



## **FRESNO COUNTY ZOO AUTHORITY**

### **MEETING AGENDA**

**9:00 AM, Wednesday, July 26, 2023**

**Fresno Chaffee Zoo**

**Simba Room**

**894 West Belmont Avenue, Fresno, CA 93728**

**(559) 498-5910**

1. Call to Order
2. Roll Call
3. Approve Agenda
4. Public Comments  
This portion of the meeting is reserved for persons desiring to address the board on matters within the Board's jurisdiction that are not on the agenda. Attention is called to the fact that the Board is prohibited from taking any action on matters that are not on the agenda. Members of the public are limited to three minutes to speak during Public Comments as well as for each item on the agenda. Before beginning comments, please state for the record your name and affiliation, if any
5. Approve Consent Agenda Items  
These matters are routine in nature and are usually approved by a single vote. Prior to action by the Board, the public will be given the opportunity to remove any item from the Consent Calendar. Items removed from the Consent Calendar may be heard immediately following approval of the Consent Calendar
  - a. Review and approve minutes of May 24, 2023
  - b. Review and approve payment of County of Fresno June 2023 invoice for Professional and Specialized Services in the amount of \$16,476.95 for services through June 2023
  - c. Receive Treasurer's Reports for May, June and fourth quarter 2023
6. Receive Fresno Chaffee Zoo Corporation 2022 Annual Audit from Price Paige & Company
7. Approve Fresno's Chaffee Zoo Corporation fiscal year 2023 Measure Z Capital funds totaling \$120, for reimbursement of Bank Fees to wire reimbursement funds to the Zoo

8. Receive Fresno Chaffee Zoo Director's report
9. Receive Fresno Chaffee Zoo Corporation's May 2023 Year-to-Date Financial Report and June 2023 Early Insights
10. Review next meeting dates and revise if necessary:
  - Wednesday, August 30, 2023
  - Wednesday, September 27, 2023
11. Receive staff reports
12. Chair's comments
13. Board Member comments
14. Adjourn

All supporting documentation is available for public review in the office of the Fresno County Zoo Authority, 2281 Tulare Street, Room 304, Fresno, 93721, during regular business hours.

For further information, please contact Ronald Alexander, Zoo Authority Coordinator, at 600-1710, email [zooauthority@co.fresno.ca.us](mailto:zooauthority@co.fresno.ca.us), or visit [www.zooauthority.org](http://www.zooauthority.org). Requests for disability-related modification or accommodation needed in order to participate in the meeting must be made to the Zoo Authority Coordinator no later than 9:00 a.m. on the day prior to the meeting.



**FRESNO COUNTY ZOO AUTHORITY**

**ACTION SUMMARY MINUTES**

**9:00 AM, Wednesday, May 24, 2023**

**Fresno Chaffee Zoo**

**Simba Room**

**894 West Belmont Avenue, Fresno, CA 93728**

**(559) 498-5910**

1. Call to Order  
**CHAIRMAN ROMAN CALLED THE MEETING TO ORDER AT 9:03AM.**
2. Roll Call  
**A QUORUM WAS PRESENT WITH MEMBERS ROMAN, GARABEDIAN, HERZOG, TOSTE, WATERHOUSE AND ARIAS IN ATTENDANCE.**
3. Approve Agenda  
**MEMBER TOSTE MOVED TO APPROVE THE AGENDA. SECONDED BY MEMBER ARIAS. THE MOTION PASSED UNANIMOUSLY.**
4. Public Comments  
This portion of the meeting is reserved for persons desiring to address the board on matters within the Board's jurisdiction that are not on the agenda. Attention is called to the fact that the Board is prohibited from taking any action on matters that are not on the agenda. Members of the public are limited to three minutes to speak during Public Comments as well as for each item on the agenda. Before beginning comments, please state for the record your name and affiliation, if any  
**HELD. NONE RECEIVED.**
5. Approve Consent Agenda Items  
These matters are routine in nature and are usually approved by a single vote. Prior to action by the Board, the public will be given the opportunity to remove any item from the Consent Calendar. Items removed from the Consent Calendar may be heard immediately following approval of the Consent Calendar
  - a. Review and approve minutes of April 12, 2023
  - b. Review and approve payment of County of Fresno May 2023 invoice for Professional and Specialized Services in the amount of \$37,078.83 for services through April 2023
  - c. Receive Treasurer's Reports for March, quarter ending March, and April 2023

**MEMBER ARIAS MOVED TO APPROVE THE CONSENT ITEMS. SECONDED BY MEMBER WATERHOUSE. MEMBER TOSTE OBSTAINED GIVEN HE WAS NOT PRESENT DURING THE MEETING. THE MOTION PASSED WITH FIVE IN FAVOR, ONE ABSTAINED, NO OPPOSITIONS.**

6. Approve and authorize the estimated administrative appropriations and revenues for the 2023-2024 budget year  
**MEMBER TOSTE MOVED TO APPROVE THE FY 2023-24 ADMINISTRATIVE BUDGET. SECONDED BY MEMBER HERZOG. THE MOTION PASSED UNANIMOUSLY.**
7. Receive Fresno Chaffee Zoo Director's report  
**RECEIVED. CEO JON DOHLIN REPORTED ON THE FIRST RELEASE OF THE ENDANGERED BLUNTNOSED LEOPARD LIZARDS. REPORTED ON THE SUCCESSFUL OPENING OF BUTTERFLY GARDENS. REPORTED ON KINGDOMS OF ASIA. REPORTED ON THE POTENTIAL OF EXCEEDING CONTINGENCIES FOR THIS PROJECT.**
8. Receive Fresno Chaffee Zoo Corporation's March 2023 Year-to-Date Financial Report and April 2023 Early Insights  
**RECEIVED. CFO NORA CROW REPORT ON MARCH KEY TAKEAWAYS: ATTENDANCE, SELF-GENERATED REVENUE, EXPENSES, OPERATING DEFICIT AND SURPLUS. REPORTED ON THE SAME INFO FOR APRIL. DISCUSSIONS REGARDING SOLAR ENSUED. REPORTED ON PER CAPITA SPENDING AND THE BALANCE SHEET.**
9. Review next meeting date and revise if necessary:
  - Wednesday, June 28, 2023  
**NO CHANGES WERE MADE TO THE MEETING CALENDAR.**
10. Receive staff reports  
**AUDITOR STAFF REPORTED ON A QUESTION FROM MEMBER ARIAS DURING THE PREVIOUS MEETING, WHICH WAS REGARDING FUNDS FROM INTEREST EARNED. NO ADDITIONAL REPORTS RECEIVED.**
11. Chair's comments  
**ROMAN THANKED EVERYONE AND LOOKED FORWARD TO SEEING ALL LATER THAT EVENING.**
12. Board Member comments  
**DISCUSSION REGARDING THE LOCATION OF THE NEXT MEETING. MEMBER GARABEDIAN STATED SHE HAD FLYERS FOR SAFARI NIGHT.**
13. Tour of Kingdoms of Asia and Butterfly Gardens
14. Adjourn  
**THERE BEING NO FURTHER BUSINESS BEFORE THE BOARD, CHAIRMAN ROMAN ADJOURNED THE MEETING AT 11:24AM.**

All supporting documentation is available for public review in the office of the Fresno County Zoo Authority, 2281 Tulare Street, Room 304, Fresno, 93721, during regular business hours.

For further information, please contact Ronald Alexander, Zoo Authority Coordinator, at 600-1710, email [zooauthority@co.fresno.ca.us](mailto:zooauthority@co.fresno.ca.us), or visit [www.zooauthority.org](http://www.zooauthority.org). Requests for disability-related modification or accommodation needed in order to participate in the meeting must be made to the Zoo Authority Coordinator no later than 9:00 a.m. on the day prior to the meeting.

## AGENDA ITEM 5.b



Invoice for Professional Services in Support of the Zoo Authority  
Billing Hours and Expenses through June 2023

Invoice Number  
07-ZOO-072623

**July 26, 2023**

TO: Zoo Authority Board  
c/o County of Fresno  
2281 Tulare St. Room 304  
Fresno, CA 93721

<b>Department / Title</b>	<b>Hours</b>	<b>Rates</b>	<b>Cost</b>
<i>ACTTC FR&amp;A</i>			
<i>Accounting &amp; Finance Div Chief</i>	4.25	\$171.00	\$726.75
<i>Accounting &amp; Finance Manager</i>	20.08	\$137.60	\$2,763.01
<i>Accountant II</i>		\$124.30	\$0.00
<i>Accountant I</i>	47.08	\$98.20	\$4,623.26
<i>Account Clerk I</i>		\$56.16	\$0.00
<i>Account Clerk II</i>	33.10	\$94.60	\$3,131.26
<i>County Counsel</i>			
<i>Deputy County Counsel</i>	5.00	\$159.00	\$795.00
<i>CAO</i>			
<i>Board Coordinator</i>	34.00	\$130.52	\$4,437.68
<b>Professional Services Total</b>	<b>143.51</b>		<b>\$16,476.95</b>
<b>Office Expense Total</b>			
<b>Invoice Total</b>			<b>\$16,476.95</b>







**Fresno County  
Administrative Office**

**INVOICE**

2281 Tulare Street, Room 304  
Fresno, CA 93721  
559-600-1710

**DATE:** June 30, 2023  
**INVOICE #** 1016  
**FOR:** *Zoo Authority  
Administration*

**Bill To:**  
Zoo Authority

DESCRIPTION	AMOUNT
Zoo Authority Board Coordinator Services May and June 2023	\$ 4,437.68
<b>TOTAL</b>	\$ 4,437.68



**Fresno County Zoo Authority  
Treasurer's Report  
Unaudited Cash Basis  
For the Month Ended May 31, 2023**

Summary of Measure Z Proceeds			
Tax Proceeds Received:			
-	Measure Z - Sales Tax Proceeds	\$	1,807,486.16
	Total Proceeds Received:	\$	1,807,486.16
Tax Proceeds Allocated:			
-	Allocation to Zoo Authority Fund (2%)	\$	36,149.72
-	Allocation to Trust Fund for Operations and Capital Projects (98%)		1,771,336.44
	Total Proceed Allocations	\$	1,807,486.16
Cash Balance by Fund			
<b>Zoo Authority Fund</b>	<b>&gt;&gt; Administrative Fund</b>	<b>2%</b>	
	Beginning Cash Balance	\$	2,852,557.29
Receipts:	- Measure Z Sales Tax Proceeds		66,515.36
	Net Increase/(Decrease) to Cash		66,515.36
	<b>Ending Cash Balance - Zoo Authority Administrative Fund</b>	<b>\$</b>	<b>2,919,072.65</b>
	<b>Trust Fund for FCZC Operations and Capital Projects</b>	<b>98%</b>	
	Beginning Cash Balance	\$	35,497,774.53
	<b>&gt;&gt;&gt; Operations Fund</b>		
	Beginning Cash Balance		7,183,203.38
Receipts:	- Measure Z Sales Tax Proceeds		1,086,417.60
Disbursements:	- FCZC Operations Claim #2023-03		(735,771.39)
	- Wire Fees		(20.00)
	Net Increase/(Decrease) to Cash		350,626.21
	<b>Ending Cash Balance - Available for Operations</b>	<b>\$</b>	<b>7,533,829.59</b>
	<b>&gt;&gt;&gt; Capital Facilities Project Fund</b>		
	Beginning Cash Balance	\$	28,314,571.15
Receipts:	- Measure Z Sales Tax Proceeds		2,172,835.21
Disbursements:	FCZC Capital Claim #2023-03C		(1,615,672.83)
	Net Increase/(Decrease) to Cash		557,162.38
	<b>Ending Cash Balance - Available for Capital Projects</b>		<b>28,871,733.53</b>
	<b>Ending Balance Available for Operations and Capital Projects</b>	<b>\$</b>	<b>36,405,563.12</b>

By Staff \_\_\_\_\_

Date \_\_\_\_\_

Accepted \_\_\_\_\_

Date \_\_\_\_\_

\* Interest receipts are recorded in the month received rather than in the month earned and were calculated on an annual percentage rate of 2.409 as of March 31, 2023.



