

#### FRESNO COUNTY ZOO AUTHORITY MEETING

9:00 AM, Wednesday, March 12, 2014

Fresno County Employees' Retirement Association 1111 H Street, Fresno, CA 93721 (559) 457-0681

#### **AGENDA**

- 1. Call to Order
- 2. Public Comments

This time is made available to receive comments from the public on matters within the Board's jurisdiction that are not on the Agenda. Attention is called to the fact that the Board is prohibited from taking any action on matters that are not on the Agenda. Members of the public are limited to three minutes to speak during Public Comments as well as for each item on the agenda. In order to accurately record the minutes, members of the public are asked to speak only from the podium. Before beginning comments, please state for the record your name and affiliation, if any.

#### 3. Consent Agenda

These matters are routine in nature and are usually approved by a single vote. Prior to action by the Board, the public will be given the opportunity to remove any item from the Consent Calendar. Items removed from the Consent Calendar may be heard immediately following approval of the Consent Calendar.

- A. Review and approve minutes of February 26, 2014
- B. Review and approve payment of County of Fresno invoice for Professional and Specialized Services in the amount of \$2,793.95 for January 2014
- C. Receive Treasurer's Report
- 4. Receive Fresno Chaffee Zoo Director's Report
- 5. Receive Fresno Chaffee Zoo Finance Director's Report

- 6. Extension of Measure Z Sales Tax Ordinance
  - a. Hold first hearing on ordinance to extend the current countywide transactions and use tax (known as Measure Z) for the support of zoos, zoological facilities and related zoological purposes to be administered by the State Board of Equalization, and amending Section 1.010 of Fresno County Zoo Authority Ordinance No. 2004-1; waive reading of the ordinance in its entirety (2/3 vote required); and
  - b. Set second hearing for April 30, 2014.
  - c. Discuss proposed ballot language and provide direction to staff.
- 7. Receive report on options and estimated cost to publish notices of the Measure Z extension ordinance and approve publication.
- 8. Reaffirm next meeting date(s)

Adopted meeting dates include:

April 30, 2014

May 28, 2014 June 25, 2014

- 9. Chair's comments
- 10. Board Member comments
- 11. Adjourn

All supporting documentation is available for public review in the office of the Fresno County Zoo Authority, 2220 Tulare Street, 6<sup>th</sup> Floor, Fresno, 93721, during regular business hours.

For further information, please contact Catherine Crosby, Zoo Authority Coordinator, at 600-4305, email zooauthority@co.fresno.ca.us, or visit www.zooauthority.org.

Requests for disability-related modification or accommodation needed in order to participate in the meeting must be made to the Zoo Authority Coordinator no later than 9:00 a.m. on the day prior to the meeting.



#### FRESNO COUNTY ZOO AUTHORITY MEETING

9:00 AM, Wednesday, February 26, 2014

Fresno County Employees' Retirement Association 1111 H Street, Fresno, CA 93721 (559) 457-0681

#### **ACTION SUMMARY MINUTES**

#### 1. Call to Order

VICE CHAIRMAN TOSTE CALLED THE MEETING TO ORDER AT 9:05 AM. A QUORUM OF MEMBERS OLIVER BAINES, JOHN GRAY, GERALD LYLES, KENT STRATFORD, RALPH WATERHOUSE, AND THE VICE CHAIRMAN WERE PRESENT. CHAIRMAN HERZOG WAS ABSENT.

#### 2. Public Comments

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#### COMMENTS WERE RECEIVED FROM CITIZENS JOAN LEROUX AND LISA FLORES.

#### 3. Consent Agenda

These matters are routine in nature and are usually approved by a single vote. Prior to action by the Board, the public will be given the opportunity to remove any item from the Consent Calendar. Items removed from the Consent Calendar may be heard immediately following approval of the Consent Calendar.

- A. Review and approve minutes of January 29, 2014
- B. Review and approve payment of County of Fresno invoice for Professional and Specialized Services in the amount of \$5,590.43 for January 2014

Fresno County Zoo Authority Board Meeting February 26, 2014 Page 2 of 3

C. Receive Treasurer's Report for January 2014
TREASURER JEFF BLANKS REQUESTED THAT ITEM 3.C BE PULLED FOR DISCUSSION.
ITEMS 3A AND 3B WERE APPOVED -- RW/JG
THE TREASURER DESCRIBED ADDITIONS TO THE REPORT NOW INCLUDED ON PAGES 4 THOUGH 6, AND ADDRESSED MEMBER LYLES' QUESTION REGARDING REVENUE PROJECTIONS. THE VICE CHAIR COMPLEMENTED MR BLANKS ON THE ENHANCEMENTS TO THE REPORT.
ITEM 3.C WAS APPROVED - JG/RW

4. Receive Fresno Chaffee Zoo Director's Report
DIRECTOR SCOTT BARTON REPORTED ATTENDANCE WAS STRONG AND 10% OVER
BUDGET PROJECTIONS. THE FOUR TIGER CUBS ARE DOING WELL, WILL HAVE
VACCINATIONS IN TWO WEEKS, AND ARE EXPECTED TO BE OUTSIDE IN MID MARCH.
THE FRESNO BEE IS COVERING THEM REGULARLY. THE ZOO IS PREPARING AN
APPLICATION FOR AN AZA EXHIBIT AWARD FOR SEA LION COVE. AFRICA
CONTRUCTION HAS BEEN UNDER WAY FOR ABOUT TWO MONTHS, AND THE FAIR
WEATHER HAS HELPED. HE WOULD LIKE TO REQUEST MARCH AND APRIL DATES TO
HEAR THE ORDINANCE LANGUAGE.

#### COMMENTS WERE RECEIVED FROM CITIZENS LEROUX AND FLORES.

5. Receive Fresno Chaffee Zoo Finance Director's report FINANCE DIRECTOR BRIAN GOLDMAN REPORTED THAT JANUARY ATTENDANCE IS USUALLY THE SLOWEST MONTH, BUT THIS YEAR HAS BEEN AS BUSY, OR BUSIER THAN SEVEN OUT OF TEN MONTHS LAST YEAR.

#### COMMENTS WERE RECEIVED FROM CITIZEN LEROUX

6. Approve revised 2014 meeting calendar and set new meeting date(s).

Reserved meeting dates March 12, 2014

April 30, 2014

May 28, 2014

ZOO DIRECTOR BARTON ADDRESSED MEMBER LYLES' REQUEST FOR CLARIFICATION ON THE TIMELINE FOR THE APPROVAL OF MEASURE Z FOR THE NOVEMBER BALLOT. COUNSEL JANELLE KELLY ADVISED THE BOARD TO ADOPT THE CALENDAR AS THE REGULAR MEETING SCHEDULE, INCLUDING MARCH 12, AND TO CANCEL FUTURE MEETINGS, IF NEEDED.

APPROVED ADOPTION OF REVISED MEETING CALENDAR, INCLUDING MARCH 12, 2014 AS A REGULAR MEETING DATE. RW/KS

#### COMMENTS WERE RECEIVED FROM CITIZEN FLORES.

Receive staff reports

COORDINATOR CATHY CROSBY INFORMED THE BOARD ABOUT THE LEGAL REQUIREMENT AND ESTIMATED COST FOR THE PUBLICATION OF A NOTICE IN THE FRESNO BUSINESS JOURNAL OF THE HEARING ON THE ORDINANCE FOR THE EXTENSION OF MEASURE Z. COUNSEL KELLEY RECOMMENDED THAT STAFF RETURN AT THE NEXT MEETING WITH AN AGENDA ITEM FOR THE BOARD TO CONSIDER COST ESTIMATES AND PUBLICATION OPTIONS. MEMBER GRAY STATED A

Fresno County Zoo Authority Board Meeting February 26, 2014 Page 3 of 3

PREFERENCE FOR PUBLICATION IN THE FRESNO BEE; VICE CHAIRMAN TOSTE DID NOT SUPPORT PUBLISHING IN BOTH PAPERS, BUT STATED THE NEED TO MEET THE LEGAL REQUIREMENT AND GET THE WORD OUT TO AS MANY PEOPLE AS POSSIBLE.

COMMENTS WERE RECEIVED FROM CITIZEN FLORES.

- 8. Chair's comments VICE CHAIRMAN TOSTE STATED HE HAD NO COMMENTS.
- 9. Board Member comments
  MEMBER WATERHOUSE THANKED THE ZOO FOR THE STORY IN THEIR RECENT
  PUBLICATION ON THE LATE BATELEUR EAGLE, MARTHA, AND SAID HE HAD FOND
  MEMORIES OF HER. MEMBER GRAY ASKED TREASURER BLANKS ABOUT THE FLOW
  OF INFORMATION BETWEEN THE ZOO CORPORATION STAFF AND ZOO AUTHORITY
  STAFF. MR BLANKS STATED THE RELATIONSHIP WAS EXCELLENT, THERE WERE NO
  ISSUES, AND INFORMATION WAS RECEIVED IN A TIMELY MANNER.
- 10. Adjourn WITH NO FURTHER BUSINESS BEFORE BOARD, THE MEETING WAS ADJOURNED AT 9:42 AM.

All supporting documentation is available for public review in the office of the Fresno County Zoo Authority, 2220 Tulare Street, 6<sup>th</sup> Floor, Fresno, 93721, during regular business hours.

