUCTURAL DESIGN FOR PREFABRICATED BUILDINGS AND SLAB ON GRADE FOUNDATIONS THAT ARE PART OF PREFABRICATED BUILDING. STRUCTURAL DESIGN FOR STRUCTURAL WALLS AND SLABS AT LIFE SUPPORT SUMPS AND VALVE PITS WILL BE BY DESIGN STRUCTURAL ENGINEER.
a. MINIMUM DESIGN PARAMETERS FOR SOG:
1. 5,000 PSI, 28 D, 6" THICK WITH # 4 @ 12" OC EACH WAY.
2. SLOPE SOG TO DRAIN AS INDICATED.
3. MINIMUM SOG MINIMUM SLAB THICKNESS & BAR COVER.
4. APPLICABLE STANDARDS, USE DESIGN AND MATERIALS REFERENCED IN STRUCTURAL GENERAL NOTES UNDER CONCRETE.
5. MINIMUM STANDARD DETAILS:
SLAB EDGE: L & 2 / SDG-101
SLAB STEP: B / SDG-102
SLAB CURB: 16 & 18 / SDG-101, REINFORCING SIMILAR, MIN BAR, 3#, CURB DIMENSION: 4" THK WIDE, 8" CONTINUE.
6. SOG LAYOUT, SEE SLAB PLANS AS NOTED BELOW:
CHEETAH HOLDING: A30-102
RHINO HOLDING: A31-101
GIRAFFE HOLDING: A31-105
HOOF STOCK HOLDING: A30-102

5. SLAB ON GRADE (SOG): SLAB ON GRADE AND FOUNDATIONS WILL BE PLACED BY THE GC. THIS INCLUDES LIFE SUPPORT SUMPS, VALVE PITS AND THE LIKE.

6. PERSON DOORS: PBM WILL PROVIDE AND INSTALL DOORS AND FRAMES FOR PREFABRICATED BUILDINGS. ALL EXTERIOR DOORS WILL HAVE WEATHERPROOFING.

7. SKYLIGHTS, WINDOWS, LOUVERS: PROVIDED BY GC, INSTALLED BY PBM. PBM WILL PROVIDE OPENINGS IN PREFABRICATED BUILDING WALLS AND ROOFS. DETAILS FOR INSTALLATION WILL BE SHOWN ON SHOP DRAWINGS. ORIENTATIONS AND DEFAULTS WILL BE BASED ON MANUFACTURER'S INSTALLATION INSTRUCTIONS PROVIDED BY GC.

8. ANIMAL DUSHING DOORS: PBM WILL PROVIDE AND INSTALL ANIMAL DUSHING DOORS AT GIRAFFE AND HOOF STOCK HOLDING. PBM WILL SHOW ON SHOP DRAWINGS AND INSTALL.

9. ANIMAL REMOTE SLIDING DOOR CONTROLS: ARCHITECT WILL DESCRIBE OPERATION AND LOCATION OF ANIMAL DOOR CONTROLS. ENGINEERING, DETAILING AND FABRICATION WILL BY A FABRICATION EXPERIENCED IN THIS WORK. PBM WILL SHOW ON SHOP DRAWINGS, BASED ON FABRICATOR DETAIL ENGINEERED DESIGN. PBM WILL INSTALL AND COORDINATE WITH CONTROL FABRICATOR TO ASSURE A COMPLETE AND FUNCTIONING INSTALLATION.

FRESNO CHAFFEE ZOO

THE PORTICO GROUP

PROJECT TEAM:

FRESNO CHAFFEE ZOO
894 W. Belmont Ave.
Fresno, CA 93728
559-498-5910

THE PORTICO GROUP
ARCHITECTURE, LANDSCAPE & INTERIOR DESIGN

ALAN MOK ENGINEERING
2443 Fillmore Ave. Suite 101
Fillmore, CA 93015

MLA ENGINEERING, PLLC
1424 Fourth Ave. Suite 815
Seattle, WA 98101

HARDIN-DAVIDSON ENGINEERING
275 Woodworth Ave., Suite 103
Clovis, CA 93612

LP CONSULTING ENGINEERS
883 W. Bullard Ave., Suite 101
Clovis, CA 93612

ZOOLOGICAL LIGHTING SERVICES
10 Watchers Way
Manchester, NJ 08759

TA. MARANDA CONSULTANTS
4616 Elen Grayce Way
Blaine, WA 98230

CLEVENGER ASSOCIATES
Food and Laundry Design
11803 124th Ave. CT E., Suite 202
Puyallup, WA 98374

LICENSED LANDSCAPE ARCHITECT — STATE OF CALIFORNIA

AFRICAN ADVENTURE

CONFORMED SET
ISSUE FOR CONSTRUCTION

REVISIONS:
1 4/15/2013 PBS SD SUBMITTAL
2 5/31/2013 WARTHOG REVISE

DATE: AS SHOWN | 8/15/2013

SHEET TITLE:
WARTHOG HOLDING PLANS

UTILITIES ARE SHOWN FOR REFERENCE AND COORDINATION ONLY. REFER TO DISCIPLINE DRAWINGS FOR ACTUAL CONSTRUCTION REQUIREMENTS.

A35-101

Agenda Item 6
Attachment C

Purchase Order

987 - Fresno Zoo Project # 02-0987

Purchase Order Number: 002 Date: 10/1/2015

To: Fresno Chaffee Zoo Corporation
Scott Barton
894 W. Belmont Avenue
Fresno, CA 93728
Phone 559-498-5910
Fax

From: Soltek Pacific Construction Company
Ronald L. Hicks
1080 Holland Avenue
Clovis, CA 93612
Phone 559-294-7101
Fax 559-294-7367

Description **Reference** **Status**

Construction and Project Management Services

Due Date **Sched Del** **Ship Via** **FOB** **Terms** **Category**

Item No	Qty	Item	Description	Taxed		Unit Price	UOM		Amounts
001	0.00		Construction Manager	No	$	125.00	Hrly	$	0.00
002	0.00		Administrator	No	$	45.00	Hrly	$	0.00
003	0.00		Asst. Construction Manager	No	$	100.00	Hrly	$	0.00
004	0.00		Project Manager	No	$	110.00	Hrly	$	0.00
005	0.00		Reimburseables	No	$	0.00	As Required	$	0.00

Construction Manager 12-15-15 Date Owner 11 Dec 15 Date

2 pages total
11/6/2015

Purchase Order
Detailed, with Signature Block

Ship To: Project(s) Location:
Fresno Chaffee Zoo
890 - 894 W. Belmont Avenue
Fresno, CA
Ph (559) 498-5910

PO Subtotal	$	0.00
Taxable Amount	$	0.00
Tax at 0.00%	$	0.00
PO Total	$	T.B.D.

General Comments:

This Purchase Order for Construction Management Services (the "Agreement") is made and entered into this 1st day of October, 2015 by and between Fresno's Chaffee Zoo Corporation("Owner"), and Solpac Construction Inc. dba Soltek Pacific Construction Inc., 1080 Holland Avenue, Clovis, CA 93612 ("Construction Manager").

Owner has selected Soltek Pacific Construction as Construction Manager to assist in the oversight and consultation of Fresno Chaffee Zoo Projects.

The Construction Manager agrees to assist with pre-construction, construction, and post-construction management services as requested by the Owner and their Representatives for the following projects; Africa Adventure, Temporary Parking Lot @ Old City Corp. yard, and Water Feature Ponds.

The Construction Manager shall, among other things perform the following tasks as requested by Owner;
-miscellaneous construction administrative duties for ongoing projects and facility upgrades
-attend meetings
-consolidation of existing construction documents
-oversight of projects
-review of schedules
-review of billings and payment applications

The Construction Manager understands that from time to time the Owner might discuss project(s), budgets, or information that is confidential, and will not share that information outside of those meetings unless such information is required in performing such Construction Manager duties as called out in this Agreement.

