



FRESNO COUNTY ZOO AUTHORITY

AGENDA

9:00 AM, Wednesday, November 24, 2021

To Be Held Via Zoom

Fresno County Employees' Retirement Association
7772 N. Palm Ave.
Fresno, CA 93711
(559) 457-0681

SPECIAL NOTICE REGARDING PUBLIC PARTICIPATION DUE TO COVID-19

Due to the current Shelter-in-Place Order covering the State of California and Social Distance Guidelines issued by Federal, State, and Local Authorities, the Zoo Authority is implementing the following changes for attendance and public comment at all Board meetings until notified otherwise. The Board room will not be open to the public. Any member of the public and the Zoo Authority Board may participate from a remote location by teleconference. 15 minutes will be allotted for the public comment period and a total of 15 minutes (three minutes per person) following each agenda item. Should no members of the public immediately speak following each agenda item, five minutes will be allotted to provide sufficient time for members of the public to do so.

The meeting will be a Zoom meeting and can be accessed at:

<https://us06web.zoom.us/j/85356806844?pwd=YU8vNmNmtsZmx4UXJuUjMxbkRWODFQUT09>

Meeting ID: 853 5680 6844

Passcode: 806299

One tap mobile

+16699006833,,85356806844# US (San Jose)

+12532158782,,85356806844# US (Tacoma)

Dial by your location

+1 669 900 6833 US (San Jose)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 301 715 8592 US (Washington DC)

+1 312 626 6799 US (Chicago)

+1 929 436 2866 US (New York)

Meeting ID: 853 5680 6844

Find your local number: <https://us06web.zoom.us/j/85356806844?pwd=YU8vNmNmtsZmx4UXJuUjMxbkRWODFQUT09>

1. Call to Order
2. Roll Call
3. Approve Agenda
4. Approve Consent Agenda Items (a – d)
These matters are routine in nature and are usually approved by a single vote. Prior to action by the Board, the public will be given the opportunity to remove any item from the Consent Calendar. Items removed from the Consent Calendar may be heard immediately following approval of the Consent Calendar.
 - a. Review and approve minutes of September 29, 2021 and October 27, 2021
 - b. Review and approve payment of County of Fresno invoice for Professional and Specialized Services in the amount of \$25,544.45 for services through October 2021
 - c. Receive Treasurer's Reports for 1st Quarter 2021 and October 2021
 - d. Approve and adopt resolution re-acknowledging the Governor's Proclamation of a State of Emergency, and finding that the Fresno County Zoo Authority Board has reconsidered the circumstances of the state of emergency, and conditions causing imminent risk to attendees, including widespread local transmission of COVID-19, the presence of the highly transmissible COVID-19 Delta variant, limited availability of intensive care and hospital beds in local hospitals, and relatively confined Board meeting space, which restricts social distancing, have caused, and will continue to cause, conditions of peril to the safety of persons attending Board meetings of the Fresno County Zoo Authority, and continue to directly impact the ability of the Board members to meet safely in person, and re-authorizing the Fresno County Zoo Authority to conduct its Board meetings without compliance with paragraph (3) of subdivision (b) of Government Code section 54953, as authorized by subdivision (e) of section 54953, provided that Fresno County Zoo Authority shall comply with all requirements of Government Code section 54953 to provide the public with access to all Board meetings.
5. Receive Fresno Chaffee Zoo Director's report
6. Receive Fresno Chaffee Zoo Corporation September 2021 Year-to-Date Financial Report and October 2021 Early Insights
7. Receive staff reports
8. Chair's comments
9. Board Member comments
10. Public Comments
This portion of the meeting is reserved for persons desiring to address the board on matters within the Board's jurisdiction that are not on the Agenda. Attention is called to the fact that the Board is prohibited from taking any action on matters that are not on the Agenda. Members of the public are limited to three minutes to speak during Public Comments as well as for each item on the agenda. Before beginning comments, please state for the record your name and affiliation, if any. Should no members of the public immediately speak during this time, 15 minutes will be allotted to provide sufficient time for members of the public to do so.

11. Adjourn

All supporting documentation is available for public review in the office of the Fresno County Zoo Authority, 2281 Tulare Street, Room 304, Fresno, 93721, during regular business hours.

For further information, please contact Ronald Alexander, Zoo Authority Coordinator, at 600-1710, email zooauthority@co.fresno.ca.us, or visit www.zooauthority.org. Requests for disability-related modification or accommodation needed in order to participate in the meeting must be made to the Zoo Authority Coordinator no later than 9:00 a.m. on the day prior to the meeting.



FRESNO COUNTY ZOO AUTHORITY

ACTION SUMMARY MINUTES

9:00 AM, Wednesday, September 29, 2021

Held Via Zoom

**Fresno County Employees' Retirement Association
7772 N. Palm Ave.
Fresno, CA 93711
(559) 457-0681**

1. Call to Order
CHAIRMAN TOSTE CALLED THE MEETING TO ORDER AT 9:01 AM
2. Roll Call
A QUORUM WAS PRESENT WITH MEMBERS TOSTE, ROMAN, STRATFORD, WATERHOUSE AND ARIAS PRESENT.
3. Approve Agenda
MEMBER ROMAN MOVED TO ADOPT THE AGENDA. SECONDED BY MEMBER STRATFORD. THE MOTION PASSED UNANIMOUSLY.
4. Public Comments
This time is made available to receive comments from the public on matters within the Board's jurisdiction that are not on the Agenda. Attention is called to the fact that the Board is prohibited from taking any action on matters that are not on the Agenda. Members of the public are limited to three minutes to speak during Public Comments as well as for each item on the agenda. In order to accurately record the minutes, members of the public are asked to speak only from the podium. Before beginning comments, please state for the record your name and affiliation, if any.
HELD; NONE RECEIVED.
5. Consent Agenda
These matters are routine in nature and are usually approved by a single vote. Prior to action by the Board, the public will be given the opportunity to remove any item from the Consent Calendar. Items removed from the Consent Calendar may be heard immediately following approval of the Consent Calendar.
 - a. Review and approve minutes of July 28, 2021
 - b. Review and approve payment of County of Fresno invoice for Professional and Specialized Services in the amount of \$7,345.73 for services through August 2021
 - c. Receive Treasurer's Reports for July and August 2021

**MEMBER WATERHOUSE MOVED FOR APPROVAL OF THE CONSENT AGENDA ITEMS
SECONDED BY MEMBER STRATFORD. THE MOTION PASSED UNANIMOUSLY**

6. Receive Fresno Chaffee Zoo Director's report
RECEIVED. DIRECTOR JON DOHLIN REPORTED ON CURRENT PROJECTS
7. Receive Fresno Chaffee Zoo Corporation July 2021 Year-to-Date Financial Report and August 2021 Early Insights
RECEIVED. INTERIM CFO NORA CROW REPORTED ON JULY 2021 REVENUES AND EXPENDITURES.
8. Approve Fresno Chaffee Zoo Corporation's request for Measure Z Capital funds totaling \$65,500 for the design phase of the trickling tower renovation and replacement superstructure along with the chiller addition
MEMBER ARIAS MOVED FOR APPROVAL OF THE FUNDING FOR THE DESIGN PHASE. SECONDED BY MEMBER ROMAN. THE MOTION PASSED UNANIMOUSLY.
- 8.1 AB 361 discussion and determination whether meeting in person would present imminent risks to the health or safety of attendees
BOARD COORDINATOR ALEXANDER REPORTED ON AB361 AND THE NEED TO HOLD MEETINGS EVERY 30 DAYS TO CONTINUE TO HOLD MEETINGS VIA ZOOM. COUNSEL, BEAVERS, PROVIDED ADDITIONAL INFORMATION. MEMBER ARIAS MOVED FOR A FINDING THAT MEETING IN PERSON WOULD PRESENT IMMINENT RISKS TO THE HEALTH OR SAFETY OF ATTENDEES. SECONDED BY MEMBER WATERHOUSE. THE MOTION PASSED UNANIMOUSLY.
9. Approve next meeting date

Dates include:

Wednesday, October 27, 2021
Wednesday, November 24, 2021
Wednesday, December 29, 2021

THERE WERE NO CHANGES TO THE APPROVED MEETING CALENDAR. NO ACTION WAS NECESSARY.
10. Receive staff reports
HELD. NONE RECEIVED.
11. Chair's comments
HELD. NONE RECEIVED.
12. Board Member comments
HELD. NONE RECEIVED.
13. Adjourn
THERE BEING NO FURTHER BUSINESS BEFORE THE BOARD, CHAIRMAN TOSTE ADJOURNED THE MEETING AT 10:06 AM.