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#### Invoice for Professional Services in Support of the Zoo Authority Billing Hours and Expenses for January 2014

Invoice Number 03-ZOO-031214

March 12, 2014

TO:

Zoo Authority Board c/o County of Fresno

2220 Tulare St, 6th Floor MS 214

Fresno, CA 93721

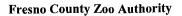
Department / Title	Hours	Rate	Cost	Fiscal Year 13-14
Financial Reporting & Audits		_		
Division Chief	0.50	\$79.11	\$39.56	
Supervising Accountant	16.00	\$80.06	\$1,280.96	
Accountant I	24.50	\$60.14	\$1,473.43	
Public Works & Planning				
Analyst III	0.00	\$63.10	\$0.00	
Office Assistant II	0.00	\$35.51	\$0.00	
County Counsel				
Assistant County Counsel	0.00	\$113.00	\$0.00	
Professional Services Total	41.00		\$2,793.95	\$53,938.23
			0.00	
Office Expense Total			\$0.00	\$3,391.88
			\$2,793.95	\$57,330.11
			Invoice Total	FY 12-13 Total



## Fresno County Zoo Authority Treasurer's Report Unaudited Cash Basis For the Month Ended February 28, 2014

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Tax Proceeds Rec	eived:		
1 ax F Toceeus Nec	- Measure Z - Sales Tax Proceeds	\$	1,101,200.00
	Total Proceeds Received:	\$	1,101,200.00
Tax Proceeds Allo		<del></del>	1,101,2000
Tux 1 Toocodo 7 mo	- Allocation to Zoo Authority Fund (2%)		22,024.00
	- Allocation to Trust Fund for Operations and Capital Projects (98%)		1,079,176.00
	Total Proceed Allocations	\$	1,101,200.00
Cash Balance by Fund			
Zoo Authority Fund	>> Administrative Fund 2%	•	4 000 070 00
	Beginning Cash Balance	\$	1,026,272.00
Receipts:	- Measure Z Sales Tax Proceeds		22,024.00
	- Interest Received		2,542.85
Disbursements:	- PeopleSoft Charges		(29.10
	- Professional Services		(22,960.41
	- Postage		(120.96
	- Office Expense		(3,203.29
	Net Increase/(Decrease) to Cash	\$	(1,746.91
en e	Ending Cash Balance - Zoo Authority Administrative Fund	₽ ·	1,024,525.09
Trust Fund for FCZC Oper	ations and Capital Projects 98%	•	EE 0E7 400 02
	Beginning Cash Balance	\$	55,057,106.03
	>> Operations Fund		E 400 724 06
Danatata.	Beginning Cash Balance - Measure Z Sales Tax Proceeds		5,408,734.96 359,725.33
Receipts:	- Measure 2 Sales Tax Proceeds - Interest Received		12,804.63
D!			(254,925.84
Disbursements:	- FCZC Operations Claim # 2014-1		117,604.12
	Net Increase/(Decrease) to Cash  Ending Cash Balance - Available for Operations	\$	5,526,339.08
	Ending Cash Balance - Available for Operations	<del>_</del>	3,320,339.00
	>> Capital Facilities Project Fund	\$	49,648,371.07
Dogista	Beginning Cash Balance - Measure Z Sales Tax Proceeds	Ψ_	719,450.67
Receipts:	- Interest Received		120,634.60
	Net Increase/(Decrease) to Cash		840,085.27
	Ending Cash Balance - Available for Capital Projects		50,488,456.34
	Ending Balance Available for Operations and Capital Projects	\$	56,014,795.42
		<b>-</b> _	<u> </u>
	Total Interest Received During the Month		135,982.08
	×		
By Staff	Date		
Accepted	Date		

<sup>\*</sup> Interest receipts are recorded in the month received rather than in the month earned and were calculated on an annual percentage rate of 1.252 as of December 31, 2013.





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				PRIOR FIS	CAL YEARS					CURRENT FISC	AL YEAR	
•	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013		2013-201		
	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	BUDGETED	ACTUAL	BUDGET TO AC	
	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	VARIANCE	
July	\$ 700,400	\$ 671,500	\$ 819,900	\$ 813,500	\$ 671,700	\$ 659,300	\$ 719,800	\$ 826,000	\$ 867,300	\$ 903,500	\$ 36,200	4.17%
August	933,800	895,400	1,093,200	1,084,700	885,300	857,600	921,200	1,033,100	1,084,755	1,106,000	21,245	1.96%
September	764,524	1,453,498	1,060,279	930,087	810,940	895,691	1,057,603	1,028,369	1,079,787	1,097,605	17,818	1.65%
October	705,400	679,300	853,500	792,200	678,000	677,000	694,100	850,500	893,025	857,400	(35,625)	-3.99%
November	940,500	1,471,000	1,138,000	1,056,300	743,300	879,500	878,500	1,056,800	1,109,640	1,143,200	33,560	3.02%
December	1,324,459	1,047,118	827,112	872,815	971,061	932,350	1,240,028	1,083,021	1,137,172	1,076,977	(60,195)	-5.29%
January	676,000	813,700	831,200	766,900	719,900	710,700	770,100	799,900	839,895	836,700	(3,195)	-0.38%
February	901,300	1,081,800	1,108,200	841,000	944,000	919,900	978,600	1,086,700	1,141,035	1,101,200	(39,835)	-3.49%
March	1,319,000	905,577	762,907	959,801	628,563	821,858	1,006,649	1,021,734	1,072,821	-	-	
April	678,900	748,000	699,000	652,000	594,300	618,400	716,100	846,500	888,825	-	-	
May	905,200	997,300	932,000	860,800	847,200	876,500	897,100	1,493,700	916,595	-	-	
June	1,113,269	900,178	1,026,580	730,781	821,511	963,040	1,191,689	1,015,391	916,595	<u> </u>		
Total	\$ 10,962,752	\$ 11,664,371	\$ 11,151,878	\$ 10,360,884	\$ 9,315,775	\$ 9,81 <u>1,839</u>	\$ 11,071,469	\$ 12,141,715	\$ 11,947,445	\$ 8,122,582	\$ (30,027)	-0.37%

TOTAL MEASURE Z PROCEEDS FROM INCEPTION \$ 95,305,118



## Fresno County Zoo Authority Receipt of Interest Unaudited Cash Basis For the Month Ended February 28, 2014

	S	Summary of Quarter Th	ree Interest Re	ceipts	
			1st Alloc.	2nd Alloc	Interest
Fund	Subclass	Description	Jan	Feb	Received
4845	10000	Zoo Authority	663.00	2,542.85	\$ 3,205.85
4850	10000	FCZC - Operations	3,338.58	12,804.63	16,143.21
4850	42700	FCZC - CP	31,453.31	120,634.60	152,087.91
Total		_	\$ 35,454.89	\$ 135,982.08	\$ 171,436.97
		=			



### Fresno County Zoo Authority Capital Projects Fund Cash Flow For the Month Ended February 28, 2014

Cash Balance as of 2/28/2014 ADDITIONS:		\$ 50,488,456
*Estimated Revenues Through Decen	nber 2014	\$ 7,041,739
DEDUCTIONS (earmarked projects, paid throu	ıgh claim 2013-7C):	
2014 Graphics	33,599	
2014 Reptile Plaza	50,000	
2014 Entrance/Vault	85,000	
2014 Cobra Exhibit	172,451	
2014 Water Play Area	100,000	
2014 Animal Acquisition	40,000	
2014 Water Play Area - addition	1,400,000	
2014 Utility Design	290,000	
2014 African Project Request	51,699,682	
2014 Komodo Dragon (2nd qtr 2014)	1,200,000	
2013 Utility Design**	969,829	
2013 Reptile House	102,012	
2012 Tropical Treasures	66,817	
2012 Africa Design	560,222	
2012 Exploration Station	100,000	
2012 Sea Lion Construction***	-	 
Total Deductions:		\$ (56,869,612)
****TOTAL:		\$ 660,583

<sup>\*</sup>Note: actual revenues used for Jan and Feb 2014. Estimated revenues for Mar-Jun 2014 provided during budget process. For Jul-Dec 2014, used actuals/projections from Jul-Dec 2013. Estimated interest based on 2013 actual interest received

<sup>\*\*</sup> Per Brian Goldman, ZC will not utilize \$186,000 of this utility request

<sup>\*\*\*</sup> Per Brian Goldman, ZC finished billing for SLC on claim 2013-4C

<sup>\*\*\*\*</sup>Conservatively, in December 2014 cash flows will slightly exceed total earmarked projects; however, this assumes that all amounts within each project are spent, and that all projects will be completed and paid for at this point. Revenue will continue under current measure through April 2015, and interest will continue to be apportioned quarterly



### Fresno County Zoo Authority Operations Fund Cash Flow For the Month Ended February 28, 2014

Cash Balance as of 2/28/14 ADDITIONS:		\$ 5,526,339
*Estimated Revenues Through December	r 2014	\$ 3,337,536
DEDUCTIONS (Remaining budgets, paid through cla	im 2014-01):	
2014 Visitor Services	594,165	
2014 Animal	1,755,082	
2014 Maintenance	619,276	
2014 Education	705,125	
2014 Interest/Bank Charges	370	
2013 **Visitor Services	74,532	
2013 **Animal	201,630	
2013 **Veterinary	25,397	
2013 **Maintenance	159,206	
2013 **Education	45,912	
2013 **Interest/Bank Charges	170	
2012 X-Ray Systems	125,000	 
Total Deductions:		\$ (4,305,865)
TOTAL:		\$ 4,558,010