## Fresno County Zoo Authority

### SUMMARY OF MEASURE Z SALES TAX PROCEEDS

	PRIOR FISCAL YEARS			CURRENT FISCAL YEAR			
	2019-2020	2020-21	2021-22	2022-23			
	ACTUAL	ACTUAL	ACTUAL	BUDGETED	ACTUAL	BUDGET TO ACTUAL	
	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	VARIANCE	
July	\$ 1,436,673	1,493,025	2,124,574	\$ 2,188,311	\$ 2,050,253	\$ (138,058)	-6.31%
August	1,123,640	1,669,386	1,637,692	1,588,561	1,848,761	260,200	16.38%
September	1,367,439	1,417,789	1,638,799	1,622,411	1,702,532	80,121	4.94%
October	1,571,111	1,609,453	1,919,542	1,977,128	1,857,650	(119,478)	-6.04%
November	1,073,344	1,437,716	1,649,471	1,698,955	1,871,323	172,368	10.15%
December	1,194,027	1,302,722	1,573,898	1,558,159	1,739,869	181,710	11.66%
January	1,263,406	1,388,858	1,555,927	1,602,605	1,599,634	(2,971)	-0.19%
February	1,707,967	1,728,158	2,256,736	2,234,169	2,189,378	(44,791)	-2.00%
March	1,063,584	1,292,553	1,529,499	1,514,204	1,622,972	108,768	7.18%
April	1,031,402	1,513,199	1,542,639	1,588,918	1,518,282	(70,636)	-4.45%
May	989,444	1,632,214	1,972,403	1,265,653	1,807,486	541,833	42.81%
June	1,105,857	1,682,042	1,712,649		-	-	
<b>Total</b>	<b>\$ 14,927,894</b>	<b>18,167,115</b>	<b>21,113,829</b>	<b>\$ 18,839,074</b>	<b>\$ 19,808,140</b>	<b>\$ 969,066</b>	<b>5.14%</b>

**TOTAL MEASURE Z PROCEEDS FROM INCEPTION \$ 242,453,109**



**Fresno County Zoo Authority  
Treasurer's Report  
Unaudited Cash Basis  
For the Month Ended May 31, 2023**

Summary of Quarterly Interest Receipts											
Fund	Subclass	Description	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter		Total Interest
			1st Alloc.	2nd Alloc.	1st Alloc.	2nd Alloc.	1st Alloc.	2nd Alloc.	1st Alloc.	2nd Alloc.	
Date Received			7/19/2022	9/13/2022	10/20/2022	12/20/2022	1/19/2023	3/29/2023	4/19/2023		
4845	10000	Zoo Authority	665.80	8,254.38	723.75	10,015.21	707.81	13,649.58	627.51		\$ 34,644.04
4850	10000	FCZC - Operations	1,964.27	24,352.41	1,995.06	27,607.34	1,889.68	36,441.11	1,758.97		\$ 96,008.84
4850	42700	FCZC - CP	6,972.61	86,444.11	7,402.20	102,430.68	6,958.25	134,185.03	6,527.38		\$ 350,920.26
<b>Total</b>			<b>\$ 9,602.68</b>	<b>\$ 119,050.90</b>	<b>\$ 10,121.01</b>	<b>\$ 140,053.23</b>	<b>\$ 9,555.74</b>	<b>\$ 184,275.72</b>	<b>\$ 8,913.86</b>	<b>\$ -</b>	<b>\$ 481,573.14</b>
<b>For Fiscal Year Ending June 30, 2023</b>											



**Fresno County Zoo Authority  
Capital Projects Fund Cash Flow  
For the Month Ended May 31, 2023**

**Cash Balance as of 05/31/2023** \$ 28,871,734

**DEDUCTIONS (earmarked projects, FY22-23 expenditures paid through claim 2023-03C):**

Zooplex Construction - June 2020	577,198
Asia Construction -July 2020	2,805,975
Asia Design - December 2017	354,793
Zooplex Design- August 2017	105,565
African River - June 2016	2,830,350
Mixed Species Exhibit Design - June 2021	51,848
SLC Biotank Design - Jan 2022	881
Mixed Species Exhibit Construction - July 2022/Nov 2022	6,745,887
SLC Biotank/Chiller - Construction - June 2022	770,340
Conservation Building - Construction - Sept 2022	1,448,075
Energy Efficiency - June 2022	562,211

**Total Deductions:** \$ (16,253,123)

**TOTAL:** \$ 12,618,611



**Fresno County Zoo Authority  
Operations Fund Cash Flow  
For the Month Ended May 31, 2023**

**Cash Balance as of 05/31/2023** \$ 7,533,830

**DEDUCTIONS (Remaining budgets, paid through claim 2023-03):**

Marketing	440
Animal	2,891,289
Veterinary	299,214
Utilities	680,310
Animal Feed	427,436
Interest/Bank Charges	20
Maintenance-General Equipment	34,679
Maint.-Water/Water Standby	42,990
Visitor Services	55,050
Commissary	222,806
Maintenance	778,254
Medical, Dental & Lab Supplies	24,222

**Total Deductions:** \$ (5,456,710)

**TOTAL:** \$ 2,077,120



**Fresno County Zoo Authority  
Administration Fund Cash Flow  
For the Month Ended May 31, 2023**

**Cash Balance as of 05/31/2023** \$ 2,919,073

**DEDUCTIONS**

**(FY 22-23 Remaining budgets, ZA Claim paid through May 31, 2023):**

Telephone Charges	250
Memberships	500
Office Expense	6,000
Postage	1,000
PeopleSoft Financials Charges	731
Professional & Specialized Ser	93,715
Data Processing Services	1,500
Publications & Legal Notices	500
Trans, Travel & Education	2,500

**Total Deductions:** \$ (106,696)

**TOTAL:** \$ 2,812,377



**Fresno County Zoo Authority  
Treasurer's Report  
Unaudited Cash Basis  
For the Quarter Ended June 30, 2023**

Summary of Measure Z Proceeds			
Tax Proceeds Received:			
-	Measure Z - Sales Tax Proceeds	\$	5,005,498.21
	Total Proceeds Received:	\$	5,005,498.21
Tax Proceeds Allocated:			
-	Allocation to Zoo Authority Fund (2%)		100,109.96
-	Allocation to Trust Fund for Operations and Capital Projects (98%)		4,905,388.25
	Total Proceed Allocations	\$	5,005,498.21
Cash Balance by Fund			
<b>Zoo Authority Fund</b>	<b>&gt;&gt; Administrative Fund</b>	2%	
	Beginning Cash Balance		\$ 2,872,136.27
Receipts:	- Measure Z Sales Tax Proceeds		100,109.96
	- Interest Received		16,618.50
Disbursements:	- PeopleSoft Financial Charges		(449.61)
	- ZA Staff Invoice Reimbursement for Professional Services		(57,285.32)
	Net Increase/(Decrease) to Cash		58,993.53
	<b>Ending Cash Balance - Zoo Authority Administrative Fund</b>	<b>\$</b>	<b>2,931,129.80</b>
Trust Fund for FCZC Operations and Capital Projects			
		98%	
	Beginning Cash Balance		\$ 37,586,344.29
	<b>&gt;&gt;&gt; Operations Fund</b>		
	Beginning Cash Balance		<b>8,037,724.19</b>
Receipts:	- Measure Z Sales Tax Proceeds		1,635,129.41
	- Interest Received		46,583.01
Disbursements:	- FCZC April Operations Claims #2023-02		(856,259.78)
Disbursements:	- FCZC May Operations Claim #2023-03		(735,771.39)
	- FCZC June Operations Claim #2023-04		(693,860.28)
	- Wire Fees		(60.00)
	Net Increase/(Decrease) to Cash		(604,239.03)
	<b>Ending Cash Balance - Available for Operations</b>	<b>\$</b>	<b>7,433,485.16</b>
	<b>&gt;&gt;&gt; Capital Facilities Project Fund</b>		
	Beginning Cash Balance		<b>\$ 29,548,620.10</b>
Receipts:	- Measure Z Sales Tax Proceeds		3,270,258.84
	- Interest Received		172,865.32
Disbursements:	- FCZC April Capital Claim 2023-02C		(1,240,576.33)
	- FCZC May Capital Claim 2023-03C		(1,615,672.83)
	- FCZC June Capital Claim 2023-04C		(1,325,100.26)
	Net Increase/(Decrease) to Cash		(738,225.26)
	<b>Ending Cash Balance - Available for Capital Projects</b>		<b>28,810,394.84</b>
	<b>Ending Balance Available for Operations and Capital Projects</b>	<b>\$</b>	<b>36,243,880.00</b>
	<b>Total Interest Received During the Quarter</b>		<b>236,066.83</b>

By Staff \_\_\_\_\_

Date \_\_\_\_\_

Accepted \_\_\_\_\_

Date \_\_\_\_\_

\* Interest receipts are recorded in the month received rather than in the month earned and were calculated on an annual percentage rate of 2.409 as of March 31, 2023.



**Fresno County Zoo Authority  
Treasurer's Report  
Unaudited Cash Basis  
For the Month Ended June 30, 2023**

Summary of Measure Z Proceeds			
Tax Proceeds Received:			
-	Measure Z - Sales Tax Proceeds	\$	1,679,730.04
Total Proceeds Received:		\$	1,679,730.04
Tax Proceeds Allocated:			
-	Allocation to Zoo Authority Fund (2%)	\$	33,594.60
-	Allocation to Trust Fund for Operations and Capital Projects (98%)		1,646,135.44
Total Proceed Allocations		\$	1,679,730.04
Cash Balance by Fund			
<b>Zoo Authority Fund</b>			
>> Administrative Fund		2%	
		Beginning Cash Balance	\$ 2,919,072.65
Receipts:	- Measure Z Sales Tax Proceeds	%	33,594.60
	- Interest Received		15,990.99
Disbursements:	ZA Staff Invoice Reimbursement for Professional Services		(37,078.83)
	- PeopleSoft Financial Charges		(449.61)
		Net Increase/(Decrease) to Cash	12,057.15
		<b>Ending Cash Balance - Zoo Authority Administrative Fund</b>	<b>\$ 2,931,129.80</b>
Trust Fund for FCZC Operations and Capital Projects			
		98%	
		Beginning Cash Balance	\$ 36,405,563.12
>>> Operations Fund			
		Beginning Cash Balance	7,533,829.59
Receipts:	- Measure Z Sales Tax Proceeds		548,711.81
	- Interest Received		44,824.04
Disbursements:	- FCZC Operations Claim #2023-04		(693,860.28)
	- Wire Fees		(20.00)
		Net Increase/(Decrease) to Cash	(100,344.43)
		<b>Ending Cash Balance - Available for Operations</b>	<b>\$ 7,433,485.16</b>
>>> Capital Facilities Project Fund			
		Beginning Cash Balance	\$ 28,871,733.53
Receipts:	- Measure Z Sales Tax Proceeds		1,097,426.63
	- Interest Received		166,337.94
Disbursements:	- FCZC Capital Claim #2023-04C		(1,325,100.26)
		Net Increase/(Decrease) to Cash	(61,335.69)
		<b>Ending Cash Balance - Available for Capital Projects</b>	<b>28,810,397.84</b>
		<b>Ending Balance Available for Operations and Capital Projects</b>	<b>\$ 36,243,883.00</b>
		<i>Total Interest Received During the Month</i>	<i>227,152.97</i>

By Staff \_\_\_\_\_

Date \_\_\_\_\_

Accepted \_\_\_\_\_

Date \_\_\_\_\_

\* Interest receipts are recorded in the month received rather than in the month earned and were calculated on an annual percentage rate of 2.409 as of March 31, 2023.



## Fresno County Zoo Authority

### SUMMARY OF MEASURE Z SALES TAX PROCEEDS

	PRIOR FISCAL YEARS			CURRENT FISCAL YEAR			
	2019-2020	2020-21	2021-22	2022-23			
	ACTUAL	ACTUAL	ACTUAL	BUDGETED	ACTUAL	BUDGET TO ACTUAL	
	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	VARIANCE	
July	\$ 1,436,673	1,493,025	2,124,574	\$ 2,188,311	\$ 2,050,253	\$ (138,058)	-6.31%
August	1,123,640	1,669,386	1,637,692	1,588,561	1,848,761	260,200	16.38%
September	1,367,439	1,417,789	1,638,799	1,622,411	1,702,532	80,121	4.94%
October	1,571,111	1,609,453	1,919,542	1,977,128	1,857,650	(119,478)	-6.04%
November	1,073,344	1,437,716	1,649,471	1,698,955	1,871,323	172,368	10.15%
December	1,194,027	1,302,722	1,573,898	1,558,159	1,739,869	181,710	11.66%
January	1,263,406	1,388,858	1,555,927	1,602,605	1,599,634	(2,971)	-0.19%
February	1,707,967	1,728,158	2,256,736	2,234,169	2,189,378	(44,791)	-2.00%
March	1,063,584	1,292,553	1,529,499	1,514,204	1,622,972	108,768	7.18%
April	1,031,402	1,513,199	1,542,639	1,588,918	1,518,282	(70,636)	-4.45%
May	989,444	1,632,214	1,972,403	1,265,653	1,807,486	541,833	42.81%
June	1,105,857	1,682,042	1,712,649	1,287,883	1,679,730	391,847	30.43%
<b>Total</b>	<b>\$ 14,927,894</b>	<b>18,167,115</b>	<b>21,113,829</b>	<b>\$ 20,126,957</b>	<b>\$ 21,487,870</b>	<b>\$ 1,360,913</b>	<b>6.76%</b>

**TOTAL MEASURE Z PROCEEDS FROM INCEPTION \$ 244,132,839**



**Fresno County Zoo Authority  
Treasurer's Report  
Unaudited Cash Basis  
For the Month Ended June 30, 2023**

Summary of Quarterly Interest Receipts											
Fund	Subclass	Description	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter		Total Interest
			1st Alloc.	2nd Alloc.	1st Alloc.	2nd Alloc.	1st Alloc.	2nd Alloc.	1st Alloc.	2nd Alloc.	
Date Received			7/19/2022	9/13/2022	10/20/2022	12/20/2022	1/19/2023	3/29/2023	4/19/2023	6/27/2023	
4845	10000	Zoo Authority	665.80	8,254.38	723.75	10,015.21	707.81	13,649.58	627.51	15,990.99	\$ 50,635.03
4850	10000	FCZC - Operations	1,964.27	24,352.41	1,995.06	27,607.34	1,889.68	36,441.11	1,758.97	44,824.04	\$ 140,832.88
4850	42700	FCZC - CP	6,972.61	86,444.11	7,402.20	102,430.68	6,958.25	134,185.03	6,527.38	166,337.94	\$ 517,258.20
<b>Total</b>			<b>\$ 9,602.68</b>	<b>\$ 119,050.90</b>	<b>\$ 10,121.01</b>	<b>\$ 140,053.23</b>	<b>\$ 9,555.74</b>	<b>\$ 184,275.72</b>	<b>\$ 8,913.86</b>	<b>\$ 227,152.97</b>	<b>\$ 708,726.11</b>