All supporting documentation is available for public review in the office of the Fresno County Zoo Authority, 2281 Tulare Street, Room 304, Fresno, 93721, during regular business hours.

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FRESNO COUNTY ZOO AUTHORITY

ACTION SUMMARY MINUTES

9:00 AM, Wednesday, October 27, 2021

Held Via Zoom

**Fresno County Employees' Retirement Association
7772 N. Palm Ave.
Fresno, CA 93711
(559) 457-0681**

1. Call to Order
VICE-CHAIRMAN ROMAN CALLED THE MEETING TO ORDER AT 9:05 AM
2. Roll Call
A QUORUM WAS PRESENT WITH MEMBERS GARABEDIAN, HERZOG, ROMAN, AND WATERHOUSE PRESENT.
3. Approve Agenda
MEMBER HERZOG MOVED TO ADOPT THE AGENDA. SECONDED BY MEMBER WATERHOUSE. THE MOTION PASSED UNANIMOUSLY.
4. Public Comments
This portion of the meeting is reserved for persons desiring to address the board on matters within the Board's jurisdiction that are not on the Agenda. Attention is called to the fact that the Board is prohibited from taking any action on matters that are not on the Agenda. Members of the public are limited to three minutes to speak during Public Comments as well as for each item on the agenda. Before beginning comments, please state for the record your name and affiliation, if any. Should no members of the public immediately speak during this time, 15 minutes will be allotted to provide sufficient time for members of the public to do so.
HELD; NONE RECEIVED.
5. Approve and adopt resolution acknowledging the Governor's Proclamation of a State of Emergency, and finding that the proclaimed State of Emergency, and conditions causing imminent risk to attendees, including widespread local transmission of COVID-19, the presence of the highly transmissible COVID-19 Delta variant, limited availability of intensive care and hospital beds in local hospitals, and relatively confined Board meeting space, which restricts social distancing, have caused, and will continue to cause, conditions of peril to the safety of persons attending Board meetings of the Fresno County Zoo Authority, and authorizing the Fresno County Zoo Authority to conduct its Board meetings without compliance with paragraph (3) of subdivision (b) of Government Code section 54953, as authorized by subdivision (e) of

section 54953, provided that Fresno County Zoo Authority shall comply with all requirements of Government Code section 54953 to provide the public with access to all Board meetings.

MEMBER GARABEDIAN MOVED TO APPROVE THE ITEM AS PRESENTED BY STAFF. SECONDED BY MEMBER WATERHOUSE. THE MOTION PASSED UNANIMOUSLY.

6. Approve and adopt the 2022 Zoo Authority regular board meeting calendar as outlined in Attachment A

MEMBER HERZOG MOVED TO APPROVE THE ITEM AS PRESENTED BY STAFF. SECONDED BY MEMBER GARABEDIAN. THE MOTION PASSED UNANIMOUSLY.

7. Approve next meeting date

Dates include:

Wednesday, November 24, 2021

Wednesday, December 29, 2021

GIVEN NO CHANGES WERE MADE TO THE APPROVED MEETING CALENDAR, NO ACTION WAS NECESSARY.

8. Receive staff reports
HELD; NONE RECEIVED.

9. Chair's comments
HELD; NONE RECEIVED.

10. Board Member comments
HELD; NONE RECEIVED.

11. Adjourn
MEMBER WATERHOUSE MOVED TO ADJOURN AT 9:40AM. SECONDED BY MEMBER HERZOG. THE MOTION PASSED UNANIMOUSLY.

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Invoice for Professional Services in Support of the Zoo Authority
Billing Hours and Expenses through October 2021

Invoice Number
01-ZOO-112421

November 24, 2021

TO: Zoo Authority Board
c/o County of Fresno
2281 Tulare St. Room 304
Fresno, CA 93721

Department / Title	Hours	Rates	Cost
<i>Brown Armstrong Accountancy 2021 Audit</i>			\$1,600.00
ACTTC FR&A			
<i>Accounting & Finance Div Chief</i>	1.75	\$92.49	\$161.86
<i>Accounting & Finance Manager</i>	31.35	\$91.80	\$2,877.93
<i>Accountant II</i>	49.85	\$74.80	\$3,728.78
<i>Accountant I</i>		\$62.78	\$0.00
<i>Account Clerk I</i>	79.25	\$48.46	\$3,840.45
<i>Account Clerk II</i>		\$56.16	\$0.00
County Counsel			
<i>Deputy County Counsel</i>	4.50	\$150.00	\$675.00
CAO			
Board Coordinator	97.00	\$130.52	\$12,660.44
Professional Services Total	263.70		\$25,544.45
Office Expense Total			\$0.00
Invoice Total			\$25,544.45

Brown Armstrong Accountancy Corporation

**4200 Truxtun Avenue
Suite 300
Bakersfield, CA 93309
661-324-4971**

COUNTY OF FRESNO - THE ZOO AUTHORITY
2281 TULARE STREET, ROOM 105
FRESNO, CA 93721

Invoice No. 261148
Date September 26, 2021
Client No. 29029.010

Work in progress on 2021 audit:
(Contract amount/Billed to date: \$2,800/\$1,600)

Current Invoice Amount \$ 1,600.00
Beginning Balance _____ 0.00
Balance Due \$ _____ 1,600.00

0 - 30	31 - 60	61 - 90	91 - 120	Over 120	Balance
1,600.00	0.00	0.00	0.00	0.00	1,600.00

Please remit by: October 31, 2021
Credit Card and ACH Payments Accepted on BA Payment Portal, Bacpas.com
Click on "Make a Payment"
(3% Convenience Fee will Apply on Credit Cards)
Make checks payable to: **Brown Armstrong**
E-mail billing inquiries to: Candi White
cwhite@bacpas.com

Statement

Date: October 28, 2021

Invoice # 22-04

FRESNO COUNTY COUNSEL
2220 Tulare Street, Suite 500
Fresno, CA 93721

Bill to: Zoo Authority
VIA Email to Ron Alexander

Comments:

Date	Description	Balance	Amount		
10/28/21	Invoice# 22-04 Billing for Professional Services for 9/20/21-10/17/21		\$ 675.00		
	PAST DUE:				
8/5/21	Invoice# 22-01 Billing for Professional Services for 6/28/21-7/25/21		\$ 150.00		
8/31/21	Invoice# 22-02 Billing for Professional Services for 7/26/21-8/22/21		\$ 420.00		
PLEASE EMAIL COPY OF JV TO jmontoya@fresnocountyca.gov					
Current	1-30 Days Past Due	31-60 Days Past Due	61-90 Days Past Due	Over 90 Days Past Due	Amount Due
\$1,245.00					\$1,245.00