<sup>\*</sup>Note: actual revenues used for Jan and Feb 2014. Estimated revenues for Mar-Jun 2014 provided during budget process. For Jul-Dec 2014, used actuals/projections from Jul-Dec 2013. Estimated interest based on 2013 actual interest received

<sup>\*\*</sup>Zoo Operations will not use all of 2013 budgeted funds



#### Fresno County Zoo Authority Administration Fund Cash Flow For the Month Ended February 28, 2014

Cash Balance as of 2/28/14	\$	1,024,525
*Estimated Revenues Through December 2014	\$	211,278
DEDUCTIONS (Remaining budgets, paid through claim 1112-Z	00-012	914):
2014 Telephone Charges 50	00	
2014 Memberships 1,00	00	
2014 Office Expense 2,52	21	
2014 Postage 1,35	58	
2014 PeopleSoft Financials Charges 30	)1	
2014 Professional Services 76,08	30	
2014 Data Processing Services 3,00	00	
2014 Publications & Legal Notices 1,00	00	
2014 Trans, Travel & Education 5,00	00	
2014 Approp For Contingencies 95,30	06	
2015 **Estimated Professional Services 68,69	97	
Total Deductions:	\$	(254,763)
TOTAL:	\$	981,040

<sup>\*</sup>Note: actual revenues used for Jan and Feb 2014. Estimated revenues for Mar-Jui 2014 provided during budget process. For Jul-Dec 2014, used actuals/projections from Jul-Dec 2013. Estimated interest based on 2013 actual interest received

<sup>\*\*</sup>Estimated 50% of FYE 14 budget for Professional Services

<sup>\*\*\*</sup>Zoo Authority will not use all of its 2014 budget

## DRAFT



# FY14 February Financial Report

**Board of Directors** 

March 19, 2014

Liquid Assets:			2013
	2/28/2014	1/31/2014	Unaudited
Cash*	\$79,713	(\$44,319)	\$646,779
Short-term Investments	\$1,788	\$61,787	\$461,765
Long-term Investments	\$4,304,281	\$5,026,942	\$5,103,516
Endowment/Board Designated	\$3,987,359	\$3,848,112	\$3,935,641
	\$8,373,141	\$8,892,522	\$10,147,701
Accounts Receivable:	\$2,655,081	\$1,685,734	\$1,434,636
Accounts Payable/Accrued Liabilities:			
Accounts Payable	\$656,809	\$409,240	\$1,028,074
Accrued Liabilities	\$54,448	\$23,818	\$234,798
	\$711,257	\$433,058	\$1,262,872
Net Assets:			
Unrestricted	\$28,546,712	\$27,617,613	\$27,707,188
Temporarily Restricted	\$595,650	\$588,426	\$580,743
Permanently Restricted	\$48,750	\$46,979	\$47,952
· · · · · · · · · · · · · · · · · · ·	\$29,191,112	\$28,253,018	\$28,335,883
Measure Z Balance @ 1/31/2014			

\$5,408,735 \$49,648,371

Operating Capital Funds

\$55,057,106

<sup>\*</sup> Cash transfer recorded early February

## February 2014

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					1		T:				41				
	Increase/Decrease-2.0%		Increase/	Decrease	2.2%			0.0%	15.9% 11.6%	/ 0000mm	Decrease				
	q o		Ŗ	A		- "			7	<u>.</u>	Ω				
ance	2013 46, 32 5,522 11.8% 12,861 27.5%	ıne		<b>2013</b> S153,610	\$3.29	\$12,72	S0.2 <sup>-</sup>	\$15,714	\$0.34 \$67,306		2013	\$16,866	S0.36	\$21,949	S0.4 <sup>-</sup>
MTD Attendance	2014 40,344 4,6 <sup>7</sup> 1 11.6% 11,796 29.2%	MTD Revenue		<u>2<b>014</b></u> S135,501	\$3.36	\$10,248	\$0.25	\$15,720	S0.39 S <sup>-</sup> 5.101	18	2014		-		
N	Attendance Giraffe Feeding Capture Rate Stingray Bay Capture Rate			Admissions	Per Cap	Giraffe Feeding	Per Cap	Stingray Bay	Per Cap Membership		Contracted Services	Food Services	Per Cap	Gift Shop	Per Cap

	Attendanc Giraffe Fe Captur Sùngray B Captur		Admission Per Ca Gitaffe Fe Per Ca Stingray B Per Ca Membersl # of A Food Serv Per Ca Gitt Shop	Per Ca
	Increase/ Decrease -2.0% 6.2%		Increase/Decrease 0.0% 15.9% 11.6% Increase/Decrease	
dance	2013 46, 732 5,522 11.8% 12,861 27.5%	enne	2013 \$153,610 \$3.29 \$12,729 \$0.27 \$15,714 \$0.34 \$0.34 \$0.34 \$0.36 \$0.36 \$21,949	S0.4 <sup>-</sup>
MTD Attendance	2014 40,344 4,6 <sup>-</sup> 1 11.6% 11, <sup>-</sup> 96 29.2%	MTD Revenue	2014 S135,501 S3.36 S10,248 S0.25 S15,720 S0.39 S75,101	
	Attendance Giraffe Feeding Capture Rate Stingray Bay Capture Rate		Admissions Per Cap Giraffe Feeding Per Cap Singrar Bar Per Cap Membership Contracted Services Food Services Per Cap Gift Shop	Per Cap

2013 Unaudited		<del></del>	691,320	-6,964	11.10.0	204,765	29.6%	120,851				\$2,180,254	\$3.15	\$167,450	\$0.24	\$272,757	80.39	_68'68	13, 13			\$2^4,610	80.40	\$350,319	\$0.51
	Increase/	Decrease	13.9%	5.5%		17.4%	3.1%			Increase/	Decrease	16.4%	2.2%	0.4%		25.4%	10.1%	29.4%	10.2%	Increase/	Decrease				
ance		<u>2013</u>	-6,083	9,951	13.1%	21,733	28.6%		nue		2013	\$237,268	\$3.12	\$22,398	S0.29	\$25,301	\$0.33	\$106,511	13,011		<u>2013</u>	\$25,710	S0.34	\$33,354	S0.44
YTD Attendance		2014	86,657	10,503	12.1%	25,518	29.4%		YTD Revenue		2014	\$276,112	\$3.19	\$22,495	S0.26	\$31,723	50.37	\$137,816	14,334		2014				
			Attendance	Giraffe Feeding	Capture Rate	Stingray Bay	Capture Rate	Winged Wonders				Admissions	Per Cap	Guaffe Feeding	Per Cap	Stingray Bay	Per Cap	Membership	≠ of Members		Contracted Services	Food Services	Per Cap	Gift Shop	Per Cap

Equal to or ahead of 2013
2% or less behind 2013
More than 2% behind 2013

## Fresno's Chaffee Zoo Corporation Balance Sheet

February 2014

FY13 FY14 FY13 @ 2/28/14 @ 1/31/14 Unaudited		S79,713 (S44,319) S646,779	S61,787	\$8,291,610 \$8,875,054 \$9,039,157	\$2,655,081 \$1,685,734 \$1,434,636	\$230,821 \$148,339 \$96,377	0S 0S	miture (net) S2,467,404 S2,488,598 S2,499,254	\$5,565,195 \$4,860,127	\$10,610,756 \$10,610,756 \$10,610,756	\$29,902,369 \$28,686,076 \$29,598,755
	ASSETS	Cash	Short Term Investments	Long Term Investments	Accounts Receivable	Prepaid Expenses	Inventory	Building, Equipment, Vehicle and Furniture (net)	Construction in Progress	Exhibits	TOTAL ASSETS

Unrealized gain/(loss) on investments of \$101,925 at 2/28/14 and (\$170,293) at 1/31/14. Impacts both Long Term Investments and Net Assets.

## Fresno's Chaffee Zoo Corporation Income Statement @ February 28, 2014

		J	<b>Current Month</b>			Year-to-Date		
-	FY14 Budget	Budget	Actual @ 2/28/14	Variance	Budget	Actual @ 2/28/14	Variance	FY13 Unaudited
REVENUE								
Self Generated Revenue								
Admissions	\$2,140,785	\$155,625	\$135,501	(\$20,124)	\$248,750	\$276,112	\$27,362	\$2,180,254
Adopt an Animal	\$35,000	\$11,000	\$12,278	\$1,278	\$17,500	\$17,143	(\$357)	236,582
Board Designated for Endow	low \$50,000	SO SO	S550	S550	So	S550	S550	\$83,224
Education	\$238,600	\$10,550	\$6,245	(\$4,305)	\$21,400	\$11,200	(\$10,200)	\$255,487
Food Services	\$266,000	\$18,800	SO	(\$18,800)	830,800	S17,090	(\$13,710)	S274,610
Gift Shop	\$332,500	\$23,500	80	(\$23,500)	838,500	\$18,986	(\$19,514)	\$350,319
Giraffe Feeding	\$159,600	\$12,000	\$10,248	(\$1,752)	\$22,000	\$22,495	S495	S167,450
Grants/Fundraising	\$1,239,000	S27,792	89,440	(\$18,352)	\$45,583	\$18,556	(\$27,028)	\$232,581
Group Event/Facility Rental	tal \$240,000	85,500	58,971	\$3,471	\$11,000	\$22,061	\$11,061	\$240,221
Interest Income	\$275,000	\$11,000	\$6,410	(\$4,590)	\$19,000	\$13,415	(\$5,585)	\$266,594
Investment Income	So	S0	\$272,219	\$272,219	SO	\$101,925	\$101,925	\$876,055
Membership	8725,000	868,000	\$75,101	\$7,101	\$108,000	\$137,816	\$29.816	248,6778
Special Events	\$493,100	\$2,500	55,856	53,356	\$2,500	85,856	83,356	8479,664
Stingray Exhibit	\$272,650	\$15,350	\$15,720	8370	\$25.900	\$31,723	\$5,823	S272,757
Other	855,500	\$2,450	8993	(\$1,457)	84,400	\$2,802	(\$1,598)	851,216
Total Self Generated Revenue S6,522,735	1e S6,522,735	S364,067	S559,532	\$195,465	\$595,333	\$697,730	S102,397	\$6,546.912
City of Fresno	SO	So	SO	SO S	SO SO	SO	SO	SO S
Measure Z-Capital Funds	\$20,250	\$1,688	\$755,163	\$753,475	\$3,375	\$755,163	\$751,788	\$2,825,223
Measure Z Operating Funds 53,928,683	ds S3,928,683	\$270,464	\$244,107	(\$26,357)	8473,639	\$501,636	\$27,998	83,566,968
Transfer to/from Related Org.	Org. S0	So	80	SO	SO SO	SO SO	SO	\$34,300
TOTAL REVENUE	810,471,668	\$636,219	\$1.558,802	8922,583	\$1,072,347	\$1,954,529	\$882,182	\$12,973,402