For Fiscal Year Ending June 30, 2023



**Fresno County Zoo Authority  
Capital Projects Fund Cash Flow  
For the Month Ended June 30, 2023**

<b>Cash Balance as of 06/30/2023</b>		<b>\$ 28,810,395</b>
 <b>DEDUCTIONS (earmarked projects, FY22-23 expenditures paid through claim 2023-04C):</b>		
<b>Zooplex Construction - June 2020</b>	506,521	
<b>Asia Construction - July 2020</b>	2,502,084	
<b>Asia Design - December 2017</b>	332,693	
<b>Zooplex Design- August 2017</b>	105,565	
<b>African River - June 2016</b>	2,830,350	
<b>Mixed Species Exhibit Design - June 2021</b>	50,048	
<b>SLC Biotank Design - Jan 2022</b>	881	
<b>Mixed Species Exhibit Construction - July 2022/Nov 2022</b>	6,442,248	
<b>SLC Biotank/Chiller - Construction - June 2022</b>	256,391	
<b>Conservation Building - Construction - Sept 2022</b>	1,339,031	
<b>Energy Efficiency - June 2022</b>	562,211	
<b>Total Deductions:</b>		<u><u>\$ (14,928,023)</u></u>
 <b>TOTAL:</b>		 <u><u>\$ 13,882,372</u></u>



**Fresno County Zoo Authority  
Operations Fund Cash Flow  
For the Month Ended June 30, 2023**

**Cash Balance as of 06/30/2023** \$ 7,433,485

**DEDUCTIONS (Remaining budgets, paid through claim 2023-04):**

Marketing	440
Animal	2,488,657
Veterinary	281,641
Utilities	620,949
Animal Feed	378,115
Interest/Bank Charges	0
Maintenance-General Equipment	32,819
Maint.-Water/Water Standby	36,309
Visitor Services	55,050
Commissary	193,898
Maintenance	655,491
Medical, Dental & Lab Supplies	19,462

**Total Deductions:** \$ (4,762,831)

**TOTAL:** \$ 2,670,654



**Fresno County Zoo Authority  
Administration Fund Cash Flow  
For the Month Ended June 30, 2023**

**Cash Balance as of 06/30/2023** \$ 2,931,130

**DEDUCTIONS**

(FY 22-23 Remaining budgets, ZA Claim paid through June 30, 2023):

Telephone Charges	250
Memberships	500
Office Expense	6,000
Postage	1,000
PeopleSoft Financials Charges	281
Professional & Specialized Ser	56,636
Data Processing Services	1,500
Publications & Legal Notices	500
Trans, Travel & Education	2,500

**Total Deductions:** \$ (69,167)

**TOTAL:** \$ 2,861,963



## AGENDA ITEM 6

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DATE: July 26, 2023  
TO: Fresno County Zoo Authority Board  
FROM: Henry Oum, Audit Partner, Price Paige & Company  
SUBJECT: Zoo Corporation 2022 Annual Audit

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### RECOMMENDED ACTION:

**Receive Fresno Chaffee Zoo Corporation 2022 Annual Audit from Price Paige & Company.**

### DISCUSSION:

Fresno Chaffee Zoo Corporation engaged Price Paige & Company to perform an annual audit. The Zoo Authority procedures state that the audit report, related financial statements, and the Independent Accountant's Report on Applying Agreed-Upon Procedures issued by the independent auditor shall be received by the Authority no later than June 30th of the year following the end of the ZooCorp fiscal year. As Authority or ZooCorp business warrants, the Authority may choose to hear the report presentation by June 30th, or at their next meeting. At least 15 days prior to the meeting, ZooCorp shall provide a copy of the audit presentation for the Authority's meeting agenda, and the Administrator will post a notice of the presentation to the Authority's website.

The Zoo Authority board coordinator received the report on June 29, 2023 and is being brought before your Board at the next available meeting.

### ATTACHMENTS:

2022 Agreed Upon Procedures  
2022 Report of Independent Auditors



INDEPENDENT ACCOUNTANT'S REPORT  
ON APPLYING AGREED-UPON PROCEDURES

To the Board of Directors  
Fresno's Chaffee Zoo Corporation  
Fresno, California

We have performed the procedures enumerated below on the underlying records and schedules related to Measure Z funds of Fresno's Chaffee Zoo Corporation (the Corporation) for the year ended December 31, 2022. The Corporation's management is responsible for the underlying records and schedules.

The Corporation has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose of examining the underlying records and schedules related to Measure Z funds. Additionally, the Fresno County Zoo Authority (the Authority) has agreed to and acknowledged that the procedures performed are appropriate for its purposes. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs of all users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes.

The procedures and associated findings are as follows:

1. Review 100% of reimbursements to the Corporation for Measure Z funded expense line items paid by all other entities or third parties other than the Authority for purposes of determining if any operating and/or capital project expenses reimbursed by the Authority were also reimbursed by a different entity or third party.

Finding: No exceptions were found as a result of applying these procedures.

2. Review a sample of at least 75% population coverage of Measure Z claims submitted for operations and capital projects, to determine if Measure Z funded expenses were accounted for separately.

Finding: No exceptions were found as a result of applying these procedures.

We were engaged by the Corporation to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to and did not conduct an audit or review engagement, the objective of which would be the expression of an opinion or conclusion, respectively, on the underlying records and schedules of the Corporation related to Measure Z funds. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of the Corporation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

This report is intended solely for the information and use of the Fresno's Chaffee Zoo Corporation and the Fresno County Zoo Authority, and is not intended to be, and should not be, used by anyone other than these specified parties.

*Price Paige & Company*

Clovis, California  
June 27, 2023

570 N. Magnolia Avenue, Suite 100  
Clovis, CA 93611

tel 559.299.9540

fax 559.299.2344



**FRESNO'S CHAFFEE ZOO CORPORATION  
FINANCIAL STATEMENTS**

**FOR THE YEARS ENDED  
DECEMBER 31, 2022 AND 2021**

**FRESNO'S CHAFFEE ZOO CORPORATION**  
**FRESNO, CALIFORNIA**

**DECEMBER 31, 2022 AND 2021**

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Fresno's Chaffee Zoo Corporation  
Fresno, California

**Opinion**

We have audited the accompanying financial statements of Fresno's Chaffee Zoo Corporation (the Corporation), a nonprofit organization, which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Corporation as of December 31, 2022, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Corporation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

**Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

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In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Inventory of Capital Assets Purchased with Measure Z Funds is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

#### **Report on Summarized Comparative Information**

We have previously audited the Corporation's 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated June 10, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

*Price Paige & Company*

Clovis, California  
June 27, 2023

## **FINANCIAL STATEMENTS**

**FRESNO'S CHAFFEE ZOO CORPORATION**  
**STATEMENT OF FINANCIAL POSITION**  
**DECEMBER 31, 2022**

(With Summarized Financial Information as of December 31, 2021)

	Without Donor Restrictions	With Donor Restrictions	Total	
			2022	2021
<b>ASSETS</b>				
Current assets:				
Cash and cash equivalents	\$ 3,962,163	\$ -	\$ 3,962,163	\$ 5,547,986
Accounts receivable	5,793,674	-	5,793,674	7,621,883
Investments, short term (Note 6)	7,345,651	958,975	8,304,626	8,385,716
Pledges receivable	20,000	-	20,000	18,000
Right of use assets, current (Note 5)	23,228	-	23,228	-
Beneficial use of land, current (Note 4)	-	87,575	87,575	87,575
Prepaid expenses	372,775	-	372,775	381,459
Total current assets	17,517,491	1,046,550	18,564,041	22,042,619
Pledges receivable	77,000	10,000	87,000	10,000
Investments, long term (Note 6)	8,357,817	74,130	8,431,947	10,222,676
Equipment and facilities, net (Note 7)	111,022,045	-	111,022,045	100,598,676
Right of use assets, long term (Note 5)	62,276	-	62,276	-
Beneficial use of land, long term (Note 4)	-	5,124,751	5,124,751	5,212,326
Other assets, net	69,219	-	69,219	80,755
Total assets	<u>\$ 137,105,848</u>	<u>\$ 6,255,431</u>	<u>\$ 143,361,279</u>	<u>\$ 138,167,052</u>
<b>LIABILITIES AND NET ASSETS</b>				
Current liabilities:				
Accounts payable	\$ 6,078,573	\$ -	\$ 6,078,573	\$ 6,869,371
Accrued expenses	743,669	-	743,669	703,489
Current maturities of operating lease liabilities (Note 5)	23,228	-	23,228	-
Current maturities of finance lease liabilities (Note 5)	29,319	-	29,319	28,856
Current maturities of note payable (Note 9)	-	-	-	206,346
Deferred revenue (Note 12)	1,324,200	-	1,324,200	1,272,505
Total current liabilities	8,198,989	-	8,198,989	9,080,567
Long-term operating lease liabilities, net (Note 5)	62,276	-	62,276	-
Long-term finance lease liabilities, net (Note 5)	33,665	-	33,665	62,521
Long-term portion note payable (Note 9)	-	-	-	1,647,424
Total liabilities	<u>8,294,930</u>	<u>-</u>	<u>8,294,930</u>	<u>10,790,512</u>
Net assets:				
Without donor restrictions:				
Undesignated	119,189,888	-	119,189,888	109,136,193
Board designated (Note 10 & 11)	9,621,030	-	9,621,030	11,872,431
Total without donor restrictions	128,810,918	-	128,810,918	121,008,624
With donor restrictions (Note 10 & 11)	-	6,255,431	6,255,431	6,367,916
Total net assets	<u>128,810,918</u>	<u>6,255,431</u>	<u>135,066,349</u>	<u>127,376,540</u>
Total liabilities and net assets	<u>\$ 137,105,848</u>	<u>\$ 6,255,431</u>	<u>\$ 143,361,279</u>	<u>\$ 138,167,052</u>

See Independent Auditor's Report and Notes to the Financial Statements.

**FRESNO'S CHAFFEE ZOO CORPORATION**  
**STATEMENT OF ACTIVITIES**  
**FOR THE YEAR ENDED DECEMBER 31, 2022**  
(With Summarized Financial Information for the Year Ended December 31, 2021)

	Without Donor	With Donor	Total	
	Restrictions	Restrictions	2022	2021
Revenue, support and other income/(expense):				
Revenue:				
Admissions	\$ 6,843,813	\$ -	\$ 6,843,813	\$ 7,775,591
Membership	2,346,942	-	2,346,942	2,528,522
Merchandise, food, and beverage	2,356,516	-	2,356,516	2,091,858
Special events, net of direct expenses of \$929,392 and \$363,865	281,461	-	281,461	841,296
Education	1,086,080	-	1,086,080	312,974
Sponsorships	165,500	-	165,500	107,000
	<u>13,080,312</u>	<u>-</u>	<u>13,080,312</u>	<u>13,657,241</u>
Total revenue				
Support:				
Measure Z (for capital projects)	14,649,772	-	14,649,772	27,637,018
Measure Z (for facility operations)	6,826,009	-	6,826,009	5,088,303
Contributions				
Cash and financial assets	789,146	40,147	829,293	587,616
Nonfinancial assets	102,429	-	102,429	194,055
	<u>22,367,356</u>	<u>40,147</u>	<u>22,407,503</u>	<u>33,506,992</u>
Total support				
Other income/(expense):				
Investment income, net	739,768	3,166	742,934	972,122
Net investment gains (losses)	(4,485,331)	(20,989)	(4,506,320)	844,636
Paycheck protection program	1,879,418	-	1,879,418	1,715,622
Employee retention credit	-	-	-	1,904,560
Loss on disposal of assets	(69,723)	-	(69,723)	(27,952)
Other income	28,099	-	28,099	82,548
	<u>(1,907,769)</u>	<u>(17,823)</u>	<u>(1,925,592)</u>	<u>5,491,536</u>
Total other income				
Total revenues, support and other before net assets released from restrictions	33,539,899	22,324	33,562,223	52,655,769
Net assets released from restrictions	134,809	(134,809)	-	-
Total revenue, support, and other after net assets released from restrictions	<u>33,674,708</u>	<u>(112,485)</u>	<u>33,562,223</u>	<u>52,655,769</u>
Expenses:				
Program services	22,207,415	-	22,207,415	18,536,740
Supporting services:				
Management and general	2,792,032	-	2,792,032	2,810,045
Fundraising	872,967	-	872,967	493,317
	<u>25,872,414</u>	<u>-</u>	<u>25,872,414</u>	<u>21,840,102</u>
Total expenses				
Changes in net assets	<u>\$ 7,802,294</u>	<u>\$ (112,485)</u>	<u>\$ 7,689,809</u>	<u>\$ 30,815,667</u>

See Independent Auditor's Report and Notes to the Financial Statements.

**FRESNO'S CHAFFEE ZOO CORPORATION  
STATEMENT OF CHANGES IN NET ASSETS  
FOR THE YEAR ENDED DECEMBER 31, 2022**

(With Summarized Financial Information for the Year Ended December 31, 2021)

	Without Donor Restrictions	With Donor Restrictions	Total	
			2022	2021
Net assets, beginning of year	\$ 121,008,624	\$ 6,367,916	\$ 127,376,540	\$ 91,173,397
Prior period adjustment	-	-	-	5,387,476
Net assets, beginning of year, restated	121,008,624	6,367,916	127,376,540	96,560,873
Changes in net assets	<u>7,802,294</u>	<u>(112,485)</u>	<u>7,689,809</u>	<u>30,815,667</u>
Net assets, ending of year	<u>\$ 128,810,918</u>	<u>\$ 6,255,431</u>	<u>\$ 135,066,349</u>	<u>\$ 127,376,540</u>

See Independent Auditor's Report and Notes to the Financial Statements.