The Owner agrees to pay the Construction Manager directly, and requires a monthly detailed billing for services performed, broken down by individual projects if required. Billings to be submitted prior to the end of each month, for the work performed during that month. Invoices shall be paid by Owner within 30 days of receipt of Construction Manager's monthly billing.

The Construction Manager reserves the right to decline services for projects that may result in a conflict of interest due to future projects with the Zoo that Construction Manager may be a prospective bidder/proposer.

Notes:

AGENDA ITEM 7

DATE: October 26, 2016

TO: Fresno County Zoo Authority Board

FROM: Catherine Crosby, Board Coordinator

SUBJECT: African Adventure Project Retention Funds

RECOMMENDED ACTION:
Discuss African Adventure project retention funds

DISCUSSION:
On September 9, 2016, staff received letters for each Zoo Authority Board (Authority) member from Harris Construction Company, Inc. (Harris) informing members that there were unresolved issues with the African Adventure project that were preventing the release of retention funds (Attachment A). The letter referenced a Notice of Completion filed with the Fresno County Recorder on February 25, 2016 (Attachment B). Members were notified by email and the letters were forwarded.

In a September 13, 2016 letter, Counsel Jane Smith responded to Harris' letter, and referred to an enclosed copy of the Authority's September 2015 adopted Retention Policy that states that Fresno's Chaffee Zoo Corporation (Zoo Corp) must make the request to the Authority before retention can be released. Members were provided a copy by email (Attachment C). She closed by mentioning the opportunity for Harris to address your Board at today's meeting.

On September 19, 2016, staff received and subsequently forwarded a second letter for each member from Harris acknowledging the Authority's policies and procedures, but nevertheless requesting assistance to bring the African Adventure project to a close.

The Retention Policy is clear that your Board cannot act on the matter until the Zoo Corp makes a request to release the retention funds. However, today members may discuss the issue, receive public comment and provide direction to staff.

ATTACHMENTS:

A. September 8, 2016 letter from Harris Construction
B. February 25, 2015 Notice of Completion
C. September 13, 2016 letter from Zoo Authority Counsel and Retention Policy
D. September 15, 2016 letter from Harris Construction

BOARD ACTION: DATE _____ APPROVED AS RECOMMENDED _____ OTHER _____

MOTION _____ SECOND _____ UNANIMOUS _____
HERZOG _____ LYLES _____ ROMAN _____ STRATFORD _____ SWEARENGIN _____ TOSTE _____ WATERHOUSE _____

HARRIS
CONSTRUCTION CO., INC.

Harris Construction Co., Inc.
5286 E. Home Ave., Fresno CA 93727
Phone: (559) 251-0301 – Fax: (559) 251-8645

September 8, 2016

Via: E-Mail and U.S. Mail

Ms. Michelle Roman, Chairman
Fresno County Zoo Authority
2220 Tulare Street, 6th Floor
Fresno, California 93721

RE: Fresno Chaffee Zoo – African Adventure Exhibit

Dear Ms. Roman:

It is with mixed emotion that Harris submits this letter. It is obvious that the new African Adventure Exhibit at the Fresno Chaffee Zoo ("Project") has been a tremendous success; the Zoo is experiencing record attendance and revenue since the Project was opened to the public on October 11, 2015, and Harris has received national recognition for the work it performed on this most impressive project. However, Harris Construction and the subcontracting companies (mostly local) that built the African Adventure Exhibit are owed millions of dollars. While construction projects the size and complexity of the African Adventure Exhibit are rarely, if ever, completed without obstacles and difficulties, for these matters not to be resolved nearly a year after the Project has been completed is inexcusable...while the Zoo enjoys record attendance and revenues, Harris and its subcontractors struggle to balance their finances absent massive payments that are long overdue.[1]

The purpose for this letter is to express to the Fresno County Zoo Authority Board the difficulties Harris has encountered in trying to resolve the remaining open issues on the Project so that final payment can be tendered to Harris and its subcontractors[2]. Despite Harris' repeated attempts to resolve issues as they came up during construction, the Zoo Project management team refused to address many issues, leaving several items unresolved at the end of the Project. At the conclusion of the Project, Harris again made numerous attempts to meet and discuss the open and unresolved issues. Rather than meet with Harris and negotiate the open issues, the Zoo Project management team forced Harris to submit a Claim per the terms of the Contract. Despite this fact, once Harris' Claim was submitted, and the Zoo responded with its counterclaim, the Zoo refused to move forward with the Contract required dispute resolution process.

[1] More than $2 million of withheld payments represent undisputed Contract Retention.
[2] Harris contends that it is owed in excess of $3 million, which includes the retention funds referenced above.

As surprising as it may seem, Harris has been forced to file a petition with the California Superior Court, Fresno County, simply to force the Zoo to move forward with the Contract required dispute resolution process in which Harris was forced and which now the Zoo chooses to ignore.

In July, Harris attempted to negotiate unresolved issues with the Zoo's newly retained Construction Manager, Soltek Pacific. While some progress was made, the end result was the Zoo's refusal to negotiate in good faith. As an example, despite the fact that both the Request for Qualification (RFQ) issued by the Zoo in 2011, as well as the Contract signed by Fresno Chaffee Zoo and Harris in November, 2013 clearly delineate and differentiate between Harris' Construction Management Services and Harris' payment and performance bonds, the Zoo Project management team, insists that Harris' bond premium, in excess of $329,000, be deducted from the Contract. Alarmingly, the Zoo is demanding, now that the project is complete, that Harris provide payment and performance bonds, for a construction project approaching $50 million, without reimbursement (for free).

Regardless, it is not our intent to argue the merits of each item contained in Harris' Claim and to refute the items contained in the Zoo's counterclaim in this correspondence. Our imposition here is to plead with the Fresno County Zoo Authority Board that Contract Retention be released and dispute resolution be advanced.

Recent meetings with Soltek Pacific have narrowed the items in dispute to approximately $1 million. If Harris were to prevail on these items, Harris' final payment would exceed $3 million. Accordingly, $2 million is not in dispute. This amount represents the Contract Retention which was earned but withheld during the course of the Project. Now that the Project has finished, with more than 330 days having passed since it was opened to the public, and with 196 days having passed since the Zoo filed a Notice of Completion with the County Recorder's Office, the Contract Retention must be released.

Harris respectfully requests that the Contract Retention, currently maintained in an escrow account, be released to Harris immediately. Harris also requests that the Contract required Claim Review Board be assembled immediately to resolve the open and unresolved items[3]. Any assistance you can provide in advancing this Project to final completion is genuinely appreciated.

Sincerely,
Harris Construction Co., Inc.

David P. Parkes
President/CEO

Cc: Scott Barton, Fresno Chaffee Zoo (by E-Mail)

[3] A hearing is scheduled for September 26, 2016 in California Superior Court, Fresno County, to compel Fresno Chaffee Zoo to assemble the Claim Review Board and advance the pending issues to resolution.