## Fresno's Chaffee Zoo Corporation Income Statement @ February 28, 2014

			Current Month		<b>*</b>	Year-to-Date		
<b>L</b>	FY14 Budget	Budget	Actual @ 2/28/14	Variance	Budget	Actual @ 2/28/14	Variance	FY13 Unaudited
EXPENSES								
OPERATING EXPENSES								
Personnel Expenses								
Administration	\$723,477	\$46,577	\$41,493	\$\$0.55	889,746	891,978	(\$2,231)	\$608,518
Animal	\$1,878,286	\$132,136	\$122,696	0++68	\$228,958	\$214,503	\$14,456	\$1,560,537
Education	\$758,654	\$54,611	\$68,058	\$3,712	\$93,043	\$88,952	S4,091	8794,266
Maintenance/Horticulture	\$656,458	\$40,550	\$33,544	S7,006	\$76,973	\$60,881	\$16,092	8456,669
Mem/Dev/Marketing	\$552,625	\$45,320	847,189	(\$1,870)	S77,272	S78,572	(\$1,300)	\$41,894
Veterinary	\$259,529	\$15,654	\$12,923	\$2,731	\$30,098	\$26,948	\$3,150	\$213,843
Visitor Services	\$635,165	\$43,158	836,969	\$6,189	S-4,644	\$66,125	\$8,519	8555,090
Total Personnel Expenses	\$5.464,194	\$378,005	S345,712	\$32,293	\$670,736	\$627.958	842,778	\$4,630.817
Other Expenses								
Advertising	\$212,500	\$17,167	\$26,68	S7,242	\$34,333	\$21,570	\$12,763	8309,678
Animal Services	\$305,400	S31,867	\$23,836	\$8,030	\$56,733	845,781	\$10,953	8331,455
Computer/Software	\$53,000	\$8,042	\$6,686	\$1,356	\$19,133	989'98	\$12,447	847,008
Conservation	865,000	\$5,417	80	\$5,417	\$10,833	80	\$10,833	866,650
Contracted Services	8454,500	\$34,221	\$23,452	\$10,768	\$72,317	\$69,921	82,396	\$480,210
Depreciation Expense	\$285,720	\$23,935	\$23,344	\$591	847,870	\$46,688	\$1,182	\$215,891
Dues	\$40,630	\$3,386	\$704	\$2,682	S6,772	81,559	\$5,213	533,627
Equipment	\$155,100	\$8,675	\$12,218	(\$3,550)	\$17,350	\$17,356	(98)	\$132,597
Fleet	\$31,900	\$2,658	\$1,000	\$1,659	\$5,317	\$2,098	\$3,219	\$29,771
Food/Catering	\$127,050	53,067	\$3,010	555	\$7,033	\$3,167	\$3,866	\$119,828
Insurance	\$142,000	\$10,500	80	\$10.500	858,000	\$58,175	(\$175)	\$131,603
Miscellaneous Business	\$51,345	83,796	\$2,262	\$1,534	S7,591	\$2,447	\$5,144	\$30,348
Office Rental	\$20,000	\$1,667	\$2,952	(\$1,286)	\$3,333	\$2,952	\$381	86,471
Office Supplies	\$25,650	\$2,129	\$2,614	(\$485)	\$4,258	\$2,849	\$1,409	\$27,671
Postage	\$52,845	\$3,143	\$216	\$2,928	56.287	8356	\$5,931	831,999
Printing	\$139,595	89,406	\$10,427	(\$1,022)	\$13,945	S10,427	\$3,518	\$128,286
Professional Services	\$144,000	\$12,000	\$11,996	\$4	\$24,000	\$13,817	\$10,183	\$177,936
Repairs and Replacements	\$198,000	\$16,500	\$22,807	(86,307)	\$33,000	\$29,096	\$3,904	\$277,207
Service/Bank/Credit Card Fees\$119,360	Fees\$119,360	\$16,280	\$15,920	8360	\$23,060	\$20,800	\$2,260	\$117,360 <b>6</b>

Fresno's Chaffee Zoo Corporation Income Statement @ February 28, 2014

			<b>Current Month</b>	-	·	Year-to-Date		
	FY14 Budget	Budget	Actual @ 2/28/14	Variance	Budget	Actual @ 2/28/14	Variance	FY13 Unaudited
Signage	\$25,000	\$2,083	8656	\$1,427	54,167	S656	\$3,511	\$40,913
Specialized Services	835,350	\$2,946	83,969	(\$1,023)	\$5,892	\$4,658	S1,234	\$49,474
Staff Development	871,250	968'98	\$5,501	\$1,394	\$12,291	\$10,176	\$2,116	\$71,964
Supplies	\$312,400	\$22,833	820,979	\$1,854	\$45,666	\$25,527	\$20,139	8308,288
Telephone	836,800	53,067	\$2,715	S352	\$6,133	53,470	\$2,663	538,447
Uniforms	\$25,650	\$6,429	\$3,551	\$2,878	58,317	86,849	\$1,468	\$31,311
Utilities	\$458,000	538,167	\$52,342	(\$14,175)	\$76,333	\$52,342	\$23,992	8452,819
Other	\$29,550	\$1,475	\$1,215	\$260	\$2,950	\$1,228	S1,722	\$47,583
Total Other Expenses	\$3,617,595	\$297,749	\$264,304	S33.445	\$612,915	8460,650	\$152,265	\$3,736,399
TOTAL OPERATING EXPENSES 59,081,789	NSES 59,081,789	\$675,754	\$610,016	\$65,738	\$1,283,650	\$1,088,608	\$195,042	\$8,367,216
Expansion/Nonoperating Exp.	E 8665 000	013	510,601	03 020	003 400	\$10.601	216 800	5763 343
Expansion volloperating Exp. 3003,000	mg Exp. 3002,000	00%510	310,071	600.00	000€; <b>~</b> 6	310,031	310,002	ひ たいこうで
Total Expansion/Nonoperating Exp.	g Exp. S665,000	\$13,750	\$10,691	S3,059	\$27,500	\$10.691	\$16.809	\$263,343
TOTAL EXPENSES	89,746,789	\$689,504	\$620,708	868,796	S1,311,150	\$1,099,300	\$211,851	58,630,559
BEGINNING FITAD BAI ANCE	578 335 883	\$78.753.018	528 253 018	05	578.335.883	578,335,883	G.	\$23,993,040
	2001224040	0.0000000000000000000000000000000000000		3			3	
NET SURPLUS/(DEFICIT)	S724,879	(\$53,285)	5938,094	S991,379	(\$238.804)	S855.229	\$1,094,033	\$4,342,843
ENDING FUND BALANCE	\$29,060,762 \$28,199,733	S28,199,733	\$29,191,112	8991.379	S28.097.079	\$29,191,112	\$1,094,033	\$28,335,883

	2004-2005 ACTUAL	2005-2006 ACTUAL	2006-2007 ACTUAL	2007-2008 ACTUAL	2008-2009 ACTUAL	2009-2010 ACTUAL	2010-2011 ACTUAL	2011-2012 ACTUAL	2012-2013 ACTUAL	2013-2014 ACTUAL
July		\$700.400	5671.500	\$819,900	\$813.500	8671,700	5659,300	5719.800	\$826.000	8903,500
August		933.800	895.400	1.093.200	1.084.700	885.300	857.600	921.200	1.033.100	\$1,106.000
September	L	764,524	1,453,498	1.060.279	930.087	810,940	895.691	1.057.603	1.028.369	\$1.097.605
October		705,400	679.300	853,500	792,200	678,000	677.000	694.100	850.500	\$857.400
November	<b>L.</b>	940.500	1.471.000	1,138,000	1.056.300	743.300	879.500	878.500	1.056.800	\$1.143.200
December	<b>5</b>	1.324,459	1.047.118	827.112	872.815	971.061	932.350	1,240.028	1.083.021	\$1,076,977
January		676.000	813,700	831,200	766.900	719,900	710.700	770.100	799.900	8836.700
February		901.300	1.081.800	1.108.200	841,000	944.000	919,900	978.600	1.086.700	
March		1,319.000	905.577	762.907	959.801	628,563	821.858	1,006.649	1,021.734	·
Aprii		678.900	748.000	000.669	652.000	594.300	618.400	716.100	846.500	
May		905.200	997.300	932.000	860,800	847.200	876,500	897.100	1.493.700	
June	701.853	1,113,269	900.178	1,026,580	730,781	821,511	963.040	1,191,689	1.015.391	
Total	\$701,853	\$10,962,752	\$11,664,370	\$11,151,879	\$10,360,883	\$9,315,775	\$9,811,839	\$11,071,469	\$12,141,715	\$7,021,382