Remittance	
Invoice #	22-04
Date	
Amount Due	\$1,245.00
Amount Enclosed	

Make all checks payable to Fresno County Counsel
2220 Tulare Street, Suite 500, Fresno, CA 93721 Ph# 559/600-3479

**Fresno County
Administrative Office**

INVOICE

2281 Tulare Street, Room 304
Fresno, CA 93721
559-600-1710

DATE: November 1, 2021
INVOICE # 1009
FOR: *Zoo Authority
Administration*

Bill To:
Zoo Authority

DESCRIPTION	AMOUNT
Zoo Authority Board Coordinator Services July, August, September 2021	\$ 12,660.44
TOTAL	\$ 12,660.44



**Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Quarter Ended September 30, 2021**

Summary of Measure Z Proceeds			
Tax Proceeds Received:			
-	Measure Z - Sales Tax Proceeds		\$ 5,401,064.36
		Total Proceeds Received:	\$ 5,401,064.36
Tax Proceeds Allocated:			
-	Allocation to Zoo Authority Fund (2%)		108,021.29
-	Allocation to Trust Fund for Operations and Capital Projects (98%)		5,293,043.07
		Total Proceed Allocations	\$ 5,401,064.36
Cash Balance by Fund			
Zoo Authority Fund >> Administrative Fund 2%			
		Beginning Cash Balance	\$ 2,315,779.63
Receipts:	- Measure Z Sales Tax Proceeds		108,021.29
	- Interest Received		7,929.88
Disbursements:	- PeopleSoft Financial Charges		(143.55)
	- ZA Claim for Professional Services		(2,232.99)
		Net Increase/(Decrease) to Cash	113,574.63
		Ending Cash Balance - Zoo Authority Administrative Fund	\$ 2,429,354.26
Trust Fund for FCZC Operations and Capital Projects 98%			
		Beginning Cash Balance	\$ 45,355,744.63
	>>> Operations Fund	Beginning Cash Balance	7,121,437.41
Receipts:	- Measure Z Sales Tax Proceeds		1,764,347.70
	- Interest Received		21,921.49
Disbursements:	- FCZC Operations Claim #2021-05		(85,827.37)
	- FCZC Operations Claim #2021-06		(22,291.45)
	- FCZC Operations Claim #2021-07		(541,573.35)
	- Wire Fees		(60.00)
		Net Increase/(Decrease) to Cash	1,136,517.02
		Ending Cash Balance - Available for Operations	\$ 8,257,954.43
	>>> Capital Facilities Project Fund	Beginning Cash Balance	\$ 38,234,307.22
Receipts:	- Measure Z Sales Tax Proceeds		3,528,695.37
	- Interest Received		142,469.58
	- FCZC Capital Claim 2019-05C		(2,529,578.58)
	- FCZC Capital Claim 2019-06C		(1,972,340.15)
	- FCZC Capital Claim 2019-07C		(2,415,439.08)
		Net Increase/(Decrease) to Cash	(3,246,192.86)
		Ending Cash Balance - Available for Capital Projects	34,988,114.36
		Ending Balance Available for Operations and Capital Projects	\$ 43,246,068.79
		<i>Total Interest Received During the Quarter</i>	<i>172,320.95</i>

By Staff _____ Date _____

Accepted _____ Date _____

* Interest receipts are recorded in the month received rather than in the month earned and were calculated on an annual percentage of 1.398 as of June 30, 2021.



**Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Month Ended September 30, 2021**

Summary of Measure Z Proceeds			
	Tax Proceeds Received:		
	- Measure Z - Sales Tax Proceeds	\$	1,638,798.57
	Total Proceeds Received:	\$	1,638,798.57
	Tax Proceeds Allocated:		
	- Allocation to Zoo Authority Fund (2%)		32,775.97
	- Allocation to Trust Fund for Operations and Capital Projects (98%)		1,606,022.60
	Total Proceed Allocations	\$	1,638,798.57
Cash Balance by Fund			
Zoo Authority Fund	>> Administrative Fund		2%
	Beginning Cash Balance	\$	2,389,390.74
Receipts:	- Measure Z Sales Tax Proceeds		32,775.97
	- Interest Received		7,224.03
Disbursements:	- PeopleSoft Financial Charges		(36.48)
	Net Increase/(Decrease) to Cash		39,963.52
	Ending Cash Balance - Zoo Authority Administrative Fund	\$	2,429,354.26
Trust Fund for FCZC Operations and Capital Projects			
			98%
	Beginning Cash Balance	\$	44,447,320.30
	>>> Operations Fund		
	Beginning Cash Balance		8,244,236.69
Receipts:	- Measure Z Sales Tax Proceeds		535,340.87
	- Interest Received		19,970.22
Disbursements:	- FCZC Operations Claim #2021-07		(541,573.35)
	- Wire Fees		(20.00)
	Net Increase/(Decrease) to Cash		13,717.74
	Ending Cash Balance - Available for Operations	\$	8,257,954.43
	>>> Capital Facilities Project Fund		
	Beginning Cash Balance	\$	36,203,083.61
Receipts:	- Measure Z Sales Tax Proceeds		1,070,681.73
	- Interest Received		129,788.10
Disbursements:	- FCZC Capital Claim 2021-07C		(2,415,439.08)
	Net Increase/(Decrease) to Cash		(1,214,969.25)
	Ending Cash Balance - Available for Capital Projects		34,988,114.36
	Ending Balance Available for Operations and Capital Projects	\$	43,246,068.79
	Total Interest Received During the Month		156,982.35

By Staff _____

Date _____

Accepted _____

Date _____

* Interest receipts are recorded in the month received rather than in the month earned and were calculated on an annual percentage rate of 1.398 as of June 30, 2021.



Fresno County Zoo Authority

SUMMARY OF MEASURE Z SALES TAX PROCEEDS

	PRIOR FISCAL YEARS			CURRENT FISCAL YEAR			
	2018-2019 ACTUAL TAX RECEIPTS	2019-2020 ACTUAL TAX RECEIPTS	2020-21 ACTUAL TAX RECEIPTS	BUDGETED TAX RECEIPTS	2021-22 ACTUAL TAX RECEIPTS	BUDGET TO ACTUAL VARIANCE	
July	\$ 1,227,435	\$ 1,436,673	1,493,025	\$ 1,537,816	\$ 2,124,574	\$ 586,758	38.16%
August	928,052	1,123,640	1,669,386	1,619,304	1,637,692	18,388	1.14%
September	1,171,132	1,367,439	1,417,789	1,403,611	1,638,799	235,188	16.76%
October	1,619,199	1,571,111	1,609,453	1,657,737			
November	1,531,072	1,073,344	1,437,716	1,480,847			
December	1,392,262	1,194,027	1,302,722	1,289,695			
January	1,345,542	1,263,406	1,388,858	1,430,524			
February	1,118,789	1,707,967	1,728,158	1,710,876			
March	1,327,543	1,063,584	1,292,553	1,279,627			
April	1,318,821	1,031,402	1,513,199	1,558,595			
May	868,850	989,444	1,632,214	1,049,701			
June	1,263,124	1,105,857	1,682,042	1,128,085			
Total	<u>\$ 15,111,821</u>	<u>\$ 14,927,894</u>	<u>18,167,115</u>	<u>\$ 17,146,418</u>	<u>\$ 5,401,065</u>	<u>\$ 840,334</u>	<u>4.90%</u>