Agenda Item 7
Attachment B

RECORDING REQUESTED BY:

AND WHEN RECORDED MAILTO:
Fresno Chaffee Zoo
894 W. Belmont Ave
Fresno, CA 93728
Attn: Brian Goldman

FRESNO County Recorder
Paul Dictos, C.P.A.
DOC- 2016-0023783
Thursday, FEB 25, 2016 15:19:24
Ttl Pd $22.00 Rcpt # 0004481621
ELP/R6/1-2

SPACE ABOVE THIS LINE IS FOR RECORDER'S USE

A.P.N.: 450-020-08T Order No.: Escrow No.:

NOTICE OF COMPLETION

NOTICE IS HEREBY GIVEN THAT:

1. The undersigned is OWNER or agent of the OWNER of the interest or estate stated below in the property hereinafter described.
2. The FULL NAME of the OWNER is Fresno Chaffee Zoo Corporation
3. The FULL ADDRESS of the OWNER is 894 W. Belmont Ave Fresno, CA 93728
4. The NATURE OF THE INTEREST or ESTATE of the undersigned is: Leasee in fee.
5. The FULL NAMES and FULL ADDRESSES of ALL PERSONS, if any, WHO HOLD SUCH INTEREST or ESTATE with the undersigned as JOINT TENANTS or as TENANTS IN COMMON are:

NAMES	ADDRESSES

6. The full names and full addresses of the predecessors in interest of the undersigned if the property was transferred subsequent to the commencement of the work of improvement herein referred to:

NAMES	ADDRESSES

7. A work of improvement on the property hereinafter described was COMPLETED February 25, 2016
8. The work of improvement completed is described as follows: The African Savanna and future phases will encompass 20 acres of Roeding Park directly East of the Chaffee Zoo, and will be a mixed species exhibit featuring elephant, giraffe, rhinoceros, lion, zebra, cheetah and other African animals. Included are a new Lodge with restaurant dining, classroom, event space animal holdings and service facilities,
9. The NAME OF THE ORIGINAL CONTRACTOR, if any, for such work of improvement is: Harris Construction 5286 East Home Ave Fresno, CA 93727-1964
10. The street address of said property is 894 W. Belmont Ave Fresno, CA 93728

11. The property on which said work of improvement was completed is in the City of FRESNO, County of FRESNO, State of California, and is described as follows:

Date: 2/25/2016

(Signature of Owner or agent of owner)

MIKE Evod

Verification for INDIVIDUAL owner _____:

I, the undersigned, declare under penalty of perjury under the laws of the State of California that I am the owner of the aforesaid interest or estate in the property described in the above notice; that I have read said notice, that I know and understand the contents thereof, and that the facts stated therein are true and correct.

Date and Place

(Signature of owner named in paragraph 2)

Verification for NON-INDIVIDUAL owner: I, the undersigned, declare under penalty of perjury under the laws of the State of California that I am the Agent ("PRESIDENT, PARTNER, MANAGER, AGENT, ETC.") of the aforesaid interest or estate in the property described in the above notice; that I have read the said notice, that I know and understand the contents thereof, and that the facts stated therein are true and correct.

2/25/16 MIKE Evod

Date and Place

(Signature of person signing on behalf of owner)

RECEIVED
SEP 14 2016
HARRIS CONSTRUCTION

Agenda Item 7
Attachment C.1

FRESNO COUNTY ZOO AUTHORITY
CELEBRATING 10 YEARS

2220 Tulare Street • 6th Floor • Fresno, CA 93721
559.600.4305 • www.ZooAuthority.org • ZooAuthority@co.fresno.ca.us

2016 BOARD

MICHELLE ROMAN
CHAIRMAN

GERALD V. LYLES
VICE CHAIRMAN

PETER HERZOG
BOARD MEMBER

KENT L. STRATFORD
BOARD MEMBER

ASHLEY SWEARENGIN
BOARD MEMBER

PAUL TOSTE
BOARD MEMBER

RALPH WATERHOUSE
BOARD MEMBER

OLIVER BAINES
MAYOR'S ALTERNATE

September 13, 2016

David P. Parkes
President/CEO
HARRIS CONSTRUCTION CO. INC.
5286 E. Home Avenue
Fresno, CA 93727

RE: Fresno Chaffee Zoo—Release of Contract Retention Funds: African Adventure Exhibit

Dear Mr. Parkes:

As Counsel for the Fresno County Zoo Authority, I reviewed your letter dated September 8, 2016, which refers to various disputes between the Zoo Corporation and Harris Construction. That letter seeks the Zoo Authority's assistance in getting the Zoo Corporation to release $2 million in retention funds (characterized as undisputed) to Harris Construction.

Enclosed please find a copy of the Zoo Authority's Retention Policy adopted September 30, 2015. Page 2 of this Policy clearly and explicitly provides that before any retained funds may be released, the Zoo Corporation must request the release of such funds at an Authority Board meeting. In this instance, the Zoo Corporation has yet to take this necessary step.

At this point, the Zoo Authority, as bound by its policies and procedures, is powerless to do anything to assist Harris Construction in getting paid the amounts it claims are due under any agreement between Harris Construction and the Zoo Corporation. Moreover, It would be improper for the Authority to become involved in any disputes between the Zoo Corporation and its contractors, as such conduct is completely outside the Zoo Authority's legislative mandate.

The Zoo Authority's next scheduled meeting is October 26, 2016, at which time you are free to address this matter during the Public Comments portion of the Authority Board's Agenda.

Sincerely,

Jane T. Smith, Deputy County Counsel for the County of Fresno
Acting as Counsel for the Fresno County Zoo Authority

ENCLOSURE

cc: All members of the Fresno County Zoo Authority Board (via email)
Scott Barton, Fresno Chaffee Zoo Corporation (via email)

Fresno County Zoo Authority
Retention Policy

Agenda Item 7
Attachment C.2

Adopted September 30, 2015

Purpose

This Policy provides requirements for Agreements between the Fresno Chaffee Zoo Corporation (ZooCorp) and any party acting as a Construction Manager at Risk, for construction of Measure Z funded capital projects, and the process for the disbursement of Measure Z funds and release of funds in escrow when there is agreement for security deposits in lieu of retention. In carrying out this Policy, the Authority and ZooCorp, shall comply with California Public Contract Code §7201, as applicable.

Definitions

1. "Agreement" shall be defined herein as an executed contract.
2. "Retention" shall be defined as the percentage of the Measure Z funds retained by the ZooCorp for security purposes relating to work to be performed on claims reimbursed for Capital Projects over $30,000, and/or for which there is a Construction Manager at Risk. Retention shall be no less than five percent (5%). If the Authority has approved a finding by the ZooCorp, on a project by project basis, during a properly noticed and normally scheduled public hearing and prior to bid, that a project is substantially complex and therefore requires a higher retention amount, Retention may be greater than 5%, but not more than ten percent (10%).
3. "Escrow Account" shall mean an account established at a financial institution or bank by ZooCorp for purposes of depositing and holding Retention funds paid by the Authority to ZooCorp, pending disbursement, to the Construction Manager at Risk.

Requirements

1. ZooCorp requests for funding for construction of Capital Projects over $30,000 (and/or for which there is a Construction Manager at Risk) shall be received for staff and Board member review at least 30 days before the Board meeting at which the funding request will be made, and shall include an Agreement stating the requirement for Retention and its terms.
2. Requests for funding for the design of Capital Projects over $30,000 shall be received for staff and Board member review at least 30 days before the Board meeting at which the funding request will be made, and shall include an Agreement.

Procedures for Payment of Invoices by the Authority

ZooCorp invoices are received, reviewed, and paid in accordance with the terms of the December 21, 2005 Agreement Regarding Procedures For Distribution Of Tax Revenue To The Chaffee Zoo, as amended, and with the Authority's Procedures for Approving and Administering Measure Z Funds.

ZooCorp's Deposit of Funds Received From Authority

Not later than two (2) business days from its receipt of funds from the Authority for reimbursement of project invoices, ZooCorp shall deposit Retention funds in the appropriate Escrow Account. Within 1 business day of deposit of funds in the Escrow Account, ZooCorp shall send proof of deposit of the funds to the Authority.