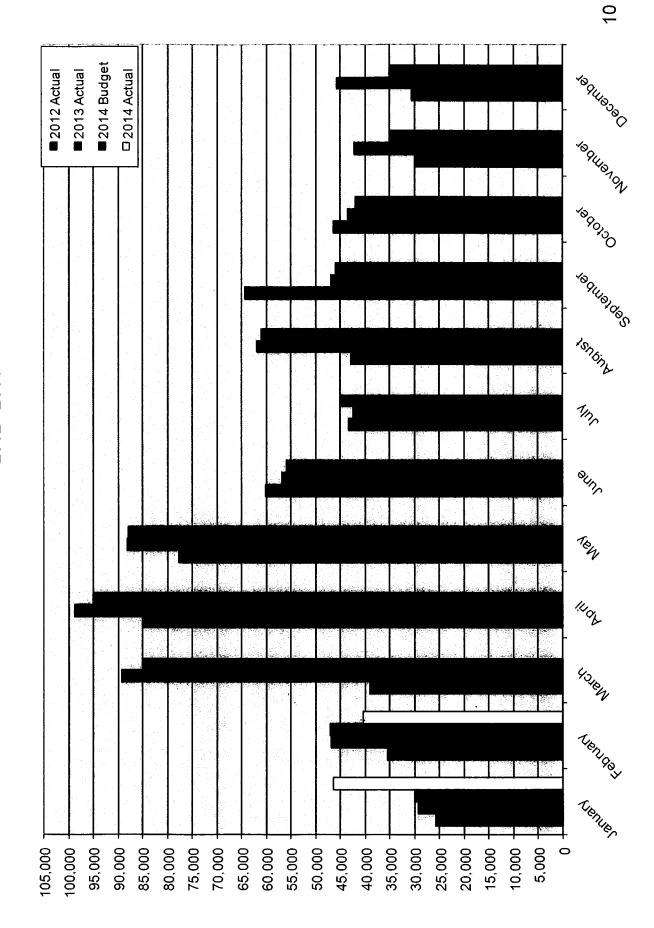
Total received from inception \$94,203,918

## Accounts Receivable as of February 28, 2014

Fresno County Zoo AuthorityCity of FresnoSponsorships/Donations

\$ 2,394,908 \$ 204,905 \$ 43,020

Fresno Chaffee Zoo Attendance Comparison 2012 - 2014



#### **AGENDA ITEM 6**



DATE:

March 12, 2014

TO:

Fresno County Zoo Authority Board

FROM: Catherine Crosby

Zoo Authority Coordinator

RE:

Extension of Measure Z Sales Tax Ordinance

#### **RECOMMENDED ACTION:**

- 1. Hold first hearing on ordinance to continue the current countywide transactions and use tax (known as Measure Z) for the support of zoos, zoological facilities and related zoological purposes to be administered by the State Board of Equalization and amending Section 1.010 of Fresno County Zoo Authority Ordinance No. 2004-1; waive reading of the ordinance in its entirety (2/3 vote required); and
- 2. Set second hearing for April 30, 2014.
- 3. Discuss proposed ballot language and provide direction to staff.

#### **DISCUSSION:**

On July 27, 2004, as per Revenue and Taxation Code section 7286.43, the Fresno County Board of Supervisors, sitting as the Fresno County Zoo Authority Board, adopted Ordinance 2004-1 (Attachment A), establishing a special transactions and use tax (tax) at the rate of 0.10 percent for the support of zoos, zoological facilities, and related zoological purposes in Fresno County. On November 2, 2004, the Measure Z ordinance proposing the tax was approved by more than the required two-thirds of the voters of Fresno County. The ordinance required all revenues, net of refunds, derived from the tax to be expended exclusively for the support of zoos, zoological facilities, and related zoological purposes within Fresno County. The proposed extension ordinance (Attachment B) provides that all of the tax proceeds continue to be used to benefit the Fresno Chaffee Zoo. The proposed ordinance describes the expenditure plan and

BOARD ACTION:	DATE _	500 <u>-</u>		APPROVED	as Recommended		Отнея
Unanimous						·	
HERZOG_		LYLES	GRAY	STRATFORD	_SWEARENGIN	TOSTE	_ WATERHOUSE

Zoo Authority Board Meeting March 12, 2014 Page 2

limits the tax to a 10-year period. The statute authorizing the tax (Revenue & Taxation Code, section 7286.43) does not require a time limit on the tax.

The expenditure plan would continue to use the revenue from the extension tax as follows:

- (1) The Authority would reimburse the County of Fresno for the costs of the election as well as the cost of an election for a future extension tax, if a 10-year version of the ordinance is adopted.
- (2) Two percent of the revenues would be available to pay the Authority's administrative expenses, for any consultants or staff the Authority needs.
- (3) A minimum of two thirds of the remaining revenue shall be for capital improvement projects, and up to one third shall be for operations and maintenance of the Fresno Chaffee Zoo.

After first reading, the tax should be approved by a two-thirds vote of your Board, and the second reading should be set for April 30, 2014.

A separate agenda item on April 30, 2014 will provide for a resolution including ballot language requesting that the Board of Supervisors place the ordinance on the November 4, 2014 ballot. (See Attachment C - draft ballot language.)

#### **FISCAL IMPACT:**

The proposed extension of the Measure Z transactions and use tax under Revenue and Taxation Code section 7286.43 must be approved by the voters. If your Board approves the sales tax ordinance, and the Board of Supervisors approves its placement, it will be included on the November 4, 2014 general election ballot. The proposed ordinance obligates the Authority to repay the County its full share of the election expense (estimated at \$38,000 to \$45,000) from the proceeds of the tax.

Ordinance 04-014

### BEFORE THE BOARD OF THE FRESNO COUNTY ZOO AUTHORITY FRESNO COUNTY, CALIFORNIA

In the matter of
ESTABLISHING A SPECIAL TRANSACTIONS)
AND USE TAX OF ONE-TENTH OF ONE
PERCENT (0.10%) PURSUANT TO
CALIFORNIA REVENUE AND TAXATION
CODE SECTION 7286.43 FOR A PERIOD OF
TEN YEARS.

23.

Ordinance No. 2004-1

AN ORDINANCE OF THE FRESNO COUNTY ZOO AUTHORITY, IMPOSING A COUNTYWIDE TRANSACTIONS AND USE TAX FOR THE SUPPORT OF ZOOS, ZOOLOGICAL FACILITIES, AND RELATED ZOOLOGICAL PURPOSES, TO BE ADMINISTERED BY THE STATE BOARD OF EQUALIZATION.

The Fresno County Zoo Authority ordains as follows:

#### SECTION 1. TITLE AND SUMMARY

This ordinance shall be known as the "Fresho County Zoo Authority Transactions and Use Tax Ordinance." If approved by the voters, this ordinance will impose a transactions and use tax to be applicable in the incorporated and unincorporated territory of the County, the proceeds of which are to be used exclusively for zoos, zoological facilities, and related zoological purposes within the County.

#### SECTION 2. SUBMISSION TO THE VOTERS; VOTER APPROVAL; OPERATIVE DATE,

Upon approval by two-thirds of this Board, the provisions of this ordinance are to be submitted to the voters of the County for approval in order that the transactions and use tax can become operative, as provided by Revenue and Taxation Code section 7286.43. The tax submitted to the voters by this ordinance will therefore take effect only

if at least two-thirds of the electors voting on the measure at the November 2, 2004 election approve. If approved, the provisions of this ordinance authorizing the levy of the one-tenth of one percent (0.10%) transactions and use tax will become operative on the later of April 1, 2005, or the first day of the first calendar quarter following the execution of the State Board of Equalization contract in accordance with Section 5 of this ordinance.