**FRESNO'S CHAFFEE ZOO CORPORATION**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED DECEMBER 31, 2022**  
(With Summarized Financial Information for the Year Ended December 31, 2021)

	Program Services					Supporting Services		Total	
	Animal	Exhibits &	Education &	Membership &	Program	Management &		2022	2021
	Management	Grounds	Conservation	Visitor Services	Subtotal	General	Fundraising		
Advertising	\$ -	\$ -	\$ -	\$ 717,791	\$ 717,791	\$ -	\$ 12,500	\$ 730,291	\$ 638,226
Animal services	619,783	-	-	-	619,783	-	-	619,783	466,155
Bank and credit card fees	47,526	36,635	16,151	94,691	195,003	31,558	8,641	235,202	123,441
Behind the scenes	-	-	1,313	-	1,313	-	-	1,313	239
Community support	-	-	-	-	-	-	2,500	2,500	-
Conservation	-	-	275,981	-	275,981	-	-	275,981	287,190
Contracted services	68,940	299,371	24,902	230,695	623,908	355,774	158,038	1,137,720	950,598
Depreciation and amortization	130,301	4,622,301	27,940	173,217	4,953,759	90,025	12,864	5,056,648	4,607,337
Dinosaur exhibit expense	-	-	-	570,088	570,088	-	-	570,088	554,582
Dues and subscriptions	16,191	7,175	3,805	25,842	53,013	12,168	1,859	67,040	65,233
Equipment expense	67,128	148,914	13,601	81,873	311,516	10,245	2,233	323,994	308,488
Fleet expense	1,378	37,752	1,359	340	40,829	226	79	41,134	29,791
Food and catering	7,239	5,884	12,638	27,683	53,444	6,504	28,427	88,375	40,812
Insurance	50,116	39,046	17,241	101,169	207,572	33,626	9,195	250,393	204,613
Interest	2,106	1,641	724	4,251	8,722	1,413	386	10,521	20,041
Information technology	2,057	10,675	8,119	28,070	48,921	338,314	2,908	390,143	327,324
Lease expense	17,528	13,656	6,030	35,384	72,598	11,761	3,216	87,575	87,575
Mileage, tolls, and parking	721	-	-	185	906	433	433	1,772	318
Miscellaneous	19,751	15,442	6,795	40,386	82,374	31,033	4,099	117,506	66,174
Office supplies	4,318	926	12,742	8,590	26,576	10,115	1,247	37,938	34,085
Personnel	5,054,148	1,414,008	1,901,417	2,521,760	10,891,333	1,535,972	529,490	12,956,795	10,281,988
Postage	7,562	2	-	14,114	21,678	836	11,200	33,714	38,162
Printing	-	389	-	49,641	50,030	-	5,433	55,463	89,852
Professional services	105,142	81,671	9,233	58,399	254,445	62,008	18,804	335,257	298,508
Recognition	1,435	-	-	-	1,435	1,281	49	2,765	9,817
Recruiting	-	-	-	-	-	44,354	-	44,354	67,936
Repairs and maintenance	179,155	203,254	443	27,694	410,546	5,376	-	415,922	735,524
Signage	-	-	-	44,603	44,603	-	160	44,763	72,291
Specialized services	430	882	420	-	1,732	1,603	7,918	11,253	10,502
Staff development	63,934	2,604	19,030	16,394	101,962	30,988	2,064	135,014	32,462
Supplies	227,050	241,506	105,715	30,134	604,405	225	6,655	611,285	395,809
Taxes	614	478	211	1,239	2,542	412	113	3,067	2,111
Telephone	18,772	14,473	6,390	37,499	77,134	13,232	3,408	93,774	108,426
Uniforms	-	-	-	-	-	19,758	-	19,758	37,761
Utilities	212,817	165,824	73,212	429,620	881,473	142,792	39,048	1,063,313	846,731
<b>Total expenses</b>	<b>\$ 6,926,142</b>	<b>\$ 7,364,509</b>	<b>\$ 2,545,412</b>	<b>\$ 5,371,352</b>	<b>\$ 22,207,415</b>	<b>\$ 2,792,032</b>	<b>\$ 872,967</b>	<b>\$ 25,872,414</b>	<b>\$ 21,840,102</b>

See Independent Auditor's Report and Notes to the Financial Statements.

**FRESNO'S CHAFFEE ZOO CORPORATION**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021**

	2022	2021
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Changes in net assets	\$ 7,689,809	\$ 30,815,667
Adjustments to reconcile change in net assets to net cash and cash equivalents from operating activities:		
Depreciation and amortization	5,056,648	4,607,337
Net investment (gains) losses	4,506,320	(844,636)
Loss on disposal	69,723	27,952
Reduction in basis of right-of-use assets	5,597	-
Beneficial use of land	87,575	-
Forgiveness of paycheck protection program loan	(1,853,770)	(1,715,622)
Changes in assets and liabilities:		
Accounts receivable	1,828,209	(329,260)
Pledges receivable	(79,000)	32,000
Prepaid expenses	8,684	(259,314)
Accounts payable	(790,798)	1,163,779
Accrued expenses	40,180	(111,308)
Operating lease liabilities	(5,597)	-
Deferred revenue	51,695	110,805
	<u>16,615,275</u>	<u>33,497,400</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of equipment and facilities	(15,538,204)	(27,936,480)
Purchase of investments	(3,033,247)	(6,732,335)
Proceeds from sale of investments	398,746	2,706,209
	<u>(18,172,705)</u>	<u>(31,962,606)</u>
Net cash and cash equivalents used for investing activities		
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Payments on line of credit	-	(775,694)
Proceeds from borrowings under long-term debt	-	1,853,770
Principal payments on finance leases	(28,393)	(15,933)
	<u>(28,393)</u>	<u>1,062,143</u>
Net cash and cash equivalents used for financing activities		
Net change in cash and cash equivalents	(1,585,823)	2,596,937
Cash and cash equivalents, beginning of year	<u>5,547,986</u>	<u>2,951,049</u>
Cash and cash equivalents, end of year	<u>\$ 3,962,163</u>	<u>\$ 5,547,986</u>
<b>Supplemental cash flow information:</b>		
Non-cash transactions:		
Donated materials and services	<u>\$ 102,429</u>	<u>\$ 194,055</u>
Donated stock	<u>\$ 50,274</u>	<u>\$ -</u>
Right-of-use assets after ASC842 implementation	<u>\$ 91,101</u>	<u>\$ -</u>
Transfer of construction in progress to equipment and facilities	<u>\$ 12,336,375</u>	<u>\$ 3,387,803</u>

See Independent Auditor's Report and Notes to the Financial Statements.

**FRESNO'S CHAFFEE ZOO CORPORATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2022 AND 2021**

**NOTE 1 – NATURE OF ORGANIZATION**

**Nature of Operations**

Fresno's Chaffee Zoo Corporation (the Corporation) was formed as a not-for-profit public benefit corporation in 2005, under the laws of the State of California. The Fresno Chaffee Zoo (the Zoo) is an animal conservation and care facility located in Fresno, California. Pursuant to a lease agreement dated January 1, 2006, between the City of Fresno (the City) and the Corporation, the City transferred management and financial responsibility for the Zoo to the Corporation. The Corporation operates and maintains the facility and operates the programs to support wildlife conservation, education, and professional animal management in the community.

The Corporation's main revenue sources can be grouped into two categories: earned revenues (including revenue from the sale of admission tickets, entrance fees for special exhibits and animal feeding experiences, membership dues, commissions from food service and retail sales, special events income, and education program fees) and public support (including contributions made by donors, and support received from Measure Z, a transactions and use tax levied at a rate of 0.1%, collected in Fresno County).

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**New Accounting Pronouncements**

In September 2020, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2020-07, Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets. The standard requires nonprofits to expand their financial statement presentation and disclosure of contributed nonfinancial assets, including in-kind contributions. The standard includes disclosure of information on an entity's policies on contributed nonfinancial assets about monetization and utilization during the reporting period, information on donor-imposed restrictions, and valuation techniques. The new standards, as amended, are to be applied retrospectively to annual reporting periods beginning after June 15, 2021. The Corporation adopted ASU 2020-07 with a date of initial application of January 1, 2022.

In 2022, the Corporation adopted Accounting Standards Update (ASU) 2016-02, Leases, which requires lessees to recognize leases on the statement of financial position and disclose key information about leasing arrangements. The Corporation elected not to restate the comparative period (2021). It also elected not to reassess at adoption (i) expired or existing contracts to determine whether they are or contain a lease, (ii) the lease classification of any existing leases, or (iii) initial direct costs for existing leases. As a result of implementing ASU 2016-02, the Corporation recognized right-of-use assets of \$91,101 and lease liabilities totaling \$91,101 in its statement of financial position as of January 1, 2022. The adoption did not result in a significant effect on amounts reported in the statement of activities for the year ended December 31, 2022.

**Basis of Accounting**

The Corporation prepares its financial statements in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP), which involves the application of accrual accounting; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred regardless of the timing of cash flows.

**FRESNO'S CHAFFEE ZOO CORPORATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2022 AND 2021**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

**Basis of Presentation**

Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

*Without donor restrictions* – Net assets for use in general operations and not subject to use or time restrictions. A portion of these net assets may be designated by the Board of Directors for specific purposes.

*With donor restrictions* – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time, purpose, or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that those resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires, restricted net assets are reclassified to net assets without donor restrictions.

The Statements of Activities, Changes in Net Assets, and Functional Expenses include certain prior-year summarized comparative information in total. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Corporation's financial statements for the year ended December 31, 2021, from which the summarized information was derived.

**Use of Estimates**

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**FRESNO'S CHAFFEE ZOO CORPORATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2022 AND 2021**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

**Revenue Recognition**

The Corporation recognizes revenue from ticket sales at the time of admission or, in the case of a special exhibit, when the ticket is used for entry into the exhibit. Ticket sales that are purchased in advance to be redeemed at a later date are reported as deferred revenue.

Revenue from commissions on the sale of retail merchandise and food and beverage are recognized at the time of purchase by the customer. Special events revenue is recognized upon the event taking place.

Membership dues, which are nonrefundable, are comprised of several performance obligations provided to customers. The value of these performance obligations is deferred initially and recognized as the performance obligations are delivered, which is over the membership period. Membership dues received for future periods are reported as deferred revenue.

Club membership dues have an exchange element based on the value of benefits provided, and a contribution element for the difference between the total dues paid and the exchange element. The Corporation recognizes the exchange portion of club membership dues over the membership period, and the contribution portion immediately.

Revenue from educational programs, such as ZooCamp, are deferred initially and recognized as the performance obligations are delivered, which is ratably over the period of time the program is held. Tuition and fees received for future periods are reported as deferred revenue.

Realized and unrealized gains and losses and investment income derived from investment transactions are included as income in the year earned.

**Measure Z**

On November 2, 2004, the voters of Fresno County approved Measure Z, a transaction and use tax (sales tax) at the rate of 0.1% administered by the Fresno County Zoo Authority (the Zoo Authority), to support the Zoo. On November 4, 2014, Measure Z was extended for an additional ten years. On June 7, 2022, Measure Z was extended for an additional fifteen years.

The Fresno County tax ordinance requires at least 98% of Measure Z tax revenue to be allocated to the Corporation for the purpose of operations, maintenance, and capital projects at the facility. The Zoo Authority, which is charged with the oversight of the administration of the Measure Z funds, is allocated up to 2% of the tax proceeds for the purpose of administration. The Corporation is subject to a budgeting process through which all proposed spending under Measure Z must be reviewed and approved by the Zoo Authority before costs are incurred. Once budgets are approved, documentation showing actual costs expended (referred to as a "claim") must be submitted for reimbursement. All claims submitted are subject to review and approval by the Zoo Authority.

The Corporation recognizes support from Measure Z based on the reimbursable costs incurred during the financial reporting period. Please refer to Note 3 for additional disclosures regarding Measure Z reimbursements.

**FRESNO'S CHAFFEE ZOO CORPORATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2022 AND 2021**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

**Contributions**

Contributions, including unconditional promises to give, are recognized initially at net realizable value as support in the year received. Net realizable value is estimated giving consideration to anticipated future cash receipts (after an allowance is made for uncollectible contributions, if necessary). Contributions to be received after one year are recorded at the present value of their estimated future cash flows.

Conditional promises to give are not included as support until the conditions are substantially met. Amounts received in advance of satisfying the donor-imposed conditions are reported as deferred revenue.

**Contributed Nonfinancial Assets**

The Corporation recognizes contributed nonfinancial assets within revenue, including donated materials, assets, land, space, and professional services. A substantial number of volunteers have made significant contributions of their time to the Corporation's programs and supporting services. The value of this contributed time is not reflected in these financial statements since it does not require a specialized skill.

Donated equipment and supplies are used in various programs within the Corporation. The Corporation estimates the value based on the fair value that would be paid for similar items in the Central Valley.

Donated food and catering services are used in various programs within the Corporation. The Corporation estimates the value based on the fair value that would be paid for similar food and services in the Central Valley.

Donated goods are used for auction for the benefit of various programs within the Corporation. The Corporation estimates the value based on the fair value that would be paid for similar goods in the Central Valley.

Contributed services comprise professional services that would otherwise be purchased. Contributed services are valued and reported at the estimated fair value based on current rates for similar services.

**Cash and Cash Equivalents**

Cash and cash equivalents consist of checking, savings, and money market accounts. The Corporation considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

**Investments**

Marketable investments in equity and debt securities are carried at fair value based upon quoted market prices. The Corporation's Finance Committee is responsible for establishing investment criteria and overseeing the Corporation's investments.