Certification to the Authority

Prior to releasing any Retention funds from the Escrow Account, ZooCorp shall request the release at an Authority Board meeting, at the same time presenting written certification that all conditions of the Escrow Agreement have been met, that the construction project is final and complete in accordance with the construction contract, and that the release of funds in the Escrow Account is appropriate. If applicable, such written certification shall include certification from the project architect or lead engineer that the project has been completed in accordance with the plans and specifications.

Authority Consent to Distribution of Escrow Funds

Upon receipt of the required written certification from ZooCorp that the project is final and complete in accordance with the construction contract, the Authority will not unreasonably withhold its consent to the release of the funds held in escrow. If it withholds consent, the Authority will set forth in writing its objections, stating those items that are not final and complete according to the construction contract.

xx

Agenda Item 7
Attachment D

RECEIVED
SEP 19 2016
FRESNO COUNTY
ZOO AUTHORITY



Harris Construction Co., Inc.
5286 E. Home Ave., Fresno CA 93727
Phone: (559) 251-0301 – Fax: (559) 251-8645

September 15, 2016

Via: U.S. Mail

Ms. Jane T. Smith, Counsel
Fresno County Zoo Authority
2220 Tulare Street, 6th Floor
Fresno, California 93721

RE: Fresno Chaffee Zoo – African Adventure Exhibit

Dear Ms. Smith:

Thank you for your September 13, 2016 letter responding to our September 8, 2016 letter to members of the Fresno County Zoo Authority Board[1] concerning Fresno Chaffee Zoo's wrongful withhold of millions of dollars owed for construction of the Fresno Chaffee Zoo African Adventure Exhibit.

Since the new African Adventure Exhibit opened to the public on October 11, 2015, the Zoo Project Management Team and the Zoo Corporation, to whom the Zoo Project Management Team reports, have done very little to resolve matters such that Harris and its subcontractors can get paid. As explained in our previous letter, Harris is owed in excess of $3 million. Instead, the Zoo has put forth a counterclaim that includes warranty items (which are not claims) as well as a myriad of grossly overstated and unsubstantiated items in a false attempt to justify withholding this entire amount. Despite these unreasonable and punitive actions by the Zoo, Harris has made repeated attempts to meet with Zoo and Zoo Corporation personnel in order to resolve the issues and close the Project.

Harris understands the Zoo Authority is bound by its policies and procedures. Regardless, Harris' Contract with the Zoo is quite clear, the Zoo "will process the retention payment 30 calendar days after the date of recordation by the County Recorder."[2] Despite the fact that Harris was not compelled to finish some element of the Project after public occupancy in order that the Project Notice of Completion be

[1] Harris sent its September 8, 2016 letter to the Zoo Corporation Board Members, Zoo Authority Board Members, Fresno County Board of Supervisors, the Mayor of Fresno and Fresno City Council Members, all of whom represent constituent stakeholders in the Project.
[2] African Exhibit Contract General Conditions, Section 8.10.

recorded; the fact that it should have been filed much sooner, the Project Notice of Completion was recorded with the County Recorder on February 25, 2016. Accordingly, the retention payment was due on March 26, 2016. By Contract, this payment is presently 173 days past due.

Harris is not asking that the Zoo Authority "become involved in any disputes between the Zoo Corporation and its contractors." Harris simply requests that the various dignitaries that received our September 8, 2016 correspondence empathize with the situation and apply whatever pressure they can to push the Project to a close.

Your response is perplexing. Clearly, the Zoo Project Management Team has elected to ignore matters and not follow the Contract Requirements. Additionally, the Zoo Corporation, members of which Harris has met with and explained matters, has also been nonresponsive. Given these facts, where precisely is Harris to turn? We hope it is not your position that Harris and the +/- 75 subcontractors and suppliers that worked on the Project, who employee hundreds of Fresno County tax payers that participated in the funding of the Project, have no voice at the Fresno County Zoo Authority.

As stated above, Harris does not expect the Zoo Authority to involve itself in the issues surrounding the close-out of the African Adventure Exhibit, but we do expect the Authority Members you represent to demand that those responsible for the administration of the Project for which the Zoo Authority has financial oversight do their job...timely and effectively.

Sincerely,
Harris Construction Co., Inc.

David P. Parkes
President/CEO

Cc: Scott Barton, Fresno Chaffee Zoo
Fresno County Zoo Authority Board Members
Fresno Chaffee Zoo Corporation Board Members
Fresno County Board of Supervisors
Mayor Ashley Swearengin
Fresno City Council Members

2016 Zoo Authority Meeting Calendar

Adopted December 9, 2015

January

Su	Mo	Tu	We	Th	Fr	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
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Holidays

Jan 1	New Year's Day	Mar 31	Cesar Chavez Day	Nov 11	Veterans Day
Jan 18	M. L. King Day	May 30	Memorial Day	Nov 24	Thanksgiving Day
Feb 15	Presidents' Day	Jul 4	Independence Day	Nov 25	County Holiday
Mar 27	Easter	Sep 5	Labor Day	Dec 26	Christmas Holiday

2017 Zoo Authority Draft Meeting Calendar

January

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October

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November

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Holidays and Observances

Jan 2	New Year's Day observed
Jan 16	Martin Luther King Day
Feb 20	Presidents' Day
Mar 31	Cesar Chavez Day
Apr 16	Easter Sunday
May 29	Memorial Day
Jul 4	Independence Day
Sep 4	Labor Day
Nov 10	Veterans Day, observed
Nov 23	Thanksgiving Day
Nov 24	County Holiday
Dec 25	Christmas Day

http://www.timeanddate.com/calendar/custom.html?year=2017&country=1&fdow=7&hol=4105&cdt=31&holm=1&df=1&cdt=31

RECEIVED
SEP 13 2016
FRESNO COUNTY
ZONING & PLANNING

RECEIVED
SEP 12 2016
FRESNO COUNTY
DEPT. OF
PUBLIC WORKS & PLANNING

2016 Local Agency Biennial Notice

Name of Agency: FRESNO COUNTY ZOO AUTHORITY BOARD

Mailing Address: 2220 TULARE STREET, 6TH FLOOR, FRESNO, CA 93721

Contact Person: CATHERINE CROSBY Phone No. 559-600-4305

Email: ccrosby@co.fresno.ca.us

Accurate disclosure is essential to monitor whether officials have conflicts of interest and to help ensure public trust in government. The biennial review examines current programs to ensure that the agency's code includes disclosure by those agency officials who make or participate in making governmental decisions.

This agency has reviewed its conflict of interest code and has determined that *(check one BOX):*

☐ **An amendment is required. The following amendments are necessary and reflected on this form as indicated below:***(Check all that apply.)*

- O Include new positions
- O Revise disclosure categories
- O Revise the titles of existing positions
- O Delete titles of positions that have been abolished and/or positions that no longer make or participate in making governmental decisions
- O Other *(describe)* _____

☐ **The code is currently under review by the code reviewing body.**

☑ **No amendment is required.** (If your code is over five years old, amendments may be necessary.)

Verification (MUST BE COMPLETED WITH OR WITHOUT AN AMENDMENT)

This agency's code accurately designates all positions that make or participate in the making of governmental decisions. The disclosure assigned to those positions accurately requires that all investments, business positions, interests in real property, and sources of income that may foreseeably be affected materially by the decisions made by those holding designated positions are reported. The code includes all other provisions required by Government Code Section 87302.

Michelle Romero — 9-8-16

Signature of Chief Executive Officer — *Date*

All agencies must complete and return this notice regardless of how recently your code was approved or amended. Please return this notice no later than **October 3, 2016**, or by the date specified by your agency, if earlier, to:

Board of Supervisors
Hall of Records, Room 301
2281 Tulare Street
Fresno, CA 93721-2198

PLEASE DO NOT RETURN THIS FORM TO THE FPPC.