#### SECTION 3. PROVISIONS OF FRESNO COUNTY ZOO AUTHORITY ORDINANCE.

The ordinance is adopted to read as follows:

#### FRESNO COUNTY ZOO AUTHORITY TRANSACTIONS AND USE TAX

#### Section 1.010. Purpose.

This ordinance is adopted to achieve the following, among other, purposes and directs that its provisions are interpreted to accomplish those purposes:

- a. To impose a one-tenth of 1 percent (0.10%) retail transactions and use tax according to the provisions of Part 1.6 (commencing with section 7251) of Division 2 of the Revenue and Taxation Code, as specifically authorized by section 7286.43 of Chapter 2.85 of Part 1.7 of Division 2 of the Revenue and Taxation Code;
- b. To adopt a retail transactions and use tax ordinance which incorporates provisions identical to those of the Sales and Use Tax Law of the State of California insofar as those provisions are consistent with the requirements and limitations contained in Part 1.6 of Division 2 of the Revenue and Taxation Code;
- c. To adopt a retail transactions and use tax ordinance which imposes a tax and provides a measure for it that the State Board of Equalization can administer and collect in a manner that adapts itself as fully as practicable to, and

requires the least possible deviation from, the existing statutory and administrative procedures followed by the State Board of Equalization in administering and collecting the California Sales and Use Taxes;

- d. To adopt a retail transactions and use tax ordinance which can be administered in a manner which, to the greatest degree possible, will be consistent with the provisions of Part 1.6 of Division 2 of the Revenue and Taxation Code, will reduce the cost of collecting the transactions and use taxes, and simultaneously will reduce the burden of record keeping upon persons subject to taxation under the provisions of this ordinance.
  - e. To adopt a retail transactions and use tax ordinance that provides funding for zoos, zoological facilities, and related zoological purposes within this County. Such revenues shall be used to supplement existing public funding, defined as the contribution made by the City of Fresno for the support of the Chaffee Zoo in the City of Fresno during the 2003-2004 fiscal year, pursuant to the following schedule:

Year 1 of tax	Full amount of existing public funding (approx. \$1,2 million)
Year 2 of tax	80% of existing public funding (approx. \$960,000)
Year 3 of tax	60% of existing public funding (approx. \$720,000)
Year 4 of tax	40% of existing public funding (approx. \$480,000)
Year 5 of tax	20% of existing public funding (approx. \$240,000)

Year 6 and thereafter 0% of existing public funding

The Authority shall have no obligation to transfer any funds to the Chaffee Zoo to the extent the City of Fresno fails to maintain its support of the Chaffee Zoo as set forth in this schedule.

#### Section 1.020. Transactions Tax Rate.

For the privilege of selling tangible personal property at retail, a tax is imposed upon all retailers in the incorporated and unincorporated territory of this County at the rate of one-tenth of one percent (0.10%) of the gross receipts of any retailer from the sale of all tangible personal property sold at retail in the territory of this County on and after the operative date of this ordinance.

#### Section 1.030. Place of Sale.

For the purposes of this ordinance, all retail sales are consummated at the place of business of the retailer unless the tangible personal property sold is delivered by the retailer or his or her agent to an out-of-state destination or to a common carrier for delivery to an out-of-state destination. The gross receipts from such sales shall include delivery charges, when such charges are subject to the state sales and use tax, despite the place to which delivery is made. In the event a retailer has no permanent place of business in the State, or has more than one place of business, the place or places at which the retail sales are consummated shall be determined under rules and regulations to be prescribed and adopted by the State Board of Equalization.

#### Section 1.040. Use Tax Rate.

An excise tax is imposed on the storage, use or other consumption in this County of tangible personal property purchased from any retailer on and after the operative date of this ordinance for storage, use or other consumption in the territory of this County at the rate of one-tenth of one percent (0.10%) of the sales price of the property. The sales price shall include delivery charges when such charges are subject to state sales or use tax despite the place to which delivery is made.

#### Section 1.050. Adoption of Provisions of State Law.

Except as otherwise provided in this ordinance and to the extent that they are not inconsistent with the provisions of Part 1.6 of Division 2 of the Revenue and Taxation Code, all of the provisions of Part 1 (commencing with Section 6001) of Division 2 of the Revenue and Taxation Code are adopted and incorporated by this reference.

#### Section 1.060. Limitations on Adoption of State Law and Collection of Use Taxes.

- a. In adopting the provisions of Part 1 of Division 2 of the Revenue and Taxation Code, wherever the State of California is named or referred to as the taxing agency, the name of this Authority will be substituted for it. However, the substitution will not be made when:
- The word "State" is used as part of the title of the State Controller, State Treasurer, State Board of Control, State Board of Equalization, State Treasury, or the Constitution of the State of California;
- 2. The result of that substitution would require action to be taken by or against this Authority or any agency, officer, or employee of it rather than by or against the State Board of Equalization, in performing the functions incident to the administration or operation of this ordinance;
- 3. In those sections, including, but not necessarily limited to, sections referring to the exterior boundaries of the State of California, where the substitution would be to:
- (a) Provide an exemption from this tax with respect to certain sales, storage, use or other consumption of tangible personal property which would not otherwise be exempt from this tax while such sales, storage, use

or other consumption remain subject to tax by the State under the provisions of Part 1 of Division 2 of the Revenue and Taxation Code.

- (b) Impose this tax with respect to certain sales, storage, use or other consumption of tangible personal property which would not be subject to tax by the State under the provisions of that Code.
- 4. In Sections 6701, 6702 (except in its last sentence), 6711,
   6715, 6737, 6797 or 6828 of the Revenue and Taxation Code.
- b. The word "County" shall be substituted for the word "State" in the phrase "retailer engaged in business in this State" in Section 6203 and in the definition of that phrase in Section 6203.

#### Section 1.070. Permit Not Required.

If a seller's permit has been issued to a retailer under Section 6067 of the Revenue and Taxation Code, this ordinance shall not require an additional transactor's permit.

#### Section 1.080. Exemption and Exclusions.

- a. There shall be excluded from the measure of the transactions tax and the use tax the amount of any sales tax or use tax imposed by the State of California or by any city, city and county, or county pursuant to the Bradley-Burns Uniform Local Sales and Use Tax Law (Part 1.5 of Division 2 of the Revenue and Taxation Code) or the amount of any State administered transactions or use tax.
- b. There are exempted from the computation of the amount of the transactions tax the gross receipts from:
- 1. Sales of tangible personal property other than fuel or petroleum products to operators of aircraft to be used or consumed principally outside the County in which the sale is made and directly and exclusively in the

use of such aircraft as common carriers of persons or property under the authority of the laws of California, the United States, or any foreign government;

- 2. Sales of property to be used outside this County which is shipped to a point outside this County, pursuant to the contract of sale, by delivery to such a point by the retailer or his or her agent, or by delivery by the retailer to a carrier for shipment to a consignee at such point. For the purposes of this subsection, delivery to a point outside this County will be satisfied:
- vehicles) subject to registration under Chapter 1 (commencing with Section 4000) of Division 3 of the Vehicle Code, aircraft licensed according to Section 21411 of the Public Utilities Code, and undocumented vessels registered under Chapter 2 of Division 3.5 (commencing with Section 9840) of the Vehicle Code, by registration to an out-of-County address and by a declaration under penalty of perjury, signed by the buyer, stating that such an address is, in fact, his or her principal place of residence; and
- (b) With respect to commercial vehicles, by registration to a place of business out-of-County and declaration under penalty of perjury, signed by the buyer, stating that the vehicle will be operated from that address.
- 3. The sale of tangible personal property if the seller is obligated to furnish the property for a fixed price under a contract entered into before the operative date of this ordinance.
- 4. A lease of tangible personal property which is a continuing sale of such property, for any period of time for which the lessor is obligated to lease the property for an amount fixed by the lease before the operative date of this ordinance.

- 5. For the purposes of subsections 3 and 4 of this section, the sale or lease of tangible personal property will be deemed not to be obligated under a contract or lease for any period of time for which any party to the contract or lease has the unconditional right to terminate the contract or lease upon notice, whether or not such right is exercised.
- c. There are exempted from the use tax imposed by this ordinance, the storage, use of other consumption in this County of tangible personal property:
- The gross receipts from the sale of which have been subject to a tax under any state administered transactions and use tax ordinance;
- 2. Other than fuel or petroleum products purchased by operators of aircraft and used or consumed by such operators directly and exclusively in the use of such aircraft as common carriers of persons or property for hire or compensation under a certificate of public convenience and necessity issued under the laws of California, the United States or any foreign government. This exemption is in addition to the exemptions provided in sections 6366 and 6366.1 of the Revenue and Taxation Code;
- If the purchaser is obligated to purchase the property for a fixed price under a contract entered into before the operative date of this ordinance;
- 4. If the possession of, or the exercise of any right or power over, the tangible personal property arises under a lease which is a continuing purchase of such property for any period of time for which the lessee is obligated to lease the property for an amount fixed by a lease entered into before the operative date of this ordinance:

- 5. For the purposes of subsections 3 and 4 of this section, storage, use, or other consumption, or possession of, or exercise of any right or power over, tangible personal property will be deemed not to be obligated under a contract or lease for any period of time for which any party to the contract or lease has the unconditional right to terminate the contract or lease upon notice, whether or not such right is exercised.
- 6. Except as provided in subsection 7, a retailer engaged in business in this County will not be required to collect use tax from the purchaser of tangible personal property, unless the retailer ships or delivers the property into this County or participates within this County in making the sale of the property, including, but not limited to, soliciting or receiving the order, either directly or indirectly, at a place of business of the retailer in this County or through any representative, agent, canvasser, solicitor, subsidiary, or person in this County under the authority of the retailer:
- 7. "A retailer engaged in business in this County" shall also include any retailer of the following: vehicles subject to registration under Chapter 1 (commencing with Section 4000) of Division 3 of the Vehicle Code, aircraft licensed according to Section 21411 of the Public Utilities Code, or undocumented vessels registered under Chapter 2 of Division 3.5 (commencing with Section 9840) of the Vehicle Code. Such a retailer shall be required to collect use tax from any purchaser who registers or licenses the vehicle, vessel or aircraft at an address in this County.
- d. Any person subject to use tax under this ordinance may credit against that tax any transactions tax or reimbursement for transactions tax paid to a district imposing, or a retailer liable for a transactions tax under Part 1.6 of Division 2 of the Revenue and Taxation Code with respect to the sale to the

person of the property, the storage, use or other consumption of which is subject to the use tax.