TOTAL MEASURE Z PROCEEDS FROM INCEPTION \$ 206,932,205



Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Month Ended September 30, 2021

Summary of Quarterly Interest Receipts											
Fund	Subclass	Description	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter		Total Interest
			1st Alloc.	2nd Alloc.	1st Alloc.	2nd Alloc.	1st Alloc.	2nd Alloc.	1st Alloc.	2nd Alloc.	
Date Received			7/20/2021	9/3/2021							
4845	10000	Zoo Authority	705.85	7,224.03	-	-	-	-	-	-	\$ 7,929.88
4850	10000	FCZC - Operations	1,951.27	19,970.22	-	-	-	-	-	-	\$ 21,921.49
4850	42700	FCZC - CP	12,681.48	129,788.10	-	-	-	-	-	-	\$ 142,469.58
Total			\$ 15,338.60	\$ 156,982.35	\$ -	\$ 172,320.95					

For Fiscal Year Ending June 30, 2022



**Fresno County Zoo Authority
Capital Projects Fund Cash Flow
For the Month Ended September 30, 2021**

Cash Balance as of 09/30/21		\$ 34,988,114
DEDUCTIONS (earmarked projects, FY21-22 expenditures paid through claim 2021-07C):		
Zooplex Construction - June 2020	6,003,379	
Ambassador Animal building Construction - June 2020	206,061	
Asia Construction -July 2020	20,508,052	
Warthog Exhibit - May 2018	189,440	
South Corridor Infrastructure - February 2018	153,170	
Asia Design - December 2017	1,061,441	
Zooplex Design- August 2017	246,242	
Ambassador Animal Building Design - August 2017	25,878	
Water Play Area - January 2017	92,260	
African River - June 2016	2,830,350	
Dino Dig Expansion - June 2016	154,220	
Mixed Species Exhibit Design - June 2021	235,447	
Total Deductions:		<u><u>\$ (31,705,940)</u></u>
TOTAL:		<u><u>\$ 3,282,174</u></u>



**Fresno County Zoo Authority
Operations Fund Cash Flow
For the Month Ended September 30, 2021**

Cash Balance as of 09/30/21 **\$ 8,257,954**

DEDUCTIONS (Remaining budgets, paid through claim 2021-07):

Marketing	440
Animal	1,703,418
Veterinary	208,780
Utilities	369,790
Animal Feed	168,531
Interest/Bank Charges	(60)
Maintenance-General Equipment	17,438
Maint.-Water/Water Standby	39,747
Visitor Services	414,000
Maintenance	419,000
Education	386,000
Medical, Dental & Lab Supplies	26,014

Total Deductions: \$ (3,753,098)

TOTAL: \$ 4,504,856



**Fresno County Zoo Authority
Administration Fund Cash Flow
For the Month Ended September 30, 2021**

Cash Balance as of 09/30/21 \$ 2,429,354

DEDUCTIONS

(FY 21-22 Remaining budgets, paid through claim ZA Claim September 2021):

Telephone Charges	250
Memberships	500
Office Expense	6,000
Postage	1,000
PeopleSoft Financials Charges	698
Professional & Specialized Ser	116,675
Data Processing Services	1,500
Publications & Legal Notices	500
Trans, Travel & Education	2,500

Total Deductions: \$ (129,623)

TOTAL: \$ 2,299,731



**Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Month Ended October 31, 2021**

Summary of Measure Z Proceeds			
Tax Proceeds Received:			
-	Measure Z - Sales Tax Proceeds	\$	1,919,541.71
	Total Proceeds Received:	\$	1,919,541.71
Tax Proceeds Allocated:			
-	Allocation to Zoo Authority Fund (2%)		38,390.83
-	Allocation to Trust Fund for Operations and Capital Projects (98%)		1,881,150.88
	Total Proceed Allocations	\$	1,919,541.71
Cash Balance by Fund			
Zoo Authority Fund	>> Administrative Fund	2%	
	Beginning Cash Balance	\$	2,429,354.26
Receipts:	- Measure Z Sales Tax Proceeds		38,390.83
	- Interest Received		717.57
Disbursements:	- PeopleSoft Financial Charges		(46.08)
	- ZA Staff Invoice Reimbursement for Professional Services		(7,345.73)
	Net Increase/(Decrease) to Cash		31,716.59
	Ending Cash Balance - Zoo Authority Administrative Fund	\$	2,461,070.85
Trust Fund for FCZC Operations and Capital Projects			
		98%	
	Beginning Cash Balance	\$	43,246,068.79
	>>> Operations Fund		
	Beginning Cash Balance		8,257,954.43
Receipts:	- Measure Z Sales Tax Proceeds		627,050.29
	- Interest Received		2,337.26
Disbursements:	- FCZC Operations Claim 2021-08		(432,491.45)
	- Wire Fees		(20.00)
	Net Increase/(Decrease) to Cash		196,876.10
	Ending Cash Balance - Available for Operations	\$	8,454,830.53
	>>> Capital Facilities Project Fund		
	Beginning Cash Balance	\$	34,988,114.36
Receipts:	- Measure Z Sales Tax Proceeds		1,254,100.59
	- Interest Received		11,193.97
Disbursements:	- Zoo Corp Capital Claim 2021-08C		(2,657,057.25)
	Net Increase/(Decrease) to Cash		(1,391,762.69)
	Ending Cash Balance - Available for Capital Projects		33,596,351.67
	Ending Balance Available for Operations and Capital Projects	\$	42,051,182.20
	Total Interest Received During the Month		14,248.80

By Staff _____

Date _____

Accepted _____

Date _____

* Interest receipts are recorded in the month received rather than in the month earned and were calculated on an annual percentage of 1.433 as of September 30, 2021.



Fresno County Zoo Authority

SUMMARY OF MEASURE Z SALES TAX PROCEEDS

	PRIOR FISCAL YEARS			CURRENT FISCAL YEAR			
	2018-2019 ACTUAL TAX RECEIPTS	2019-2020 ACTUAL TAX RECEIPTS	2020-21 ACTUAL TAX RECEIPTS	BUDGETED TAX RECEIPTS	2021-22 ACTUAL TAX RECEIPTS	BUDGET TO ACTUAL VARIANCE	
July	\$ 1,227,435	\$ 1,436,673	1,493,025	\$ 1,537,816	\$ 2,124,574	\$ 586,758	38.16%
August	928,052	1,123,640	1,669,386	1,619,304	1,637,692	18,388	1.14%
September	1,171,132	1,367,439	1,417,789	1,403,611	1,638,799	235,188	16.76%
October	1,619,199	1,571,111	1,609,453	1,657,737	1,919,542	261,805	15.79%
November	1,531,072	1,073,344	1,437,716	1,480,847			
December	1,392,262	1,194,027	1,302,722	1,289,695			
January	1,345,542	1,263,406	1,388,858	1,430,524			
February	1,118,789	1,707,967	1,728,158	1,710,876			
March	1,327,543	1,063,584	1,292,553	1,279,627			
April	1,318,821	1,031,402	1,513,199	1,558,595			
May	868,850	989,444	1,632,214	1,049,701			
June	1,263,124	1,105,857	1,682,042	1,128,085			
Total	<u>\$ 15,111,821</u>	<u>\$ 14,927,894</u>	<u>18,167,115</u>	<u>\$ 17,146,418</u>	<u>\$ 7,320,607</u>	<u>\$ 1,102,139</u>	<u>6.43%</u>

TOTAL MEASURE Z PROCEEDS FROM INCEPTION \$ 208,851,747



Fresno County Zoo Authority
Treasurer's Report
Unaudited Cash Basis
For the Month Ended October 31, 2021