CONTACT:
Ciara Castellanoz
Marketing Manager
559-498-5936
559-303-9286
CCastellanoz@fresnochaffeezoo.org

FOR IMMEDIATE RELEASE
July 20, 2016

FRESNO CHAFFEE ZOO MOURNING THE LOSS OF CALIFORNIA SEA LION

Fresno, CA. – Fresno Chaffee Zoo is saddened to announce that 8-year-old California Sea Lion, Catalina, passed away on Saturday, July 16th.

At approximately 1:30 p.m., zoo keepers found Catalina unresponsive in Sea Lion Cove. Hospital staff arrived within minutes and immediately began performing CPR.

A necropsy was performed and results determined that Catalina succumbed to Valley Fever.

Catalina came to Fresno on January 28, 2010 from the Fort MacArthur Marine Mammal Center as a rescued sea lion. Due to a rear flipper injury – most likely a shark bite – she was unable to survive in the wild.

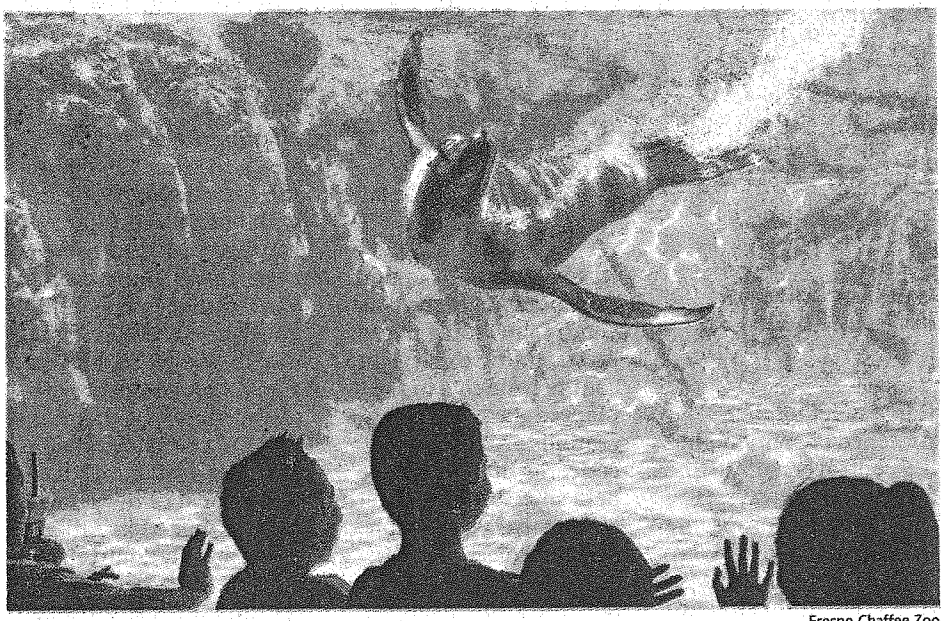
The following statement was prepared by the Zoo's mammal's team:

"Guests loved hearing about Catalina's rescue story - how she survived a shark attack and came to Fresno as a young sea lion. She brought energy to our sea lion presentations; and was always up for porpoising around higher than any of the other animals. She was our go-to animal when we wanted to show how athletic and energetic sea lions were during behind the scenes tours. We can't imagine how many guests she inspired to care more about the health of the oceans and the animals that live there. It will always warm our hearts to remember that about her."

The California Sea Lion, *Zalophus californianus*, are sea mammals characterized by external ear flaps, long foreflippers, the ability to walk on all fours, and short, thick hair. Their range extends from the subarctic to tropical waters of the global ocean in both the Northern and Southern Hemispheres, with the notable exception of the Northern Atlantic Ocean. They have an average lifespan of 20 to 30 years. A male California sea lion weighs, on average, about 300 kilograms (660 pounds) and is about 8 feet (2.4 meters) long, while the female sea lion weighs 100 kilograms (220 pounds) and is 6 feet (1.8 meters) long.

Fresno Chaffee Zoo is open from 9 a.m. to 6 p.m. (9 a.m. – 4 p.m. November-March) every day except Thanksgiving (9 a.m. – 2 p.m.) and Christmas Day (closed). General admission during regular Zoo hours is $10 for adults, $5.50 for children 2-11 and seniors 62+, and children under 2 and Fresno Chaffee Zoo members are free. Fresno Chaffee Zoo inspires wonder of our natural world, provides an engaging learning environment, and creates a passion for conservation. The Zoo is accredited by the Association of Zoos and Aquariums (AZA).

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Fresno Chaffee Zoo

Visitors to Fresno Chaffee Zoo watch Catalina, a California sea lion, at play in Sea Lion Cove. The zoo announced Wednesday that Catalina died Saturday of Valley fever.

FRESNO CHAFFEE ZOO

Sea lion dies after getting Valley fever



BY MARC BENJAMIN
mbenjamin@fresnobee.com

The Fresno Chaffee Zoo's 8-year-old California sea lion, Catalina, died Saturday after contracting Valley fever, the zoo announced Wednesday.

Zoo officials say Valley fever is an uncommon cause of death for their animals, so rare that they are unable to confirm any previous Valley-fever-related deaths.

Because it's so rare, Chief Veterinarian Shannon Nodolf said it wasn't an ailment zoo veterinarians had considered.

The zoo delayed announcing Catalina's death to await the results of a necropsy, which was done at the state laboratory in Tulare. It was initially thought that Catalina died of cancer.

"It is possible she had it (Valley fever) before she came here," Nodolf said.

She said Catalina had appeared fairly healthy until she was found dead in her enclosure Saturday.

VIDEO

Chief Veterinarian Shannon Nodolf talks about the sea lion death.
www.fresnobee.com/video

Catalina had some gastrointestinal issues in recent weeks, an apparent minor illness she had bounced back from.

The sea lion had previously undergone chest X-rays but wasn't coughing or having trouble breathing, Nodolf said. However, the necropsy showed she had "little lung architecture left."

Catalina may have had a seizure and died, she said.

"The signs didn't say this was Valley fever," Nodolf said.

Valley fever isn't contagious, but it is a common fungal ailment especially prevalent in the southern San Joaquin Valley and in parts of Arizona.

"Valley fever is an uncommon disease in marine mammals, but we do see it occasionally here in the Valley," she said. "The rest of our animals here are being carefully monitored, making sure we don't see any other signs or any other symptoms in any of our other animals."

Smaller animal veterinarians asked about Valley fever said it's extremely rare. One said he hasn't seen a case in three years.

On Saturday morning, Catalina didn't eat, but that didn't seem unusual.

Because sea lions perform in zoo shows they are closely monitored, said Scott Barton, the zoo's director.

"Usually you would see a gradual decline. We didn't see that here," he said.