#### Section 1.090. Amendments to the Revenue and Taxation Code.

All amendments to Part 1 of Division 2 of the Revenue and Taxation Code, effective after the date of adoption of this ordinance and relating to sales and use taxes, will automatically become a part of this ordinance to the extent consistent with Part 1.6 of Division 2 of the Revenue and Taxation Code, but no such amendment will operate to affect the rate of tax imposed by this ordinance.

#### Section 1,100. Enjoining Collection Forbidden.

No injunction or writ of mandate or other legal or equitable process will issue in any suit, action or proceeding in any court against the State of California or this Authority, or against any officer of the State of California or this Authority, to prevent or enjoin the collection under this ordinance, or Part 1.6 of Division 2 of the Revenue and Taxation Code, of any tax or any amount of tax required to be collected.

#### Section 1.110. Use of the Taxes.

The proceeds of any and all transactions and use taxes collected under this ordinance shall be used exclusively for zoos, zoological facilities, and related zoological purposes within this County.

#### **SECTION 4. AUTHORITY EXPENDITURE PLAN**

#### Section 4.010. Purpose of Ordinance

The purpose of this ordinance is to allow the Authority to provide the services and programs authorized hereunder pursuant to Revenue and Taxation Code section 7286.43.

#### Section 4.020. Definitions

The following terms and phrases shall be defined in the manner listed below:

- a. "Capital facilities" shall mean facilities of animals with a useful life of five years or more.
- b. "Chaffee Zoo" shall mean the Chaffee Zoo in the City of Fresno, or its successor.
- c. "Administrative Costs" shall mean actual expenses incurred by the Authority. Apportionment of any overhead and/or accounting of actual costs shall be accomplished in accordance with the standards and procedures found in the United States Office of Management and Budget Circular, OMB A-87, as amended.

#### Section 4.030. Imposition and Distribution Formula for Special Fresno County Zoo Transaction and Use Tax

Under the authority granted pursuant to this ordinance as approved by the voters, a one-tenth of one percent (0.10%) transaction and use tax is imposed for the special purposes and programs specified hereunder. The proceeds of the special tax shall be distributed in the following manner:

- a. The proceeds of the special lax shall first be applied to reimburse Fresno County for the costs of the election held pursuant to Revenue and Taxation Code section 7286.43. The proceeds of the tax shall also be available to pay the costs of any election for a successor tax.
- b. Up to 2% of the annual special tax proceeds shall be allocated for administrative costs as defined herein. This administrative allocation shall be made based upon budgeted estimates of administrative costs prior to any distribution made in any fiscal year.
- c. The remaining annual special tax proceeds shall be distributed to the Chaffee Zoo; provided, however, that the Authority shall have no obligation to distribute funds to the Zoo unless the Authority is satisfied that the Zoo has appropriately spent

the funds already distributed, and provided further that the City of Fresno has maintained its financial support of the Zoo as set forth in this ordinance.

#### Section 4,040. Tax Revenue Distribution - Standards

The Authority shall require the Chaffee Zoo to agree to spend the special tax revenues as follows:

- a. A minimum of two-thirds of the funds distributed shall be for capital improvement projects in the Chaffee Zoo approved by the Authority Board based upon preliminary plans submitted by the Chaffee Zoo.
- b. Up to one-third of the funds distributed may be available for operations and maintenance of the Chaffee Zoo.
- c. Nothing herein shall prevent the Authority from authorizing multi-year capital projects and/or programs within the time period established for this special tax, or from pledging future annual special tax proceeds as security for loans to fund capital projects.
- d. The Chaffee Zoo shall provide the Authority with an annual use statement demonstrating the use of said funds authorized by the Authority. The statement shall be made in a form acceptable to the Authority and shall be approved by a certified public accountant prior to its submission to the Authority. The Authority may request status reports on the progress of projects and programs to be submitted to the Authority for public discussion at any Authority meeting from time to time.

#### Section 4.050. Ineligible Activities

No funds received by the Chaffee Zoo shall be expended for the following ineligible activities:

a. Activities normally funded by a city or county through state, federal and/or local revenues such as animal control, health care, criminal justice programs, and social service programs.

- b. Programs not open and available on an equal basis to all residents of Fresno County.
  - Programs which promote religious or sectarian purposes.
- d. Scholarships, grants or other payments to individuals for educational purposes.
- e. Except as herein allowed, programs of local, state or federal governments or their subsidiaries.
  - f. Out-of-state travel expense.
- g. Programs or policies that discriminate against any individual or group on the basis of race, sex, color, ethnicity, religious preference, or national origin in the operation of facilities or in membership policies.

#### SECTION 5. CONTRACTS WITH STATE BOARD OF EQUALIZATION

The chair of the Authority Board is hereby authorized to sign on behalf of the Board any contracts with the State Board of Equalization to prepare to administer, to administer, or otherwise to implement the tax imposed pursuant to this ordinance, without further authorization by the Board.

#### SECTION 6. SEVERABILITY AND CONSTRUCTION

If any provision of this ordinance, or part thereof, is for any reason held to be invalid or unconstitutional, the remaining sections shall not be affected, but shall remain in full force and effect, and to this end the provisions of this ordinance are severable. The provisions of this ordinance shall be liberally construed to effectuate its main purpose of providing funding to programs and services that support zoos, zoological facilities, and related zoological purposes within Fresno County.

#### SECTION 6. SUNSET CLAUSE

The transactions and use special tax is imposed hereunder at a rate of one-tenth of one percent (0.10 %) for the period of ten (10) years. Any surplus remaining at the

end of the ten-year period shall be utilized in the manner specified hereunder until the funds are fully utilized.

G.\Support\ofax\Zoo Tax\Chaffee Zoo only\Final Ordinance doc

THE FOREGOING was PASSED and ADOPTED by the Fresno County Board of Supervisors this 27th day of July 2004, by the following vote, to-wit:

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Supervisors Larson, Arambula, Case, Waterston, Anderson

NOES:

None

ABSENT:

None

Shran Banderson

CHAIRMAN, Board of Supervisors

ATTEST:

BERNICE E. SEIDEL, Clerk

Board of Supervisors

Deputy Clerk

Agenda Item 34

Ordinance 94-014

# BEFORE THE BOARD OF DIRECTORS OF THE FRESNO COUNTY ZOO AUTHORITY FRESNO COUNTY, CALIFORNIA

Ordinance No. 2014-01

AN ORDINANCE IMPOSING AN EXTENSION OF THE COUNTYWIDE
TRANSACTIONS AND USE TAX FOR THE SUPPORT OF ZOOS, ZOOLOGICAL
FACILITIES, AND RELATED ZOOLOGICAL PURPOSES, TO BE ADMINISTERED BY
THE STATE BOARD OF EQUALIZATION.

The Fresno County Zoo Authority ordains as follows:

#### **SECTION 1. Title and Summary.**

This ordinance shall be known as the "Fresno County Zoo Authority Transactions and Use Tax Ordinance." If approved by the voters, this Ordinance will be an extension of the transactions and use tax, and will be the same as the current tax (which expires March 31, 2015), to be applicable in the incorporated and unincorporated territory of the County, the proceeds of which are to be used exclusively for zoos, zoological facilities, and related zoological purposes within the County.

#### SECTION 2. Submission to the Voters; Voter Approval; Operative Date.

This Ordinance is an ordinance calling for or otherwise relating to an election, and shall therefore take effect immediately upon adoption by this Board. The provisions of this Ordinance are to be submitted to the voters of the County for approval in order that the successor transactions and use tax can become operative, as provided by Revenue and Taxation Code section 7286.43. The tax submitted to the voters by this Ordinance will therefore take effect only if at least two-thirds of the electors voting on

the measure at the November 4, 2014 election vote in favor of the measure. If approved by the voters, the provisions of this ordinance authorizing the levy of one-tenth of one percent (0.10%) transactions and use tax will become operative on the later of April 1, 2015 or the first day of the first calendar quarter following the execution of the State Board of Equalization contract in accordance with Section 5 of this ordinance.

# SECTION 3. Provisions of Fresno County Zoo Authority Ordinance Regarding Fresno County Zoo Authority Transactions and Use Tax.

Effective on the date the successor tax becomes operative under Section 2 of this Ordinance, Section 1.010 of Fresno County Zoo Authority Ordinance No. 2004-1 is amended to read as follows:

#### Section 1.010. Purpose.

This ordinance is adopted to achieve the following, among other, purposes and directs that its provisions are interpreted to accomplish those purposes:

- a. To impose a one-tenth of 1 percent (0.10%) retail transactions and use tax according to the provisions of Part 1.6 (commencing with section 7251) of Division 2 of the Revenue and Taxation Code, as specifically authorized by section 7286.43 of Chapter 2.85 of Part 1.7 of Division 2 of the Revenue and Taxation Code;
- b. To adopt a retail transactions and use tax ordinance which incorporates provisions identical to those of the Sales and Use Tax Law of the State of California insofar as those provisions are consistent with the requirements and limitations contained in Part 1.6 of Division 2 of the Revenue and Taxation Code;
- c. To adopt a retail transactions and use tax ordinance which imposes a tax and provides a measure for it that the State Board of Equalization can administer and collect in a manner that adapts itself as fully as practicable to, and requires the least

possible deviation from, the existing statutory and administrative procedures followed by the State Board of Equalization in administering and collecting the California Sales and Use Taxes;

- d. To adopt a retail transactions and use tax ordinance which can be administered in a manner which, to the greatest degree possible, will be consistent with the provisions of Part 1.6 of Division 2 of the Revenue and Taxation Code, will reduce the cost of collecting the transactions and use taxes and simultaneously will reduce the burden of record keeping upon persons subject to taxation under the provisions of this ordinance.
- e. To adopt a retail transactions and use tax ordinance that provides funding for zoos, zoological facilities, and related zoological purposes within the County of Fresno."