Summary of Quarterly Interest Receipts											
Fund	Subclass	Description	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter		Total Interest
			1st Alloc.	2nd Alloc.	1st Alloc.	2nd Alloc.	1st Alloc.	2nd Alloc.	1st Alloc.	2nd Alloc.	
Date Received			7/20/2021	9/3/2021	10/20/2021						
4845	10000	Zoo Authority	705.85	7,224.03	717.57	-	-	-	-	-	\$ 8,647.45
4850	10000	FCZC - Operations	1,951.27	19,970.22	2,337.26	-	-	-	-	-	\$ 24,258.75
4850	42700	FCZC - CP	12,681.48	129,788.10	11,193.97	-	-	-	-	-	\$ 153,663.55
Total			\$ 15,338.60	\$ 156,982.35	\$ 14,248.80	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 186,569.75

For Fiscal Year Ending June 30, 2022



**Fresno County Zoo Authority
Capital Projects Fund Cash Flow
For the Month Ended October 31, 2021**

Cash Balance as of 10/31/21	\$ 33,596,352
DEDUCTIONS (earmarked projects, FY21-22 expenditures paid through claim 2021-08C):	
Zooplex Construction - June 2020	5,454,948
Ambassador Animal Building Construction - June 2020	188,658
Asia Construction - July 2020	18,470,956
Warthog Exhibit - May 2018	189,440
South Corridor Infrastructure - February 2018	153,170
Asia Design - December 2017	1,014,614
Zooplex Design- August 2017	246,242
Ambassador Animal Building Design - August 2017	25,878
Water Play Area - January 2017	92,260
African River - June 2016	2,830,350
Dino Dig Expansion - June 2016	154,220
Mixed Species Exhibit Design - June 2021	228,147
Total Deductions:	<u><u>\$ (29,048,883)</u></u>
TOTAL:	<u><u>\$ 4,547,469</u></u>



**Fresno County Zoo Authority
Operations Fund Cash Flow
For the Month Ended October 31, 2021**

Cash Balance as of 10/31/21		\$ 8,454,831
DEDUCTIONS (Remaining budgets, paid through claim 2021-08):		
Marketing	440	
Animal	1,432,521	
Veterinary	175,363	
Utilities	306,314	
Animal Feed	116,853	
Interest/Bank Charges	(80)	
Maintenance-General Equipment	15,042	
Maint.-Water/Water Standby	32,056	
Visitor Services	414,000	
Maintenance	419,000	
Education	386,000	
Medical, Dental & Lab Supplies	23,077	
Total Deductions:		<u>\$ (3,320,586)</u>
TOTAL:		<u><u>\$ 5,134,245</u></u>



**Fresno County Zoo Authority
Administration Fund Cash Flow
For the Month Ended October 31, 2021**

Cash Balance as of 10/31/21 \$ 2,461,071

DEDUCTIONS

(FY 21-22 Remaining budgets, paid through claim ZA Claim October 2021):

Telephone Charges	250
Memberships	500
Office Expense	6,000
Postage	1,000
PeopleSoft Financials Charges	652
Professional & Specialized Ser	109,329
Data Processing Services	1,500
Publications & Legal Notices	500
Trans, Travel & Education	2,500

Total Deductions: \$ (122,231)

TOTAL: \$ 2,338,840



AGENDA ITEM 4d

DATE: November 24, 2021
TO: Fresno County Zoo Authority Board
FROM: Ron Alexander, Zoo Authority Board Coordinator
SUBJECT: AB 361 Resolution

RECOMMENDED ACTION:

Approve and adopt resolution re-acknowledging the Governor's Proclamation of a State of Emergency, and finding that the Fresno County Zoo Authority Board has reconsidered the circumstances of the state of emergency, and conditions causing imminent risk to attendees, including widespread local transmission of COVID-19, the presence of the highly transmissible COVID-19 Delta variant, limited availability of intensive care and hospital beds in local hospitals, and relatively confined Board meeting space, which restricts social distancing, have caused, and will continue to cause, conditions of peril to the safety of persons attending Board meetings of the Fresno County Zoo Authority, and continue to directly impact the ability of the Board members to meet safely in person, and re-authorizing the Fresno County Zoo Authority to conduct its Board meetings without compliance with paragraph (3) of subdivision (b) of Government Code section 54953, as authorized by subdivision (e) of section 54953, provided that Fresno County Zoo Authority shall comply with all requirements of Government Code section 54953 to provide the public with access to all Board meetings.

ATTACHMENTS:

Resolution

BEFORE THE BOARD
OF THE
FRESNO COUNTY ZOO AUTHORITY

FRESNO COUNTY, CALIFORNIA

In the Matter of)
THE FRESNO COUNTY ZOO AUTHORITY)
RE-ACKNOWLEDGING THE PROCLAMATION OF)
A STATE OF EMERGENCY BY GOVERNOR'S)
ORDER, DATED MARCH 4, 2020, AND)
RE-AUTHORIZING REMOTE TELECONFERENCE))
BOARD MEETINGS OF THE FRESNO COUNTY)
ZOO AUTHORITY FOR THE PERIOD OF)
NOVEMBER 24, 2021 THROUGH)
DECEMBER 24, 2021, PURSUANT TO BROWN)
ACT PROVISIONS.)

Resolution No. 21-002

WHEREAS, the Fresno County Zoo Authority is committed to preserving and nurturing public access and participation in Board meetings of the Fresno County Zoo Authority; and

WHEREAS, all Board Meetings of the Fresno County Zoo Authority are open and public, as required by the Ralph M. Brown Act (Cal. Gov. Code 54950 – 54963), so that any member of the public may attend, participate, and watch the Fresno County Zoo Authority Board conduct its business; and

WHEREAS, the Brown Act, Government Code section 54953(e), makes provisions for remote teleconferencing participation in meetings by members of a legislative body, without compliance with the requirements of Government Code section 54953(b)(3), subject to the existence of certain conditions; and

WHEREAS, a required condition is that a state of emergency is declared by the Governor pursuant to Government Code section 8625, proclaiming the existence of conditions of disaster or of extreme peril to the safety of persons and property within the state caused by conditions as described in Government Code section 8558; and

WHEREAS, a proclamation is made when there is an actual incident, threat of disaster, or extreme peril to the safety of persons and property within the jurisdictions that are within the State's boundaries, caused by natural, technological, or human-caused disasters; and

WHEREAS, it is further required that state or local officials have imposed or recommended measures to promote social distancing, or, the Fresno County Zoo Authority Board meeting in person would present imminent risks to the health and safety of attendees; and

WHEREAS, the Fresno County Zoo Authority Board previously adopted Resolution No. 21-001, finding that the requisite conditions exist for the Fresno County Zoo Authority Board to conduct remote teleconference meetings without compliance with paragraph (3) of subdivision (b) of section 54953; and

WHEREAS, as a condition of extending the use of the provisions found in section 54953(e), the Fresno County Zoo Authority Board must reconsider the circumstances of the state of emergency that exists the State, and the Fresno County Zoo Authority Board has done so; and

WHEREAS, such conditions persist in the State, specifically, Governor Gavin Newsom has declared a state of emergency, due to the outbreak of novel coronavirus COVID-19 in the State of California ("State of Emergency"); and

WHEREAS, because COVID-19 transmission continues to be widespread in Fresno County, the COVID-19 Delta variant is highly transmissible, and may cause more severe illness, local hospitals currently have few available intensive care and hospital beds, and the meeting space of the Fresno County Zoo Authority Board is a relatively confined space, which restricts social distancing, meeting in person would present imminent risks to the health or safety of attendees; and