The Corporation maintains master investment accounts that include its donor-restricted and board-designated endowments. Pooling endowment funds for investment purposes has many benefits, including but not limited to, spreading the total risk of each endowment fund and making the risk equal for all funds invested in the master investment accounts, enhancing the investment performance relative to that of an individual fund, and reducing management fees. Realized and unrealized gains and losses from securities in the master investment accounts are allocated monthly to the individual endowments based on the relationship of the fair value of each endowment to the total fair value of the master investment accounts, as adjusted for additions to or deductions from those accounts.

**FRESNO'S CHAFFEE ZOO CORPORATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2022 AND 2021**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

**Accounts Receivable**

Accounts receivable primarily consist of trade receivables and receivables due from the Zoo Authority for reimbursable costs incurred by the Corporation under Measure Z. Management provides for probable uncollectible amounts through provisions for bad debt expense based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to the accounts receivable. At December 31, 2022 and 2021, the Corporation considers all amounts to be fully collectible; therefore, no allowance for doubtful accounts is reflected.

As of December 31, 2022 and 2021, the amounts due to the Corporation for reimbursable costs related to outstanding Measure Z claims were \$3,551,364 and \$5,563,697, respectively.

**Pledges Receivable**

Unconditional promises to give that are expected to be collected within one year are recorded as pledges receivable at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. At December 31, 2022 and 2021, the Corporation considers all amounts to be fully collectible; therefore, no allowance for doubtful accounts is reflected.

**Collections**

While the animal collection represents the Corporation's most cherished asset, in accordance with industry practice, the Corporation's collection of animals is not capitalized and recognized as assets on the statement of financial position. The animal collection has numerous attributes, including species, age, sex, relationship and value to other animals, endangered status, and breeding potential, whereby it is impracticable to assign value. In an ongoing commitment to enhance the worldwide reproduction and preservation of animals, the Corporation exchanges animals with other organizations, but consistent with industry practice, typically does not record any asset or liability when an animal is exchanged with another organization. Generally, expenditures related to animal acquisitions are expensed in the period of acquisition.

**Equipment and Facilities**

Equipment and facilities are carried at cost less accumulated depreciation. Expenditures for major renewals or betterments in excess of \$5,000 for furniture, fixtures, and equipment, and \$30,000 for facilities and improvements that extend the useful lives of property, plant, and equipment are capitalized. Expenditures for maintenance and repairs, including planned major maintenance activities, are charged to expense as incurred. When assets are retired or disposed, the asset's original cost and related accumulated depreciation are eliminated from the accounts and any gain or loss is reflected in the statement of activities. Amortization expense on leasehold improvements is included in depreciation expense and is recorded over the shorter of the estimated useful life of the leasehold improvement or the lease terms that are reasonably assured.

Depreciation of equipment and facilities is provided using the straight-line method based on the following estimated useful lives:

	<u>Years</u>
Buildings, exhibits and improvements	5 to 20
Transportation and equipment	3 to 7
Furniture and fixtures	5

See Independent Auditor's Report.

**FRESNO'S CHAFFEE ZOO CORPORATION**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2022 AND 2021**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

**Impairment of Long-Lived Assets**

Long-lived assets are reviewed for impairment when circumstances indicate the carrying value of an asset may not be recoverable. For assets that are held and used, an impairment is recognized when the estimated undiscounted cash flows associated with the asset or group of assets is less than their carrying value. If impairment exists, an adjustment is made to write the asset down to its fair value, and a loss is recorded as the difference between the carrying value and fair value. Fair values are determined based on quoted market values, discounted cash flows, or internal and external appraisal, as applicable. Assets to be disposed of are carried at the lower of carrying value or estimated net realizable value. No impairment losses were incurred during the years ended December 31, 2022 and 2021, respectively.

**Leases**

The Corporation determines if an arrangement is or contains a lease at inception. Leases are included in right-of-use (ROU) assets and lease liabilities in the statement of financial position. ROU assets and lease liabilities reflect the present value of the future minimum lease payments over the lease term. Operating lease expense is recognized on a straight-line basis over the lease term. The Corporation does not report ROU assets and lease liabilities for its short-term leases (leases with a term of 12 months or less). Instead, the lease payments of those leases are reported as lease expense on a straight-line basis over the lease term.

Lease terms may include options to extend or terminate certain leases. The value of a lease is reflected in the valuation if it is reasonably certain management will exercise an option to extend or terminate a lease.

Operating leases are included in right-of-use assets and long-term liabilities in the statement of financial position. Finance leases are included in property and equipment and long-term liabilities in the statements of financial position.

**Advertising**

The Corporation uses advertising to promote its programs among the audiences it serves. The production costs of advertising are expensed the first time the advertising takes place. Advertising expense was \$730,291 and \$638,226 for the years ended December 31, 2022 and 2021, respectively.

**Income Taxes**

The Corporation is a qualified organization exempt from federal income taxes and state franchise taxes under §501(c)(3) of the Internal Revenue Code (IRC) and §23701d of the California Revenue and Taxation Code, respectively. The Corporation is subject to federal income taxes for any activities that are unrelated to its exempt purpose. Unrelated business income tax, if any, is insignificant and no provision for income taxes has been made.

U.S. GAAP requires Corporation management to evaluate tax positions by the Corporation and recognize a tax liability (or asset) if the Corporation has taken an uncertain position that more likely than not would be sustained upon examination by the Internal Revenue Service.

The Corporation's evaluations for the years ended December 31, 2022 and 2021, respectively, revealed no tax positions that would have a material impact on the financial statements. The tax returns of the Corporation are subject to examination by federal and state taxing authorities. However, there are currently no examinations in progress or pending.

**FRESNO'S CHAFFEE ZOO CORPORATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2022 AND 2021**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

**Financial Instruments**

Financial instruments, which potentially subject the Corporation to concentrations of credit risk, consist principally of cash and cash equivalents and investments. The Corporation maintains its cash in various bank deposit accounts which, at times, may exceed federally insured limits. The amounts that exceed federally insured limits were approximately \$4,063,000 and \$7,726,000 at December 31, 2022 and 2021, respectively. The Corporation has not experienced any losses in such accounts. The Corporation attempts to limit its credit risk associated with cash equivalents and investments by utilizing outside investment managers to place the Corporation's investments with highly rated corporate and financial institutions. Management believes that the Corporation is not exposed to any significant credit risk related to concentrations.

**Functional Allocation of Expenses**

Expenses which apply to more than one functional category have been allocated among program services, management and general, and fundraising on a reasonable basis that is consistently applied. Most expenses of the Corporation are allocated based on overall usage estimates, with the exception of personnel and staff development, which are allocated on the basis of estimated time and effort, and depreciation and amortization, which is allocated using a direct identification methodology.

**Reclassifications**

Certain prior year amounts have been reclassified to conform to the current year presentation. Reclassifications had no impact on the Corporation's net assets at December 31, 2021.

**NOTE 3 – MEASURE Z**

As disclosed in Note 2, the Corporation receives funding from Measure Z, a transaction and use tax collected in Fresno County. Pursuant to the bylaws of the Zoo Authority, a minimum of two-thirds of the tax revenue allocated to the Corporation must be used for capital projects, while the remaining amount may be used for facility operations, including maintenance.

The following table presents Measure Z reimbursable costs, by project name and purpose, incurred for capital projects for the years ended December 31:

	Design	Construction	Total	
			2022	2021
Ambassador Animal Center	\$ 548	\$ 11,165	\$ 11,713	\$ 1,941,363
Energy Efficiency	-	345,891	345,891	-
Kingdoms of Asia	371,707	10,969,088	11,340,795	18,741,868
Miscellaneous	-	2,886	2,886	84,590
Mixed Species	104,832	140,565	245,397	-
SLC Biotank	77,682	276,220	353,902	-
Zooplex Building	102,263	2,246,815	2,349,078	6,869,077
	<u>657,032</u>	<u>13,992,630</u>	<u>14,649,662</u>	<u>27,636,898</u>
Bank and credit card fees	<u>110</u>	<u>-</u>	<u>110</u>	<u>120</u>
<b>Total</b>	<b><u>\$ 657,142</u></b>	<b><u>\$ 13,992,630</u></b>	<b><u>\$ 14,649,772</u></b>	<b><u>\$ 27,637,018</u></b>

**FRESNO'S CHAFFEE ZOO CORPORATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2022 AND 2021**

**NOTE 3 – MEASURE Z** (Continued)

The following table presents Measure Z reimbursable expenses, by expense line item, incurred for facility operations for the years ended December 31:

	<u>2022</u>	<u>2021</u>
Animal services and supplies	\$ 526,690	\$ 546,279
Personnel:		
Animal care	3,955,000	2,615,411
Commissary	205,000	-
Education	-	386,000
Guest services and security	-	358,946
Maintenance and horticulture	728,690	407,987
Veterinary	448,019	292,000
Repairs and maintenance	87,500	73,000
Utilities	<u>875,000</u>	<u>408,550</u>
	6,825,899	5,088,173
Bank and credit card fees	<u>110</u>	<u>130</u>
 Total	 <u>\$ 6,826,009</u>	 <u>\$ 5,088,303</u>

**NOTE 4 – BENEFICIAL USE OF LAND**

According to the terms of the lease agreement (the Agreement) between the City and the Corporation, dated January 1, 2006 (the Commencement Date), the City transferred management and financial responsibility for the Zoo to the Corporation. Under the Agreement, the City owns the Zoo grounds and structures existing at the Commencement Date, and the Corporation is, and will be, the owner of all the improvements constructed after the Commencement Date. As of the Commencement Date, the Corporation has assumed all obligations with respect to the animals cared for, housed, or otherwise kept at the Zoo during the term of the Agreement.

The lease rate is \$1 per year paid through the term of the Agreement. The lease expires January 1, 2036, with an option to extend for an additional 25-year period or two additional 10-year periods. Improvements and animals shall become the property of the City when the lease is terminated or expires. The annual rental value was estimated to be approximately \$87,575 per year through 2035 and \$162,954 per year through 2060. For each of the years ended December 31, 2022 and 2021, lease expense of \$87,575 was recorded in connection with this lease agreement.

The values to be recognized on the use of land for the years ended December 31 are as follows:

	<u>City of Fresno</u>
2023	\$ 87,575
2024	87,575
2025	87,575
2026	87,575
2027 and thereafter	<u>4,862,026</u>
 Total	 <u>\$ 5,212,326</u>

See Independent Auditor's Report.

**FRESNO'S CHAFFEE ZOO CORPORATION  
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**NOTE 5 – LEASES**

Right-of-use assets represent the Corporation's right to use underlying assets for the lease term, and the lease liabilities represent the Corporation's obligation to make lease payments arising from these leases. The ROU assets and lease liabilities were calculated based on the present value of future lease payments over the lease terms.

The Corporation leases office space and equipment for administrative purposes under operating leases expiring on various dates through 2027. The Corporation leases machinery and equipment for program purposes under financing leases expiring at various dates through 2025.

The following is a schedule of minimum lease commitments for the years ending December 31:

	<u>Operating</u>	<u>Finance</u>
2023	\$ 23,228	\$ 29,319
2024	23,228	28,856
2025	20,291	4,809
2026	10,058	-
2027 and thereafter	<u>8,699</u>	<u>-</u>
Total	<u>\$ 85,504</u>	<u>\$ 62,984</u>

Lease expense for the years ended December 31, 2022 and 2021, was \$33,992 and \$26,141, respectively.

**NOTE 6 – INVESTMENTS**

Investments, at fair value, for the years ended December 31, 2022 and 2021, are as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>	
			2022	2021
Investment type:				
Mutual funds	<u>\$ 15,703,468</u>	<u>\$ 1,033,105</u>	<u>\$ 16,736,573</u>	<u>\$ 18,608,392</u>

The components of investment return for the years ended December 31, 2022 and 2021, are as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>	
			2022	2021
Investment income	\$ 790,410	\$ 3,569	\$ 793,979	\$ 1,062,084
External and direct internal fees	<u>(50,642)</u>	<u>(403)</u>	<u>(51,045)</u>	<u>(89,962)</u>
Investment income, net	739,768	3,166	742,934	972,122
Net investment gains (losses)	<u>(4,485,331)</u>	<u>(20,989)</u>	<u>(4,506,320)</u>	<u>844,636</u>
Total	<u>\$ (3,745,563)</u>	<u>\$ (17,823)</u>	<u>\$ (3,763,386)</u>	<u>\$ 1,816,758</u>

See Independent Auditor's Report.

**FRESNO'S CHAFFEE ZOO CORPORATION  
NOTES TO THE FINANCIAL STATEMENTS  
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**NOTE 6 – INVESTMENTS** (Continued)

The Corporation's financial assets and liabilities carried at fair value have been classified, for disclosure purposes, based on a hierarchy that gives the highest ranking to fair values determined using unadjusted quoted prices in active markets for identical assets and liabilities (Level 1) and the lowest ranking to fair values determined using methodologies and models with unobservable inputs (Level 3). The levels of the fair value hierarchy are as follows:

*Level 1* – Values are unadjusted quoted prices for identical assets and liabilities that the entity has the ability to access at the measurement date.

*Level 2* – Observable inputs other than quoted prices included within Level 1 for the asset or liability, either directly or indirectly.

*Level 3* – Unobservable inputs for the asset or liability that are not corroborated by market data.

An asset or a liability's classification is based on the lowest level input that is significant to its measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used the years ended December 31, 2022 and 2021, respectively.