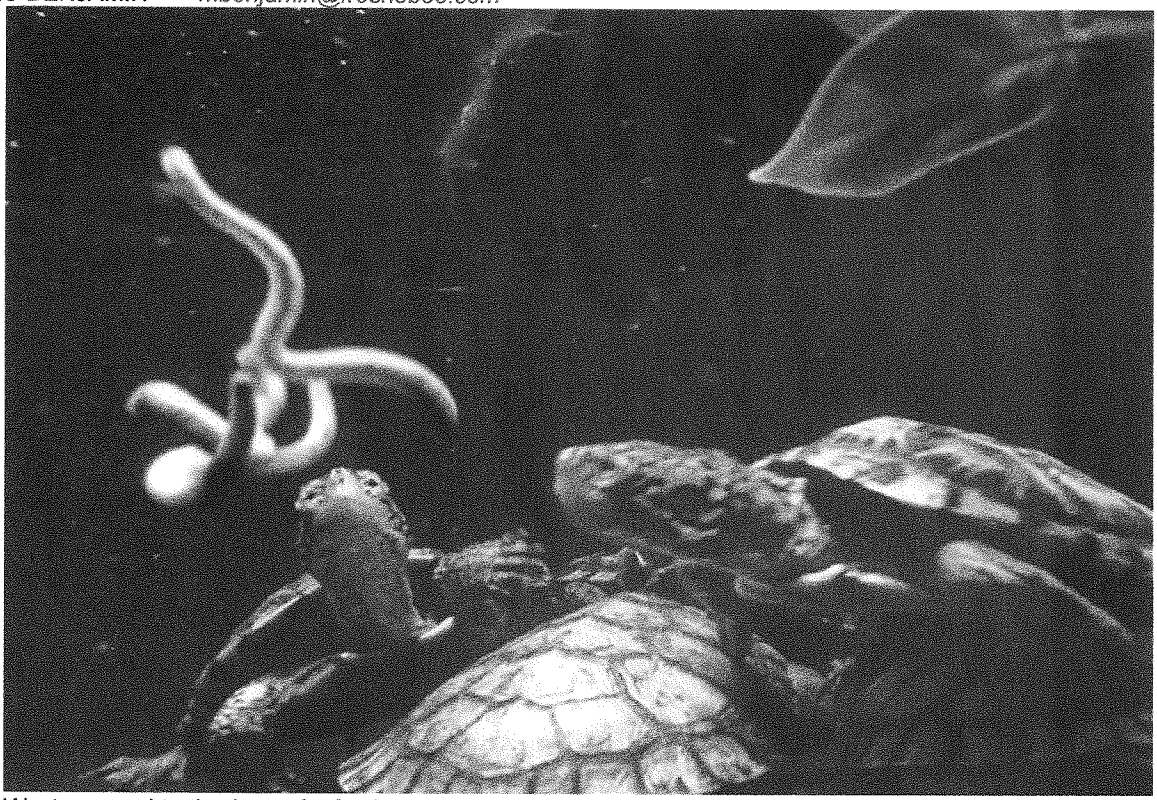
Keepers arrived within minutes of someone finding her body and immediately began performing CPR.

Catalina came to Fresno in January 2010 after she was rescued by the Fort MacArthur Marine Mammal Center in Los Angeles. The zoo said a rear flipper injury that resulted in lost digits – most likely caused by a shark bite – would have prevented Catalina from surviving at sea.

Marc Benjamin: 559-441-6166, @beebenjamin

Fresno Chaffee Zoo helping to restore tiny turtles to foothills

The Fresno Bee AUGUST 3, 2016 1:00 PM
BY MARC BENJAMIN *mbenjamin@fresnobee.com*



Western pond turtles lunge for fresh worms dropped in their tank in the reptile house at the Fresno Chaffee Zoo on Thursday, July 28, 2016. CRAIG KOHLRUSS ckohlruss@fresnobee.com

Fresno Chaffee Zoo is joining an effort to save Northern California's only native turtles, which are dying off because non-native critters are taking their food and eating their eggs and young.

The northern western pond turtle may be tiny – 8 to 10 inches long and less than 2 pounds fully grown – but it's a big deal when it comes to research. Their range is from Washington state into California. A second species, which is struggling even more, is found along the Central and Southern California coasts and into Baja California.

Fresno Chaffee Zoo is part of a repopulation program that includes several West Coast zoos. All zoos dedicate employees and money from their conservation funds for the Association of Zoos and Aquariums' SAFE program, Save Animals From Extinction. The two western pond turtle species are among 10 species in the SAFE program. They are the only turtles native to rivers and lakes on the Pacific Coast.

Fresno Chaffee Zoo has participated in programs to save other regional species, including the Pacific fisher, a wolverine-type mammal found in dwindling numbers in the Sierra, and the mountain yellow-legged frog. The frog study was halted after dozens of baby frogs died at the zoo in 2011. Zoo officials say a new program could soon be underway. The zoo also may participate in a tiger salamander project.

Western pond turtles were once prominent along waterways in the foothills and mountains of Fresno, Madera, Tulare and other Valley counties. Recently, they were determined to be two species, one more coastal and found in Southern California and the northern version, which lives in Northern and Central California, Oregon and Washington.

Fresno's zoo will support efforts both financially and with a breeding program for the Valley region. The zoo has 17 turtles: 12 babies and five adults. None is on display.

"There is just not a lot known about western pond turtles and their populations," said zoo director Scott Barton. The turtles' decline goes back more than a century, when they were a popular delicacy for soups, but later laws were passed prohibiting their slaughter. The program will determine whether zoo-bred turtles can be sustained and introduced into the wild, Barton said.

The project also includes habitat mapping, improving knowledge of sites where species are found, learning why certain sites sustain them and finding ways to create more supportive habitat. Officials also seek public participation asking for information about sites where the turtles are observed.

More recently, western pond turtle territory has been diminished by development and by losing food sources to larger species, including domesticated turtles dumped into area waterways. Western pond turtle eggs and hatchlings are eaten by bullfrogs, which are not native to California, said Mark Halvorsen, Fresno Chaffee Zoo's curator overseeing reptiles. The red-eared slider turtle, a common pet, thrives in streams after people dump them. Part of the plan for improving western pond turtle habitat is to find other options for people who no longer want to keep their pet turtles, Halvorsen said.

The pond turtle reintroduction effort in California includes San Francisco, Oakland and San Diego zoos. Zoos in Portland and Seattle are supporting a program for turtles in those states. In Washington and northern Oregon, turtles have suffered from a die-off from a shell erosion disease.

Initial meetings brought together federal, state and zoo officials, as well as environmentalists, research biologists and nonprofits that have been working to save turtles. Such efforts have never swept across so many agencies, said Debborah Luke, Maryland-based conservation director for the zoo association. "This was the first time all these people were in the same room to talk about pond turtles," Luke said. Turtles can either be removed from the wild as hatchlings to protect them from predators or born in zoos before being introduced into the wild, Luke said. While the project is scheduled to last three years, some efforts could extend longer, she said. Zoos, which have 183 million visitors, reach a large audience to educate visitors about species that the association is helping, Luke said. "That's more people than attend all major sporting events in the U.S. combined," she said.

Listing is questioned

Research by zoos is cheered by environmentalists hopeful that it will reveal more about preserving western pond turtles.

"That the zoos are doing this work recognizes that there is a problem and they are trying to provide some support," said Jenny Loda, a biologist and staff attorney with the Center for Biological Diversity in Oakland. "These local projects definitely help, but we need to be sure we have a comprehensive plan for their recovery."

The federal government is in the process of considering listing one or both species of western pond turtles as threatened or endangered.

"Based on what we know at the moment they really should be listed under the Endangered Species Act, but that process takes quite a while," she said. "As far as what is known, it's in decline throughout its range." When waterways were dammed for agriculture, and recreation and development surged, the turtle population mostly disappeared from the Valley floor, Loda said.

San Francisco Zoo has taken a leadership role in western pond turtles' reintroduction. San Francisco's Mountain Lake in Golden Gate Park was emptied of all species and more than 50 young turtles were placed in there. In June, San Francisco Zoo released six western pond turtles in Yosemite National Park to start their return to the Yosemite Valley. Four more will be added to the population this week, and 12 to 15 more next year and in subsequent years.

Nobody knows when they disappeared from Yosemite Valley, said Jessie Bushell, director of conservation at the San Francisco Zoo.

The theory is that wetlands on the Yosemite Valley floor were drained decades ago to make way for roads and facilities for people. Those changes brought turtle predators, such as snakes, skunks and raccoons, and with more people came more trash and more turtle predators.

The turtles' whereabouts will be tracked through radio telemetry, she said. "This can really be a bellwether species for significant changes in the ecosystem," Bushell said.