WHEREAS, the Fresno County Zoo Authority Board does hereby find that the proclaimed State of Emergency, and conditions causing imminent risk to attendees have caused, and will continue to cause, conditions of peril to the safety of persons attending Board meetings of the Fresno County Zoo Authority, and continue to directly impact the ability of the Board members to meet safely in person, and the Board desires to re-acknowledge the proclamation of the State of Emergency by the Governor of the State of California; and

WHEREAS, as a consequence of the State of Emergency persisting, the Fresno County Zoo Authority Board does hereby find that the Fresno County Zoo Authority shall continue to conduct its Board meetings without compliance with paragraph (3) of subdivision (b) of Government Code section 54953, as authorized by subdivision (e) of section 54953, and that the Fresno County Zoo Authority shall continue to comply with the requirements to provide the public with access to its Board meetings, as prescribed in paragraph (2) of subdivision (e) of section 54953; and

WHEREAS, the Fresno County Zoo Authority shall continue to conduct teleconference Board meetings in a manner that protects the statutory and constitutional rights of the parties and the public appearing before the Fresno County Zoo Authority Board, including, but not limited to: the Fresno County Zoo Authority shall continue to give notice of the meeting and post agendas, use Zoom for its remote Board meetings, comply with the required comment periods for the public attending its meetings remotely, not require public comments to be submitted in advance of the meeting, and if the Fresno County Zoo Authority experiences any technical difficulties transmitting the Board meeting, or allowing real-time comments during a Board meeting, the Fresno County Zoo Authority Board shall take no further actions until those problems are resolved.

NOW, THEREFORE, THE FRESNO COUNTY ZOO AUTHORITY BOARD DOES HEREBY RESOLVE AS FOLLOWS:

Section 1. Recitals. The Recitals set forth above are true and correct, and are incorporated into this Resolution by this reference.

Section 2. Affirmation that State of Emergency Persists. The Fresno County Zoo Authority Board hereby reconsiders the conditions of the State of Emergency, and affirms that because

COVID-19 transmission continues to be widespread in Fresno County, the COVID-19 Delta variant is highly transmissible, and may cause more severe illness, local hospitals currently have few available intensive care and hospital beds, the meeting space of the Fresno County Zoo Authority Board is a relatively confined space, which restricts social distancing, the State of Emergency continues to directly impact the ability of the Board members to meet safely in person, and meeting in person would continue to present imminent risks to the health or safety of attendees.

Section 3. Re-acknowledgement of Governor's Proclamation of a State of Emergency. The Fresno County Zoo Authority Board hereby re-acknowledges the Governor of the State of California's Proclamation of State of Emergency, effective as of its issuance date of March 4, 2020.

Section 4. Description of Imminent Risk. The Fresno County Zoo Authority Board does hereby find that the proclaimed State of Emergency, and conditions causing imminent risk to attendees, as described above, continue to directly impact the ability of the Board members to meet safely in person, and have caused, and will continue to cause, conditions of peril to the safety of persons attending Board meetings of the Fresno County Zoo Authority.

Section 5. Remote Teleconference Meetings. The staff and Board of the Fresno County Zoo Authority are hereby authorized and directed to take all actions necessary to carry out the intent and purpose of this Resolution, including conducting open and public Board meetings in accordance with Government Code section 54953(e), and all other applicable provisions of the Brown Act.

Section 6. Effective Date of Resolution. This Resolution shall take effect immediately upon its adoption, and shall be effective until the earlier of (i) December 24, 2021, or such time the Fresno County Zoo Authority Board adopts a subsequent resolution in accordance with Government Code section 54953(e)(3) to extend the time during which the Fresno County Zoo Authority Board may continue to teleconference without compliance with paragraph (3) of subdivision (b) of section 54953.

PASSED AND ADOPTED by the Fresno County Zoo Authority Board this 24th day of November, 2021, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

Paul A. Toste, DVM
Chairman
Fresno County Zoo Authority Board



AGENDA ITEM 5

DATE: November 24, 2021

TO: Fresno County Zoo Authority Board

FROM: Jon Forrest Dohlin, Chief Executive Officer
Fresno Chaffee Zoo Corporation

SUBJECT: Zoo Director's Report

RECOMMENDED ACTION:

Receive Fresno Chaffee Zoo Director's report.



AGENDA ITEM 6

DATE: November 24, 2021

TO: Fresno County Zoo Authority Board

FROM: Nora Crow, Contracted Chief Financial Officer
Fresno Chaffee Zoo Corporation

SUBJECT: September 2021 Year-to-Date Financial Report

RECOMMENDED ACTION:

Receive Fresno Chaffee Zoo Corporation September 2021 Year-to-Date Financial Report and October Early Insights

ATTACHMENTS:

September 2021 Financial Report



Financial Report

September 2021 YTD
October 2021 Early Insights

Summary

September 2021

Key Takeaway: Attendance continues to come in below monthly budget since full reopening of CA on 6/15/21; Zoorassic continues to exceed revenue expectations, bringing in approx. \$728K more than budget; Safari Night held with \$220K gross receipts and est. net inc. of \$150K; accreditation costs YTD reflected in financials is \$163K

- \$11,346,087 self-generated revenue YTD (27% above budget)
- \$12,416,219 total expenses (4% below budget)
- \$1,070,132 operating deficit (less than budgeted deficit of \$4,043,463)
- \$1,635,281 operating surplus with MZ support (budgeted deficit of \$166,463)
- \$22,976,812 net surplus – MZ Capital Funds, Depreciation, Investment Income/Interest, PPP1 Forgiveness

October Preliminary 2021 Key Notes:

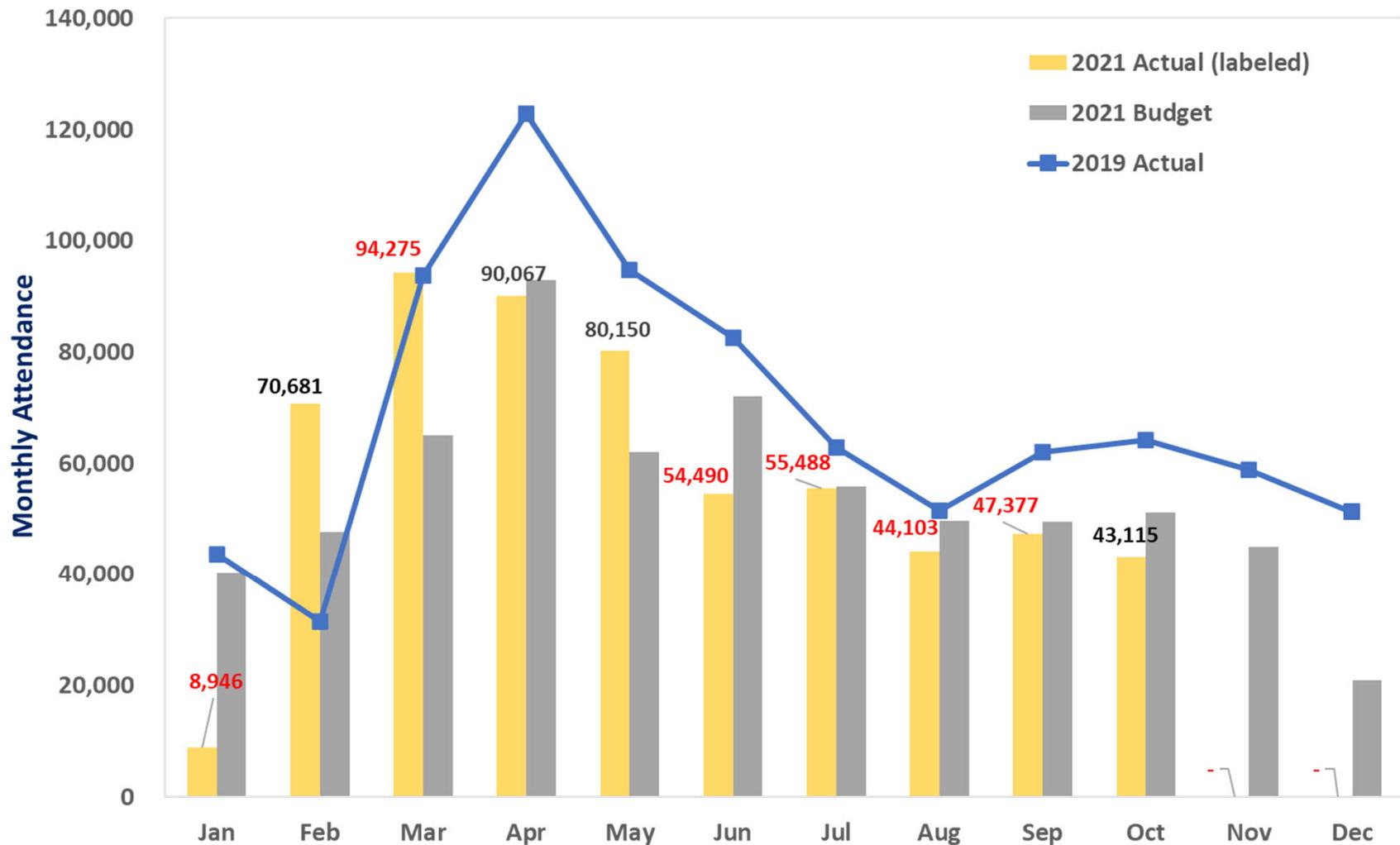
- PPP2 Forgiveness application submission in process – ERC expected to net roughly \$2M
- Accreditation work continues on strong, with approximately \$285K in expenses incurred YTD of the anticipated \$400-550K, excluding SLC Biotanks of \$600K
- Issued Conservation Grants of \$206K
- ZooBoo was wildly successful, multiple nights sold out for the Event
- Broke attendance slump and exceeded monthly budget for first time since May 2021
- Preliminary self-generated revenue YTD of approx. \$12,511,000 (Budget: \$9,934,000)

2021 – Attendance

September 2021 = 47,377 (76% of 2019, 95% of budget)

September 2021 YTD Attendance = 545,577 (85% of 2019, 102% of budget)

October 2021 YTD attendance = 602,600 (85% of 2019, 103% of budget)



Sept. '21 YTD – Variance Analysis vs. Budget

Summary	Actuals	FY 21 Budgeted	FY 20 Diff.	% Diff.	FY 20 Actual	FY 20 Diff.	% Diff.
Attendance	47,377	49,500	(2,123)	(4%)	62,038	(14,661)	(24%)
Revenue	\$11,346,087	\$8,917,200	\$2,428,887	27%	\$5,820,527	\$5,525,560	95%
Personnel Expenses	\$7,246,477	\$8,325,757	(\$1,079,280)	(13%)	\$7,075,835	\$170,642	2%
Other Expenses	\$5,169,742	\$4,634,906	\$534,836	12%	\$3,637,891	\$1,531,851	42%
Operations Surplus (Deficit)	(\$1,070,132)	(\$4,043,463)	\$2,973,331	74%	(\$4,893,199)	\$3,823,068	78%
Measure Z Operating	\$2,705,413	\$3,877,000	(\$1,171,587)	(30%)	\$4,412,013	(\$1,706,600)	(39%)
Operations + MZ Surplus (Deficit)	\$1,635,281	(\$166,463)	\$1,801,744	nm	(\$481,187)	\$2,116,468	nm
Other Non-Operating	\$21,341,530	\$611,290	\$20,730,240	nm	\$4,547,391	\$16,794,140	369%
Net Surplus (Deficit)	\$22,976,812	\$444,827	\$22,531,985	5065%	\$4,066,204	\$18,910,608	465%

Revenue - Selected Detail	Actuals	FY 21 Budgeted	FY 20 Diff.	% Diff.	FY 20 Actual	FY 20 Diff.	% Diff.
Admissions	\$4,529,263	\$3,424,000	\$1,105,263	32%	\$1,747,541	\$2,781,722	159%
Membership	\$1,995,906	\$1,543,000	\$452,906	29%	\$897,648	\$1,098,259	122%
Food Services/Gift Shop	\$1,306,763	\$1,144,000	\$162,763	14%	\$533,120	\$773,643	145%
Dinosaur Exhibit	\$1,372,008	\$644,000	\$728,008	113%	\$462,413	\$909,595	197%
Grants/Fundraising, ex-bequest	\$140,961	\$202,500	(\$61,539)	(30%)	\$198,768	(\$57,807)	(29%)
Bequest - unrestricted	-	nm	nm	nm	\$318,750	nm	nm
Other	\$2,001,186	\$1,959,700	\$41,486	2%	\$706,037	\$1,295,149	183%
Revenue	\$11,346,087	\$8,917,200	\$2,428,887	27%	\$5,820,527	\$5,525,560	95%

Expenses - Selected Detail	Actuals	FY 21 Budgeted	FY 20 Diff.	% Diff.	FY 20 Actual	FY 20 Diff.	% Diff.
Personnel - Animal/Vet.	\$3,080,836	\$3,341,567	(\$260,731)	(8%)	\$3,096,383	(\$15,547)	(1%)
Personnel - Education	\$968,938	\$952,089	\$16,849	2%	\$798,160	\$170,777	21%
Personnel - Maint./Hort.	\$687,747	\$986,608	(\$298,861)	(30%)	\$643,437	\$44,310	7%
Personnel - Other	\$2,508,956	\$3,045,493	(\$536,537)	(18%)	\$2,537,855	(\$28,899)	(1%)
Animal Services	\$365,368	\$327,978	\$37,390	11%	\$317,505	\$47,863	15%
Dinosaur Exhibit	\$453,544	\$532,700	(\$79,156)	(15%)	\$442,906	\$10,637	2%
Utilities	\$576,430	\$734,597	(\$158,167)	(22%)	\$598,347	(\$21,917)	(4%)
Repairs & Replacements	\$578,721	\$303,729	\$274,992	91%	\$325,497	\$253,224	78%
Contracted/Prof. Services	\$822,566	\$510,540	\$312,026	61%	\$567,400	\$255,166	45%
Conservation	\$15,579	\$235,000	(\$219,421)	(93%)	\$699	\$14,880	2127%
Other	\$2,357,536	\$1,990,362	\$367,174	18%	\$1,385,538	\$971,998	70%
Operating Expenses	\$12,416,219	\$12,960,663	(\$544,444)	(4%)	\$10,713,727	\$1,702,492	16%

Per Capita Spending on Grounds (1 of 3)

Price Reference

Selected Ticket Prices	Non-Member				Member			
	2022	2021	2020	2019	2022	2021	2020	2019
Adult Ticket	\$14.95	\$14.95	\$14.95	\$12.95	-	-	-	-
Child Ticket	\$8.95	\$8.95	\$8.95	\$7.95	-	-	-	-
Giraffe Feeding	\$5.00	\$5.00	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00
Stingray Bay Admission	\$4.00	\$4.00	\$2.00	\$2.00	-	-	-	-
Stingray Bay Feeding	\$2.00	\$2.00	\$2.00	\$1.00	\$2.00	\$2.00	\$2.00	\$1.00
Adult Zoorassic Park	\$6.00	\$6.00	\$5.00	\$4.00	\$5.00	\$5.00	\$5.00	\$4.00
Child Zoorassic Park	\$5.00	\$5.00	\$4.00	\$3.00	\$4.00	\$4.00	\$4.00	\$3.00

Note: Additional prices/discounts offered for seniors, groups, total experience ticketholders, etc. Free attendance includes babies, complimentary ticketholders, etc. Members can purchase Zoorassic Park season passes.