*Registered investment companies (mutual funds)* – Valued at the daily closing price as reported by the fund. These funds are required to publish their daily net asset value (NAV), and mutual funds are required to transact at that price. The funds held by the Corporation are deemed to be actively traded. Mutual funds held by the Corporation are open-end mutual funds that are registered with the U.S. Securities and Exchange Commission.

The following table provides information about the Corporation's financial assets measured at fair value on a recurring basis as of December 31, 2022:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investment type:				
Mutual funds	<u>\$ 16,736,573</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 16,736,573</u>

The following table provides information about the Corporation's financial assets measured at fair value on a recurring basis as of December 31, 2021:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investment type:				
Mutual funds	<u>\$ 18,608,392</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 18,608,392</u>

There were no transfers between levels of the fair value hierarchy during the years ended December 31, 2022 and 2021, respectively.

**FRESNO'S CHAFFEE ZOO CORPORATION  
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DECEMBER 31, 2022 AND 2021**

**NOTE 7 – EQUIPMENT AND FACILITIES**

Equipment and facilities consisted of the following at December 31:

	<u>2022</u>	<u>2021</u>
Buildings, exhibits and improvements	\$ 102,044,158	\$ 89,523,828
Finance right to use assets	146,134	146,134
Furniture and fixtures	148,488	64,524
Transportation and equipment	<u>2,771,644</u>	<u>2,265,720</u>
Subtotal	105,110,424	92,000,206
Less accumulated depreciation and amortization	<u>(35,186,485)</u>	<u>(30,141,373)</u>
	69,923,939	61,858,833
Land	705,450	705,450
Construction in progress	<u>40,392,656</u>	<u>38,034,393</u>
Total equipment and facilities, net	<u>\$ 111,022,045</u>	<u>\$ 100,598,676</u>

Total depreciation and amortization expense for the years ended December 31, 2022 and 2021, was \$5,056,648 and \$4,607,337, respectively.

**NOTE 8 – LIQUIDITY AND FUNDS AVAILABLE**

The following table reflects the Corporation's financial assets as of December 31, 2022 and 2021, reduced by amounts not available for general expenditures within one year. Financial assets are considered unavailable when not convertible to cash within one year, or when subject to other considerations such as donor restrictions or board designations.

	<u>2022</u>	<u>2021</u>
Cash and cash equivalents	\$ 3,962,163	\$ 5,547,986
Accounts receivable	5,793,674	7,621,883
Investments	8,304,626	8,385,716
Current portion of pledges receivable	<u>20,000</u>	<u>18,000</u>
Total financial assets as of December 31	<u>18,080,463</u>	<u>21,573,585</u>
Less amounts not available to be used within one year:		
Contractual or donor-imposed restrictions:		
Donor restricted - specific purpose	958,975	976,062
Capital project funds retained in money market account	2,694,662	2,143,953
Board designations:		
Board designated - specific purpose	1,263,213	1,741,708
Construction contracts payable	<u>546,611</u>	<u>3,881,318</u>
Total amounts not available to be used within one year	<u>5,463,461</u>	<u>8,743,041</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 12,617,002</u>	<u>\$ 12,830,544</u>

The Corporation's spending policy is to structure its financial assets to be available for operations, capital projects, and opportunities to enhance the Corporation's mission.

See Independent Auditor's Report.

**FRESNO'S CHAFFEE ZOO CORPORATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2022 AND 2021**

**NOTE 9 – DEBT OBLIGATIONS**

**Line of Credit**

In 2014, the Corporation added a margin feature to its investment agreement with Charles Schwab. The feature allows the Corporation to borrow against the value of certain marginable investments held with Charles Schwab. Interest is calculated on the borrowings at the daily margin interest rate (5.75% and 1.50% at December 31, 2022 and 2021, respectively). At December 31, 2022 and 2021, there was no outstanding balance on the margin loan. Maximum borrowings on the margin loan were not to exceed \$4,948,743 and \$5,619,456 at December 31, 2022 and 2021, respectively.

**Promissory Note**

In response to the COVID-19 Pandemic, the Paycheck Protection Program (PPP) was established under the CARES Act and administered by the U.S. Small Business Administration (SBA). Companies who met the eligibility requirements set forth by the PPP could qualify for PPP loans provided by local lenders, which supports payroll, rent, and utility expenses (qualified expenses). If the loan proceeds are fully utilized to pay qualified expenses over the covered period, as further defined by the PPP, the full principal amount of the PPP loan may qualify for loan forgiveness, subject to potential reduction based on the level of full-time employees maintained by the Corporation during the covered period as compared to a baseline period.

In May 2020, the Corporation received proceeds of \$1,702,700 under the PPP provided by Suncrest Bank. Based on the terms and conditions of the loan agreement, the term of the PPP loan is two years with an annual interest rate of 1.0% and principal and interest payments will be deferred for the first six months of the loan term, which has been updated according to the Paycheck Protection Program Flexibility Act of 2020 (Flexibility Act).

In January 2021, Suncrest Bank determined that the Corporation was entitled to forgiveness of the amount applied for in full and requested payment from the SBA. On February 2, 2021, the SBA remitted payments of \$1,702,700 and \$12,922 to Suncrest Bank, representing the amount of proceeds forgiven and accrued interest, respectively. The amount forgiven was recorded as income on the statement of activities during the year ended December 31, 2021.

In February 2021, the Corporation received proceeds of \$1,853,770 under the second draw of the PPP provided by Suncrest Bank. Based on the terms and conditions of the loan agreement, the term of the PPP loan is five years with an annual interest rate of 1.0% and principal and interest payments will be deferred for the first ten months of the loan term.

In June 2022, Suncrest Bank determined that the Corporation was entitled to forgiveness of the amount applied for in full and requested payment from the SBA. The SBA remitted payments of \$1,853,770 and \$25,648 to Suncrest Bank, representing the amount of proceeds forgiven and accrued interest, respectively. The amount forgiven was recorded as income on the statement of activities during the year ended December 31, 2022.

**FRESNO'S CHAFFEE ZOO CORPORATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2022 AND 2021**

**NOTE 10 – NET ASSETS**

Net assets consisted of the following at December 31:

	<u>2022</u>	<u>2021</u>
Without donor restrictions:		
Undesignated	\$ 119,189,888	\$ 109,136,193
Board designated - specific purposes	1,263,213	1,741,708
Board designated - endowment	<u>8,357,817</u>	<u>10,130,723</u>
 Total without donor restrictions	 <u>128,810,918</u>	 <u>121,008,624</u>
With donor restrictions:		
Donor restricted - specific purposes	6,181,301	6,275,963
Donor restricted - endowment	<u>74,130</u>	<u>91,953</u>
 Total with donor restrictions	 <u>6,255,431</u>	 <u>6,367,916</u>
 Total	 <u>\$ 135,066,349</u>	 <u>\$ 127,376,540</u>

A portion of net assets are designated by the Board of Directors for specific purposes related to the mission and purpose of the Corporation. The following table presents activity in board-designated net assets for specific purposes for the year ended December 31, 2022:

	<u>December 31,</u> <u>2021</u>	<u>Increases</u>	<u>Decreases</u>	<u>December 31,</u> <u>2022</u>
Conservation	\$ 3,341	\$ -	\$ (3,341)	\$ -
Development	1,448,007	229,946	(817,100)	860,853
Endowment	-	105,500	(8,500)	97,000
Infrastructure - exhibits	123,256	-	-	123,256
Planned gift	-	31,976	(16,976)	15,000
Sponsorship	76,108	-	-	76,108
Veterinary	<u>90,996</u>	<u>-</u>	<u>-</u>	<u>90,996</u>
 Total	 <u>\$ 1,741,708</u>	 <u>\$ 367,422</u>	 <u>\$ (845,917)</u>	 <u>\$ 1,263,213</u>

A portion of net assets are restricted by donors for specific purposes related to the mission and purpose of the corporation. The following table presents activity in donor-restricted net assets for specific purposes for the year ended December 31, 2022:

	<u>December 31,</u> <u>2021</u>	<u>Increases</u>	<u>Decreases</u>	<u>December 31,</u> <u>2022</u>
Beneficial use of land	\$ 5,299,901	\$ -	\$ (87,575)	\$ 5,212,326
Conservation and enrichment	67,608	6,284	(11,764)	62,128
Education	24,833	2,722	-	27,555
Infrastructure - exhibits	593,057	31,141	(20,470)	603,728
Infrastructure - public	275,564	-	-	275,564
Vehicle	<u>15,000</u>	<u>-</u>	<u>(15,000)</u>	<u>-</u>
 Total	 <u>\$ 6,275,963</u>	 <u>\$ 40,147</u>	 <u>\$ (134,809)</u>	 <u>\$ 6,181,301</u>

See Independent Auditor's Report.

**FRESNO'S CHAFFEE ZOO CORPORATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2022 AND 2021**

**NOTE 11 – ENDOWMENT**

The Corporation's endowment assets include both donor-restricted endowment funds as well as funds without donor restrictions designated for long-term investment by the Board of Directors, which are funds functioning as endowment. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of the Corporation has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Corporation classifies net assets with donor restrictions as: (i) the original value of gifts donated to the permanent endowment, (ii) the original value of subsequent gifts to the permanent endowment, and (iii) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

In accordance with SPMIFA, the Corporation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (i) the duration and preservations of the various funds, (ii) the purposes of the donor-restricted endowment funds, (iii) general economic conditions, (iv) the possible effect of inflation and deflation, (v) the expected total return from income and the appreciation of investments, (vi) other resources of the Corporation, and (vii) the Corporation's investment policies.

**Investment Return Objectives, Risk Parameters, and Strategies**

The Corporation has an Investment Policy Statement (IPS), which is approved by the Corporation's Finance Committee and Board of Directors. The IPS specifies investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds, while also maintaining the purchasing power of those endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities, which is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution of 5%, while growing the funds if possible. Therefore, the Corporation expects its endowment assets, over time, to produce an average nominal rate of return of approximately 8% annually. Actual returns in any given year may vary from this amount. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

**Spending Policy**

The Corporation has a policy of appropriating for distribution an amount of up to 5% of its endowment fund's average fair value for the prior 12 quarters through September 30 preceding the fiscal year in which the distribution is planned. In establishing this policy, the Corporation considered the long-term expected return on its investment assets to approximately 8%, offset by estimated inflation of 3%, which is consistent with the Corporation's objective to maintain the purchasing power of the endowment assets as well as to provide additional real growth through investment return.

From time to time, certain donor-restricted endowment funds may have faith values less than the amount required to be maintained by donors by law (underwater endowments). The Board of Directors of the Corporation has interpreted SPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law.

**FRESNO'S CHAFFEE ZOO CORPORATION**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2022 AND 2021**

**NOTE 11 – ENDOWMENT** (Continued)

Endowment net asset composition by type of fund as of December 31, 2022, is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Donor-restricted endowment funds	\$ -	\$ 74,130	\$ 74,130
Board-restricted endowment funds	<u>8,357,817</u>	<u>-</u>	<u>8,357,817</u>
Total	<u>\$ 8,357,817</u>	<u>\$ 74,130</u>	<u>\$ 8,431,947</u>

Endowment net asset composition by type of fund as of December 31, 2021, is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Donor-restricted endowment funds	\$ -	\$ 91,953	\$ 91,953
Board-restricted endowment funds	<u>10,130,723</u>	<u>-</u>	<u>10,130,723</u>
Total	<u>\$ 10,130,723</u>	<u>\$ 91,953</u>	<u>\$ 10,222,676</u>

Changes in endowment net assets for the years ended December 31, 2022, and 2021, respectively, were as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets as of December 31, 2020	<u>\$ 6,982,260</u>	<u>\$ 81,121</u>	<u>\$ 7,063,381</u>
Investment return:			
Investment income, net	556,526	5,126	561,652
Net investment gains, realized and unrealized	<u>476,877</u>	<u>5,706</u>	<u>482,583</u>
Total investment return	<u>1,033,403</u>	<u>10,832</u>	<u>1,044,235</u>
Contributions	<u>2,115,060</u>	<u>-</u>	<u>2,115,060</u>
Endowment net assets as of December 31, 2021	<u>10,130,723</u>	<u>91,953</u>	<u>10,222,676</u>
Investment return:			
Investment income, net	392,016	3,166	395,182
Net investment gains, realized and unrealized	<u>(2,355,618)</u>	<u>(20,989)</u>	<u>(2,376,607)</u>
Total investment return	<u>(1,963,602)</u>	<u>(17,823)</u>	<u>(1,981,425)</u>
Contributions	<u>341,696</u>	<u>-</u>	<u>341,696</u>
Appropriation for expenditure	<u>(151,000)</u>	<u>-</u>	<u>(151,000)</u>
Endowment net assets as of December 31, 2022	<u>\$ 8,357,817</u>	<u>\$ 74,130</u>	<u>\$ 8,431,947</u>

See Independent Auditor's Report.

**FRESNO'S CHAFFEE ZOO CORPORATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2022 AND 2021**

**NOTE 12 – CONTRACTS WITH CUSTOMERS**

Revenue from performance obligations satisfied at a point in time consists of the admissions, memberships, merchandise, concessions, and education. The total amount of revenue recognized for contracts with customers for the years ended December 31, 2022 and 2021, was \$14,009,704 and \$14,021,106, respectively.