Down the road from Yosemite in the O'Neals area of Madera County, a study that concluded in 2013 examined the lives of western pond turtles. About a dozen turtles were tracked with radio telemetry. It was found that they stayed on land nearly two-thirds of the year when it's dry, burying themselves just below the surface within a football field's distance to water, said Brian Todd, a University of California, Davis, assistant professor and study co-author. When it rains and the nearby stream begins to run again, the turtles go to the water to feed, he said. But they require water for a portion of the year, he said, which means drought conditions likely have worsened conditions for the species. "They will stay in water year-round if there is water," he said.

And, they succeed best in places where there are fewer people and more water. The most successful populations are found in sparsely populated areas of extreme Northern California where rain falls more often and there are fewer people.

Both Bushell and Todd say they're not sure the western pond turtles in Northern California would benefit from federal status as threatened or endangered, but it's a different story for the Southern California species. "We need to be gravely concerned about its viability and whether it will still be here in 10 or 20 years," Todd said of the Southern California turtle species.

Dumped invaders

One aspect of Fresno Chaffee Zoo's plan is working on public education programs to ensure that turtle owners know the best ways to give up their unwanted pets, especially those that pose threats to the western pond turtles. The non-native animals not only eat pond turtles' food and hatchlings but also crowd the turtles out for the best spots for lying in sunshine, which is important to a turtle's health, Bushell said.

But groups that take in those predator turtles species have been overwhelmed. The most common pond turtle competitor is the red-eared slider, a popular pet – until it gets too large – that is dumped into local ponds or streams where the native western pond turtles live. The red-eared slider can carry salmonella, said Walter Salvari, spokesman for the Central California Society for Prevention of Cruelty to Animals. In the past year, he said, the SPCA confiscated about 50 that were destined for a swap meet but were too small to sell. Right now, he said, the SPCA has four larger ones available for adoption.

Yvonne Gomez, who runs the Clovis Turtle and Tortoise Rescue, said she was taking in 100 red-eared sliders a year and finding many of them homes. But she had to stop because homes no longer were available. For the past couple years, I have no way to find homes for the red-eared sliders," she said. "I only know so many people with fenced-in ponds." Still, despite her prohibition on taking more, she had owners bring 10 more to her home this year. Gomez recommends calling animal shelters, a pet store or finding someone with a pond willing to take them. It's illegal, she said, to dump a red-eared slider into California waterways. The turtles are cute when they're small, she said, and they continue to grow until they are up to three times larger than western pond turtles. They also can live 50 to 60 years.

"They are just as cute as they can be when they are little," Gomez said. "Then you have to keep buying larger and larger aquariums; soon they're dinner-plate sized, and nobody else wants them either."

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CCastellanoz@fresnochaffeezoo.org

For Immediate Release
August 26, 2016

FRESNO CHAFFEE ZOO ANTICIPATING BIRTH OF LION CUB(S)

Fresno, CA – Fresno Chaffee Zoo is thrilled to announce that the Zoo's African lions, Kiki and Chisulo, are expecting their first litter of cubs together!

Ultrasounds performed recently by the Zoo's carnivore team and veterinary staff confirmed that Kiki is expecting a litter of cubs in early October 2016.

"We used a specially designed bench to perform the ultrasounds on Kiki," said Nicole Presley, curator at Fresno Chaffee Zoo. "When Kiki is positioned correctly on the bench, one person is able to feed her while another person can safely position themselves under her and use the ultrasound probe to get an image."

For several months, the Zoo's carnivore team and veterinary staff have been training with Kiki, through positive reinforcement, to be able to give an ultrasound.

"She was such a rock star throughout her training and once we had the positioning figured out, she was very accepting of the ultrasound probe," Presley said. "Prior to using these training methods, lion pregnancy was not a known certainty unless the lion was anesthetized and an ultrasound or x-ray was performed. Now, we can take away that risk by using positive reinforcement training."

On average, lionesses give birth to litters consisting of two to four cubs. At this time, the Zoo is unable to confirm how many cubs Kiki is expecting.

"We really don't know how many cubs to expect at this point," Presley said. "We are currently only able to get an ultrasound on one side of Kiki's stomach. As we continue to monitor her pregnancy, we are hoping to be able to perform an ultrasound on the other side of her stomach."

While this isn't the first ever lion pregnancy at the Zoo, it is the first in nearly 50 years. The last time lions were born at the Zoo was in 1968.

Kiki, 12, came to Fresno in June 2015 from Zoo Atlanta along with her daughter, Zamaya, 2. This will be her third litter of cubs. Her first litter was born in 2008, followed by a second litter in 2013.

Chisulo, 2, came to Fresno in November 2015 from the Smithsonian's National Zoo in Washington. This will be the first litter of cubs for Chisulo.

"We are absolutely thrilled about the upcoming birth of lion cubs," Presley said. "We are confident that Kiki will be an exceptional mother, as she has been with her previous litters. As in the wild, the cubs will

be introduced back to Chisulo and Zamaya at a young age, which will be very exciting and sure to provide many precious and playful moments."

African lions, *Panthera leo*, can be found throughout the South Sahara desert and in parts of Southern and Eastern Africa. Adult male lions can weigh up to 530 lbs. It is only in adulthood that male lions will have the well-known mane, after several years of growth and strength-gaining. These carnivore cats are opportunistic feeders and are known to take rodents, birds and reptiles as well as their usual large antelope or zebra prey.

Fresno Chaffee Zoo is open daily at 9 a.m. Closing times vary 4:00 p.m. to 6:00 p.m. by season (subject to change without prior notice). Thanksgiving (9 a.m. – 2 p.m.) and Christmas Day (closed). Visit www.fresnochaffeezoo.org for current hours. General admission during regular Zoo hours is $10 for adults and $5.50 for children 2-11 & seniors 62+. Children under 2 and Fresno Chaffee Zoo members are free. Fresno Chaffee Zoo inspires wonder of our natural world, provides an engaging learning environment, and creates a passion for conservation. The Zoo is accredited by the Association of Zoos and Aquariums (AZA).

# # #

For Immediate Release
October 13, 2016

Contact:
Alisha Anderson
Chief Marketing & Development Officer
559-999-7986
aanderson@fresnochaffeezoo.org

LION CUB BORN AT FRESNO CHAFFEE ZOO

Fresno, CA – Officials at Fresno Chaffee Zoo are excited to announce the birth of one lion cub. The cub was born in the evening Tuesday, October 11. Two still-born cubs were included in the litter. The cub appears to be in good health and is nursing. Weight and sex will be determined once keepers are able to examine the cub.

"We are very happy to have a healthy cub. Kiki is an experienced mom and is taking great care of the cub," stated Nicole Presley, curator, "The next 48 hours are a very important time for mom and cub to bond so we will just observe during that time."

The lion cub will bond with its mother for 8 -12 weeks in the den and the lion night house. Once the cub has matured, he/she will join the lions on exhibit.

"Weather permitting, the cub will be on exhibit in 8-12 weeks. Since that will be winter-time, everyone may have to wait a bit longer to see the cub." Presley said, "We know how excited our guests are to see the new cub so in the next week, we will have video of Kiki and her new cub in the lion viewing area by the land rover."

In order for the new cub and its mom to bond, only limited animal staff will be allowed in the lion house for the care of the lions. Pictures and video will be provided as soon as possible.

Fresno Chaffee Zoo now has four lions, including the cub. The male, Chisulo, is 2 years old and was born at National Zoo in Washington, D.C. The two females, Kiki, 12, and Zamaya, 2, came Fresno Chaffee Zoo from Zoo Atlanta. The last time lions were born at Fresno Chaffee Zoo was in 1968.