#### **SECTION 4. AUTHORITY EXPENDITURE PLAN**

#### **Section 4.010. Purpose of Ordinance**

The purpose of this ordinance is to allow the Authority to fund the services and programs authorized hereunder pursuant to Revenue and Taxation Code section 7286.43.

#### Section 4.020. Definitions

The following terms and phrases shall be defined in the manner listed below:

a. "Capital projects" shall mean improvement projects for facilities with a useful life of five years or more as well as the acquisition of animals with a useful life of five years or more.

- b. "Fresno Chaffee Zoo" shall mean the Fresno Chaffee Zoo in the City of Fresno, or its successor.
- c. "Administrative Costs" shall mean actual expenses incurred by the Authority. Apportionment of any overhead and/or accounting of actual costs shall be accomplished in accordance with the standards and procedures found in Title 2 Code of Federal Regulations, Subtitle A, Chapter II, Part 225.

## Section 4.030. Imposition and Distribution Formula for Special Fresno County Zoo Transaction and Use Tax

Under the authority granted pursuant to this ordinance as approved by the voters, a one-tenth of one percent (0.10%) transaction and use tax is imposed for the special purposes and programs specified hereunder. The proceeds of the special tax shall be distributed in the following manner:

- a. The proceeds of the special tax shall first be applied to reimburse Fresno
  County for the costs of the election held pursuant to Revenue and Taxation Code
  section 7286.43. The proceeds of the tax shall also be available to pay the costs of any
  election for an extension of the tax.
- b. Up to 2% of the annual special tax proceeds shall be allocated for administrative costs as defined herein. This administrative allocation shall be made based upon budgeted estimates of administrative costs prior to any distribution made in any fiscal year.
- c. The remaining annual special tax proceeds shall be distributed to the Fresno Chaffee Zoo, on a reimbursement basis, for expenditures that fall within the following limitations and are approved by the Authority:

- 1. A minimum of two-thirds of the funds shall be for capital projects in the Chaffee Zoo approved by the Authority Board. Authority Board approval of improvement projects for facilities will be based upon preliminary plans submitted by the Fresno Chaffee Zoo.
- 2. Up to one-third of the funds shall be available for operations and maintenance of the Fresno Chaffee Zoo.
- d. Nothing herein shall prevent the Authority from authorizing multi-year capital projects and/or programs within the time period established for this special tax, or from pledging future annual special tax proceeds as security for loans to fund capital projects.
- e. The Fresno Chaffee Zoo shall provide the Authority with an annual use statement demonstrating the use of said funds authorized by the Authority. The statement shall be made in a form acceptable to the Authority and shall be approved by a certified public accountant prior to its submission to the Authority. The Authority may request status reports on the progress of projects and programs to be submitted to the Authority for public discussion at any Authority meeting from time to time.

#### Section 4.040. Ineligible Activities

No funds received by the Fresno Chaffee Zoo shall be expended for the following ineligible activities:

a. Activities normally funded by a city or county through state, federal and/or local revenues such as animal control, health care, criminal justice programs, and social service programs.

- b. Programs not open and available on any equal basis to all residents of Fresno County.
  - c. Programs which promote religious or sectarian purposes.
- d. Scholarships, grants or other payments to individuals for educational purposes.
- e. Except as herein allowed, programs of local, state or federal governments or their subsidiaries.
  - f. Out-of-state travel expense.
- g. Programs or policies that discriminate against any individual or group on the basis of race, sex, color, ethnicity, religious preference, or national origin in the operation of facilities or in membership policies.

#### **SECTION 5. Severability and Construction**

If any provision of this ordinance, or part thereof, is for any reason held to be invalid or unconstitutional, the remaining sections shall not be affected, but shall remain in full force and effect, and to this end the provisions of this ordinance are severable. The provisions of this ordinance shall be liberally construed to effectuate its main purpose of providing funding to programs and services that support zoos, zoological facilities, and related zoological purposes within Fresno County.

#### **SECTION 6. Sunset Clause**

The transactions and use special tax is imposed hereunder at a rate of one-tenth of one percent (0.10%) for the period of ten (10) years. Any surplus remaining at the end of the ten-year period shall be utilized in the manner specified hereunder until the funds are fully utilized.

THE FOREGOING V	WAS PASSED AND ADOPTED by the Fresno County Zoo
Authority Board this da	y of, 2014 by the following vote, to-wit:
AYES:	
NOES:	
ABSENT:	
	Chairman, Fresno County Zoo Authority Board
ATTEST:	
CATHERINE CROSBY Zoo Authority Coordinator Fresno County Zoo Authori	ity Board

Agenda Item 6 Attachment C



### Fresno Chaffee Zoo Animal Care / Educational Protection Measure.

To maintain/upgrade humane animal care/basic needs such as food, heating, cooling and safe habitats; establish additional animal exhibits: retain/animal specialists; purchase medical equipment for sick, aging animals; maintain children's educational/field-trip programs; improve visitor experience and keep entrance fees affordable/; shall Fresno County voters continue the existing voter-approved 1/10<sup>th</sup>% sales tax for 10 years dedicated for Fresno Chaffee Zoo, with independent audits, and no tax rate increase?

#### AGENDA ITEM 7



DATE:

March 12, 2014

TO:

Fresno County Zoo Authority Board

FROM:

Catherine Crosby

Zoo Authority Coordinator

RE: Publication of notice of Measure Z extension ordinance

#### **RECOMMENDED ACTION:**

Receive report on options and estimated cost to publish notices of the Measure Z extension ordinance, and approve publication.

#### **DISCUSSION:**

Notices of the Measure Z extension ordinance are required to be published in The Business Journal, The Fresno Bee or other publication. The publication of a notice of a public hearing must appear no less than 5 days prior to the proposed ordinance's second hearing, and again no later than 15 days after the adoption of the ordinance. For an April 30 meeting date where the second reading of the ordinance is to be heard, this notice would be published no later than Friday, April 25, 2014. After the adoption of the ordinance, a second notice would be published by May 15, 2014. With a few small changes (i.e. "will consider adopting" changed to "was adopted") the wording and the cost would be similar.

#### Coverage

- The Fresno Bee's distribution covers the area from south of Merced to north of Bakersfield.
- Through The Fresno Bee's Website, a notice and summary can be viewed at LegalNotice.org.
- The Business Journal's distribution covers the counties of Fresno Kings, Madera and Tulare, (similar to The Fresno Bee).
- Vida en el Valle, The Fresno Bee's Spanish language sister publication, is delivered to homes in the Fresno-Clovis metro area and the City of Madera; and is available in news racks in other cities, communities and rural areas.

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BOARD ACTION: DATE			APPROVED	AS RECOMMENDED		OTHER	
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• Eleven other city or regional newspapers in the County As an example of how another tax ordinance was noticed, when the Measure C was up for a twenty—year extension in 2006, the Fresno County Transportation Authority placed legal notices in each city's newspaper, since each city receives a portion of Measure C funds.

#### Publication Days and Circulation

- The Business Journal Mondays and Wednesdays; 197
- The Business Journal Fridays; 5,773
- The Fresno Bee On line subscribers; 559,000
- The Fresno Bee Sundays and Wednesdays; up to 100,000
- The Fresno Bee other days; approximately 55,000
- LegalNotice.org through Fresno Bee
- Vida en el Valle Weekly, Wednesdays only; 47,000
- Other community newspapers most are published weekly on Wednesdays; no statistics at this time

#### **Language Considerations**

- The Fresno County Board of Supervisors publishes ordinance notices only in the Business Journal and only in English.
- The Ordinance notice and Ordinance summary can be translated into Spanish and published with the English notice in any paper.
- The full text of the ordinance can be published.
- The full text of the ordinance can be translated into Spanish and published.
- All ordinance documents in both languages can be posted to the Zoo Authority Website.
- If the full text were to be published the first time, the second publication could include only the notice and summary.
- On the ballot, the measure will be in both languages, and the translation cost will be included in the cost of the election.

#### **FISCAL IMPACT:**

Estimated cost to publish a notice and summary <u>once</u> in English, depending on final word count and column inches required

•	The Business Journal	\$275
•	The Fresno Bee Sunday or Wednesday	\$175
•	The Fresno Bee other days or Vida en el Valle	\$165

To publish the notice, summary and entire ordinance once in English

•	The Business Journal	\$1,300
•	The Fresno Bee Sunday or Wednesday	\$3,000
•	The Fresno Bee other days or Vida en el Valle	\$2,800

Estimates based on a Notice template provided by the Clerk to the Board of Supervisors, The Fresno Bee/Vida en el Valle rates of \$4.95- \$5.26 per line, and The Business Journal's rate \$24.00 per column inch. In addition, the cost of translating the ordinance using the County contracted service TransPerfect is approximately \$400.

## Fresno County Zoo Authority 2014 Meeting Calendar Adopted February 26, 2014

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#### Fresno County Holidays

January 1	New Year's Day	May 6	Memorial Day	November 11	Veterans Day
January 20	Martin Luther King Day	July 4	Independence Day	November 27	Thanksgiving Day
February 17	Presidents' Day	September 1	Labor Day	November 28	County Holiday
March 31	César Chávez Day, observed	November 4	Election Day	December 25	Christmas Day