The following table provides information about significant changes in deferred revenue for the years ended December 31:

	<u>2022</u>	<u>2021</u>
Deferred revenue, beginning of year	\$ 1,272,505	\$ 1,161,700
Revenue recognized that was included in deferred revenue at the beginning of year	(1,272,505)	(1,161,700)
Increase in deferred revenue due to cash received during the period	<u>1,324,200</u>	<u>1,272,505</u>
Deferred revenue, end of year	<u>\$ 1,324,200</u>	<u>\$ 1,272,505</u>

**NOTE 13 – CONTRIBUTED NONFINANCIAL ASSETS**

Contributed nonfinancial assets recognized within the statement of activities included the following at December 31:

	<u>2022</u>	<u>2021</u>
Capital assets	\$ 65,063	\$ -
Equipment and supplies	1,630	5,300
Food and catering	9,260	14,333
Goods	26,476	15,422
Professional services	-	159,000
Total contributed nonfinancial assets	<u>\$ 102,429</u>	<u>\$ 194,055</u>

**FRESNO'S CHAFFEE ZOO CORPORATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2022 AND 2021**

**NOTE 14 – PRIOR PERIOD ADJUSTMENT**

The Corporation entered into a lease agreement with the City of Fresno dated January 1, 2006. The lease rate is \$1 per year paid through the term of the Agreement. The annual rental value was estimated to be approximately \$87,575 per year through 2035 and \$162,954 per year through 2060.

During the year ended December 31, 2022, the Corporation determined that the full value of the operating lease should have been recognized as a contribution, having the effect of recognizing lease receivable and a contribution with donor restriction. The financial statements as of December 31, 2021, have been restated to account for this correction.

	2021
<u>Statement of Financial Position</u>	
Beneficial use of land	\$ 5,299,901
 Increase in net assets with donor restrictions due to beneficial use of land	 \$ 5,299,901
 <u>Statement of Activities</u>	
Increase in beneficial use of land expense	\$ 87,575
 Net decrease in net assets	 \$ (87,575)

**NOTE 15 – EMPLOYEE BENEFIT PLAN**

The Corporation maintains a 401(k) defined contribution plan (the Plan) for its employees. The Plan is available to all employees on the first day of the month following their hire date, provided they are at least 21 years of age. Employees are automatically enrolled in the Plan at a 1% pre-tax contribution rate unless they opt out. The Plan provides an employer match of 100% for the first 3% of the employee contribution and a 50% match for the next 2% of the employee contribution, up to a maximum employer match of 4% of pay. Total contributions made to the Plan for the years ended December 31, 2022 and 2021, were \$175,493 and \$149,920, respectively.

**FRESNO'S CHAFFEE ZOO CORPORATION  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2022 AND 2021**

**NOTE 16 – COMMITMENTS AND CONTINGENCIES**

**Claims and Legal Actions**

The Corporation is subject to claims and legal actions arising in the ordinary course of business. In the opinion of management, based in part upon the advice of legal counsel, these matters are of such a nature that unfavorable disposition would not have a material adverse effect on the financial position, results of operations, or cash flows of the Corporation.

**Construction Commitments**

As of December 31, 2022, the Corporation had an outstanding commitment for future capital expenditures of approximately \$10,419,000.

**Food Service and Retail Commitments**

Effective July 25, 2011, the Corporation entered into an agreement with Service Systems Associates (SSA) to conduct food service and retail merchandising operations, which has been amended subsequent to its effective date. Under the agreement, the Corporation receives monthly license fees from SSA based on gross receipts of food and merchandise sold that vary between 15% and 33% depending on the type and level of receipts. SSA also contributes to capital improvements in the food service and retail facilities. As of December 31, 2022, the agreement's term was through October 31, 2030, and the amount committed for capital improvements was approximately \$1,959,000.

**NOTE 17 – SUBSEQUENT EVENTS**

Management has evaluated and concluded that there are no subsequent events that have occurred from December 31, 2022, through the date the financial statements were available to be issued at June 27, 2023, that would require additional disclosure or adjustment.

## **SUPPLEMENTARY INFORMATION**

**FRESNO'S CHAFFEE ZOO CORPORATION  
INVENTORY OF CAPITAL ASSETS  
PURCHASED WITH MEASURE Z FUNDS  
FOR THE YEAR ENDED DECEMBER 31, 2022**

	December 31, 2021	Increases	Decreases	Transfers	December 31, 2022
African Adventure	\$ 57,242,620	\$ -	\$ -	\$ -	\$ 57,242,620
Ambassador Building	3,374,437	-	-	11,713	3,386,150
Birds of Prey	44,944	-	-	-	44,944
Dino Dig	70,000	-	-	-	70,000
Giraffe	57,600	-	-	-	57,600
Hospital-Radiology Unit	49,363	-	-	-	49,363
Infrastructure (SCIP)	2,951,972	-	-	-	2,951,972
Malayan Tiger	35,731	-	-	-	35,731
Reptile House	1,022,168	-	-	-	1,022,168
Safari Café	54,235	-	-	-	54,235
Sea Lion Cove	10,496,712	-	-	-	10,496,712
Spot-Necked Otter/Pelican	200,000	-	-	-	200,000
Stingray Bay	69,474	-	-	-	69,474
Tropical Treasures	35,062	-	-	-	35,062
Utilities	2,153,937	-	-	-	2,153,937
Warthog	2,846,645	-	-	-	2,846,645
Wilderness Falls	3,316,460	-	-	-	3,316,460
Zooplex	-	-	-	12,314,394	12,314,394
Subtotal	<u>84,021,360</u>	<u>-</u>	<u>-</u>	<u>12,326,107</u>	<u>96,347,467</u>
Construction in progress	<u>37,324,509</u>	<u>14,649,662</u>	<u>-</u>	<u>(12,326,107)</u>	<u>39,648,064</u>
<b>Total</b>	<b><u>\$ 121,345,869</u></b>	<b><u>\$ 14,649,662</u></b>	<b><u>\$ -</u></b>	<b><u>\$ -</u></b>	<b><u>\$ 135,995,531</u></b>



## AGENDA ITEM 7

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DATE: July 26, 2023  
TO: Fresno County Zoo Authority Board  
FROM: Nora Crow, Chief Financial Officer  
Fresno Chaffee Zoo Corporation  
SUBJECT: 2023 Measure Z Capital Funds

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### RECOMMENDED ACTION:

**Approve Fresno's Chaffee Zoo Corporation fiscal year 2023 Measure Z Capital funds totaling \$120, for reimbursement of Bank Fees to wire reimbursement funds to the Zoo.**

### DISCUSSION:

During internal accounting reconciliation procedures, the Fresno County Zoo Authority (FZA) staff determined that there is an insufficient allocation of funds for wire transfer fees (bank fees) related to the Capital claims for the Zoo's fiscal year 2023. Upon further investigation, it was determined that historically that these wire transfer fees were coded against Operating funds. This resulted in budget overages on the Operating bank fees budget line. This is allowed by the system since there are remaining appropriations on other accounts within the same object level. Historically, bank fees associated with the Capital claim wire transfer fees have not exceeded \$120 in a given fiscal year.

Fresno Chaffee Zoo (FCZ) is unaware of any fiscal year in which a specific request was made from Capital Funds to cover the wire transfer fees, nor were these fees ever included in the Operating budget proposal.

FZA County staff has requested that Fresno's Chaffee Zoo Corporation request funding approval of \$120 to cover the wire transfer fees associated with the monthly capital claims. This will A) prevent budget line overages on the operating funds and B) more accurately reflect the expenses associated with the Capital claims as part of the capital funding.

It is anticipated that in the future the request for reimbursement of wire transfer fees associated with Capital claims will be part of FCZ's standard budgetary request in preparation of the upcoming fiscal year.



## AGENDA ITEM 8

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DATE: July 26, 2023

TO: Fresno County Zoo Authority Board

FROM: Jon Forrest Dohlin, Chief Executive Officer  
Fresno Chaffee Zoo Corporation

SUBJECT: Zoo Director's Report

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### RECOMMENDED ACTION:

**Receive Fresno Chaffee Zoo Director's report.**



## AGENDA ITEM 9

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DATE: July 26, 2023

TO: Fresno County Zoo Authority Board

FROM: Nora Crow, Chief Financial Officer  
Fresno Chaffee Zoo Corporation

SUBJECT: May 2023 Year-to-Date Financial Report

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RECOMMENDED ACTION:

**Receive Fresno Chaffee Zoo Corporation's May 2023 Year-to-Date Financial Report and June 2023 Early Insights.**

ATTACHMENTS:

May 2023 Financial Report



# Financial Report

May 2023 YTD

June 2023 Early Insights

# Summary

## May 2023

**Key Takeaway: Attendance in May below budget, primarily due to delayed KOA opening; Received ERC payments of \$1.9M; Margin loan draws fully repaid; New CRM and POS systems brought online**

- \$6,575,552 self-generated revenue YTD (25% below budget)
- \$9,809,893 total expenses (13% below budget)
- \$3,234,341 operating deficit (more than budgeted deficit of \$2,454,912)
- **\$375,559 operating surplus with Measure Z support (budgeted surplus of \$1,417,138)**
- \$4,677,056 net surplus – MZ Capital Funds, Depreciation, Investment Income/Interest

## June 2023 Key Notes:

**Key Takeaway: KOA OPENING!!! Highest attended month of June on record at just over 120K visitors; 5 KOA Member Nights attended by 5,500 guests**

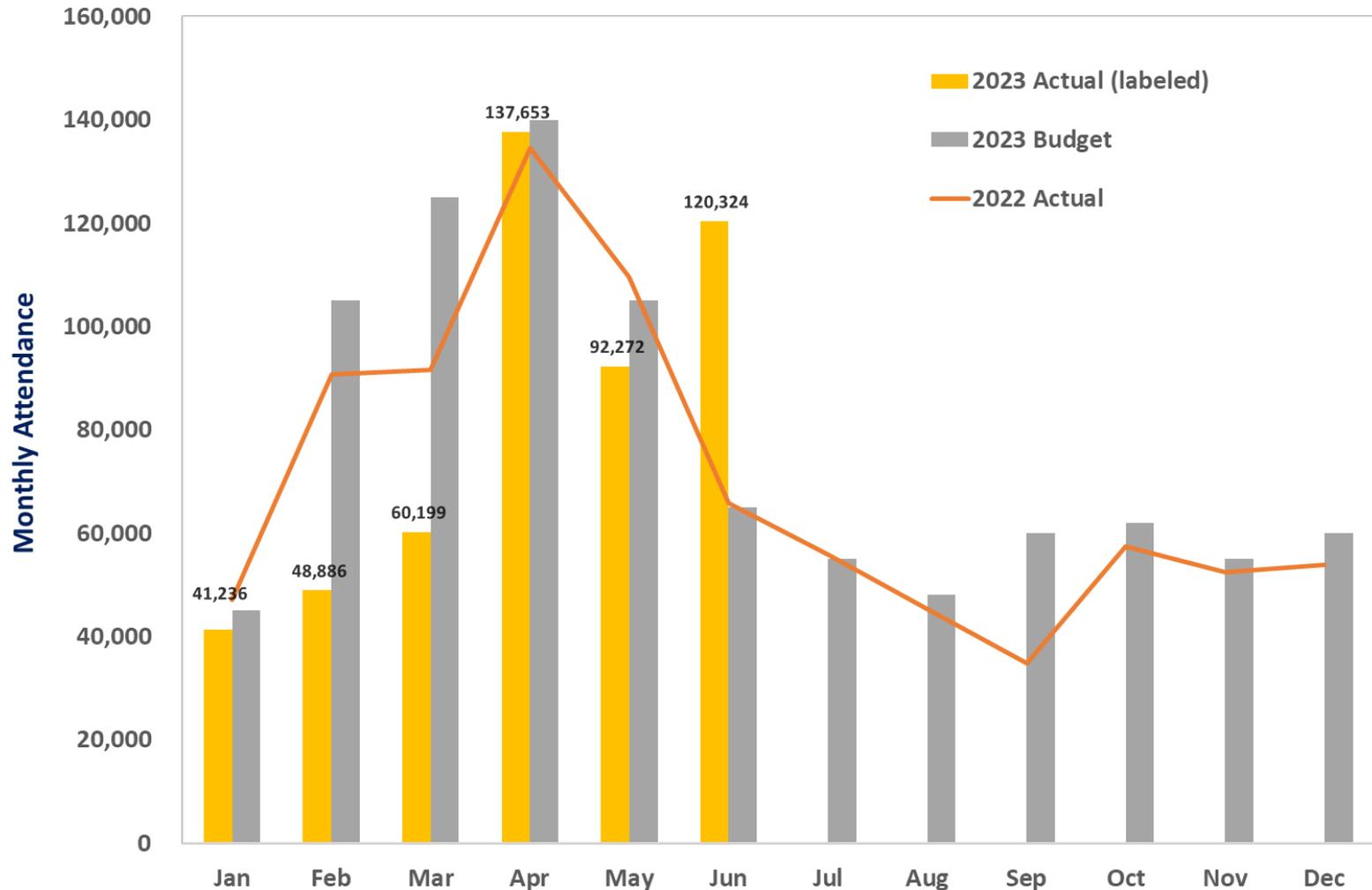
- Early preliminary self-generated year-to-date revenue is \$8,732,199 compared to budget of \$10,129,534 (14% below budget)
- Total expenses is \$12,359,444 (12% below budget)
- Operating surplus with MZ support is approx. \$961,504 (budgeted surplus of \$1,122,818)

# 2023 – Attendance

May 2023 = 92,272 (84% of 2022, 88% of budget)

May 2023 YTD attendance = 380,246 (80% of 2022, 73% of budget)

June 2023 YTD attendance = 500,570 (93% of 2022, 86% of budget)