African lions, *Panthera leo*, can be found throughout the South Sahara desert and in parts of Southern and Eastern Africa. Adult male lions can weigh up to 530 lbs. It is only in adulthood that male lions will have the well-known mane, after several years of growth and strength-gaining. These carnivore cats are opportunistic feeders and are known to take rodents, birds and reptiles as well as their usual large antelope or zebra prey.

Fresno Chaffee Zoo is currently open daily from 9 a.m. to 6:00 p.m. by season (subject to change without prior notice). Thanksgiving (9 a.m. – 2 p.m.) and Christmas Day (closed). Visit www.fresnochaffeezoo.org for current hours. General admission during regular Zoo hours is $10 for adults and $5.50 for children 2-11 & seniors 62+. Children under 2 and Fresno Chaffee Zoo members are free. Fresno Chaffee Zoo inspires wonder of our natural world, provides an engaging learning environment, and creates a passion for conservation. The Zoo is accredited by the Association of Zoos and Aquariums (AZA).

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The Fresno Bee

Lion cub is born at Fresno Chaffee Zoo



A new lion cub, seen here resting with its mother, Kiki, was born at Fresno Chaffee Zoo on Tuesday. **Fresno Chaffee Zoo** Special to The Bee

October 13, 2016 - 3:56 PM

An African lion cub was born Tuesday at Fresno Chaffee Zoo, marking the first time since 1968 that such a birth has occurred there, according to zoo officials. The sex of the cub is undetermined, but it appears healthy. The mother, Kiki, and her cub are in isolation in the lions' holding area.

Two stillborn cubs also were part of the litter, and zoo officials say that the next 48 hours are important for the mother, Kiki, and her cub to bond.

Lions were reintroduced to the zoo as part of the African Adventure exhibit last year. Before the opening, it had been about 15 years since a lion was on exhibit at the zoo.

October 15, 2016 BY THE EDITORIAL BOARD

Thumbs up to Kiki, the African lioness at the Fresno Chaffee Zoo, on her newest arrival. The cub was born Tuesday, and it is a big deal – the first time since 1968 that such a birth has occurred there. It's too early for a gender-reveal party – wouldn't that be fun? – but the little one appears healthy. Kiki and her cub are being given their very important private bonding time in the lions' holding area.

We are really fortunate to have this addition to the zoo, since lions were reintroduced to the zoo as part of the African Adventure exhibit just last year. Before that, it had been about 15 years since any lion was on exhibit at the zoo. Zoo curator Nicole Presley says it will be a few months before the little one can greet the many Valley fans waiting to see the new baby.

Millions unpaid to builders of Chaffee Zoo expansion

By Corin Hoggard ABC30 Action News Monday, October 17, 2016 06:17PM

FRESNO, Calif. (KFSN) -- They did the work to make the Chaffee Zoo's African Adventure a money maker, but a year after its opening, subcontractors are still owed millions of dollars.

"It's like, who the hell do they think they are?" one subcontractor told Action News.

The project cost more than $55 million in taxpayer money, funded by Measure Z. Frolicking giraffes and running rhinos became a big draw to the Chaffee Zoo when they moved into the African Adventure. The 13-acre zoo expansion finished right on time last October. And since its opening, the exhibits have been a big success.

"The attendance since African Adventure opened has been double, for the most part, what we were looking at a year ago at this time," Chaffee Zoo marketing director Alisha Anderson told us in May.

The success hasn't trickled down to the builders, though. Harris Construction won a regional engineering award for the project, but once it was done, invoices from its subcontractors starting going unpaid.

"Nothing has happened since then," a subcontractor told us. "There's been no response from the contractor, from Harris, until recently."

The recent response came in the form of a letter saying Harris and its subcontractors are owed millions of dollars. CEO David Parkes didn't return our phone calls Monday, but his letter to subcontractors says the zoo also owed Harris hundreds of thousands of dollars. He said the zoo management team refused to cooperate and called it inexcusable.

The unpaid portion is more than $2 million, which is just more than 3% of the project. The rest has been paid. But for the subcontractors, it could mean the difference between staying open or closing up shop.

"Some of us, we're lucky to make 5 percent or 10 percent on the job," one said. "That could be our profit."

The subs we talked to didn't want to be identified, saying Harris Construction may be partly to blame and they're afraid the contractor might not hire them as retaliation for going public.

Zoo board chairman John Valentino admitted to Action News the zoo is withholding more than $2 million but said the board holds Measure Z money to be sacred since it comes from taxpayers. And they're disputing whether Harris finished the African Adventure project properly. Valentino said the zoo "has no issues with subcontractors and wants them all paid right now", but they can't pay the subs directly.

"We sure could use that money in a bad economy right now," one subcontractor said.

Both sides say a deal may come soon and when the money comes in, the subcontractors will get the lion's share.

Fresno's Chaffee Zoo Corporation
894 West Belmont Avenue Fresno, California 93728

FRESNO'S CHAFFEE ZOO CORPORATION
Agenda for the Meeting of the Board of Directors
Wednesday, September 21st, 2016 5:30 pm
Fresno Chaffee Zoo Education Building - Fresno, CA

1. **Call to order – 5:30 p.m.:**
2. **Roll Call:**
3. **Review, Discuss and Consider July 20th, 2016 Minutes:**
4. **Chair Report:**
5. **CEO Report:**
6. **Fresno Chaffee Zoo Marketing & Development Update:**
   - Presenter: Chief Marketing & Development Officer, Alisha Anderson
7. **Review, Discuss and Consider Standing and Ad Hoc Committee Reports and/or Action Items:**
   a. Audit
   b. Bylaws
   c. Nominating
   d. Finance
8. **Review, Discuss and Consider Financial Report:**
9. **Review, Discuss and Consider Warthog Professional Services:**
10. **Old Business:**
11. **New Business:**
    - Confirm November 16th, 2016 Board Meeting
12. **Public Comment:**
    This time is set-aside for the public to comment on any item within the jurisdiction of the Board, but not appearing on the agenda. Items presented under public comment may not be discussed or acted upon by the Board at this time. For items appearing on the agenda, the public is invited to comment at the time the item is called for consideration by the Board. Any person addressing the Board under public comment will be limited to a 3-minute presentation to insure that all interested parties have an opportunity to speak. Please state your name.
13. **Board questions and comments:**
14. **Closed Session**
    - Conference with Legal Counsel –Employee Performance Evaluation (CEO) Pursuant Govt. Code 54957(b)
15. **Adjournment:**

Updated: 09/18/2016 jr

Fresno's Chaffee Zoo Corporation
894 West Belmont Avenue Fresno, California 93728

FRESNO'S CHAFFEE ZOO CORPORATION
Agenda for the Finance Committee Meeting of the Board of Directors
Wednesday, October 19th, 2016 at 4:00 pm
Fresno Chaffee Zoo Education Building

1. Call to order 4:00 pm

2. Roll Call: Directors Saladino, Dougherty, Levy, Rainwater, Valentino, CEO-Barton, CFO-Goldman.

3. Review, Discuss and Consider minutes from the September 21st, 2016 meeting.

4. Review, Discuss and Consider Regency Investments 3rd Quarter results.

5. Chair Report.

6. Review, Discuss, and Consider Yamabe & Horn Contract.

7. Review, Discuss and Consider 2016 September Financial Statement.

8. Review, Discuss, and Consider FCZ 2017 Budget.

9. Public Comment.
   This time is set-aside for the public to comment on any item within the jurisdiction of the Board, but not appearing on the agenda. Items presented under public comment may not be discussed or acted upon by the Board at this time. For items appearing on the agenda, the public is invited to comment at the time the item is called for consideration by the Board. Any person addressing the Board under public comment will be limited to a 3-minute presentation to insure that all interested parties have an opportunity to speak. Please state your name.

10. Finance Committee questions and comments.

11. Adjournment.

Updated: 10/16/2016 jr