Per Capita Spending on Grounds (2 of 3)

Capture Rates & Average Revenue for Experiences

	September 2021	August 2021	July 2021	September 2019
Attendance	47,377	44,103	55,488	62,038
General Admission	28,876	27,044	34,829	35,224
Total Experience GA	7,310	7,482	9,486	6,161
Members	17,839	16,342	19,087	21,186
Programs & Events (P&E)	662	717	1,572	5,628
Giraffe Feeding				
Attendance	13,121	13,594	17,827	17,606
Total Experience	7,310	7,482	9,486	6,161
Revenue	\$62,802	\$65,982	\$83,078	\$46,874
Capture Rate	28%	31%	32%	28%
Capture Rate, ex. P&E	24%	27%	28%	28%
Average Revenue	\$4.79	\$4.85	\$4.66	\$2.66
Stingray Bay				
Attendance	13,975	13,034	17,569	17,705
Total Experience	7,310	7,482	9,486	6,161
Revenue	\$32,720	\$34,280	\$45,154	\$19,634
Capture Rate	29%	30%	32%	29%
Capture Rate, ex. P&E	30%	30%	33%	31%
Average Revenue	\$2.34	\$2.63	\$2.57	\$1.11
Zoorassic Park				
Attendance	21,511	20,700	26,445	30,185
Total Experience	7,310	7,482	9,486	6,161
Revenue	\$97,942	\$96,062	\$119,519	\$106,729
Capture Rate	45%	47%	48%	49%
Capture Rate, ex. P&E	46%	48%	49%	54%
Average Revenue	\$4.55	\$4.64	\$4.52	\$3.54

Per Capita Spending on Grounds (3 of 3)

	September 2021	August 2021	July 2021	September 2019
General Admission	28,876	27,044	34,829	35,224
Total Experience GA	7,310	7,482	9,486	6,161
	25%	28%	27%	17%
Members	17,839	16,342	19,087	21,186
Attendance ex P&E	46,715	43,386	53,916	56,410
Giraffe	13,121	13,594	17,827	17,606
Stingray	13,975	13,034	17,569	17,705
Zoorassic	21,511	20,700	26,445	30,185
P&E attendance	662	717	1,572	5,628
Total attendance	47,377	44,103	55,488	62,038
Admissions	\$347,182	\$311,099	\$398,329	\$349,193
Food	\$66,708	\$64,120	\$82,800	\$68,152
Gift Shop	\$36,069	\$34,205	\$46,857	\$32,968
Giraffe	\$62,802	\$65,982	\$83,078	\$46,874
Stingray	\$32,720	\$34,280	\$45,154	\$19,634
Zoorassic	\$97,942	\$96,062	\$119,519	\$106,729
Revenue sub-total	\$643,423	\$605,748	\$775,737	\$623,550
Admissions	\$7.43	\$7.17	\$7.39	\$6.19
Food	\$1.43	\$1.48	\$1.54	\$1.21
Gift	\$0.77	\$0.79	\$0.87	\$0.58
Giraffe	\$1.34	\$1.52	\$1.54	\$0.83
Stingray	\$0.70	\$0.79	\$0.84	\$0.35
Zoorassic	\$2.10	\$2.21	\$2.22	\$1.89
Per capita (GA & members)	\$13.77	\$13.96	\$14.39	\$11.05
Admissions	\$7.33	\$7.05	\$7.18	\$5.63
Food	\$1.41	\$1.45	\$1.49	\$1.10
Gift	\$0.76	\$0.78	\$0.84	\$0.53
Giraffe	\$1.33	\$1.50	\$1.50	\$0.76
Stingray	\$0.69	\$0.78	\$0.81	\$0.32
Zoorassic	\$2.07	\$2.18	\$2.15	\$1.72
Per capita (all attendance)	\$13.58	\$13.73	\$13.98	\$10.05

FCZC Balance Sheet – September 2021

	September 2021	September 2020
ASSETS		
Current Assets		
Cash	\$3,650,900	\$1,637,922
Short Term Investments-Retention	\$1,688,488	\$77,164
Accounts Receivable	\$6,675,842	\$5,759,090
Prepaid Expenses	\$125,516	\$256,312
Deferred Maintenance	\$1,561	\$72,402
Total Current Assets	\$12,142,307	\$7,802,890
Other Assets		
Long Term Investments	\$17,843,071	\$12,543,946
Buildings, Equipment, Vehicles, and Furniture (net)	\$3,770,497	\$3,730,650
Exhibits	\$56,428,883	\$63,166,249
Construction in Progress	\$35,285,027	\$7,988,326
Goodwill	\$83,640	\$103,829
Total Other Assets	\$113,411,118	\$87,533,000
TOTAL ASSETS	\$125,553,426	\$95,335,890
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts Payable and Accrued Liabilities	\$7,366,921	\$6,019,353
Line of Credit/Loan Account	\$0	\$1,028,289
Loan Account PPP	\$1,853,770	\$1,702,700
Retention Payable	\$1,938,748	\$227,210
Long-Term Liabilities	\$243,779	\$0
Total Liabilities	\$11,403,218	\$8,977,552
Net Assets		
Fund Balance-Without donor restriction	\$113,084,978	\$85,083,361
Fund Balance-With donor restriction	\$977,476	\$1,202,664
Total Net Assets	\$114,150,207	\$86,358,338
TOTAL LIABILITIES AND NET ASSETS	\$125,553,426	\$95,335,890

FCZC Balance Sheet – October 2021 DRAFT

	October 2021	October 2020
ASSETS		
Current Assets		
Cash	\$3,600,532	\$2,470,754
Short Term Investments-Retention	\$1,842,416	\$167,288
Accounts Receivable	\$3,430,103	\$4,917,255
Prepaid Expenses	\$235,910	\$310,675
Deferred Maintenance	\$1,561	\$72,402
Total Current Assets	\$9,110,522	\$7,938,374
Other Assets		
Long Term Investments	\$18,518,186	\$12,444,134
Buildings, Equipment, Vehicles, and Furniture (net)	\$3,770,497	\$3,699,903
Exhibits	\$56,428,883	\$63,166,249
Construction in Progress	\$35,304,238	\$9,376,717
Goodwill	\$83,640	\$103,829
Total Other Assets	\$114,105,444	\$88,790,833
TOTAL ASSETS	\$123,215,966	\$96,729,207
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts Payable and Accrued Liabilities	\$4,799,618	\$6,557,255
Line of Credit/Loan Account	\$0	\$1,023,617
Loan Account PPP	\$1,853,770	\$1,702,700
Retention Payable	\$1,938,746	\$304,660
Long-Term Liabilities	\$243,779	\$0
Total Liabilities	\$8,835,913	\$9,588,232
Net Assets		
Fund Balance-Without donor restriction	\$113,302,854	\$85,862,610
Fund Balance-With donor restriction	\$985,871	\$1,206,786
Total Net Assets	\$114,380,053	\$87,140,975
TOTAL LIABILITIES AND NET ASSETS	\$123,215,966	\$96,729,207

DRAFT - subject to
final month-end
adjustments