# May '23 YTD – Variance Analysis vs. Budget

Summary	FY 23 Actual	FY 23 Budgeted	FY 23 Diff.	% Diff.	FY 22 Actual	FY 22 Diff.	% Diff.
Attendance	380,246	415,000	(34,754)	(8%)	364,143	16,103	4%
Revenue	\$6,575,552	\$8,770,757	(\$2,195,205)	(25%)	\$7,445,862	(\$870,310)	(12%)
Personnel Expenses	\$6,049,331	\$6,461,285	(\$411,954)	(6%)	\$4,693,735	\$1,355,596	29%
Other Expenses	\$3,760,562	\$4,764,384	(\$1,003,822)	(21%)	\$3,370,347	\$390,214	12%
Operations Surplus (Deficit)	(\$3,234,341)	(\$2,454,912)	(\$779,429)	(32%)	(\$618,220)	(\$2,616,121)	(423%)
Measure Z Operating	\$3,609,900	\$3,872,050	(\$262,150)	(7%)	\$2,979,542	\$630,357	21%
Operations + MZ Surplus (Deficit)	\$375,559	\$1,417,138	(\$1,041,579)	(73%)	\$2,361,322	(\$1,985,763)	(84%)
Other Non-Operating	\$4,301,498	\$451,717	\$3,849,781	nm	\$3,631,210	\$670,288	18%
Net Surplus (Deficit)	\$4,677,056	\$1,868,855	\$2,808,201	150%	\$5,992,532	(\$1,315,476)	(22%)

Revenue - Selected Detail	FY 23 Actual	FY 23 Budgeted	FY 23 Diff.	% Diff.	FY 22 Actual	FY 22 Diff.	% Diff.
Admissions	\$2,413,211	\$3,510,000	(\$1,096,789)	(31%)	\$2,958,652	(\$545,441)	(18%)
Membership	\$1,210,714	\$1,050,625	\$160,089	15%	\$1,293,673	(\$82,959)	(6%)
Food Services/Gift Shop	\$814,457	\$1,086,800	(\$272,343)	(25%)	\$865,383	(\$50,926)	(6%)
Special Exhibit	\$226,225	\$499,500	(\$273,275)	(55%)	\$861,738	(\$635,513)	(74%)
Grants/Fundraising, ex-bequest	\$205,418	\$202,501	\$2,917	1%	\$97,875	\$107,543	110%
Bequest - unrestricted	-	nm	nm	nm		nm	nm
Other	\$1,705,527	\$2,421,331	(\$715,804)	(30%)	\$1,368,542	\$336,985	25%
<b>Revenue</b>	\$6,575,552	\$8,770,757	(\$2,195,205)	(25%)	\$7,445,862	(\$870,310)	(12%)

Expenses - Selected Detail	FY 23 Actual	FY 23 Budgeted	FY 23 Diff.	% Diff.	FY 22 Actual	FY 22 Diff.	% Diff.
Personnel - Animal/Vet.	\$2,140,017	\$2,248,215	(\$108,198)	(5%)	\$1,803,737	\$336,280	19%
Personnel - Education	\$893,718	\$869,455	\$24,263	3%	\$621,591	\$272,127	44%
Personnel - Maint./Hort.	\$669,504	\$750,920	(\$81,416)	(11%)	\$465,338	\$204,166	44%
Personnel - Other	\$2,346,093	\$2,592,695	(\$246,602)	(10%)	\$1,803,070	\$543,023	30%
Animal Services	\$220,715	\$332,060	(\$111,345)	(34%)	\$221,237	(\$522)	(0%)
Special Exhibit	\$55,547	\$105,412	(\$49,865)	(47%)	\$395,550	(\$340,004)	(86%)
Utilities	\$349,644	\$337,000	\$12,644	4%	\$320,341	\$29,303	9%
Repairs & Replacements	\$389,731	\$513,077	(\$123,346)	(24%)	\$180,115	\$209,615	116%
Contracted/Prof. Services	\$524,736	\$623,975	(\$99,239)	(16%)	\$620,127	(\$95,391)	(15%)
Conservation	\$24,350	\$145,756	(\$121,406)	(83%)	\$28,070	(\$3,720)	(13%)
Accumulated Op Ex - Other	\$2,195,839	\$2,707,104	(\$511,265)	(19%)	\$1,604,907	\$590,932	37%
<b>Operating Expenses</b>	\$9,809,893	\$11,225,669	(\$1,415,776)	(13%)	\$8,064,082	\$1,745,811	22%

# Per Capita Spending on Grounds (1 of 3)

## Price Reference

Selected Ticket Prices	Non-Member					Member				
	2023	2022	2021	2020	2019	2023	2022	2021	2020	2019
Adult Ticket	\$14.95	\$14.95	\$14.95	\$14.95	\$12.95	-	-	-	-	-
Child Ticket	\$8.95	\$8.95	\$8.95	\$8.95	\$7.95	-	-	-	-	-
Giraffe Feeding	\$6.00	\$5.00	\$5.00	\$3.00	\$3.00	\$5.00	\$4.00	\$3.00	\$3.00	\$3.00
Stingray Bay Admission	\$5.00	\$4.00	\$4.00	\$2.00	\$2.00	-	-	-	-	-
Stingray Bay Feeding	\$2.00	\$2.00	\$2.00	\$2.00	\$1.00	\$2.00	\$2.00	\$2.00	\$2.00	\$1.00
Adult Zoorassic Park		\$6.00	\$6.00	\$5.00	\$4.00		\$5.00	\$5.00	\$5.00	\$4.00
Child Zoorassic Park		\$5.00	\$5.00	\$4.00	\$3.00		\$4.00	\$4.00	\$4.00	\$3.00
Butterfly Garden	\$5.00					\$4.00				

Note: Additional prices/discounts offered for seniors, groups, total experience ticketholders, etc. Free attendance includes babies, complimentary ticketholders, etc.

# Per Capita Spending on Grounds (2 of 3)

	May 2023	Apr 2023	Mar 2023	May 2022
<b>Attendance</b>	<b>92,272</b>	<b>137,723</b>	<b>60,199</b>	<b>109,092</b>
General Admission	40,720	77,506	26,510	52,783
Total Experience GA	15,949	31,756	9,583	20,508
Members	18,047	30,634	13,909	27,924
Programs & Events (P&E)	33,505	29,583	19,780	28,385
<b>Giraffe Feeding</b>				
Attendance	33,522	35,846	24,491	39,819
Total Experience	15,949	31,756	9,583	20,508
Revenue	\$134,269	\$204,391	\$93,943	\$121,930
Capture Rate	36%	26%	41%	37%
Capture Rate, ex. P&E	45%	26%	49%	39%
Average Revenue	\$4.01	\$5.70	\$3.84	\$3.06
<b>Stingray Bay</b>				
Attendance	37,262	39,104	25,805	44,395
Total Experience	15,949	31,756	9,583	20,508
Revenue	\$97,580	\$146,910	\$67,696	\$86,728
Capture Rate	40%	28%	43%	41%
Capture Rate, ex. P&E	63%	36%	64%	55%
Average Revenue	\$2.62	\$3.76	\$2.62	\$1.95
<b>Special Exhibit</b>				
Attendance	22,611	23,577	0	37,026
Total Experience	15,949	31,756	9,583	20,508
Revenue	\$110,238	\$105,927	\$9,970	\$178,111
Capture Rate	25%	17%	0%	34%
Capture Rate, ex. P&E	38%	22%	0%	46%
Average Revenue	\$4.88	\$4.49	\$0.00	\$4.81

# Per Capita Spending on Grounds (3 of 3)

	May 2023	Apr 2023	Mar 2023	May 2022
General Admission	40,720	77,506	26,510	52,783
Total Experience GA	15,949	31,756	9,583	20,508
	39%	41%	36%	39%
Members	18,047	30,634	13,909	27,924
Attendance ex P&E	58,767	108,140	40,419	80,707
Giraffe	33,522	35,846	24,491	39,819
Stingray	37,262	39,104	25,805	44,395
Special Exhibit	22,611	23,577	-	37,026
P&E attendance	33,505	29,583	19,780	28,385
Total attendance	92,272	137,723	60,199	109,092
Admissions	\$570,026	\$956,861	\$374,982	\$642,566
Food	\$136,942	\$189,210	\$66,674	\$142,126
Gift Shop	\$84,305	\$109,382	\$61,717	\$89,910
Giraffe	\$134,269	\$204,391	\$93,943	\$121,930
Stingray	\$97,580	\$146,910	\$67,696	\$86,728
Special Exhibit	\$110,238	\$105,927	\$9,970	\$178,111
Revenue sub-total	\$1,133,360	\$1,712,681	\$674,982	\$1,261,371
Admissions	\$9.70	\$8.85	\$9.28	\$7.96
Food	\$2.33	\$1.75	\$1.65	\$1.76
Gift	\$1.43	\$1.01	\$1.53	\$1.11
Giraffe	\$2.28	\$1.89	\$2.32	\$1.51
Stingray	\$1.66	\$1.36	\$1.67	\$1.07
Special Exhibit	\$1.88	\$0.98	\$0.25	\$2.21
Per capita (GA & members)	\$19.29	\$15.84	\$16.70	\$15.63
Admissions	\$6.18	\$6.95	\$6.23	\$5.89
Food	\$1.48	\$1.37	\$1.11	\$1.30
Gift	\$0.91	\$0.79	\$1.03	\$0.82
Giraffe	\$1.46	\$1.48	\$1.56	\$1.12
Stingray	\$1.06	\$1.07	\$1.12	\$0.79
Special Exhibit	\$1.19	\$0.77	\$0.17	\$1.63
Per capita (all attendance)	\$12.28	\$12.44	\$11.21	\$11.56

# FCZC Balance Sheet – May 2023

	May 2023	May 2022
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash	\$4,121,292	\$4,071,022
Short Term Investments-Retention	\$1,962,346	\$2,419,481
Accounts Receivable	\$4,312,917	\$6,251,940
Prepaid Expenses	\$556,462	\$231,080
<b>Total Current Assets</b>	<b><u>\$10,953,018</u></b>	<b><u>\$12,973,522</u></b>
<b>Other Assets</b>		
Long Term Investments	\$17,504,361	\$17,755,574
Buildings, Equipment, Vehicles, and Furniture (net)	\$4,138,445	\$3,866,714
Exhibits	\$64,456,408	\$56,938,783
Construction in Progress	\$47,348,400	\$46,028,322
Goodwill	\$64,412	\$75,949
Beneficial Use of Land	\$5,212,326	\$5,299,901
<b>Total Other Assets</b>	<b><u>\$138,724,352</u></b>	<b><u>\$129,965,242</u></b>
<b>TOTAL ASSETS</b>	<b><u>\$149,677,370</u></b>	<b><u>\$142,938,764</u></b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Liabilities</b>		
Accounts Payable and Accrued Liabilities	\$4,104,075	\$3,942,009
Deferred Revenue	\$2,587,202	\$1,431,940
Line of Credit/Loan Account	\$24,737	\$0
Loan Account PPP	\$0	\$1,647,424
Retention Payable	\$2,044,747	\$2,456,944
Long-Term Liabilities	\$97,288	\$91,376
<b>Total Liabilities</b>	<b><u>\$8,858,048</u></b>	<b><u>\$9,569,694</u></b>
<b>Net Assets (Equity)</b>		
Fund Balance-Without donor restriction	\$125,031,781	\$116,789,749
Fund Balance-With donor restriction	\$6,195,893	\$6,283,280
Fund Balance-Permanently Restricted	\$78,117	\$79,005
Fund Balance-Board Designated	\$9,513,531	\$10,217,037
<b>Total Net Assets (Equity)</b>	<b><u>\$140,819,322</u></b>	<b><u>\$133,369,071</u></b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b><u>\$149,677,370</u></b>	<b><u>\$142,938,764</u></b>

# FCZC Balance Sheet – June 2023

	June 2023	June 2022
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash	\$3,850,937	\$4,233,493
Short Term Investments-Retention	\$2,042,529	\$2,489,238
Accounts Receivable	\$2,414,672	\$5,880,288
Prepaid Expenses	\$534,956	\$255,245
<b>Total Current Assets</b>	<b>\$8,843,094</b>	<b>\$12,858,263</b>
<b>Other Assets</b>		
Long Term Investments	\$17,479,624	\$16,597,916
Buildings, Equipment, Vehicles, and Furniture (ne	\$4,136,620	\$3,926,779
Exhibits	\$64,456,408	\$56,584,339
Construction in Progress	\$47,384,105	\$47,024,022
Goodwill	\$64,412	\$74,987
Beneficial Use of Land	\$5,212,326	\$5,299,901
<b>Total Other Assets</b>	<b>\$138,733,495</b>	<b>\$129,507,944</b>
<b>TOTAL ASSETS</b>	<b>\$147,576,589</b>	<b>\$142,366,207</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Liabilities</b>		
Accounts Payable and Accrued Liabilities	\$2,344,250	\$3,227,057
Deferred Revenue	\$2,612,734	\$1,374,627
Line of Credit/Loan Account	\$0	\$0
Loan Account PPP	\$0	\$0
Retention Payable	\$2,045,983	\$2,496,755
Long-Term Liabilities	\$93,584	\$91,376
<b>Total Liabilities</b>	<b>\$7,096,551</b>	<b>\$7,189,816</b>
<b>Net Assets (Equity)</b>		
Fund Balance-Without donor restriction	\$124,684,599	\$119,280,079
Fund Balance-With donor restriction	\$6,199,791	\$6,282,880
Fund Balance-Permanently Restricted	\$78,117	\$73,567
Fund Balance-Board Designated	\$9,517,531	\$9,539,865
<b>Total Net Assets (Equity)</b>	<b>\$140,480,038</b>	<b>\$135,176,391</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$147,576,589</b>	<b>\$142,366,207</b>

DRAFT – subject to  
final month-end  
adjustments